# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

# **FORM 10-K**

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended September 30, 2005

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIE	S EXCHANGE	ACT OF 1934
For the transition period from	to	

Commission file number 1-278

# EMERSON ELECTRIC CO.

(Exact name of registrant as specified in its charter)

Missouri

(State or other jurisdiction of incorporation or organization)

43-0259330

(I.R.S. Employer Identification No.)

8000 W. Florissant Ave. P.O. Box 4100 St. Louis, Missouri (Address of principal executive offices)

63136

(Zip Code)

Registrant's telephone number, including area code: (314) 553-2000

Securities registered pursuant to Section 12(b) of the Act:

Title of each class

Name of each exchange on which registered

Common Stock of \$0.50 par value per share

New York Stock Exchange Chicago Stock Exchange

Preferred Stock Purchase Rights

New York Stock Exchange Chicago Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act.) Yes x No "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act.) Yes "No x

Aggregate market value of the voting stock held by nonaffiliates of the registrant as of close of business on March 31, 2005: \$27.0 billion.

Common stock outstanding at October 31, 2005: 410,815,314 shares.

# **Documents Incorporated by Reference**

- 1. Portions of Emerson Electric Co. 2005 Annual Report to Stockholders (Parts I and II).
- 2. Portions of Emerson Electric Co. Notice of 2006 Annual Meeting of Stockholders and Proxy Statement (Part III).

## PART I

#### Item 1. Business

Emerson was incorporated in Missouri in 1890, and has grown from a regional manufacturer of electric motors and fans into a diversified global technology company. Having expanded its product lines through internal growth and acquisition, Emerson today is designing and supplying product technology and delivering engineering services in a wide range of industrial, commercial and consumer markets around the world.

Emerson is organized into the following business segments, based on the nature of the products and services rendered:

- Process Management, providing measurement, control and diagnostic capabilities for automated industrial processes producing items such as foods, medicines, power and fuels
- Industrial Automation, bringing integrated manufacturing solutions to diverse industries worldwide
- Network Power, providing power and environmental conditioning and reliability to help keep telecommunication systems, data networks and critical business
  applications continuously operating
- · Climate Technologies, enhancing household and commercial comfort as well as food safety and energy efficiency through air conditioning and refrigeration technology
- Appliance and Tools, providing uniquely designed motors for a broad range of applications, appliances and integrated appliance solutions, and tools for both homeowners and professionals, as well as home and commercial storage systems

Sales, earnings before interest and income taxes, and total assets attributable to each segment for the three years ended September 30, 2005, are set forth in Note 16 of Notes to Consolidated Financial Statements of the 2005 Annual Report, which note is hereby incorporated by reference. Sales by segment were Process Management 24 percent, Industrial Automation 18 percent, Network Power 19 percent, Climate Technologies 17 percent, and Appliance and Tools 22 percent in 2005. Sales by geographic destination were United States 53 percent, Europe 22 percent, Asia 14 percent and other regions 11 percent in 2005. Information with respect to acquisition and divestiture activities by Emerson is set forth in Note 3 of Notes to Consolidated Financial Statements of the 2005 Annual Report, which note is hereby incorporated by reference.

# PROCESS MANAGEMENT

The Process Management segment offers customers product technology as well as engineering and project management services for precision control, monitoring and asset optimization of plants that produce power or that process or treat such items as oil, natural gas and petrochemicals; food and beverages; pulp and paper; pharmaceuticals; and municipal water supplies. This array of products and services helps customers optimize their process plant capabilities in the areas of plant safety and reliability, and product quality and output. In 2005, sales by geographic destination for this segment were United States 35 percent, Europe 26 percent, Asia 19 percent and other regions 20 percent.

## Process Management Systems and Software

Emerson's Process Management systems and software control plant processes by collecting and analyzing information from measurement devices in the plant, and by using that information to adjust valves, pumps, motors, drives and other control hardware in the plant for maximum product quality and process efficiency.

## Measurement and Analytical Instrumentation

Measurement instrumentation measures the physical properties of liquids or gases in a process stream, such as pressure, temperature, level, or rate and amount of flow, and communicates this information to the control system. Measurement technologies provided by Emerson include Coriolis direct mass flow, magnetic flow, differential pressure, ultralow-flow fluid measurement, temperature sensors and radar based tank gauging. Emerson measurement products also are used in custody transfer applications, such as the transfer of gasoline from a storage tank to a tanker truck, where precise metering of the amount of fluid transferred helps ensure accurate asset management.

Analytical instrumentation analyzes the chemical composition of process fluids and emissions to enhance quality and efficiency, as well as environmental compliance. Emerson's analytical technologies include process gas chromatographs, in-situ oxygen analyzers, infrared gas and process fluid analyzers, combustion analyzers and systems, and analyzers that measure pH, conductivity and water quality.

# Valves, Actuators and Regulators

Control valves respond to commands from the control system by continuously and precisely modulating the flow of process fluids to provide maximum process efficiency and product quality. Emerson provides sliding stem valves, rotary valves, butterfly valves and related valve actuators and controllers. Emerson also provides a line of industrial and residential regulators, whose function is to reduce the pressure of fluids such as natural gas and liquid petroleum gas for transfer from high-pressure supply lines to lower pressure systems.

# PlantWeb® Digital Plant Architecture

Emerson's PlantWeb digital plant architecture combines the technologies described above with the advantages of "intelligent" plant devices (valves and measurement instruments that have advanced diagnostic capabilities), open communication standards (non-proprietary digital protocols allowing the plant devices and the control system to "talk" with one another) and integrated modular software, not only to control the process better but also to collect and analyze valuable information about plant assets and processes. This capability gives customers the ability to detect or predict changes in equipment and process performance and the impact they can have on plant operations. The PlantWeb architecture provides the insight to improve plant availability and safety. PlantWeb also furnishes a platform to continually improve asset management and standards compliance, and to reduce startup, operations and maintenance costs.

## Industry Services and Solutions

Emerson's array of process automation and asset optimization services can improve automation project implementation time and costs, increase process availability and productivity, and reduce total cost of ownership. Global industry centers offer engineering and project management services to help customers extract maximum performance and reliability from their process equipment and automation assets. These centers serve industries such as oil and gas, pulp and paper, chemical, power, food and beverage, and life sciences. They also assist customers in diagnosing equipment problems and plant inefficiencies.

## Distribution

The principal worldwide distribution channel for the Process Management segment is a direct sales force, although a network of independent sales representatives, and to a lesser extent, independent distributors purchasing these products for resale are also utilized. The majority of sales in the United States are made through a direct sales force with the remainder primarily through independent sales representatives. In Europe and Asia, sales are almost exclusively made through a direct sales force with the remainder split evenly between independent sales representatives and distributors.

## Brands

Brands, service/trademarks and trade names within the Process Management segment include Emerson Process Management, AMS Suite, Asset Optimization, Baumann, Bettis, Brooks Instrument, CSI, Daniel, DeltaV, El-O-Matic, Fisher, Micro Motion, Mobrey, Ovation, PlantWeb, ROC, Rosemount, Saab Rosemount, Smart Process and Tescom.

#### INDUSTRIAL AUTOMATION

The Industrial Automation segment provides integrated manufacturing solutions to our customers at the source of manufacturing their own products. Products include motors, transmissions, alternators, fluid controls and materials joining equipment. Through these offerings, Emerson brings technology and enhanced quality to the customer's final product. In 2005, sales by geographic destination for this segment were United States 43 percent, Europe 41 percent, Asia 8 percent and other regions 8 percent.

## Motors and Drives

Emerson provides a broad line of gear drives that can be coupled to electric motors and used in a wide variety of manufacturing operations and products, from automobile assembly lines to escalators in shopping malls or supermarket checkout stations. Products in this category include alternating current (AC) and direct current (DC) electronic variable speed drives, servo motors, pump motors, drive control systems, integral horsepower motors (1 HP and above), fractional horsepower motors (less than 1 HP) and gear drives.

## Power Transmission

Emerson's power transmission products include belt and chain drives, helical and worm gearing, gear motors, motor sheaves, pulleys, mounted and unmounted bearings, couplings, chains and sprockets. They are used to transmit power mechanically in a wide range of manufacturing and material handling operations and products. Our design and application experience enable us to provide both standard and customized automation and power transmission solutions to our customers.

## Power Generation

Emerson provides alternators (low, medium and high voltage) for use in diesel or gas powered generator sets, as well as high frequency alternators, AC motor/generator sets, traction generators and wind power generators.

## Fluid Power and Fluid Control

Products in this category control and power the flow of fluids (liquids and gases) in manufacturing operations such as automobile assembly, food processing, textile manufacturing and petrochemical processing. They include solenoid and pneumatic valves, valve position indicators, pneumatic cylinders, air preparation equipment, and pressure, vacuum and temperature switches.

## Materials Joining and Precision Cleaning

Emerson supplies both plastics joining technologies and equipment, and metal welding and joining processes to a diversified manufacturing customer base, including automotive, medical devices and toys. We also provide precision cleaning and liquid processing solutions to industrial and commercial manufacturers. Products include ultrasonic joining and cleaning equipment, linear and orbital vibration welding equipment, systems for hot plate welding, spin welding, and laser welding, and aqueous, semi-aqueous and vapor cleaning systems. Emerson also manufactures scientific equipment and supplies used in destructive materials analysis at manufacturing, laboratory and research facilities to perform quality control, failure analysis and material characterization.

## Electrical Distribution

Emerson's majority-owned EGS Electrical Group joint venture with SPX Corporation manufactures a broad line of components for current- and noncurrent-carrying electrical distribution devices. These products include conduit and cable fittings, plugs and receptacles, industrial lighting, and enclosures and controls. Products in this category are used in hazardous, industrial, commercial and construction environments, such as oil and gas drilling and production sites, pulp and paper mills and petrochemical plants.

## Distribution

On a worldwide basis, the primary distribution channel for the Industrial Automation segment is through direct sales forces. Most products sold worldwide to original equipment manufacturers are through a direct sales force. Independent distributors constitute the next significant sales channel, mostly to reach end users; and, to a lesser extent, independent sales representatives are utilized, particularly for electrical distribution products in the United States.

#### Brands

Brands, service/trademarks and trade names within the Industrial Automation segment include Emerson Industrial Automation, Appleton, ASCO, ASCO Joucomatic, Branson Ultrasonics, Browning, Buehler, Control Techniques, Emerson Power Transmission, Kato Engineering, Kop-Flex, KVT, Leroy Somer, McGill, Morse, Numatics, O-Z/Gedney and Rollway.

## NETWORK POWER

Emerson's Network Power segment designs, manufactures, installs and maintains products providing "grid to chip" electric power conditioning, power reliability, environmental control and connectivity for telecommunications networks, data centers and other critical applications. Products in this segment include power systems, embedded power supplies, precision cooling, inbound power systems, and connectivity, along with 24-hour service. In 2005, sales by geographic destination for this segment were United States 47 percent, Europe 20 percent, Asia 23 percent and other regions 10 percent.

## Power Systems

Emerson supplies uninterruptible AC and DC power systems, which provide reliable, conditioned power to telecommunication networks, data centers and other critical equipment in the event of a blackout or line surges and spikes. Power Systems' products range from stand-alone units to complete systems incorporating rectifiers, distribution units, surge protection, batteries and system supervision.

## **Embedded Power Supplies**

Embedded power supplies are installed by original equipment manufacturers to convert or condition power for microprocessors and peripherals in a wide range of telecommunication, health care, computer and industrial applications using standard or custom AC/DC or DC/DC designs. They are also used in consumer products, in the form of power adaptors for notebook computers and ink jet printers, and in chargers for mobile phones.

## Precision Cooling

Emerson's precision cooling products provide temperature and humidity control for computers, telecommunications and other sensitive equipment. These products range from 14,000 to 4 million BTUs in capacity and are available in up flow, down flow and overhead configurations.

## Inbound Power Systems

Emerson inbound power technology provides reliable power systems which automatically transfer critical application loads from a utility to emergency back-up generators in the event of a blackout or brownout. Products include automatic transfer switches, paralleling and synchronizing gear and related distribution equipment and control systems.

#### Connectivity

Emerson supplies fiber and copper cable assemblies that provide connectivity to telecommunication central offices, data networking and high-end computing applications. The Company also designs, manufactures and sells cable television components, radio frequency (RF) connectors and wireless antenna structures that blend in with the environment and allow improved wireless signal transmission.

# Service and Site Operations

Emerson staffs Energy Operation Centers in more than 30 countries, and deploys field service personnel worldwide to assist customers in managing their network support systems. Our services include on-site operations management, energy consumption monitoring, preventive maintenance, electrical testing, remote monitoring and management, and 24-hour service capability.

## Distribution

The Network Power segment sells primarily through worldwide direct sales force networks, particularly in Europe and Asia. The remainder of sales is handled by independent sales representatives, particularly in the United States, and independent distributors.

#### Brande

Brands, service/trademarks and trade names within the Network Power segment include Emerson Network Power, ASCO, ASCO Power Technologies, Astec Power, Control Concepts, Emerson Energy Systems, Engineered Endeavors, Fiber-Conn Assemblies, Liebert, Liebert Global Services, Liebert HIROSS, Lorain, Northern Technologies and VORTEX.

# CLIMATE TECHNOLOGIES

The Climate Technologies segment provides products and services for all areas of the climate control industry, including residential, commercial and industrial heating and air conditioning, and commercial refrigeration. Our technology enables homeowners and businesses to better control their heating, air conditioning, and refrigeration systems for improved control and lower energy bills. This segment also digitally controls and remotely monitors refrigeration units in grocery stores and other food distribution outlets to enhance freshness and food safety. In 2005, sales by geographic destination for this segment were United States 63 percent, Europe 12 percent, Asia 16 percent and other regions 9 percent.

## Residential, Commercial and Industrial Heating and Air Conditioning

Emerson provides a full range of heating and air conditioning products that help reduce operational and energy costs and create comfortable environments in all types of buildings. These products include reciprocating and scroll air conditioning compressors, including an ultra-efficient residential scroll compressor with two stages of cooling capacity so as to run at full capacity only on the hottest days; standard and programmable thermostats; monitoring equipment and electronic flow controls for gas and electric heating systems; gas valves for furnaces and water heaters; nitride ignition systems for furnaces; and temperature sensors and controls.

#### Commercial Refrigeration

Emerson's technology is incorporated into equipment to refrigerate food and beverages in supermarkets, convenience stores, food service operations and refrigerated trucks and transport containers. Our refrigeration products are also used in industrial applications, such as environmental test chambers, and in medical applications, such as magnetic resonance imaging (MRI) machines. These products include compressors; precision flow controls; system diagnostics and controls that provide precise temperature management; and environmental control systems.

## Services and Solutions

Emerson's services in this segment assist customers in improving their climate control systems for better control and efficiency relating to new refrigerants, energy efficiency standards, indoor air quality and food safety. We also provide remote monitoring of food refrigeration control systems, 24-hour energy supervision and service dispatch, and a process that audits food store mechanical systems to identify potential energy savings.

## Distribution

Climate Technologies segment sales, primarily to original equipment manufacturers and end users, are made predominately through worldwide direct sales force networks. The remaining sales are primarily through independent distributor networks throughout the world.

#### Brande

Brands, service/trademarks and trade names within the Climate Technologies segment include Emerson Climate Technologies, Alco Controls, Clive Samuels & Associates, Computer Process Controls, Copeland, Design Services Network, Emerson Climate Technologies Distribution Services, Emerson Climate Technologies Educational Services, Emerson Climate Technologies Flow Controls, Emerson Climate Technologies Retail Services, Fusite, Therm-O-Disc and White-Rodgers.

# APPLIANCE AND TOOLS

Emerson's Appliance and Tools segment includes a broad range of products and solutions in motors, appliances and components, tools and storage. In 2005, sales by geographic destination for this segment were United States 78 percent, Europe 14 percent, Asia 2 percent and other regions 6 percent.

#### Motors

Emerson provides a broad range of electric motors, controls and assemblies from fractional to several thousand horsepower output. Each of these products is designed to give our customers the quality, reliability, and energy efficiency needed in their specific applications. Emerson's electric motors are used in a variety of home appliances. They include variable speed washer motors, horizontal and vertical axis washer motors, dryer motors, and motors for dishwashers. Our motors are also used in residential and commercial pumps, such as those provided in spas, pools and golf course watering equipment; in HVAC equipment, such as furnaces, compressors, condenser fans, heat pumps, cooling towers and commercial air handlers; in automotive components, such as electric power steering units; and in industrial, farming and mining applications, where we offer products such as explosion-proof motors, paint-free washdown motors and industrial severe duty motors.

# Appliances and Appliance Components

Emerson provides a number of appliances and appliance technology solutions, ranging from sensors and controls to heating elements and switches. Our appliance offering includes residential and commercial garbage disposers and ceiling fans, instant hot water dispensers, and compact electric hot water heaters. Our appliance solutions provide integrated systems and sub-systems for appliances that include electronic and electromechanical controls for washers, dryers, dishwashers and refrigerators; heating elements for dishwashers, electric ovens and hot water heaters; electronic controls and automatic temperature controls for hot water heaters and refrigerators; gas valves and ignition systems for furnaces; sensors and thermistors for home appliances, such as equipment that senses the load size in a washer; and oven cooling fans.

## Professional and Do-It-Yourself Tools

Our pipe-working tools are used by plumbing and mechanical professionals to install and repair piping systems. These tools include pipe wrenches, pipe cutters, pipe threading and roll grooving equipment; a time-saving system that joins tubing through mechanical crimping; drain cleaners; diagnostic systems including

closed-circuit television pipe inspection and locating equipment; and tubing tools. Other professional tools include water jetters, wet-dry vacuums, rolling storage boxes, truck work boxes, bolt cutters, and van and truck ladder racks. Do-it-yourself tools, available at home improvement retail outlets, include hand tools (screwdrivers, pliers, chisels and adjustable wrenches), drain cleaning equipment, pipe and tube working tools, and wet-dry vacuums.

# Storage Solutions

Emerson provides a wide variety of freestanding, fixed and mobile storage products for residential, commercial, healthcare and food service applications. Our products for the home include wall-mounted and freestanding shelving systems, cabinet and closet organizers, home office storage, and drawer systems and containers, available in wire, stainless steel and laminate. Our storage solutions also help commercial customers utilize space in the most efficient manner. These solutions include storage and display shelving, stock-picking and kitting carts, cabinets, totes, bins, workstations, and merchandising and inventory storage racks. Products provided to the healthcare industry assist in medical response and treatment; they include emergency and operating room carts, medication carts, polymer and wire shelving systems, and sterile worktables. Our food service equipment helps meet the storage needs of the food service and hospitality industries, such as restaurants and hotels. This equipment includes polymer and wire storage systems, busing carts, pan and tray racks, transport carts and workstations.

## Distribution

The principal worldwide distribution channel for the Appliance and Tools segment is direct sales forces. Motors and appliance components and solutions for original equipment manufacturers are sold almost exclusively worldwide through direct sales force networks. Independent distributors constitute the next most significant sales channel, with professional tools sold almost exclusively worldwide through distributors; and, to a lesser extent, independent sales representatives are utilized, particularly for storage solutions.

#### Brands

Brands, service/trademarks and trade names within the Appliance and Tools segment include Emerson Appliance Solutions, Emerson Heating Products, Emerson Motor Technologies, Emerson Professional Tools, Emerson Storage Solutions, ClosetMaid, Digital Appliance Controls, Do+Able, Emerson, In-Sink-Erator, Knaack, Mallory, METRO, RIDGID, Stack-A-Shelf, U.S. Electrical Motors and Weather Guard.

## PRODUCTION

Emerson utilizes various production operations and methods. The principal production operations are metal stamping, forming, casting, machining, welding, plating, heat treating, painting and assembly. In addition, Emerson uses specialized production operations, including automatic and semiautomatic testing, automated material handling and storage, ferrous and nonferrous machining and special furnaces for heat treating and foundry applications. Management believes the equipment, machinery and tooling used in these processes are of modern design and are well maintained.

# RAW MATERIALS AND ENERGY

Emerson's major requirements for basic raw materials include steel, copper, cast iron, electronics, aluminum and brass and, to a lesser extent, plastics and other petroleum-based chemicals. Emerson has multiple sources of supply for each of its major requirements and is not significantly dependent on any one or a few suppliers.

The raw materials and various purchased components required for its products have generally been available in sufficient quantities. Emerson uses various forms of energy, principally natural gas and electricity, obtained from public utilities. A majority of the Company's plants have the capability of being converted to use alternative sources of energy.

# PATENTS, TRADEMARKS, LICENSES AND FRANCHISES

The Company has a number of patents, trademarks, licenses and franchises, obtained over a number of years and expiring at various times. While proprietary intellectual property is important to the Company, management believes the loss or expiration of any intellectual property right would not materially impact the Company or any of its segments.

#### BACKLOG

The estimated consolidated order backlog of the Company was \$3,229 million and \$2,566 million at September 30, 2005 and 2004, respectively. Nearly all of the September 30, 2005, consolidated backlog amount is expected to be shipped within one year. The estimated backlog by business segment at September 30, 2004 and 2005, follows (dollars in millions):

	2004	2005
	<del></del>	
Process Management	\$1,155	1,478
Industrial Automation	303	390
Network Power	503	645
Climate Technologies	299	412
Appliance and Tools	306	304
Consolidated Order Backlog	\$2,566	3,229

# COMPETITION

Emerson's businesses operate in markets that are highly competitive, and Emerson competes on product performance, quality, service or price across the industries and markets served. A significant element of the Company's competitive strategy is to deliver solutions to our customers by manufacturing high quality products at the lowest relevant global cost. Although no single company competes directly with Emerson in all of the Company's product lines, various companies compete in one or more product lines. Some of these companies have substantially greater sales and assets than Emerson, and Emerson also competes with many smaller companies. The number of Emerson's competitors varies by product line, and management believes that Emerson has a market leadership position in many of these product lines.

## RESEARCH AND DEVELOPMENT

Costs associated with Company-sponsored research and development activities were \$303 million, \$280 million and \$261 million in 2005, 2004 and 2003, respectively.

#### ENVIRONMENT

The Company's manufacturing locations generate waste, the treatment, storage, transportation and disposal of which are subject to federal, state and/or local laws and regulations relating to the protection of the environment. Compliance with laws regulating the discharge of materials into the environment or otherwise relating to the protection of the environment has not had a material effect upon Emerson's capital expenditures, earnings or competitive position. It is not anticipated that Emerson will have material capital expenditures for environmental control facilities during the next fiscal year.

#### EMPLOYEES

Emerson and its subsidiaries had an average of approximately 114,200 employees during 2005. Management believes that the Company's employee relations are favorable. Some of the Company's employees are represented under collective bargaining agreements, but none of these agreements is considered significant.

## DOMESTIC AND FOREIGN OPERATIONS

International sales were \$8,179 million in 2005, \$7,353 million in 2004 and \$6,312 million in 2003, including U.S. exports of \$998 million, \$939 million and \$893 million in 2005, 2004 and 2003, respectively. Although there are additional risks attendant to foreign operations, such as possible nationalization of facilities, currency fluctuations and restrictions on the movement of funds, Emerson's financial position has not been materially affected thereby to date. See Note 16 of Notes to Consolidated Financial Statements of the 2005 Annual Report for further information with respect to foreign operations.

## INTERNET ACCESS

Emerson's Forms 10-K, 10-Q, 8-K and all amendments to those reports are available without charge through Emerson's web site on the Internet as soon as reasonably practicable after they are electronically filed with, or furnished to, the Securities and Exchange Commission. They may be accessed as follows: www.gotoemerson.com, Investor Relations, SEC Filings.

# RISK FACTORS

Investing in our securities involves risks. We may amend or supplement the risk factors described below from time to time by other reports we file with the SEC in the future.

We Operate In Businesses That Are Subject To Competitive Pressures That Could Affect Prices Or Demand For Our Products

Our businesses operate in markets that are highly competitive, and we compete on the basis of product performance, quality, service and/or price across the industries and markets served. A significant element of our competitive strategy is to deliver solutions to our customers by manufacturing high quality products at the lowest relevant global cost. Some of our competitors have greater sales, assets and financial resources than our Company. Competitive pressures could affect prices or customer demand for our products, impacting our profit margins and/or resulting in a loss of market share.

Our Operating Results Depend In Part On Continued Successful Research, Development And Marketing Of New And/Or Improved Products And Services, And There Can Be No Assurance That We Will Continue To Successfully Introduce New Products And Services

The success of new and improved products and services depends on their initial and continued acceptance by our customers. Our businesses are affected by varying degrees of technological change and corresponding shifts in customer demand, which result in unpredictable product transitions, shortened life cycles and increased importance of being first to market with new products and services. We may experience difficulties or delays in the research, development, production and/or marketing of new products and services which may negatively impact our operating results and prevent us from recouping or realizing a return on the investments required to bring new products and services to market.

We Engage In Acquisitions, And May Encounter Difficulties In Integrating These Businesses And Therefore We May Not Realize The Anticipated Benefits Of The Acquisitions

We are a company that, from time to time, seeks to grow through strategic acquisitions. In the past several years, we have made various acquisitions and entered into joint venture arrangements intended to complement or expand our business, and may continue to do so in the future. The success of these transactions will depend on our ability to integrate assets and personnel acquired in these transactions and to cooperate with our strategic partners. We may encounter difficulties in integrating acquisitions with our operations, and in managing strategic investments. Furthermore, we may not realize the degree, or timing, of benefits we anticipate when we first enter into a transaction. Any of the foregoing could adversely affect our business and results of operations.

Access To Funding Through The Capital Markets Is Essential To The Execution Of Our Business Plan And If We Are Unable To Maintain Such Access We Could Experience A Material Adverse Effect On Our Business And Financial Results

Our ability to invest in our businesses, make strategic acquisitions and refinance maturing debt obligations requires access to the capital markets and sufficient bank credit lines to support short-term borrowings. If we are unable to continue to access the capital markets, we could experience a material adverse effect on our business and financial results.

We Use A Variety Of Raw Materials And Components In Our Businesses, And Significant Shortages Or Price Increases Could Increase Our Operating Costs And Adversely Impact The Competitive Positions Of Our Products

Our major requirements for raw materials include steel, copper, cast iron, electronics, aluminum and brass and, to a lesser extent, plastics and other petroleum based chemicals. Emerson has multiple sources of supply for each of its major requirements and is not significantly dependent on any one or a few suppliers. Significant shortages or price increases could affect the prices our affected businesses charge, their operating costs and the competitive position of their products and services, which could adversely affect our results of operations.

Our Operations Depend On Production Facilities Throughout The World, A Majority Of Which Are Located Outside The United States And Subject To Increased Risks Of Disrupted Production Causing Delays In Shipments And Loss Of Customers And Revenue

We manage businesses with manufacturing facilities worldwide, a majority of which are located outside the United States. Serving a global customer base requires that we place more production in emerging markets to capitalize on market opportunities and maintain our best-cost position. Our international production facilities and operations could be disrupted by a natural disaster, labor strike, war, political unrest, terrorist activity or public health concerns, particularly in emerging countries that are not well-equipped to handle such occurrences.

Our manufacturing facilities abroad also may be more susceptible to changes in laws and policies in host countries and economic and political upheaval than our domestic facilities. Any such disruption could cause delays in shipments of products and the loss of sales and customers, and insurance proceeds may not adequately compensate us.

Our Substantial Sales Abroad Subject Us To Economic Risk As Our Results Of Operations May Be Adversely Affected By Foreign Currency Fluctuations And Changes In Local Government Regulations And Policies

We sell, manufacture, engineer, and purchase products in overseas markets. A significant portion of our sales is outside the United States, and we expect sales from non - U.S. markets to continue to represent a significant portion of our total sales. International sales and operations are subject to changes in local government regulations and policies, including those related to tariffs and trade barriers, investments, taxation, exchange controls, and repatriation of earnings. Changes in the relative values of currencies occur from time to time and could affect our operating results. While we monitor our exchange rate exposures and attempt to reduce this exposure through hedging activities, this risk could adversely affect our operating results.

Downturns In The End Markets That We Serve May Negatively Impact Our Segment Revenues And Profitability

Our segment revenues, operating results and profitability have varied in the past and may vary significantly from quarter to quarter in the future. Profitability can be negatively impacted by volatility in the end markets that we serve. Future downturns in any of the markets that we serve could adversely affect our overall sales and operating results.

We Are Subject To Litigation And Environmental Regulations That Could Adversely Impact Our Operating Results

We are, and may in the future be, a party to a number of legal proceedings and claims, including those involving product liability and environmental matters, several of which claim significant damages. Given the inherent uncertainty of litigation, we can offer no assurance that existing litigation or a future adverse development will not have a material adverse impact. We also are subject to various laws and regulations relating to environmental protection and the discharge of materials into the environment, and we could incur substantial costs as a result of the noncompliance with or liability for cleanup or other costs or damages under environmental laws.

## Item 2. Properties

At September 30, 2005, Emerson had approximately 275 manufacturing locations worldwide, of which approximately 160 were located outside the United States, primarily in Europe and to a lesser extent in Asia, Canada and Latin America. The approximate number of manufacturing locations by business segment are: Process Management, 55; Industrial Automation, 90; Network Power, 40; Climate Technologies, 40; and Appliance and Tools, 50. The majority of the locations are owned, with the remainder occupied under operating or capital leases. The Company considers its facilities suitable and adequate for the purposes for which they are used.

# Item 3. Legal Proceedings

The information regarding legal proceedings set forth in Note 12 of Notes to Consolidated Financial Statements of the 2005 Annual Report is hereby incorporated by reference.

# Item 4. Submission of Matters to a Vote of Security Holders

There were no matters submitted to a vote of security holders during the quarter ended September 30, 2005.

## Executive Officers of the Registrant

The following sets forth certain information as of December 2005 with respect to Emerson's executive officers. Fiscal Year column indicates the first year the executive served as an officer of the Company. These officers have been elected or appointed to terms which will expire February 7, 2006:

Name	Position	Age	Fiscal Year
D. N. Farr*	Chairman of the Board, Chief Executive Officer and President	50	1985
W. J. Galvin	Senior Executive Vice President and Chief Financial Officer	59	1984
E. L. Monser	Chief Operating Officer	55	2002
C. A. Peters	Senior Executive Vice President	50	1990
R. J. Schlueter	Vice President and Chief Accounting Officer	51	1992
W. W. Withers	Executive Vice President, Secretary and General Counsel	65	1989

<sup>\*</sup> Also chairman of the Executive Committee of the Board of Directors.

There are no family relationships among any of the executive officers and directors.

David N. Farr has been Chief Executive Officer since October 2000 and was also appointed Chairman of the Board in September 2004 and appointed the additional title of President in November 2005. Walter J. Galvin was appointed Senior Executive Vice President in October 2004 and has been Chief Financial Officer since 1993. Prior to his current position, Mr. Galvin was Executive Vice President from February 2000 to October 2004. Edward L. Monser was appointed Chief Operating Officer in November 2001. Prior to his current position, Mr. Monser was appointed President of the Company's Rosemount Inc. subsidiary in 1996. Charles A. Peters has been Senior Executive Vice President since October 2000. Richard J. Schlueter has been Vice President Accounting since 1999 and was also appointed Chief Accounting Officer in February 2003. W. Wayne Withers was appointed Executive Vice President in October 2004. Prior to his current position, Mr. Withers was Senior Vice President from 1989 to October 2004, and he has been Secretary and General Counsel since November 1989.

# PART II

# Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

The information regarding the market for the Company's common stock, quarterly market price ranges and dividend payments set forth in Note 18 of Notes to Consolidated Financial Statements of the 2005 Annual Report is hereby incorporated by reference. There were approximately 28,780 stockholders of record at September 30, 2005.

The Company awarded a total of 44,277 restricted shares of its common stock to a limited number of senior executives of a business acquired by the Company in the fourth quarter of 2005 in connection with their continued employment. The shares were issued pursuant to the Company's 1997 Incentive Shares Plan. The issuance was exempt from registration as a private offering under Section 4(2) of the Securities Act of 1933 or does not constitute a sale.

Repurchases of equity securities during the fourth quarter of 2005 are listed in the following table.

Period	(a) Total Number of Shares Purchased (000s)	erage Price per Share	(c) Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (000s)	(d) Maximum Number of Shares That May Yet Be Purchased Under the Plans or Programs (000s)
July 2005	100	\$ 62.83	100	30,262
August 2005	1,220	\$ 67.41	1,220	29,042
September 2005	1,480	\$ 68.35	1,480	27,562
Total	2,800	\$ 67.74	2,800	27,562

The Company's Board of Directors authorized the repurchase of up to 40 million shares under the November 2001 program. The maximum number of shares that may yet be purchased under this program is 27.6 million.

# Item 6. Selected Financial Data

Years ended September 30

(Dollars in millions except per share amounts)

	2	2001 (a)	2002 (b)	2003	2004	2005 (c)
Net sales	\$	15,311	13,748	13,958	15,615	17,305
Earnings from continuing operations	\$	1,049	1,076	1,013	1,257	1,422
Earnings before cumulative effect of change in accounting principle	\$	1,032	1,060	1,089	1,257	1,422
Earnings from continuing operations per common share (basic)	\$	2.47	2.57	2.42	3.00	3.43
Earnings from continuing operations per common share (diluted)	\$	2.44	2.56	2.41	2.98	3.40
Earnings before cumulative effect of change in accounting principle per common share (diluted)	\$	2.40	2.52	2.59	2.98	3.40
Cash dividends per common share	\$	1.53	1.55	1.57	1.60	1.66
Long-term debt	\$	2,256	2,990	3,733	3,136	3,128
Total assets	\$	15,046	14,545	15,194	16,361	17,227

The operating results of Dura-Line are classified as discontinued operations for 2001-2003 in the table above. See Note 3 of Notes to Consolidated Financial Statements of the 2005 Annual Report for information regarding the Company's acquisition and divestiture activities.

- (a) Fiscal 2001 includes a charge of \$260 million (\$0.61 per share) of which \$248 million (\$0.58 per share) was reported in continuing operations, primarily for the disposition of facilities and exiting of product lines.
- (b) Fiscal 2002 earnings and per share amounts are before a cumulative effect of a change in accounting principle of \$938 million (\$2.24 per basic share, or \$2.23 per diluted share) related to the adoption of FAS 142.
- (c) Fiscal 2005 includes a tax expense of \$63 million (\$0.15 per share) related to the one-time opportunity to repatriate foreign earnings under the American Jobs Creation Act of 2004. See Note 13 of Notes to Consolidated Financial Statements of the 2005 Annual Report for additional information.

# Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

Information appearing under "Overview", "Results of Operations", "Financial Position, Capital Resources and Liquidity" and "Critical Accounting Policies" and the "Safe Harbor Statement" in the 2005 Annual Report are hereby incorporated by reference.

## Non-GAAP Financial Measures

To supplement Emerson's financial information presented in accordance with generally accepted accounting principles (GAAP), management uses additional measures, including non-GAAP financial measures as such term is defined in Regulation G under the rules of the Securities Exchange Commission, to clarify and enhance understanding of past performance and prospects for the future. These measures may exclude, for example, the impact of unique items (acquisitions, divestitures, one-time gains and losses) or items outside of management's control (foreign currency exchange rates).

Underlying sales (which exclude the impact of acquisitions and divestitures during the periods presented, and fluctuations in foreign currency exchange rates) are provided to facilitate relevant period-to-period comparisons of sales growth excluding these unique items.

Operating profit (defined as net sales less cost of sales and selling, general and administrative expenses) and operating profit margin (defined as operating profit divided by net sales) are indicative of short-term operational performance and ongoing profitability. Management closely monitors operating profit and operating profit margin of each business to evaluate past performance and actions required to improve profitability.

Earnings per share excluding gains from divestitures provides additional insight into the underlying, ongoing operating performance of the Company which facilitates period-to-period comparisons excluding the earnings impact of one-time gains from strategic portfolio decisions.

Earnings and earnings per share excluding the 2005 tax expense for earnings repatriation provides additional insight into the underlying operating performance of the Company which facilitates comparison excluding the earnings impact of the one-time opportunity to repatriate earnings at a favorable tax rate.

Free cash flow (operating cash flow less capital expenditures) is an indicator of the Company's cash generating capabilities after considering investments in capital assets necessary to maintain and enhance existing operations. Operating cash flow adds back non-cash depreciation expense to earnings and thereby does not reflect a charge for necessary capital expenditures.

While Emerson believes these non-GAAP financial measures are useful in evaluating the Company, this information should be considered as supplemental in nature and not as a substitute for or superior to the related financial information prepared in accordance with GAAP. Further, these non-GAAP financial measures may differ from similarly titled measures presented by other companies.

# Item 7A. Quantitative and Qualitative Disclosures about Market Risk

Information appearing under "Financial Instruments" in the 2005 Annual Report is hereby incorporated by reference.

# <u>Item 8.</u> <u>Financial Statements and Supplementary Data</u>

The consolidated financial statements of the Company and its subsidiaries and the report thereon of KPMG LLP in the 2005 Annual Report are hereby incorporated by reference.

# Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

## Item 9A. Controls and Procedures

Emerson maintains a system of disclosure controls and procedures which are designed to ensure that information required to be disclosed by the Company in the reports filed under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified under the SEC's rules and forms. Based on an evaluation performed, the Company's certifying officers have concluded that the disclosure controls and procedures were effective as of September 30, 2005, to provide reasonable assurance of the achievement of these objectives.

Notwithstanding the foregoing, there can be no assurance that the Company's disclosure controls and procedures will detect or uncover all failures of persons within the Company and its consolidated subsidiaries to report material information otherwise required to be set forth in the Company's reports.

There was no change in the Company's internal control over financial reporting during the quarter ended September 30, 2005, that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

Management's report on internal control over financial reporting, and the related report of the Company's independent auditor, KPMG LLP, a registered public accounting firm, appearing in the 2005 Annual Report are hereby incorporated by reference.

## Item 9B. Other Information

None.

## PART III

# Item 10. Directors and Executive Officers of the Registrant

Information regarding nominees and directors appearing under "Nominees and Continuing Directors" in the Emerson Electric Co. Notice of Annual Meeting of Stockholders and Proxy Statement for the February 2006 annual stockholders' meeting (the "2006 Proxy Statement") is hereby incorporated by reference. Information regarding executive officers is set forth in Part I of this report. Information appearing under "Section 16(a) Beneficial Ownership Reporting Compliance" in the 2006 Proxy Statement is hereby incorporated by reference. Information regarding the Audit Committee and Audit Committee Financial Expert appearing under "Board of Directors and Committees" in the 2006 Proxy Statement is hereby incorporated by reference.

Emerson has adopted a Code of Ethics that applies to the Company's chief executive officer, chief financial officer, chief accounting officer and controller; has posted such Code of Ethics on its Internet web site; and intends to satisfy the disclosure requirement under Item 5.05 of Form 8-K by posting such information on its Internet web site. Emerson has adopted Charters for its Audit Committee, Compensation and Human Resources Committee and Corporate Governance and Nominating Committee and a Code of Business Ethics for directors, officers and employees, which are available on its Internet web site and are available in print to any shareholder who requests them. Emerson has also adopted Corporate Governance Principles and Practices, which are available on its Internet web site and are available in print to any shareholder who requests them. The Company's Internet web site may be accessed as follows: www.gotoemerson.com, Investor Relations, Corporate Governance.

# Item 11. Executive Compensation

Information appearing under "Director Compensation" and "Executive Compensation" in the 2006 Proxy Statement is hereby incorporated by reference.

## Item 12. Security Ownership of Certain Beneficial Owners and Management

The information regarding beneficial ownership of shares by nominees and continuing directors, named executive officers and by all directors and executive officers as a group appearing under "Nominees and Continuing Directors" in the 2006 Proxy Statement is hereby incorporated by reference. The information regarding equity compensation plans appearing under "Equity Compensation Plan Information" in the 2006 Proxy Statement is hereby incorporated by reference.

## <u>Item 13.</u> <u>Certain Relationships and Related Transactions</u>

Information appearing under "Certain Business Relationships and Transactions" in the 2006 Proxy Statement is hereby incorporated by reference.

## Item 14. Principal Accounting Fees and Services

Information appearing under "Fees Paid to KPMG LLP" in the 2006 Proxy Statement is hereby incorporated by reference.

#### PART IV

## Item 15. Exhibits and Financial Statement Schedules

- A) Documents filed as a part of this report:
  - 1. The consolidated financial statements of the Company and its subsidiaries and the report thereon of KPMG LLP in the 2005 Annual Report.
  - 2. Financial Statement Schedules
    - All schedules are omitted because they are not required, not applicable or the information is given in the financial statements or notes thereto contained in the 2005 Annual Report.
  - 3. Exhibits (Listed by numbers corresponding to the Exhibit Table of Item 601 in Regulation S-K).
    - 3(a) Restated Articles of Incorporation of Emerson Electric Co., incorporated by reference to Emerson Electric Co. Form 10-Q for the quarter ended March 31, 2001, Exhibit 3(a); Termination of Designated Shares of Stock and Certificate of Designation, Preferences and Rights of Series B Junior Participating Preferred Stock, incorporated by reference to Emerson Electric Co. 1998 Form 10-K, File No. 1-278, Exhibit 3(a).
    - 3(b) Bylaws of Emerson Electric Co., as amended through October 4, 2005, incorporated by reference to Emerson Electric Co. Form 8-K dated October 4, 2005, Exhibit 3.1.
    - 4(a) Indenture dated as of April 17, 1991, between Emerson Electric Co. and The Boatmen's National Bank of St. Louis, Trustee, incorporated by reference to Emerson Electric Co. Registration Statement on Form S-3, File No. 33-62545, Exhibit 4.1.
    - 4(b) Indenture dated as of December 10, 1998, between Emerson Electric Co. and The Bank of New York, Trustee, incorporated by reference to Emerson Electric Co. 1998 Form 10-K, File No. 1-278, Exhibit 4(b).
      - No other long-term debt instruments are filed since the total amount of securities authorized under any such instrument does not exceed 10 percent of the total assets of Emerson Electric Co. and its subsidiaries on a consolidated basis. Emerson Electric Co. agrees to furnish a copy of such instruments to the Securities and Exchange Commission upon request.
    - 4(c) Rights Agreement dated as of November 1, 1998, between Emerson Electric Co. and ChaseMellon Shareholder Services, L.L.C., incorporated by reference to Emerson Electric Co. Form 8-A, dated October 6, 1998, File No. 1-278, Exhibit 1.
    - 10(a)\* 1991 Stock Option Plan, as amended, incorporated by reference to Emerson Electric Co. 1997 Form
      10-K, File No. 1-278, Exhibit 10(e) and Amendment No. 1 thereto, incorporated by reference to Emerson Electric Co. 2000 Form 10-K, File No. 1-278, Exhibit 10(c).
    - 10(b)\* Third Amendment to the Emerson Electric Co. 1993 Incentive Shares Plan, as restated, incorporated by reference to Emerson Electric Co. 1996 Form 10-K, File No. 1-278, Exhibit 10(g), and Fourth Amendment thereto, incorporated by reference to Emerson Electric Co. 2001 Form 10-K, Exhibit 10(d).

- 10(c)\* Emerson Electric Co. Continuing Compensation Plan for Non-Management Directors, incorporated by reference to Emerson Electric Co. Form 10-Q for the quarter ended June 30, 2002, Exhibit 10(e).
- 10(d)\* Deferred Compensation Plan for Non-Employee Directors, as amended, incorporated by reference to Emerson Electric Co. 1994 Form 10-K, File No. 1-278, Exhibit 10(k).
- 10(e)\* First Amendment to the Emerson Electric Co. Supplemental Executive Retirement Plan, incorporated by reference to Emerson Electric Co. 1999 Form 10-K, File No. 1-278, Exhibit 10(h), and Form of Change of Control Election, incorporated by reference to Emerson Electric Co. Form 8-K dated October 1, 2004, Exhibit 10.9.
- 10(f)\* Fifth Amendment to the Supplemental Executive Savings Investment Plan, incorporated by reference to Emerson Electric Co. Form 10-Q for the quarter ended March 31, 1999, File No. 1-278, Exhibit 10(j), and Form of Participation Agreement and Form of Annual Election, incorporated by reference to Emerson Electric Co. Form 8-K dated October 1, 2004, Exhibit 10.8.
- 10(g)\* Annual Incentive Plan incorporated by reference to Emerson Electric Co. 2000 Proxy Statement dated December 8, 1999, File No. 1-278, Appendix A, and Form of Deferral and Change of Control Election, incorporated by reference to Emerson Electric Co. Form 8-K dated October 1, 2004, Exhibit 10.7.
- 10(h)\* 1997 Incentive Shares Plan, incorporated by reference to Emerson Electric Co. 1997 Proxy Statement dated December 6, 1996, File No. 1-278, Exhibit A, and First Amendment thereto, incorporated by reference to Emerson Electric Co. 2001 Form 10-K, Exhibit 10(j), Form of Performance Share Award Certificate and Form of Acceptance of Award and Change of Control Election, incorporated by reference to Emerson Electric Co. Form 8-K dated October 1, 2004, Exhibit 10.5, and Form of Restricted Shares Award Agreement, incorporated by reference to Emerson Electric Co. Form 8-K dated October 1, 2004, Exhibit 10.6.
- 10(i)\* 1998 Stock Option Plan, incorporated by reference to Emerson Electric Co. 1998 Proxy Statement dated December 12, 1997, File No. 1-278, Appendix A, and Amendment No. 1 thereto, incorporated by reference to Emerson Electric Co. 2000 Form 10-K, File No. 1-278, Exhibit 10(1), Form of Notice of Grant of Stock Options and Option Agreement and Form of Incentive Stock Option Agreement, incorporated by reference to Emerson Electric Co. Form 8-K dated October 1, 2004, Exhibit 10.1, and Form of Notice of Grant of Stock Options and Option Agreement and Form of Nonqualified Stock Option Agreement, incorporated by reference to Emerson Electric Co. Form 8-K dated October 1, 2004, Exhibit 10.2.
- 10(j)\* 2001 Stock Option Plan, incorporated by reference to Emerson Electric Co. 2002 Proxy Statement dated December 12, 2001, Appendix A, Form of Notice of Grant of Stock Options and Option Agreement and Form of Incentive Stock Option Agreement, incorporated by reference to Emerson Electric Co. Form
   8-K dated October 1, 2004, Exhibit 10.3, and Form of Notice of Grant of Stock Options and Option Agreement and Form of Nonqualified Stock Option Agreement, incorporated by reference to Emerson Electric Co. Form 8-K dated October 1, 2004, Exhibit 10.4.
- 10(k)\* Emerson Electric Co. Description of Split Dollar Life Insurance Program Transition, incorporated by reference to Emerson Electric Co. Form 8-K dated August 31, 2005, Exhibit 10.1.
- 10(1)\* Long-Term Credit Agreement dated as of March 11, 2005, incorporated by reference to Emerson Electric Co. Form 8-K dated March 17, 2005, Exhibit 10.1.

- 10(m)\* Long-Term Credit Agreement dated as of March 12, 2004, incorporated by reference to Emerson Electric Co. Form 8-K dated March 17, 2005, Exhibit 10.2, and Amendment No. 1 to Long-Term Credit Agreement of March 12, 2004, dated March 11, 2005, incorporated by reference to Emerson Electric Co. Form 8-K dated March 17, 2005, Exhibit 10.3.
- 10(n)\* Emerson Electric Co. Restricted Stock Plan for Non-Management Directors, incorporated by reference to Emerson Electric Co. 2005 Proxy Statement dated December 8, 2004, Appendix B, and Form of Award Letter under the Emerson Electric Co. Restricted Stock Plan for Non-Management Directors, incorporated by reference to Emerson Electric Co. Form 8-K dated February 1, 2005, Exhibit 10.2.
- 10(o)\* Description of Non-Management Director Compensation, incorporated by reference to Emerson Electric Co. Form 8-K dated October 4, 2005, Exhibit 10.1.
- 10(p)\* Description of Named Executive Officer Compensation, incorporated by reference to Emerson Electric Co. Form 10-Q for the quarter ender December 31, 2004, Exhibit 10.1.
- 12 Ratio of Earnings to Fixed Charges.
- 13 Portions of Emerson Electric Co. Annual Report to Stockholders for the year ended September 30, 2005, incorporated by reference herein.
- 21 Subsidiaries of Emerson Electric Co.
- 23 Consent of Independent Registered Public Accounting Firm.
- 24 Power of Attorney.
- 31 Certifications pursuant to Exchange Act Rule 13a-14(a).
- 32 Certifications pursuant to Exchange Act Rule 13a-14(b) and 18 U.S.C. Section 1350.
  - \* Management contract or compensatory plan.

# SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

EMERSON ELECTRIC CO.

By /s/ W. J. Galvin

W. J. Galvin Senior Executive Vice President and Chief Financial Officer

Date: November 22, 2005

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below on November 22, 2005, by the following persons on behalf of the registrant and in the capacities indicated.

Signature	Title
/s/ D. N. Farr	Chairman of the Board, Chief Executive Officer, President and Director
D. N. Farr	-
/s/ W. J. Galvin	Senior Executive Vice President, Chief Financial Officer and Director
W. J. Galvin	-
/s/ R. J. Schlueter	Vice President and Chief Accounting Officer
R. J. Schlueter	
*	Director
A. A. Busch III	-
*	Director
D. C. Farrell	-
*	Director
C. Fernandez G.	-
*	Director
A. F. Golden	-

*	Director
R. B. Horton	
*	Director
G. A. Lodge	
*	Director
V. R. Loucks, Jr.	
*	Director
J. B. Menzer	
*	Director
C. A. Peters	_
*	Director
J. W. Prueher	_
*	Director
R. L. Ridgway	_

\* By /s/ W. J. Galvin

W. J. Galvin Attorney-in-fact

# INDEX TO EXHIBITS

Exhibits are listed by numbers corresponding to the Exhibit Table of Item 601 in Regulation S-K.

Exhibit No.	Exhibit
12	Ratio of Earnings to Fixed Charges
13	Portions of Emerson Electric Co. Annual Report to Stockholders for the year ended September 30, 2005, incorporated by reference herein
21	Subsidiaries of Emerson Electric Co.
23	Consent of Independent Registered Public Accounting Firm
24	Power of Attorney
31	Certifications pursuant to Exchange Act Rule 13a-14(a)
32	Certifications pursuant to Exchange Act Rule 13a-14(b) and 18 U.S.C. Section 1350

See Item 15(A) 3. for a list of exhibits incorporated by reference.

# EMERSON ELECTRIC CO. AND SUBSIDIARIES COMPUTATION OF RATIO OF EARNINGS TO FIXED CHARGES (Dollars in Millions)

		YEAR ENDED SEPTEMBER 30,					
	2001	2002	2003	2004	2005		
Earnings:							
Earnings before income taxes (a)	\$1,650	1,622	1,452	1,893	2,200		
Fixed charges	376	321	322	311	323		
Earnings, as defined	\$2,026	1,943	1,774	2,204	2,523		
Fixed Charges:							
Interest expense	\$ 304	250	246	234	243		
One-third of all rents	72	71	76	77	80		
Total fixed charges	\$ 376	321	322	311	323		
Ratio of Earnings to Fixed Charges	5.4x	6.1x	5.5x	7.1x	7.8x		

<sup>(</sup>a) Represents earnings from continuing operations before income taxes and cumulative effect of change in accounting principle and minority interests in the income of consolidated subsidiaries with fixed charges.

## **Financial Review**

# REPORT OF MANAGEMENT

The Company's management is responsible for the integrity and accuracy of the financial statements. Management believes that the financial statements for the three years ended September 30, 2005, have been prepared in conformity with U.S. generally accepted accounting principles appropriate in the circumstances. In preparing the financial statements, management makes informed judgments and estimates where necessary to reflect the expected effects of events and transactions that have not been completed. The Company's disclosure controls and procedures ensure that material information required to be disclosed is recorded, processed, summarized and communicated to management and reported within the required time periods.

In meeting its responsibility for the reliability of the financial statements, management relies on a system of internal accounting control. This system is designed to provide reasonable assurance that assets are safeguarded and transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with U.S. generally accepted accounting principles. The design of this system recognizes that errors or irregularities may occur and that estimates and judgments are required to assess the relative cost and expected benefits of the controls. Management believes that the Company's accounting controls provide reasonable assurance that errors or irregularities that could be material to the financial statements are prevented or would be detected within a timely period.

The Audit Committee of the Board of Directors, which is composed solely of independent Directors, is responsible for overseeing the Company's financial reporting process. The Audit Committee meets with management and the internal auditors periodically to review the work of each and to monitor the discharge by each of its responsibilities. The Audit Committee also meets periodically with the independent auditors who have free access to the Audit Committee and the Board of Directors to discuss the quality and acceptability of the Company's financial reporting, internal controls, as well as non-audit-related services.

The independent auditors are engaged to express an opinion on the Company's consolidated financial statements and on the Company's internal control over financial reporting. Their opinions are based on procedures which they believe to be sufficient to provide reasonable assurance that the financial statements contain no material errors and that the Company's internal controls are effective.

# MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

The Company's management is responsible for establishing and maintaining adequate internal control over financial reporting for the Company. With the participation of the Chief Executive Officer and the Chief Financial Officer, management conducted an evaluation of the effectiveness of internal control over financial reporting based on the framework and the criteria established in *Internal Control – Integrated Framework*, issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this evaluation, management has concluded that internal control over financial reporting was effective as of September 30, 2005.

The Company's independent auditor, KPMG LLP, a registered public accounting firm, has issued an audit report on management's assessment of internal control over financial reporting.

/s/ David N. Farr David N. Farr Chairman of the Board, Chief Executive Officer, and President

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/s/ Walter J. Galvin Walter J. Galvin Senior Executive Vice President and Chief Financial Officer

## **OVERVIEW**

Emerson achieved record sales and earnings per share in the fiscal year ended September 30, 2005. The Process Management, Industrial Automation and Network Power businesses drove gains in a favorable economic environment, as gross fixed investment expanded moderately during 2005. All of the business segments generated higher sales, while earnings for four out of the five business segments increased over the prior year. Strong growth in Asia, moderate gains in the United States and favorable exchange rates contributed to these results. Profit margins improved primarily due to leverage on higher sales volume and benefits from previous rationalization actions. The Company continues to manage commodity cost inflation pressures through sourcing initiatives, productivity improvements and sales price. Emerson's financial position remains strong and the Company continues to generate substantial cash flow.

# RESULTS OF OPERATIONS

## Years Ended September 30,

				'03 - '04	<b>'</b> 04 - <b>'</b> 05
(dollars in millions, except per share amounts)	2003	2004	2005	Change	Change
Net sales	\$13,958	15,615	17,305	12%	11%
Gross profit	\$ 4,898	5,566	6,183	14%	11%
Percent of sales	35.1%	35.6%	35.7%		
SG&A	\$ 2,935	3,281	3,595		
Percent of sales	21.0%	21.0%	20.7%		
Other deductions, net	\$ 318	223	230		
Interest expense, net	\$ 231	210	209		
Pretax earnings	\$ 1,414	1,852	2,149	31%	16%
Earnings from continuing operations	\$ 1,013	1,257	1,422	24%	13%
Net earnings	\$ 1,089	1,257	1,422	15%	13%
Percent of sales	7.8%	8.1%	8.2%		
Continuing operations – EPS	\$ 2.41	2.98	3.40	24%	14%
Net earnings – EPS	\$ 2.59	2.98	3.40	15%	14%

Net earnings and EPS for 2005 include a \$63 million tax expense (\$0.15 per share) for repatriation under the American Jobs Creation Act.

Net sales for fiscal 2005 were a record \$17.3 billion, an increase of approximately \$1.7 billion, or 11 percent, over fiscal 2004, with growth in both the U.S. and international markets. Continued strength in commercial and industrial demand and increases in all of the business segments drove the consolidated results, with an underlying sales (which exclude acquisitions, divestitures and currency) increase of 6 percent (\$895 million), a 2 percent (\$257 million) favorable impact from a stronger Euro and other currencies, and an over 3 percent (\$552 million) positive impact from acquisitions. The underlying sales increase of 6 percent was driven by 6 percent growth in the United States (including a strong finish to the year with 10 percent growth in the fourth quarter) and a total international sales growth of 6 percent, which primarily reflects 11 percent growth in Asia. The Company estimates that the underlying growth primarily reflects an approximate 4 percent gain from volume, an approximate 1 percent impact from market penetration gains, and an approximate 1 percent impact from higher sales prices.

Net sales for fiscal 2004 were \$15.6 billion, an increase of almost \$1.7 billion, or 12 percent, over net sales of \$14.0 billion for fiscal 2003, with both U.S. and international sales contributing. The consolidated results reflect improving markets and increases in all five business segments, with an underlying sales increase of 8 percent (\$1,181 million) and an approximate 4 percent (\$488 million) favorable impact from the strengthening Euro and other currencies. The underlying sales increase of 8 percent was driven by 8 percent growth in the United States and a total international sales increase of 9 percent, which primarily reflects 20 percent growth in Asia and 4 percent growth in Europe. The Company estimates that the underlying growth reflects the net result of an approximate 6 percent gain from volume and an approximate 3 percent impact from market penetration gains, partially offset by an approximate 1 percent negative impact from lower sales prices.

#### International Sales

International destination sales, including U.S. exports, increased approximately 11 percent, to \$8.2 billion in 2005, representing 47 percent of the Company's total sales. U.S. exports were up 6 percent compared to 2004, at \$998 million. International subsidiary sales, including shipments to the United States, were \$7.4 billion in 2005, up 12 percent over 2004. Excluding the net 4 percent impact from acquisitions, divestitures, and favorable currency translation, international subsidiary sales increased 8 percent compared to 2004. Underlying destination sales grew 11 percent in Asia during the year, driven mainly by 14 percent growth in China, while sales grew 15 percent in Latin America and 10 percent in the Middle East and sales in Europe were flat compared to the prior year.

International destination sales, including U.S. exports, increased 17 percent, to \$7.4 billion in 2004, representing 47 percent of the Company's total sales. U.S. exports were up 5 percent compared to 2003, at \$939 million. International subsidiary sales, including shipments to the United States, were \$6.6 billion in 2004, up 18 percent over 2003. Excluding the net 9 percent impact from acquisitions, divestitures, and favorable currency translation, international subsidiary sales increased 9 percent compared to 2003. Underlying destination sales grew 20 percent in Asia during the year, particularly in China, while sales grew 9 percent in Latin America and 4 percent in Europe.

## **Acquisitions and Divestitures**

The Company acquired Do+Able, a manufacturer of ready-to-assemble storage products, and Numatics, a manufacturer of pneumatic and motion control products, and several smaller businesses during 2005. Total cash paid for these businesses (including assumed debt of approximately \$100 million, which was repaid in October 2005) was approximately \$466 million. During 2004, the Company acquired the North American outside plant and power systems business of Marconi Corporation PLC, as well as several other smaller businesses for a total of approximately \$414 million in cash. Annualized sales for acquired businesses were \$430 million in both 2005 and 2004. In the third quarter of 2003, the Company sold the Dura-Line fiber-optic conduit business, which is reported as discontinued operations. See discussion of Discontinued Operations below for additional information. See Note 3 for additional information regarding acquisitions and divestitures.

#### Cost of Sales

Cost of sales for fiscal 2005 and 2004 were \$11.1 billion and \$10.0 billion, respectively. Cost of sales as a percent of net sales was 64.3 percent for 2005, compared with 64.4 percent in 2004. The gross profit margin increased from 35.6 percent in 2004 to 35.7 percent for 2005 primarily as a result of increased volume and leverage on higher sales, as well as benefits realized from prior rationalization and productivity improvements. Across the Company, higher costs for raw materials were substantially recovered through increases in sales prices, which partially offset these improvements.

Cost of sales for fiscal 2004 and 2003 were \$10.0 billion and \$9.1 billion, respectively. Cost of sales as a percent of net sales was 64.4 percent for 2004, compared with 64.9 percent in 2003. The increase in the gross profit margin from 35.1 percent in 2003 to 35.6 percent for 2004 primarily reflects increased volume and leverage on higher sales, as well as benefits realized from prior rationalization and other cost reduction efforts. These improvements, however, were partially offset by negative impacts from lower sales prices and higher costs for wages and benefits (including higher pension costs).

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# Selling, General and Administrative Expenses

Selling, general and administrative (SG&A) expenses for 2005 were \$3.6 billion compared with \$3.3 billion for 2004. As a percent of net sales, SG&A expenses were 20.7 percent in 2005 and 21.0 percent in 2004. Leverage on higher sales and the benefits realized from prior rationalization efforts were partially offset by higher costs for wages and benefits.

SG&A expenses for 2004 were \$3.3 billion compared with \$2.9 billion for 2003, or 21.0 percent of net sales in both years. Leverage on higher sales and the benefits realized from prior rationalization efforts that improved the Company's cost structure were offset by higher costs for wages and benefits.

#### Other Deductions, Net

Other deductions, net were \$230 million in 2005 compared to \$223 million in 2004. In 2005, ongoing costs for the rationalization of operations were \$110 million, down from \$129 million in 2004, primarily reflecting lower costs in the Process Management and Appliance and Tools segments. The decrease in rationalization costs was more than offset by higher amortization of intangibles and several items in the current and prior year, including a litigation settlement and a 2004 insurance recovery and interest refund.

Other deductions, net were \$223 million for 2004, a \$95 million decrease from \$318 million in 2003, primarily due to a \$54 million goodwill impairment charge in 2003. In 2004, ongoing costs for the rationalization of operations were \$129 million, down from \$141 million in 2003, primarily reflecting lower costs in the Network Power segment. Higher equity income, an insurance recovery and interest refund in 2004 and several other items accounted for the remaining reduction in other deductions, net. See Notes 4 and 5 for further details regarding other deductions, net and rationalization costs.

## Interest Expense, Net

Interest expense, net was \$209 million, \$210 million and \$231 million in 2005, 2004 and 2003, respectively. The decrease of \$21 million from 2003 to 2004 was due to lower average borrowings. During 2004, the Company swapped the \$600 million of 77/8% notes due June 2005 to a floating rate based on three-month LIBOR. During 2005, the Company issued \$250 million of 4.75% ten-year notes due October 2015, and \$600 million of 77/8% notes matured.

## **Income Taxes**

Income taxes for 2005 were \$727 million compared to \$595 million for 2004. The effective tax rate increased from 32 percent in 2004 to approximately 34 percent in 2005. The change in the tax rate is primarily due to a 3 percentage point increase resulting from a \$63 million tax expense in 2005 related to the one-time opportunity during 2005 to repatriate foreign earnings at a favorable rate under the American Jobs Creation Act of 2004 (the Act). See Note 13 for further discussion regarding the impact of the Act.

Income taxes for 2004 were \$595 million compared to \$401 million for 2003. Income taxes were reduced \$68 million and the effective tax rate was reduced 4 percentage points in 2003 by the tax benefits from the restructuring of the Emerson Telecommunication Products business (ETP) net of the impairment charge. Excluding these items, the 2003 rate was comparable to the approximate 32 percent effective tax rate in 2004.

## **Earnings From Continuing Operations**

Earnings from continuing operations were \$1.4 billion and earnings per share were \$3.40 for 2005, increases of 13 percent and 14 percent, respectively, compared to \$1.3 billion and \$2.98 for 2004. These earnings results reflect increases in four of the five business segments, with particular strength in the Network Power, Process Management and Industrial Automation businesses. The higher earnings also reflect increased volume and leverage from the higher sales, savings from cost reduction efforts, and higher sales prices, partially offset by higher raw material costs, higher wage and benefit costs, the tax expense related to the repatriation of foreign earnings, and other items.

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Earnings from continuing operations were \$1.3 billion and earnings per share were \$2.98 for 2004, increases of 24 percent compared to \$1.0 billion and \$2.41 for 2003. These earnings results reflect increases for all of the business segments, particularly in the Network Power, Process Management and Climate Technologies businesses. The higher earnings also reflect increased volume and leverage from the higher sales, savings from cost reduction efforts, partially offset by lower sales prices and other items. The increase also reflects the decrease in other deductions, net discussed above, partially offset by a \$14 million (\$0.03 per share) contribution in 2003 from the tax benefits of the restructuring of the ETP business net of the impairment charge.

## **Discontinued Operations**

In May 2003, the Board of Directors approved a plan to restructure the Jordan business acquired in 2000, in which the Dura-Line business would be sold and its other businesses would be retained by Emerson. Discontinued operations of \$76 million, or \$0.18 per share, in 2003 included a net gain of \$83 million (including income tax benefit of \$170 million), or \$0.20 per share, related to the sale of Jordan stock including its Dura-Line operations. The operating results of Dura-Line have been reclassified to discontinued operations in the Consolidated Statements of Earnings for fiscal year 2003. See Note 3 for additional information.

## Net Earnings and Return on Equity

Net earnings and earnings per share for 2005 increased 13 percent and 14 percent, respectively, to \$1.4 billion and a record \$3.40 per share, compared to \$1.3 billion and \$2.98 per share in 2004. Net earnings as a percent of net sales was 8.2 percent in 2005 compared to 8.1 percent in 2004. Net earnings for 2005 include a tax expense of \$63 million, or \$0.15 per share, related to the one-time opportunity to repatriate foreign earnings. The 14 percent increase in earnings per share also reflects the purchase of treasury shares. Return on average stockholders' equity was 19.4 percent and 18.4 percent for 2005 and 2004, respectively.

Net earnings for 2004 were \$1.3 billion, or \$2.98 per share, compared to \$1.1 billion, or \$2.59 per share, for 2003, increases of 15 percent. Net earnings in 2003 include the net gain from discontinued operations of \$76 million, or \$0.18 per share. Net earnings as a percent of net sales were 8.1 percent in 2004, compared to 7.8 percent in 2003. Return on average stockholders' equity was 18.4 percent and 17.9 percent for 2004 and 2003, respectively.

#### **Business Segments**

## **Process Management**

				'03 - '04	<i>'04 - '05</i>
(dollars in millions)	2003	2004	2005	Change	Change
Sales	\$3,394	3,703	4,200	9%	13%
Earnings	\$ 388	476	671	23%	41%
Margin	11.4%	12.9%	16.0%		

Sales in the Process Management segment were \$4.2 billion in 2005, up \$497 million, or 13 percent, over 2004, reflecting stronger market demand for capital goods (including process automation products and systems), penetration gains in excess of 1 percent and acquisitions. Nearly all of the businesses reported sales increases, with sales and earnings particularly strong for the valves and measurement business due to growth in oil and gas projects, and expansion in China. Underlying sales increased 9 percent, excluding a 2 percent (\$84 million) positive contribution from the Metran, Tescom and Mobrey acquisitions and a 2 percent (\$79 million) favorable impact from currency translation. The increase in underlying sales reflects 22 percent growth in Asia, 29 percent growth in Canada, 13 percent growth in Latin America and 5 percent growth in the United States, while sales in Europe increased 1 percent compared with 2004. Volume growth, leverage on the higher sales of approximately 2 percentage points and savings from prior cost reduction efforts drove a 41 percent increase in earnings (defined as earnings before interest and taxes), from \$476 million in 2004 to \$671 million for 2005.

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Process Management segment sales of \$3.7 billion in 2004 were up \$309 million, or 9 percent, over 2003 sales, as this segment continued to grow internationally, win large projects and expand systems and solutions. Underlying sales increased 5 percent, excluding a 4 percent (\$140 million) favorable impact from currency translation and a less than 0.5 percent negative impact from divestitures, net of acquisitions. The increase in underlying sales reflects 21 percent growth in Asia, 11 percent growth in Latin America and 1 percent growth in Europe, while sales in the United States decreased 1 percent compared with 2003. The slight decline in the United States reflects customers shifting production to lower cost areas. Underlying results were also driven by sales increases in most businesses, particularly the measurement business and the systems/solutions business due to project activity in Asia and the Middle East. Leverage from these higher sales during the year as well as savings from prior cost reduction efforts drove an increase in earnings of 23 percent, from \$388 million in 2003 to \$476 million for 2004.

#### **Industrial Automation**

				·03 - ·04	·04 - ·05
(dollars in millions)	2003	2004	2005	Change	Change
Sales	\$2,600	2,936	3,242	13%	10%
Earnings	\$ 330	391	464	18%	19%
Margin	12.7%	13.3%	14.3%		

Sales in the Industrial Automation segment increased 10 percent compared to 2004 to \$3.2 billion in 2005, with sales increases in all of the businesses and major geographic areas, reflecting the favorable economic environment for capital goods. Underlying sales grew nearly 8 percent, excluding a nearly 3 percent (\$78 million) favorable impact from currency. The underlying sales growth reflects an 11 percent increase in the United States and a 5 percent increase in international sales, with 4 percent growth in Europe, 4 percent growth in Asia and 25 percent growth in the Middle East. The results reflect solid improvements across all the businesses, with particular strength in the power generating alternator and the power transmission businesses, reflecting increased global industrial demand and an estimated 2 percent positive impact from higher sales prices. Earnings increased 19 percent to \$464 million for 2005, compared with \$391 million in 2004, due to higher sales volume and leverage, while sales price increases nearly offset higher material costs (particularly for steel and copper). The earnings increase was aided by a \$13 million payment received by the power transmission business from dumping duties related to the Byrd Amendment in the current year, compared with a \$2 million payment received in 2004, partially offset by a litigation settlement related to the electrical products business.

Sales increases in most businesses drove a 13 percent increase in sales of the Industrial Automation segment to \$2.9 billion for 2004, compared to \$2.6 billion in 2003 and an earnings increase of 18 percent over 2003. The nearly 7 percent increase in underlying sales volume, excluding a 6 percent (\$157 million) favorable impact from currency, reflects almost 9 percent international sales growth, led by Europe with 5 percent and Asia with 28 percent, and a 4 percent increase in the United States. The results reflect solid improvements across nearly all the businesses from increased capital spending and industrial demand. The strongest growth across the segment was in the European generator business and the ultrasonic plastic joining business worldwide. The U.S. increase reflects growth in the capital goods markets due to a strong upturn in U.S. industrial fixed investment in 2004. Earnings increased 18 percent to \$391 million for 2004, compared with \$330 million in 2003, reflecting benefits from prior cost reduction efforts and increased volume and leverage from higher sales, partially offset by higher litigation costs related to the electrical products business.

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## **Network Power**

				03 - 04	.0403
(dollars in millions)	2003	2004	2005	Change	Change
Sales	\$2,316	2,692	3,317	16%	23%
Earnings	\$ 168	297	373	77%	26%
Margin	7.2%	11.0%	11.2%		

Network Power segment sales increased 23 percent to \$3.3 billion in 2005 compared to \$2.7 billion in 2004, reflecting acquisitions and continued demand for power systems and precision cooling products, as well as uninterruptible power supplies and original equipment manufacturers (OEM) embedded power modules. Acquisitions added approximately 14 percent (\$366 million) to the increase, currency had a 1 percent favorable impact, and underlying sales grew 8 percent. The underlying sales increase includes higher volume of approximately 7 percent and estimated penetration gains of approximately 4 percent, offset by an estimated 3 percent impact from lower sales prices. Geographically, underlying sales reflect an 11 percent increase in the United States and a 14 percent increase in Asia (primarily China), offset by a 2 percent decrease in Europe. The growth in the United States reflects continued strong market demand for communications and enterprise computer equipment in 2005. Growth in Asia was driven by increased demand for communications and power equipment, supported by a robust economic environment. Earnings increased 26 percent, or \$76 million to \$373 million, compared with \$297 million in 2004, primarily reflecting higher sales volume, leverage of approximately 2 percentage points and benefits from prior cost reductions. The earnings increase and margin were impacted by negative price, partially offset by material cost containment. In addition, negative product mix in the embedded power business, as well as integration costs related to the Marconi acquisition, impacted profitability.

Network Power segment sales of \$2.7 billion for 2004 increased 16 percent compared to 2003, as Emerson benefited from favorable market dynamics that were driving demand for power systems and cooling, as well as global services and embedded power modules. An underlying sales increase of 13 percent, primarily due to volume, contributed to the increase in sales and a 77 percent increase in segment earnings. Underlying sales exclude a 3 percent favorable impact from currency and a less than 0.5 percent net impact from the 2003 Dura-Line divestiture and the 2004 Marconi acquisition. The underlying sales increase includes penetration gains, particularly in the OEM power business, which are estimated to have contributed approximately 4 percent of the sales growth, offset by an estimated 4 percent impact from lower prices, due in part to the introduction of next generation products at lower price points. These results reflect increases in all major geographic regions, led by a 22 percent increase in Asia, an 11 percent increase in the United States and a 10 percent increase in Europe. The U.S. increase reflects the strong upturn in U.S. investment in communication and non-residential computer equipment in 2004. Emerson continues to build upon its Emerson Network Power China (Avansys) acquisition by increasing the Company's penetration in China and Asia, and leveraging its engineering resources to design next generation products. Improvements in capital spending in nearly all of this segment's served markets also helped drive increased sales in the climate and power systems business. Earnings increased \$129 million to \$297 million, compared with \$168 million in 2003, primarily reflecting increased volume and leverage from higher sales. Earnings also reflect lower material costs, benefits from prior cost reduction efforts, and a \$13 million reduction in rationalization costs, partially offset by the impact from lower sales prices. Rationalization costs during 2004 included severance and lease termination costs to remain

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# Climate Technologies

				'03 - '04	·04 - ·05
(dollars in millions)	2003	2004	2005	Change	Change
Sales	\$2,614	2,983	3,041	14%	2%
Earnings	\$ 386	467	453	21%	(3%)
Margin	14.8%	15.7%	14.9%		

Climate Technologies segment sales were \$3.0 billion in 2005, an increase of 2 percent compared to 2004. Excluding a 1 percent positive impact from currency translation, underlying sales grew 1 percent versus strong 2004 results. Higher sales prices of approximately 2 percent and market share gains were substantially offset by volume decreases due to inventory reductions in the supply chain in the United States and China, as well as decreased wholesaler exports from Europe due to the strong Euro. Sales results for 2005 were mixed across the businesses, with strong growth in U.S. air-conditioning compressors during the fourth quarter driving the overall increase. The growth in the compressor business reflects replenishment of inventories in the distribution channel in the fourth quarter due to late season, warm weather in the United States, as well as anticipatory demand due to the pending transition in the United States to higher efficiency standards. The underlying sales reflect a 3 percent increase in the United States, an 8 percent decline in Europe and a 4 percent decline in Asia, while sales in Latin America increased 35 percent off a smaller base. Earnings from Climate Technologies decreased 3 percent to \$453 million in 2005 compared to \$467 million in 2004, primarily due to negative impacts from lower sales volume, product mix and higher wage costs, partially offset by benefits from prior cost reduction efforts and lower rationalization costs compared to 2004. Higher sales prices substantially offset higher material costs, which had a dilutive impact on the margin.

Sales of the Climate Technologies segment were \$3.0 billion in 2004, an increase of 14 percent compared to 2003, due to an underlying sales increase of nearly 12 percent and a more than 2 percent favorable impact from currency. The underlying sales increase was driven by favorable end market conditions and penetration gains which are estimated to have contributed approximately 7 percent of the sales growth. The underlying sales increase reflects 15 percent growth in the United States, 11 percent growth in Asia and increases in all of the businesses. In particular, increased demand in the North American and Asian residential air-conditioning markets led to very strong sales growth in the compressor business in these regions. Sales of Emerson's Copeland Scroll compressor continued to grow as a result of the trend towards higher-efficiency equipment in served markets, the expansion of scroll technology into large commercial applications and the introduction of new modulated capacity scroll product offerings. In addition, the controls, thermostat and valves businesses all had very strong growth for the year. Climate Technologies' earnings increased 21 percent to \$467 million compared to \$386 million in 2003, primarily due to increased volume and leverage from higher sales. Earnings also reflect benefits from prior cost reduction efforts and material cost containment, partially offset by pricing pressures, particularly in Asia.

## **Appliance and Tools**

				'03 - '04	<i>'04 - '05</i>
(dollars in millions)	2003	2004	2005	Change	Change
Sales	\$3,453	3,749	4,008	9%	7%
Earnings	\$ 479	530	534	11%	1%
Margin	13.9%	14.1%	13.3%		

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Appliance and Tools segment sales increased 7 percent to \$4.0 billion for 2005. This increase reflects a 3 percent growth in underlying sales, a 1 percent favorable impact from currency translation and a 3 percent (\$101 million) positive impact from Do+Able and a smaller acquisition. Geographically, underlying sales increased 3 percent in the United States and 3 percent internationally. The underlying sales increase primarily reflects an approximate 3 percent positive impact from higher sales prices. The results were mixed across the segment with gains in most of the businesses, particularly strong growth in storage and hermetic motors, and softness in the appliance motor and component businesses. Strong growth in the storage businesses primarily resulted from continued strength in new and existing home markets as reflected in U.S. residential investment in 2005, and increased demand at major retailers. Earnings of the Appliance and Tools segment for 2005 of \$534 million were up 1 percent from 2004, primarily due to \$23 million in lower rationalization costs compared to 2004, partially offset by a \$12 million negative impact from a quality issue with an appliance component in 2005. Higher sales prices were more than offset by higher raw material costs (particularly steel and copper in the motors business), which together with acquisitions diluted the margin.

The Appliance and Tools segment sales increased almost 9 percent to \$3.7 billion for 2004. Underlying sales increased 8 percent, primarily due to volume, excluding a more than 2 percent favorable impact from currency and a negative impact of more than 1 percent related to exiting the manufacturing of bench top and stationary power tools. The improved underlying sales results reflect gains for all of the businesses within the Appliance and Tools segment, particularly very strong growth in motors, residential storage and disposers. The increase in motors was aided by penetration gains in European appliance motors and underlying growth in hermetic motors. The residential storage and disposers increases resulted from strength in new and existing home markets, as evidenced by the strong growth in U.S. residential investment in 2004, and higher demand at major retailers during 2004. Earnings for 2004 of \$530 million were up 11 percent from \$479 million in 2003, primarily due to increased volume and leverage from higher sales and savings from prior cost reduction efforts, which were impacted by higher commodity costs and sales price pressure. Rationalization costs of \$47 million during 2004 included severance and start-up and moving costs related to shifting certain motor manufacturing primarily from the United States to Mexico and China in order to consolidate facilities and improve profitability, and severance related to consolidating manufacturing operations in the professional tools business for operational efficiency.

## FINANCIAL POSITION, CAPITAL RESOURCES AND LIQUIDITY

The Company continues to generate substantial cash from operations and is in a strong financial position with total assets of \$17 billion and stockholders' equity of \$7 billion, and has the resources available for reinvestment in existing businesses, strategic acquisitions and managing the capital structure on a short-and long-term basis.

#### Cash Flow

(dollars in millions)	2003	2004	2005
Operating Cash Flow	\$1,731	2,216	2,187
Percent of sales	12.4%	14.2%	12.6%
Capital Expenditures	\$ 337	400	518
Percent of sales	2.4%	2.6%	3.0%
Free Cash Flow	\$1,394	1,816	1,669
Percent of sales	10.0%	11.6%	9.6%
Operating Working Capital	\$1,778	1,633	1,643
Percent of sales	12.7%	10.5%	9.5%

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Emerson generated operating cash flow of \$2.2 billion in 2005, a 1 percent decrease from 2004. Higher net earnings were more than offset by additional working capital necessary to support the higher level of sales and the \$140 million tax refund in 2004 related to the sale of Jordan stock including its Dura-Line operations in 2003. Cash flow in 2005 reflects continued improvements in operating working capital management, including a 4 percent increase in days payable outstanding. Operating cash flow was \$2.2 billion in 2004, an increase of 28 percent compared with \$1.7 billion in 2003 primarily due to higher net earnings and the tax refund, as discussed above, as well as improvement in operating working capital. At September 30, 2005, operating working capital as a percent of sales was 9.5 percent, compared with 10.5 percent and 12.7 percent in 2004 and 2003, respectively. Operating working capital as a percent of sales for 2003 was negatively impacted 1 percent by the \$140 million of tax benefits received in cash in 2004 due to the carryback of a capital loss against prior capital gains. Operating cash flow was decreased by pension contributions of \$124 million, \$167 million and \$308 million in 2005, 2004 and 2003, respectively. Pension contributions are expected to be approximately \$75 million to \$150 million in 2006.

Free cash flow (operating cash flow less capital expenditures) was \$1.7 billion in 2005, compared to \$1.8 billion and \$1.4 billion in 2004 and 2003, respectively. The 8 percent decrease in 2005 compared to 2004 was primarily due to higher capital expenditures. The 30 percent increase in 2004 compared to 2003 was driven by higher net earnings, improved operating working capital and lower pension contributions, which were partially offset by higher capital spending. Capital expenditures were \$518 million, \$400 million and \$337 million in 2005, 2004 and 2003, respectively. The increase in capital expenditures during 2005 was primarily driven by unitary air-conditioning scroll compressor capacity expansion in the United States and Asia. In 2006, the Company is targeting capital spending of approximately 3 percent of net sales. Cash paid in connection with Emerson's acquisitions was \$366 million, \$414 million and \$6 million in 2005, 2004 and 2003, respectively.

Dividends were \$694 million (\$1.66 per share, up 4 percent) in 2005, compared with \$675 million (\$1.60 per share) in 2004, and \$661 million (\$1.57 per share) in 2003. In November 2005, the Board of Directors voted to increase the quarterly cash dividend to an annualized rate of \$1.78 per share. In 2005, approximately 10,035,000 shares were repurchased under the 2002 Board of Directors' authorization and in 2004, approximately 2,630,000 shares were repurchased under the fiscal 1997 and 2002 Board of Directors' authorizations; 27.6 million shares remain available for repurchase under the 2002 authorization and none remain under the 1997 authorization. The Company did not repurchase any shares during 2003 under these plans. Purchases of treasury stock totaled \$671 million and \$157 million in 2005 and 2004, respectively.

# Leverage/Capitalization

(dollars in millions)	2003	2004	2005
Total Assets	\$15,194	16,361	17,227
Long-term Debt	\$ 3,733	3,136	3,128
Stockholders' Equity	\$ 6,460	7,238	7,400
Total Debt-to-Capital Ratio	39.0%	35.8%	35.6%
Net Debt-to-Net Capital Ratio	34.5%	27.0%	27.7%
Operating Cash Flow-to-Debt Ratio	42.0%	54.9%	53.4%
Interest Coverage Ratio	6.7	8.9	9.8

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Total debt was \$4.1 billion, \$4.0 billion and \$4.1 billion for 2005, 2004 and 2003, respectively. The total debt-to-capital ratio was 35.6 percent at year-end 2005, compared with 35.8 percent for 2004 and 39.0 percent for 2003. At September 30, 2005, net debt (total debt less cash and equivalents and short-term investments) was 27.7 percent of net capital, compared with 27.0 percent of net capital in 2004 and 34.5 percent of net capital in 2003. The operating cash flow-to-debt ratio was 53.4 percent, 54.9 percent and 42.0 percent in 2005, 2004 and 2003, respectively. The Company's interest coverage ratio (earnings from continuing operations before income taxes and interest expense, divided by interest expense) was 9.8 times in 2005, compared with 8.9 times in 2004 and 6.7 times in 2003. The increase in the interest coverage ratio in 2005 from 2004 reflects higher earnings and lower average borrowings. The increase in the interest coverage ratio from 2003 to 2004 reflects higher earnings and lower average borrowings, partially offset by higher interest rates. See Notes 3, 8 and 9 for additional information. The Company's strong financial position supports long-term debt ratings of A2 by Moody's Investors Service and A by Standard and Poor's.

At year-end 2005, the Company and its subsidiaries maintained revolving credit facilities amounting to \$2.83 billion to support short-term borrowings. Currently, \$1.83 billion of the credit facilities are effective until March 2009, with the remainder effective until March 2010. The credit facilities do not contain any financial covenants, and are not subject to termination based upon a change in credit ratings or a material adverse change. In addition, as of September 30, 2005, the Company could issue up to \$2.25 billion in debt securities, preferred stock, common stock, warrants, share purchase contracts and share purchase units under the shelf registration statement filed with the Securities and Exchange Commission.

## **Contractual Obligations**

At September 30, 2005, the Company's contractual obligations, including estimated payments due by period, are as follows:

		Payments Due By Period			
		Less than			More Than
(dollars in millions)	Total	1 year	1-3 years	3-5 years	5 years
Long-term Debt	\$3,387	259	252	1,080	1,796
Operating Leases	439	124	151	76	88
Purchase Obligations	856	570	228	58	_
Total	\$4,682	953	631	1,214	1,884

Purchase obligations consist primarily of inventory purchases made in the normal course of business to meet operational requirements. The above table does not include \$1.8 billion of other noncurrent liabilities recorded in the balance sheet, as summarized in Note 17, which consist primarily of deferred income tax and retirement and postretirement plan liabilities, because it is not certain when these liabilities will become due. See Notes 10, 11 and 13 for additional information.

#### **Financial Instruments**

The Company is exposed to market risk related to changes in interest rates, copper and other commodity prices and European and other foreign currency exchange rates, and selectively uses derivative financial instruments, including forwards, swaps and purchased options, to manage these risks. The Company does not hold derivatives for trading purposes. The value of market risk sensitive derivative and other financial instruments is subject to change as a result of movements in market rates and prices. Sensitivity analysis is one technique used to evaluate these impacts. Based on a hypothetical ten-percent increase in interest rates, ten-percent decrease in commodity prices or ten-percent weakening in the U.S. dollar across all currencies, the potential losses in future earnings, fair value and cash flows are immaterial. This method has limitations; for example, a weaker U.S. dollar would benefit future earnings through lower cost of sales. See Notes 1,7, 8 and 9.

#### CRITICAL ACCOUNTING POLICIES

Preparation of the Company's financial statements requires management to make judgments, assumptions and estimates regarding uncertainties that affect the reported amounts of assets, liabilities, stockholders' equity, revenues and expenses. Note 1 of the Notes to Consolidated Financial Statements describes the significant accounting policies used in preparation of the Consolidated Financial Statements. The most significant areas involving management judgments and estimates are described below. Actual results in these areas could differ materially from management's estimates under different assumptions or conditions.

#### **Revenue Recognition**

The Company recognizes nearly all of its revenues through the sale of manufactured products and records the sale when products are shipped and title passes to the customer and collection is reasonably assured. In certain instances, revenue is recognized on the percentage-of-completion method, when services are rendered, or in accordance with AICPA Statement of Position No. 97-2, "Software Revenue Recognition." Sales sometimes include multiple items including services such as installation. In such instances, revenue assigned to each item is based on that item's objectively determined fair value, and revenue is recognized individually for delivered items only if the delivered items have value to the customer on a standalone basis, performance of the undelivered items is probable and substantially in the Company's control and the undelivered items are inconsequential or perfunctory. Management believes that all relevant criteria and conditions are considered when recognizing sales.

#### Inventories

Inventories are stated at the lower of cost or market. The majority of inventory values are based upon standard costs which approximate average costs, while the remainder are principally valued on a first-in, first-out basis. Standard costs are revised at the beginning of each fiscal year. The effects of resetting standards and operating variances incurred during each period are allocated between inventories and cost of sales. Management regularly reviews inventory for obsolescence to determine whether a write-down is necessary. Various factors are considered in making this determination, including recent sales history and predicted trends, industry market conditions and general economic conditions. See Note 1.

#### Long-lived Assets

Long-lived assets, which include primarily goodwill and property, plant and equipment, are reviewed for impairment whenever events or changes in business circumstances indicate the carrying value of the assets may not be recoverable. If the Company determines that the carrying value of the long-lived asset may not be recoverable, a permanent impairment charge is recorded for the amount by which the carrying value of the long-lived asset exceeds its fair value. Fair value is generally measured based on a discounted cash flow method using a discount rate determined by management to be commensurate with the risk inherent in the Company's current business model. The estimates of cash flows and discount rate are subject to change due to the economic environment, including such factors as interest rates, expected market returns and volatility of markets served. For those businesses monitored by management for impairment, their fair value would have to be lower by more than 20 percent before an impairment charge would be recognized.

Management believes that the estimates of future cash flows and fair value are reasonable; however, changes in estimates could materially affect the evaluations. See Notes 1, 3 and 6.

#### **Retirement Plans**

Defined benefit plan expense and obligations are dependent on assumptions used in calculating such amounts. These assumptions include discount rate, rate of compensation increases and expected return on plan assets. In accordance with U.S. generally accepted accounting principles, actual results that differ from the assumptions are accumulated and amortized over future periods. While management believes that the assumptions used are appropriate, differences in actual experience or changes in assumptions may affect the Company's retirement plan obligations and future expense. Effective for 2006, the Company adjusted the discount rate for the U.S. retirement plans to 5.25 percent and adjusted the expected long-term

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rate of return on plan assets to 8.0 percent. Defined benefit pension plan expense is expected to increase approximately \$60 million in 2006. As of the June 30, 2005 measurement date, the fair value of plan assets exceeded the accumulated benefit obligation for the primary defined benefit pension plan by approximately \$150 million. If the performance of the equity and bond markets in 2006 eliminates the excess, the Company could be required to record an after-tax charge to equity of approximately \$530 million. The Company contributed \$124 million to defined benefit plans in 2005 and expects to contribute approximately \$75 million to \$150 million in 2006. See Note 10.

#### **Income Taxes**

Income tax expense and deferred tax assets and liabilities reflect management's assessment of actual future taxes to be paid on items reflected in the financial statements. Deferred tax assets and liabilities are measured using enacted tax rates in effect for the year in which the temporary differences between the consolidated financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in the period that includes the enactment date. No provision is made for U.S. income taxes on the undistributed earnings of non-U.S. subsidiaries. These earnings are permanently invested or otherwise indefinitely retained for continuing international operations. Determination of the amount of taxes that might be paid on these undistributed earnings if eventually remitted is not practicable. See Note 13.

The American Jobs Creation Act of 2004 (the Act) was signed into law on October 22, 2004. The Act repeals an export tax benefit, provides for a 9 percent deduction on U.S. manufacturing income, and allows the repatriation of foreign earnings at a reduced rate for one year, subject to certain limitations. Based on fiscal year 2005 and when fully phased-in, management estimates that the repeal of the export tax benefit will increase income tax expense approximately \$25 million per year but expects a significant portion of this cost to be offset by the deduction on manufacturing income. During 2005, the Company repatriated approximately \$1.4 billion (\$1.8 billion in total) of cash from undistributed earnings of non-U.S. subsidiaries under the Act. As a result, the Company recorded a tax expense of \$63 million, or \$0.15 per share, in 2005.

#### **New Accounting Pronouncements**

Effective October 1, 2002, Emerson adopted the fair value method provisions of Statement of Financial Accounting Standards No. 123, "Accounting for Stock-Based Compensation," and began expensing options granted, modified or settled after September 30, 2002, based on their fair value at date of grant over the vesting period, generally three years. In December 2004, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 123 (revised 2004), "Share-Based Payment" (FAS 123R). FAS 123R requires recognizing compensation costs related to share-based payment transactions, including previously issued unvested awards outstanding upon adoption of the statement, primarily based on the grant-date fair value of the equity or liability instruments issued. In addition, liability awards are remeasured based on their fair value each reporting period until settled. FAS 123R was adopted as of July 1, 2005, and did not have a material impact on the financial statements.

In March 2005, the Financial Accounting Standards Board published FASB Interpretation No. 47, "Accounting for Conditional Asset Retirement Obligations" (FIN 47). FIN 47 clarifies the term "conditional asset retirement obligation" used in FASB Statement No. 143, "Accounting For Asset Retirement Obligations," and when an entity would have sufficient information to reasonably estimate the fair value of an asset retirement obligation. FIN 47, which is effective for fiscal years ending after December 15, 2005, is not expected to have a material impact on the financial statements.

# **Consolidated Statements of Earnings**

# EMERSON ELECTRIC CO. AND SUBSIDIARIES

Years ended September 30

(Dollars in millions except per share amounts)

	20	003	2004	2005
Net sales	\$ 1	3,958	15,615	17,305
Costs and expenses:				
Cost of sales		9,060	10,049	11,122
Selling, general and administrative expenses		2,935	3,281	3,595
Other deductions, net		318	223	230
Interest expense (net of interest income: 2003, \$15; 2004, \$24; 2005, \$34)		231	210	209
Earnings from continuing operations before income taxes		1,414	1,852	2,149
Income taxes (2005 includes a \$63 expense for repatriation under the American Jobs Creation Act)		401	595	727
Earnings from continuing operations		1,013	1,257	1,422
Net gain from discontinued operations		76	_	_
Net earnings	\$	1,089	1,257	1,422
Earnings per common share				
Basic earnings per share:				
Earnings from continuing operations	\$	2.42	3.00	3.43
Discontinued operations		0.18	_	_
Basic earnings per share	\$	2.60	3.00	3.43
Diluted earnings per share:				
Earnings from continuing operations	\$	2.41	2.98	3.40
Discontinued operations		0.18	_	_
Diluted earnings per share	\$	2.59	2.98	3.40

 $See\ accompanying\ Notes\ to\ Consolidated\ Financial\ Statements.$ 

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# **Consolidated Balance Sheets**

# EMERSON ELECTRIC CO. AND SUBSIDIARIES

September 30

(Dollars in millions except per share amounts)

ASSETS	2004	2005
Current assets		
Cash and equivalents	\$ 1,346	1,233
Receivables, less allowances of \$78 in 2004 and \$76 in 2005	2,932	3,256
Inventories:		
Finished products	693	711
Raw materials and work in process	1,012	1,102
Total inventories	1,705	1,813
Other current assets	433	535
Total current assets	6,416	6,837
Property, plant and equipment		
Land	184	185
Buildings	1,402	1,426
Machinery and equipment	5,284	5,442
Construction in progress	249	303
	7,119	7,356
Less accumulated depreciation	4,182	4,353
Property, plant and equipment, net	2,937	3,003
Other assets		
Goodwill	5,259	5,479
Other	1,749	1,908
Total other assets	7,008	7,387
	\$ 16.361	17,227

See accompanying Notes to Consolidated Financial Statements.

LIABILITIES AND STOCKHOLDERS' EQUITY	2004	2005
Current liabilities		
Short-term borrowings and current maturities of long-term debt	\$ 902	970
Accounts payable	1,629	1,841
Accrued expenses	1,695	1,839
Income taxes	113	281
Total current liabilities	4,339	4,931
Long-term debt	3,136	3,128
Other liabilities	1,648	1,768
Stockholders' equity		
Preferred stock of \$2.50 par value per share		
Authorized 5,400,000 shares; issued - none	_	_
Common stock of \$0.50 par value per share		
Authorized 1,200,000,000 shares; issued 476,677,006 shares; outstanding 419,428,547 shares in 2004 and 410,651,564 shares in 2005	238	238
Additional paid-in capital	87	120
Retained earnings	9,471	10,199
Accumulated other comprehensive income	(88)	(65)
	9,708	10,492
Less cost of common stock in treasury, 57,248,459 shares in 2004 and 66,025,442 shares in 2005	2,470	3,092
Total stockholders' equity	7,238	7,400
	\$ 16,361	17,227

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# Consolidated Statements of Stockholders' Equity

# EMERSON ELECTRIC CO. AND SUBSIDIARIES

Years ended September 30

(Dollars in millions except per share amounts)

	2003	2004	2005
Common stock	\$ 238	238	238
Additional paid-in capital			
Beginning balance	52	65	87
Stock plans and other	13	22	33
Ending balance	65	87	120
Retained earnings			
Beginning balance	8,461	8,889	9,471
Net earnings	1,089	1,257	1,422
Cash dividends (per share: 2003, \$1.57; 2004, \$1.60; 2005, \$1.66)	(661)	(675)	(694)
Ending balance	8,889	9,471	10,199
Accumulated other comprehensive income			
Beginning balance	(647)	(386)	(88)
Foreign currency translation	366	264	11
Minimum pension liability (net of tax of: 2003, \$82; 2004, \$(24); 2005, \$10)	(133)	32	(18)
Cash flow hedges and other (net of tax of: 2003, \$(17); 2004, \$(2); 2005, \$(17))	28	2	30
Ending balance	(386)	(88)	(65)
Treasury stock			
Beginning balance	(2,363)	(2,346)	(2,470)
Acquired	_	(157)	(671)
Issued under stock plans and other	17	33	49
Ending balance	(2,346)	(2,470)	(3,092)
Total stockholders' equity	\$ 6,460	7,238	7,400
Comprehensive income	·		
(Net earnings and changes in Foreign currency translation,			
Minimum pension liability and Cash flow hedges)	\$ 1,350	1,555	1,445

See accompanying Notes to Consolidated Financial Statements.

# **Consolidated Statements of Cash Flows**

# EMERSON ELECTRIC CO. AND SUBSIDIARIES

Years ended September 30 (Dollars in millions)

	2003	2004	2005
Operating Activities			
Net earnings	\$ 1,089	1,257	1,422
Adjustments to reconcile net earnings to net cash provided by operating activities:			
Depreciation and amortization	534	557	562
Changes in operating working capital	266	322	110
Pension funding	(308)	(167)	(124)
Other	150	247	217
Net cash provided by operating activities	1,731	2,216	2,187
Investing activities			
Capital expenditures	(337)	(400)	(518)
Purchases of businesses, net of cash and equivalents acquired	(6)	(414)	(366
Other	39	97	(44)
Net cash used in investing activities	(304)	(717)	(928)
Financing activities			
Net increase (decrease) in short-term borrowings	(1,232)	(106)	320
Proceeds from long-term debt	746	29	251
Principal payments on long-term debt	(17)	(16)	(625)
Net issuances (purchases) of treasury stock	11	(121)	(621
Dividends paid	(661)	(675)	(694
Net cash used in financing activities	(1,153)	(889)	(1,369)
Effect of exchange rate changes on cash and equivalents	41	40	(3
Increase (decrease) in cash and equivalents	315	650	(113
Beginning cash and equivalents	381	696	1,346
Ending cash and equivalents	\$ 696	1,346	1,233
Changes in operating working capital			
Receivables	\$ 8	(134)	(261)
Inventories	161	(8)	8
Other current assets	12	202	(44
Accounts payable	57	123	161
Accrued expenses	24	114	77
Income taxes	4	25	169
	\$ 266	322	110

 $See\ accompanying\ Notes\ to\ Consolidated\ Financial\ Statements.$ 

#### **Notes to Consolidated Financial Statements**

#### EMERSON ELECTRIC CO. AND SUBSIDIARIES

(Dollars in millions except per share amounts)

#### (1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Principles of Consolidation**

The consolidated financial statements include the accounts of the Company and its controlled affiliates. All significant intercompany transactions, profits and balances are eliminated in consolidation. Other investments of 20 percent to 50 percent are accounted for by the equity method. Investments in nonpublicly-traded companies of less than 20 percent are carried at fair value, with changes in fair value reflected in accumulated other comprehensive income.

#### **Foreign Currency Translation**

The functional currency of a vast majority of the Company's non-U.S. subsidiaries is the local currency. Adjustments resulting from the translation of financial statements are reflected in accumulated other comprehensive income.

#### Cash Equivalents

Cash equivalents consist of highly liquid investments with original maturities of three months or less.

#### Inventories

Inventories are stated at the lower of cost or market. The majority of inventory values are based upon standard costs which approximate average costs, while the remainder are principally valued on a first-in, first-out basis. Standard costs are revised at the beginning of each fiscal year. The effects of resetting standards and operating variances incurred during each period are allocated between inventories and cost of sales.

#### Property, Plant and Equipment

The Company records investments in land, buildings, and machinery and equipment at cost. Depreciation is computed principally using the straight-line method over estimated service lives. Service lives for principal assets are 30 to 40 years for buildings and 8 to 12 years for machinery and equipment. Long-lived assets are reviewed for impairment whenever events or changes in business circumstances indicate the carrying value of the assets may not be recoverable. Impairment losses are recognized based on fair value if expected future cash flows of the related assets are less than their carrying values.

#### Goodwill and Intangible Assets

Assets and liabilities acquired in business combinations are accounted for using the purchase method and recorded at their respective fair values. Substantially all goodwill is assigned to the reporting unit that acquires a business. A reporting unit is an operating segment as defined in Statement of Financial Accounting Standards No. 131, "Disclosures about Segments of an Enterprise and Related Information," or a business one level below an operating segment if discrete financial information is prepared and regularly reviewed by the segment manager. The Company conducts a formal impairment test of goodwill on an annual basis and between annual tests if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying value. Under the impairment test, if a reporting unit's carrying amount exceeds its estimated fair value, a goodwill impairment is recognized to the extent that the reporting unit's carrying amount of goodwill exceeds the implied fair value of the goodwill. Fair values of reporting units are estimated using discounted cash flows and market multiples.

All of the Company's intangible assets (other than goodwill) are subject to amortization. Capitalized software is being amortized on a straight-line basis with a weighted-average life of three years. Other intangibles consist of intellectual property (such as patents and trademarks) and customer relationships, which are being amortized on a straight-line basis with a weighted-average life of nine years. Based on intangible assets as of September 30, 2005, amortization expense will approximate \$83 in 2006, \$71 in 2007, \$55 in 2008, \$43 in 2009 and \$36 in 2010. These intangibles are also subject to evaluation for potential impairment if an event occurs or circumstances change that indicate the carrying amount may not be recoverable.

# Warranty

The Company's product warranties vary by each of its product lines and are competitive for the markets in which it operates. Warranty generally extends for a period of one to two years from the date of sale or installation. Provisions for warranty are determined primarily based on historical warranty cost as a percentage of sales or a fixed amount per unit sold based on failure rates, adjusted for specific problems that may arise. Product warranty expense is less than 1 percent of sales.

#### Revenue Recognition

The Company recognizes nearly all of its revenues through the sale of manufactured products and records the sale when products are shipped and title passes to the customer and collection is reasonably assured. In certain instances, revenue is recognized on the percentage-of-completion method, when services are rendered, or in accordance with AICPA Statement of Position No. 97-2, "Software Revenue Recognition." Sales sometimes include multiple items including services such as installation. In such instances, revenue assigned to each item is based on that item's objectively determined fair value, and revenue is recognized individually for delivered items only if the

delivered items have value to the customer on a standalone basis, performance of the undelivered items is probable and substantially in the Company's control and the undelivered items are inconsequential or perfunctory. Management believes that all relevant criteria and conditions are considered when recognizing sales.

#### **Stock-based Compensation**

Effective October 1, 2002, Emerson adopted the fair value method provisions of Statement of Financial Accounting Standards No. 123, "Accounting for Stock-Based Compensation." Under the Standard's prospective method of adoption, options granted, modified or settled after September 30, 2002, are expensed based on their fair value at date of grant over the vesting period, generally three years. Previously, the Company accounted for options pursuant to Accounting Principles Board Opinion No. 25, and no expense was recognized. Effective July 1, 2005, Emerson adopted Statement of Financial Accounting Standards No. 123 (revised 2004), "Share-Based Payment" (FAS 123R), under the Standard's modified prospective method, and FAS 123R did not have a material impact on the financial statements. The following table illustrates the effect on net earnings and earnings per share if the fair value based method had been applied to all outstanding and unvested awards in each period.

	2003	2004	2005
Net earnings, as reported	\$ 1,089	1,257	1,422
Add: Stock-based employee compensation expense included in reported net earnings, net of related tax effects	18	42	65
Deduct: Total stock-based employee compensation expense determined under the fair value based method for all awards, net of related tax effects	25	48	67
Pro forma net earnings	\$ 1,082	1,251	1,420
Earnings per share:			
Basic - as reported	\$ 2.60	3.00	3.43
Basic - pro forma	\$ 2.58	2.99	3.42
Diluted - as reported	\$ 2.59	2.98	3.40
Diluted - pro forma	\$ 2.57	2.97	3.39

See Note 14 for more information regarding stock-based compensation.

#### **Financial Instruments**

All derivative instruments are reported on the balance sheet at fair value. For each derivative instrument designated as a cash flow hedge, the gain or loss on the derivative is deferred in accumulated other comprehensive income until recognized in earnings with the underlying hedged item. For each derivative instrument designated as a fair value hedge, the gain or loss on the derivative and the offsetting gain or loss on the hedged item are recognized immediately in earnings. Currency fluctuations on non-U.S. dollar obligations that have been designated as hedges on non-U.S. net asset exposures are included in accumulated other comprehensive income.

#### Income Taxes

During 2005, the Company repatriated approximately \$1.4 billion (\$1.8 billion in total) of cash from undistributed earnings of non-U.S. subsidiaries under the American Jobs Creation Act of 2004 and recorded a tax expense of \$63. No provision is made for U.S. income taxes on the remaining undistributed earnings of non-U.S. subsidiaries (approximately \$1.8 billion at September 30, 2005). These earnings are permanently invested or otherwise indefinitely retained for continuing international operations. Determination of the amount of taxes that might be paid on these undistributed earnings if eventually remitted is not practicable.

#### **Comprehensive Income**

Comprehensive income is primarily comprised of net earnings and changes in foreign currency translation, minimum pension liability and cash flow hedges. Accumulated other comprehensive income, after-tax, consists of foreign currency translation credits of \$94 and \$83, minimum pension liability charges of \$178 and \$160, and cash flow hedges and other credits of \$19 and charges of \$11 at September 30, 2005 and 2004, respectively.

#### **Financial Statement Presentation**

The preparation of the financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect reported amounts and related disclosures. Actual results could differ from those estimates. Certain prior year amounts have been reclassified to conform to the current year

Effective October 1, 2002, Emerson adopted Statement of Financial Accounting Standards No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," which addresses the impairment or disposal of long-lived assets and the reporting of discontinued operations. The operating results of Dura-Line are classified as discontinued operations in the Consolidated Statements of Earnings for 2003 (see Note 3).

#### (2) WEIGHTED AVERAGE COMMON SHARES

Basic earnings per common share consider only the weighted average of common shares outstanding while diluted earnings per common share consider the dilutive effects of stock options, incentive shares and convertible securities. Options to purchase approximately 2.6 million, 1.0 million and 5.9 million shares of common stock were excluded from the computation of diluted earnings per share in 2005, 2004 and 2003, respectively, because their effect would have been antidilutive. Reconciliations of weighted average common shares for basic earnings per common share and diluted earnings per common share follow:

(shares in millions)	2003	2004	2005
Basic	419.1	419.3	414.9
Dilutive shares	1.8	2.9	4.0
Diluted	420.9	422.2	418.9

#### (3) ACQUISITIONS AND DIVESTITURES

The Company acquired Do+Able, a manufacturer of ready-to-assemble wood and steel home and garage organization and storage products, which is included in the Appliance and Tools segment, in the second quarter of 2005 and Numatics, a manufacturer of pneumatic and motion control products for industrial applications, which is included in the Industrial Automation segment, in the fourth quarter of 2005. In addition to Do+Able and Numatics, the Company acquired several smaller businesses during 2005, mainly in the Process Management and Appliance and Tools segments. Total cash paid (including assumed debt of approximately \$100, which was repaid in October 2005) and annualized sales for these businesses were approximately \$466 and \$430, respectively. Goodwill of \$236 (\$58 of which is expected to be deductible for tax purposes) and identifiable intangible assets of \$122, which are being amortized on a straight-line basis over a weighted-average useful life of ten years, were recognized from these transactions in 2005. Third-party valuations of assets are in-process; thus, the allocations of the purchase prices are subject to refinement.

In the fourth quarter of 2004, the Company acquired the outside plant and power systems business of Marconi Corporation PLC, a leading provider of DC power products and engineering and installation services to major telecommunication carriers throughout North America, which is included in the Network Power segment. Marconi (renamed Emerson Network Power Energy Systems –North America) and several smaller businesses acquired during 2004 for a total of \$414 in cash (net of cash and equivalents acquired) had annualized sales of approximately \$430. Goodwill of \$224 (substantially all of which is expected to be deductible for tax purposes) and intangible assets of \$120 (all of which is being amortized on a straight-line basis with a weighted-average life of 14 years) were recognized from these transactions.

Several small businesses were also acquired during 2003. Due to challenging market conditions, Emerson began evaluating strategies during 2003 to maximize the value of the Jordan business (renamed Emerson Telecommunication Products, Inc. (Jordan)) acquired in 2000. In May 2003, the Board of Directors approved a plan to restructure Jordan in which all but one of its businesses would be retained by Emerson (and will continue to do business as Emerson Telecommunication Products, LLC (ETP)), and the Dura-Line fiber-optic conduit business would be sold. In June 2003, after the restructuring, the Jordan stock, including its Dura-Line operations, was sold for \$6, resulting in a pretax loss of \$87, which is reported as discontinued operations. In addition, an appraisal of the retained ETP business was performed. All of the businesses in the Network Power segment, including ETP, were reviewed for impairment and a goodwill impairment charge of \$54 was recorded in the third quarter of 2003, the majority of which related to the ETP business. The restructuring and sale resulted in income tax benefits of \$238 as the tax basis in the stock of these businesses significantly exceeded the carrying value primarily due to a goodwill impairment of \$647 in 2002. Approximately \$164 of the benefits were received in cash in 2004 due to the carryback of the capital loss against prior capital gains and application to current year capital gains, with the remainder expected to be received in subsequent years as the capital loss carryforward is utilized against future capital gains. The income tax benefits were recognized in the third quarter of 2003: \$170 was associated with discontinued operations and \$68 was associated with the retained ETP business.

The tax benefits from the restructuring of the ETP business net of the impairment charge contributed \$14 (\$0.03 per share) to continuing operations in 2003. The net gain of \$83 from the sale of Jordan (including income tax benefit of \$170) is reported as discontinued operations in the Consolidated Statements of Earnings. The operating results of Dura-Line are also classified as discontinued operations for 2003. Sales were \$41 and the net loss was \$7 for the year ended September 30, 2003. Other businesses divested in 2003 represented total annual sales of approximately \$80 in 2002.

The results of operations of these businesses have been included in the Company's consolidated results of operations since the respective dates of acquisition and prior to the respective dates of divestiture.

#### (4) OTHER DEDUCTIONS, NET

Other deductions, net are summarized as follows:

	2003	2004	2005
Rationalization of operations	\$141	129	110
Impairment	54	3	_
Amortization of intangibles	17	21	28
Other	130	97	118
Gains	(24)	(27)	(26)
Total	\$318	223	230

An approximate \$13 gain from the sale of a manufacturing facility and an approximate \$13 gain for a payment received under the U.S. Continued Dumping and Subsidy Offset Act (Byrd Amendment) were recorded in 2005. In January 2004, the Company sold 2 million shares of MKS Instruments, Inc., a publicly-traded company, and continues to hold 9.7 million shares at September 30, 2005. The Company also sold its investment in the Louisville Ladder joint venture in 2004. The Company recorded a pretax gain of \$27 in the second quarter of 2004 from these transactions. Pretax gains from divestitures were \$24 in 2003.

Other is comprised of several items which are individually immaterial, including minority interest expense, foreign currency gains and losses, bad debt expense, equity investment income and losses, as well as one-time gains and losses, such as litigation and disputed matters, insurance recoveries, interest refunds and contract settlement gains.

#### (5) RATIONALIZATION OF OPERATIONS

The change in the liability for rationalization of operations follows:

	mber 30, 004	Expense	Paid / Utilized	September 30, 2005
Severance and benefits	\$ 23	50	51	22
Lease/contract terminations	18	12	19	11
Fixed asset writedowns	_	3	3	_
Vacant facility and other shutdown costs	3	13	16	_
Start-up and moving costs	2	32	34	_
	\$ 46	110	123	33

	Sept	tember 30, 2003	Expense	Paid / Utilized	September 30, 2004
Severance and benefits	\$	20	50	47	23
Lease/contract terminations		25	12	19	18
Fixed asset writedowns		_	9	9	_
Vacant facility and other shutdown costs		2	24	23	3
Start-up and moving costs		5	34	37	2
	\$	52	129	135	46

Rationalization of operations by segment is summarized as follows:

	2003	2004	2005
Process Management	\$ 36	31	20
Industrial Automation	20	14	15
Network Power	39	26	35
Climate Technologies	20	17	15
Appliance and Tools	36	47	24
Corporate	(2)	(6)	1
Discontinued operations (a)	(8)	_	_
Total	\$ 141	129	110

<sup>(</sup>a) Discontinued operations eliminates the operating results of discontinued operations related to Dura-Line, which are included in the Network Power segment amounts.

Rationalization of operations comprises expenses associated with the Company's efforts to continuously improve operational efficiency and to expand globally in order to remain competitive on a worldwide basis. These expenses result from numerous individual actions implemented across the divisions on a routine basis and are not part of a large, company-wide program. Rationalization of operations includes ongoing costs for moving facilities, starting up plants from relocation as well as business expansion, exiting product lines, curtailing/downsizing operations due to changing economic conditions, and other one-time items resulting from asset redeployment decisions. Shutdown costs include severance, benefits, stay bonuses, lease/contract terminations and asset writedowns. Start-up and moving costs include employee training and relocation, moving of assets and other items. Vacant facility costs include security, maintenance and utility costs associated with facilities that are no longer being utilized.

During 2005, rationalization of operations primarily related to the exit of approximately 2,5 production, distribution or office facilities including the elimination of approximately 2,100 positions, as well as costs related to facilities exited in previous periods. Noteworthy rationalization actions during 2005 are as follows. Process Management segment includes severance and plant closure costs related to consolidation of instrumentation plants within Europe and consolidation of valve operations within North America, the movement of major distribution facilities to Asia, as well as several other cost reduction actions. Network Power segment includes severance and lease termination costs related to certain power systems operations in Western Europe shifting to China and Eastern Europe in order to leverage product platforms and lower production and engineering costs to remain competitive on a global basis. This segment also includes severance and start-up and moving costs related to the consolidation of North American power systems operations into the Marconi operations acquired in 2004. Appliance and Tools segment includes severance, plant closure costs and start-up and moving costs related to consolidating various industrial and hermetic motor manufacturing facilities for operational efficiency. Severance costs in this segment also relate to shifting certain appliance control operations from the United States to Mexico and China in order to consolidate facilities and improve profitability. The Company expects rationalization expense for 2006 to be similar to 2005 (approximately \$100), including the costs to complete actions initiated before the end of 2005 and actions anticipated to be approved and initiated during 2006.

During 2004, rationalization of operations primarily related to the exit of approximately 20 production, distribution or office facilities including the elimination of more than 2,000 positions, as well as costs related to facilities exited in previous periods. Rationalization actions during 2004 include the following. Process Management segment includes severance and plant closure costs related to the closing of a valve plant due to consolidating operations within North America in response to weak market demand, severance costs related to the consolidation of European measurement operations in order to obtain operational synergies, and several other reduction and consolidation actions. Network Power segment includes severance and lease termination costs related to certain power systems operations in Western Europe shifting to China and Eastern Europe in order to leverage product platforms and lower production and engineering costs to remain competitive on a global basis. Climate Technologies segment includes severance costs related to workforce reductions in the European temperature sensors and controls operations due to weakness in market demand. Appliance and Tools segment includes severance and start-up and moving costs related to shifting certain motor manufacturing primarily from the United States to Mexico and China in order to consolidate facilities and improve profitability, and severance related to consolidating manufacturing operations in the professional tools business for operational efficiency.

Rationalization actions, including the following, were implemented during 2003 to expand in global markets and to increase overall profitability by obtaining synergies and increasing operational efficiency. Process Management segment includes plant closure and severance costs related to several reduction and consolidation actions primarily in North America and Europe. Network Power segment includes severance costs related to European power systems operations. Appliance and Tools segment includes plant closure and start-up and moving costs related to relocating certain industrial motor manufacturing primarily from the United States to Mexico and China and fixed asset writedowns related to consolidating manufacturing operations in the jobsite and truck storage business.

#### (6) GOODWILL

Acquisitions are accounted for under the purchase method, with substantially all goodwill assigned to the reporting unit that acquires the business. Under the annual impairment test, if a reporting unit's carrying amount exceeds its estimated fair value, a goodwill impairment is recognized to the extent that the reporting unit's carrying amount of goodwill exceeds the implied fair value of the goodwill. Fair values of reporting units are estimated using discounted cash flows and market multiples.

The change in goodwill by business segment follows:

	Process nagement	Industrial Automation	Network Power	Climate Technologies	Appliance and Tools	Total
Balance, September 30, 2003	\$ 1,603	836	1,543	378	582	4,942
Acquisitions	14		210			224
Impairment	(3)					(3)
Foreign currency translation and other	24	44	17	2	9	96
Balance, September 30, 2004	\$ 1,638	880	1,770	380	591	5,259
Acquisitions	67	121	15		33	236
Foreign currency translation and other	(6)	(4)	(5)		(1)	(16)
Balance, September 30, 2005	\$ 1,699	997	1,780	380	623	5,479

#### (7) FINANCIAL INSTRUMENTS

The Company selectively uses derivative financial instruments to manage interest costs, commodity prices and currency exchange risk. The Company does not hold derivatives for trading purposes. No credit loss is anticipated as the counterparties to these agreements are major financial institutions with high credit ratings.

To efficiently manage interest costs, the Company utilizes interest rate swaps as cash flow hedges of variable rate debt or fair value hedges of fixed rate debt. Also as part of its hedging strategy, the Company utilizes purchased option and forward exchange contracts and commodity swaps as cash flow hedges to minimize the impact of currency and commodity price fluctuations on transactions, cash flows and firm commitments. Substantially all of the contracts for the sale or purchase of European and other currencies and the purchase of copper and other commodities mature within two years.

Notional transaction amounts and fair values for the Company's outstanding derivatives, by risk category and instrument type, as of September 30, 2004 and 2005, are summarized as follows. Fair values of the derivatives do not consider the offsetting underlying hedged item.

	200	04	2005		
	Notional	Fair	Notional	Fair	
	Amount	Value	Amount	Value	
Foreign currency:					
Forwards	\$1,033	13	1,202	18	
Options	\$ 22	_	81	6	
Interest rate swaps	\$ 853	(7)	114	(7)	
Commodity contracts	\$ 130	18	190	32	

Fair values of the Company's financial instruments are estimated by reference to quoted prices from market sources and financial institutions, as well as other valuation techniques. The estimated fair value of long-term debt (including current maturities) exceeded the related carrying value by \$119 and \$223 at September 30, 2005 and 2004, respectively. The estimated fair value of each of the Company's other classes of financial instruments approximated the related carrying value at September 30, 2005 and 2004.

#### (8) SHORT-TERM BORROWINGS AND LINES OF CREDIT

Short-term borrowings and current maturities of long-term debt are summarized as follows:

	2004	2005
Current maturities of long-term debt	\$622	259
Commercial paper	118	114
Payable to banks	24	496
Other	138	101
Total	\$902	970
Weighted-average short-term borrowing interest rate at year end	2.4%	4.0%

In 2000, the Company issued 13 billion Japanese yen of commercial paper and simultaneously entered into a ten-year interest rate swap which fixed the rate at 2.2 percent. The Company had 76 million of British pound notes with an interest rate of 4.7 percent, swapped to \$134 at a U.S. commercial paper rate at September 30, 2004.

At year-end 2005, the Company and its subsidiaries maintained revolving credit facilities amounting to \$2.83 billion to support short-term borrowings and to assure availability of funds at prevailing interest rates. Credit facilities of \$1.83 billion are effective until March 2009, with the remainder effective until March 2010. The credit facilities do not contain any financial covenants, and are not subject to termination based upon a change in credit ratings or a material adverse change. There were no borrowings against U.S. lines of credit in the last three years. In connection with the repatriation of foreign earnings under the American Jobs Creation Act, the Company's non-U.S. subsidiaries had \$500 committed bank credit facilities in various currencies, approximately \$30 of which was unused at September 30, 2005. The higher weighted-average short-term borrowing interest rate at year end reflects the borrowings of non-U.S. subsidiaries, which are expected to be repaid during 2006.

#### (9) LONG-TERM DEBT

Long-term debt is summarized as follows:

	20	004	2005
$7^{7}/8\%$ notes due June 2005	\$	600	
6.3% notes due November 2005		250	250
5 ½ notes due September 2008		250	250
5% notes due October 2008		175	175
5.85% notes due March 2009		250	250
$7^{1/8}$ % notes due August 2010		500	500
5.75% notes due November 2011		250	250
4.625% notes due October 2012		250	250
$4^{1}/2\%$ notes due May 2013		250	250
5 5/8% notes due November 2013		250	250
5% notes due December 2014		250	250
4.75% notes due October 2015		_	250
6% notes due August 2032		250	250
Other		233	212
	3.	,758	3,387
Less current maturities		622	259
Total	\$ 3.	,136	3,128

During the fourth quarter of 2005, the Company issued \$250 of 4.75%, ten-year notes under a shelf registration statement filed with the Securities and Exchange Commission. In 1999, the Company issued \$250 of 5.85%, ten-year notes that were simultaneously swapped to U.S. commercial paper rates. The Company terminated the swap in 2001, establishing an effective interest rate of 5.7 percent. In 2000, the Company issued \$600 of  $7^{7/8}$ %, five-year notes that were simultaneously swapped to floating U.S. commercial paper rates. The Company terminated the swap in 2001, establishing an effective interest rate of 6.9 percent. During the first quarter of 2004, the Company swapped the \$600 of  $7^{7/8}$ % notes due June 2005 to a floating rate based on three-month LIBOR. The \$600 of  $7^{7/8}$ % notes and the swap matured in June 2005.

Long-term debt maturing during each of the four years after 2006 is \$2, \$250, \$474 and \$606, respectively. Total interest paid related to short-term borrowings and long-term debt was approximately \$247, \$233 and \$245 in 2005, 2004 and 2003, respectively.

As of September 30, 2005, the Company could issue up to \$2.25 billion in debt securities, preferred stock, common stock, warrants, share purchase units under the shelf registration statement filed with the Securities and Exchange Commission. The Company may sell securities in one or more separate offerings with the size, price and terms to be determined at the time of sale. The net proceeds from the sale of the securities will be used for general corporate purposes, which may include, but are not limited to, working capital, capital expenditures, financing acquisitions and the repayment of short- or long-term borrowings. The net proceeds may be invested temporarily until they are used for their stated purpose.

# (10) RETIREMENT PLANS

Retirement plan expense includes the following components:

	ι	U.S. Plans			Non-U.S. Plans		
	2003	2004	2005	2003	2004	2005	
Defined benefit plans:							
Service cost (benefits earned during the period)	\$ 41	49	48	11	15	14	
Interest cost	136	136	145	22	27	31	
Expected return on plan assets	(187)	(196)	(207)	(22)	(21)	(27)	
Net amortization	34	65	64	3	14	13	
Net periodic pension expense	24	54	50	14	35	31	
Defined contribution and multiemployer plans	60	66	69	22	22	23	
Total retirement plan expense	\$ 84	120	119	36	57	54	

The reconciliations of the actuarial present value of the projected benefit obligations and of the fair value of plan assets for defined benefit pension plans follow:

	U.S. Plans		ns Non-U.S.	
	2004	2005	2004	2005
Projected benefit obligation, beginning	\$2,264	2,330	526	607
Service cost	49	48	15	14
Interest cost	136	145	27	31
Actuarial loss (gain)	(82)	320	2	101
Benefits paid	(108)	(118)	(16)	(27)
Acquisitions/divestitures, net	67	19	6	_
Foreign currency translation and other	4	3	47	(19)
Projected benefit obligation, ending	\$2,330	2,747	607	707
Fair value of plan assets, beginning	\$1,962	2,292	326	433
Actual return on plan assets	318	258	30	47
Employer contributions	67	122	60	52
Benefits paid	(108)	(118)	(16)	(27)
Acquisitions/divestitures, net	51	10	4	_
Foreign currency translation and other	2	2	29	(13)
Fair value of plan assets, ending	\$2,292	2,566	433	492
Plan assets in excess of (less than) benefit obligation as of June 30	\$ (38)	(181)	(174)	(215)
Unrecognized net loss	872	1,079	176	240
Unrecognized prior service cost (benefit)	10	9	(3)	(3)
Adjustment for fourth quarter contributions	51	1	1	1
Net amount recognized in the balance sheet	\$ 895	908	_	23
Accumulated benefit obligation	\$2,151	2,535	540	595

		U.S. Plans			Non-U.S. Plans			
	2003	2004	2005	2003	2004	2005		
Weighted average assumptions used to determine net pension expense:								
Discount rate	7.25%	6.00%	6.25%	5.8%	5.2%	5.4%		
Expected return on plan assets	9.00%	8.50%	8.50%	8.3%	7.2%	7.4%		
Rate of compensation increase	3.75%	3.25%	3.25%	3.4%	3.3%	3.1%		
Weighted average assumptions used to determine benefit obligations as of June 30:								
Discount rate	6.00%	6.25%	5.25%	5.2%	5.4%	4.7%		
Rate of compensation increase	3.25%	3.25%	3.00%	3.3%	3.1%	3.0%		

At September 30, 2005 and 2004, the pension assets recognized in the balance sheet were \$925 and \$883, and the pension liabilities recognized in the balance sheet were \$276 and \$242, respectively; in addition, \$282 and \$254 were included in accumulated other comprehensive income at September 30, 2005 and 2004, respectively. As of the plans' June 30 measurement date, the projected benefit obligation, accumulated benefit obligation, and fair value of plan assets for the retirement plans with accumulated benefit obligations in excess of plan assets were \$1,006, \$938 and \$656, respectively, for 2005, and \$1,009, \$934 and \$694, respectively, for 2004. As of the June 30, 2005 measurement date, the fair value of plan assets exceeded the accumulated benefit obligation for the primary defined benefit pension plan by approximately \$150. If the performance of the equity and bond markets in 2006 eliminates the excess, the Company could be required to record an after-tax charge to equity of approximately \$530. Effective for 2006, the Company adjusted the discount rate for the U.S. retirement plans to 5.25 percent and adjusted the expected long-term rate of return on plan assets to 8.0 percent. Defined benefit pension plan expense is expected to increase approximately \$60 in 2006.

The primary objectives for the investment of plan assets is to secure participant retirement benefits, while earning a reasonable rate of return. Plan assets are invested consistent with the provisions of prudence and diversification rules of ERISA and with a long-term investment horizon. The expected return on plan assets assumption is determined by reviewing the investment return of the plans for the past ten years and the historical return (since 1926) of an asset mix approximating Emerson's current asset allocation targets and evaluating these returns in relation to expectations of various investment organizations to determine whether long-term future returns are expected to differ significantly from the past. The Company's pension plan asset allocations at June 30, 2004 and 2005, and target weighted-average allocations are as follows:

		U.S. Plans			Non-U.S. Plans		
	2004	2005	Target	2004	2005	Target	
Asset category							
Equity securities	70%	69%	66 - 70%	53%	56%	50 - 60%	
Debt securities	30%	27%	26 -32%	37%	37%	30 - 40%	
Other	_	4%	2 - 5%	10%	7%	5 - 10%	
	100%	100%	100%	100%	100%	100%	

The Company estimates that future benefit payments for the U.S. plans will be as follows: \$119 in 2006, \$125 in 2007, \$132 in 2008, \$138 in 2009, \$145 in 2010 and \$838 in total over the five years 2011 through 2015. Using foreign exchange rates as of September 30, 2005, the Company estimates that future benefit payments for the non-U.S. plans will be as follows: \$23 in 2006, \$23 in 2007, \$25 in 2008, \$26 in 2009, \$28 in 2010 and \$169 in total over the five years 2011 through 2015. In 2006, the Company expects to contribute approximately \$75 to \$150 to the retirement plans.

#### (11) POSTRETIREMENT PLANS

The Company sponsors unfunded postretirement benefit plans (primarily health care) for U.S. retirees and their dependents. Net postretirement plan expense for the years ended September 30 follows:

	2003	2004	2005
Service cost	\$ 7	5	6
Interest cost	27	25	27
Net amortization	8	19	21
Net postretirement plan expense	\$42	49	54

The reconciliations of the actuarial present value of accumulated postretirement benefit obligations follow:

	2004	2005
Benefit obligation, beginning	\$ 426	444
Service cost	5	6
Interest cost	25	27
Actuarial loss	30	55
Benefits paid	(37)	(43)
Acquisitions/divestitures and other	(5)	13
Benefit obligation, ending	444	502
Unrecognized net loss	(101)	(134)
Unrecognized prior service benefit	8	7
Postretirement benefit liability recognized in the balance sheet	\$ 351	375

The assumed discount rates used in measuring the obligations as of September 30, 2005, 2004 and 2003, were 5.25 percent, 5.75 percent and 6.00 percent, respectively. The assumed health care cost trend rate for 2006 was 9.5 percent, declining to 5.0 percent in the year 2014. The assumed health care cost trend rate for 2005 was 9.5 percent, declining to 5.0 percent in the year 2013. A one-percentage-point increase or decrease in the assumed health care cost trend rate for each year would increase or decrease the obligation as of September 30, 2005, and the 2005 postretirement plan expense by less than 5 percent. The Company estimates that future benefit payments will be \$42 annually for 2006 through 2010 and \$209 in total over the five years 2011 through 2015.

#### (12) CONTINGENT LIABILITIES AND COMMITMENTS

Emerson is a party to a number of pending legal proceedings and claims, including those involving general and product liability and other matters, several of which claim substantial amounts of damages. The Company accrues for such liabilities when it is probable that future costs will be incurred and such costs can be reasonably estimated. Such accruals are based on developments to date, management's estimates of the outcomes of these matters, its experience in contesting, litigating and settling other similar matters, and any related insurance coverage.

Although it is not possible to predict the ultimate outcome of the matters discussed above, historically, the Company has been successful in defending itself against claims and suits that have been brought against it. The Company will continue to defend itself vigorously in all such matters. While the Company believes a material adverse impact is unlikely, given the inherent uncertainty of litigation, a remote possibility exists that a future adverse development could have a material adverse impact on the Company.

The Company enters into indemnification agreements in the ordinary course of business in which the indemnified party is held harmless and is reimbursed for losses incurred from claims by third parties. In connection with divestitures of certain assets or businesses, the Company often provides indemnities to the buyer with respect to certain matters including, for example, environmental liabilities and unidentified tax liabilities related to periods prior to the disposition. Due to the uncertain nature of the indemnities, the maximum liability cannot be quantified. Liabilities for obligations are recorded when probable and when they can be reasonably estimated. Historically, the Company has not made significant payments for these obligations.

At September 30, 2005, there were no known contingent liabilities (including guarantees, pending litigation, taxes and other claims) that management believes will be material in relation to the Company's financial statements, nor were there any material commitments outside the normal course of business.

# (13) INCOME TAXES

Earnings from continuing operations before income taxes consist of the following:

	20	003	2004	2005
United States	\$	790	1,022	1,157
Non-U.S.		624	830	992
Earnings from continuing operations before income taxes	\$ 1	,414	1,852	2,149

The principal components of income tax expense follow:

	2003	2004	2005
Current:			
Federal	\$170	132	458
State and local	7	26	42
Non-U.S.	154	229	272
Deferred:			
Federal	73	185	(41)
State and local	17	5	(7)
Non-U.S.	(20)	18	3
Income tax expense	\$401	595	727

The federal corporate statutory rate is reconciled to the Company's effective income tax rate as follows:

	2003	2004	2005
Federal corporate statutory rate	35.0%	35.0%	35.0%
State and local taxes, less federal tax benefit	1.1	1.1	1.0
Export benefit	(1.7)	(1.4)	(1.1)
Repatriation – American Jobs Creation Act	_	_	3.0
Foreign rate differential	(4.2)	(3.8)	(4.8)
Goodwill	1.3	_	_
Capital losses	(4.5)	_	_
Other	1.3	1.2	0.7
Effective income tax rate	28.3%	32.1%	33.8%

The American Jobs Creation Act of 2004 (the Act) was signed into law on October 22, 2004. The Act allows the repatriation of foreign earnings at a reduced rate for one year, subject to certain limitations. During 2005, the Company repatriated approximately \$1.4 billion (\$1.8 billion in total) of cash from undistributed earnings of non-U.S. subsidiaries under the Act. As a result, the Company recorded a tax expense of \$63, or \$0.15 per share, in 2005.

The principal items that gave rise to deferred income tax assets and liabilities follow:

	2004	2005
Deferred tax assets:		
Accrued liabilities	\$ 181	176
Postretirement and postemployment benefits	137	153
Employee compensation and benefits	114	149
NOL and tax credits	205	256
Capital loss benefit	74	72
Other	158	141
Total	\$ 869	947
Valuation allowance	\$(121)	(137)
Deferred tax liabilities:		
Property, plant and equipment	\$(291)	(295)
Leveraged leases	(128)	(117)
Pension	(244)	(245)
Intangibles	(200)	(267)
Other	(100)	(82)
Total	\$(963)	(1,006)
Net deferred income tax liability	\$(215)	(196)

At September 30, 2005 and 2004, respectively, net current deferred tax assets were \$315 and \$255, and net noncurrent deferred tax liabilities were \$511 and \$470. Total income taxes paid were approximately \$600, \$380 (net of the capital loss benefit received of \$140) and \$310 in 2005, 2004 and 2003, respectively. The \$72 capital loss carryforward can be utilized through 2008. The majority of the \$185 net operating losses can be carried forward indefinitely, while the remainder expire over varying periods. In addition, \$71 of tax credits can be carried back to prior years or carried forward through 2015.

# (14) STOCK-BASED COMPENSATION

The Company's stock-based compensation plans include stock options and incentive shares.

#### **Stock Options**

The Company's Stock Option Plans permit key officers and employees to purchase common stock at specified prices. Options are granted at 100 percent of the market value of the Company's common stock on the date of grant, generally vest one-third each year and expire ten years from the date of grant. Compensation cost is recognized over the vesting period based on the number of options expected to vest. At September 30, 2005, approximately 8.1 million options remained available for grant under these plans.

Changes in shares subject to option during the year ended September 30, 2005, follow:

		Average Exercise Price			gate nsic	Average Contractual
(shares in thousands)	Per	Share	Shares	Val	ue	Life
Beginning of year	\$	51.22	9,071			
Options granted	\$	63.61	2,213			
Options exercised	\$	47.39	(1,321)			
Options canceled	\$	57.53	(104)			
End of year	\$	54.44	9,859	\$	169	5.4 years
Exercisable at year end			7,371	\$	146	4.2 years

The weighted-average grant-date fair value per share of options granted was \$12.77, \$11.13 and \$8.13 for 2005, 2004 and 2003, respectively. The total intrinsic value of options exercised was \$26, \$22 and \$7 in 2005, 2004 and 2003, respectively. Cash received from option exercises under share option plans was \$50, \$37 and \$13 and the actual tax benefit realized for the tax deductions from option exercises was \$4, \$2 and \$1 for 2005, 2004 and 2003, respectively.

The fair value of each award is estimated on the grant date using the Black-Scholes option-pricing model. Weighted-average assumptions used in the Black-Scholes valuations for 2005, 2004 and 2003 are as follows: risk-free interest rate based on the five-year U.S. Treasury yield of 3.5 percent, 3.1 percent and 2.8 percent, dividend yield of 2.5 percent, 2.8 percent and 3.4 percent and expected volatility based on five-year historical volatility of 24 percent, 25 percent and 25 percent for 2005, 2004 and 2003, respectively. The expected life based on historical experience was five years for options.

#### **Incentive Shares**

The Company's Incentive Share Plans include performance share awards, which involve the distribution of common stock to key management personnel subject to certain conditions and restrictions. Compensation cost is recognized over the service period based on the number of shares expected to be ultimately issued. Performance share awards are accounted for as liabilities in accordance with FAS 123R. Compensation expense is adjusted at the end of each period to reflect the change in the fair value of the awards.

As of September 30, 2005, 3,443,855 rights to receive common shares were outstanding, which are contingent upon accomplishing certain Company performance objectives and the performance of services by the employees. A total of 1,044,995 of these rights (awarded primarily in 2001) will be issued primarily in shares of common stock of the Company and paid partially in cash in early 2006 as a result of achieving certain objectives at the end of 2005. The remaining 2,398,860 rights (awarded primarily in 2004) are contingent upon achieving certain Company performance objectives by 2007 and the performance of services by the employees.

The Company's Incentive Share Plans also include restricted stock awards, which involve the distribution of the Company's common stock to key management personnel subject to service periods ranging from three to ten years. The fair value of these awards is determined by the market price of the Company's stock at the date of grant. Compensation cost is recognized over the applicable service period. As of September 30, 2005, there were 1,583,431 shares of restricted stock awards outstanding, including 724,654 shares which will be distributed in early 2006.

Changes in awards outstanding but not yet earned under the Incentive Share Plans during the year ended September 30, 2005, follow:

(shares in thousands)	Shares	Fe	age Grant Date uir Value er Share
Beginning of year	4,949	\$	62.54
Granted	223	\$	64.95
Earned/vested	(86)	\$	32.07
Canceled	(59)	\$	63.20
End of year	5,027	\$	63.16

The total fair value of shares earned/vested was \$5, \$24 and \$5 under the Incentive Share Plans of which \$2, \$9 and \$2 was paid in cash, primarily for tax withholding, in 2005, 2004 and 2003, respectively. As of September 30, 2005, approximately 0.8 million shares remained available for award under the Incentive Share Plans.

In addition to the stock option and incentive share plans, the Company issued 11,070 shares of restricted stock in 2005 under the Restricted Stock Plan for Non-Management Directors and 0.2 million shares remained available for issuance as of September 30, 2005.

Compensation cost for the stock option and incentive share plans was \$100, \$66 and \$28 for 2005, 2004 and 2003, respectively. Total income tax benefit recognized in the income statement for these compensation arrangements during 2005, 2004 and 2003 were \$33, \$22 and \$9, respectively. As of September 30, 2005, there was \$149 of total unrecognized compensation cost related to nonvested awards granted under these plans, which is expected to be recognized over a weighted-average period of 2.4 years.

## (15) COMMON STOCK

At September 30, 2005, 22,535,924 shares of common stock were reserved, primarily for issuance under the Company's stock-based compensation plans. During 2005, 10,035,300 treasury shares were acquired and 1,258,317 treasury shares were issued.

Approximately 1.2 million preferred shares are reserved for issuance under a Preferred Stock Purchase Rights Plan. Under certain conditions involving the acquisition of or an offer for 20 percent or more of the Company's common stock, all holders of Rights, except an acquiring entity, would be entitled (i) to purchase, at an exercise price of \$260, common stock of the Company or an acquiring entity with a value twice the exercise price, or (ii) at the option of the Board, to exchange each Right for one share of common stock. The Rights remain in existence until November 1, 2008, unless earlier redeemed (at one-half cent per Right), exercised or exchanged under the terms of the plan.

#### (16) BUSINESS SEGMENT INFORMATION

The Company designs and supplies product technology and delivers engineering services in a wide range of industrial, commercial and consumer markets around the world. The divisions of the Company are organized primarily by the nature of the products and services provided. The Process Management segment includes systems and software, measurement and analytical instrumentation, valves, actuators and regulators, and services and solutions for automated industrial processes. The Industrial Automation segment includes industrial motors and drives, power transmission equipment, alternators, materials joining and precision cleaning, fluid power and control, materials testing, and electrical distribution equipment. The Network Power segment consists of uninterruptible power supplies, power conditioning and electrical switching equipment, and precision cooling, site monitoring and connectivity systems. The Climate Technologies segment consists of compressors, temperature sensors and controls, thermostats, flow controls, and remote monitoring services. The Appliance and Tools segment includes general and special purpose motors and controls, appliances and appliance components, as well as hand and plumbing tools, and storage products.

The primary income measure used for assessing performance and making operating decisions is earnings before interest and income taxes. Intersegment sales approximate market prices. Accounting method differences between segment reporting and the consolidated financial statements include primarily management fees allocated to segments based on a percentage of sales and the accounting for pension and other retirement plans. Gains and losses from divestitures of businesses are included in Corporate and other. Corporate assets include primarily cash and equivalents, investments, pensions, deferred charges, and certain fixed assets.

Summarized information about the Company's operations by business segment and by geographic area follows:

#### **Business Segments**

(See Notes 3, 4, 5 and 6)

	Sales				Earnings		Total Assets		
	2003	2004	2005	2003	2004	2005	2003	2004	2005
Process Management	\$ 3,394	3,703	4,200	388	476	671	3,531	3,634	3,894
Industrial Automation	2,600	2,936	3,242	330	391	464	2,422	2,503	2,698
Network Power	2,316	2,692	3,317	168	297	373	2,721	3,234	3,379
Climate Technologies	2,614	2,983	3,041	386	467	453	1,871	1,887	1,956
Appliance and Tools	3,453	3,749	4,008	479	530	534	2,388	2,440	2,526
	14,377	16,063	17,808	1,751	2,161	2,495	12,933	13,698	14,453
Discontinued operations <sup>(a)</sup>	(41)	_	_	12	_	_			
Differences in accounting methods				127	126	145			
Corporate and other <sup>(b)</sup>				(245)	(225)	(282)	2,261	2,663	2,774
Sales eliminations / Interest	(378)	(448)	(503)	(231)	(210)	(209)			
Total	\$ 13,958	15,615	17,305	1,414	1,852	2,149	15,194	16,361	17,227

<sup>(</sup>a) Discontinued operations eliminates Dura-Line's sales and operating loss, which are included in the Network Power segment and the geographic amounts.

<sup>(</sup>b) Corporate and other decreased from 2003 to 2004 due to an impairment charge in 2003 (see Note 3), partially offset by higher incentive compensation cost and other items, which also drove the increase from 2004 to 2005 (see Note 14).

	Depreciation and									
				Â	mortizatio	on		Capital		
	Inter	segment S	Sales		Expense		Expenditures			
	2003	2004	2005	2003	2004	2005	2003	2004	2005	
Process Management	\$ 2	3	2	114	117	125	69	75	89	
Industrial Automation	15	14	19	97	96	95	55	67	68	
Network Power	4	9	9	71	70	76	34	36	55	
Climate Technologies	26	32	37	107	120	118	65	94	148	
Appliance and Tools	331	390	436	136	141	134	102	108	136	
Corporate and other				9	13	14	12	20	22	
Total	\$378	448	503	534	557	562	337	400	518	

#### Geographic

		Sales	by Destination	Prop			
	_	2003	2004	2005	2003	2004	2005
United States		\$ 7,687	8,262	9,126	1,970	1,880	1,919
Europe		3,169	3,649	3,890	502	539	511
Asia		1,712	2,085	2,370	297	307	343
Latin America		487	533	670	124	135	149
Other regions		944	1,086	1,249	69	76	81
Discontinued operations <sup>(a)</sup>		(41)	_	_	_	_	_
Total		\$ 13,958	15,615	17,305	2,962	2,937	3,003

# (17) OTHER FINANCIAL DATA

Items reported in earnings during the years ended September 30 include the following:

	2003	2004	2005
Depreciation	\$463	478	472
Intangible asset amortization	\$ 71	79	90
Research and development	\$261	280	303
Rent expense	\$227	233	241

The Company leases computers, transportation equipment and various other property under operating lease agreements. The minimum annual rentals under noncancelable long-term leases, exclusive of maintenance, taxes, insurance and other operating costs, will approximate \$124 in 2006, \$88 in 2007, \$63 in 2008, \$44 in 2009 and \$32 in 2010.

Other assets, other are summarized as follows:

	2004	2005
Pension plans	\$ 883	925
Equity and other investments	223	248
Intellectual property and customer relationships	205	310
Capitalized software	148	157
Leveraged leases	124	116
Other	166	152
Total	\$ 1,749	1,908

Items reported in accrued expenses include the following:

	2004	2005
Employee compensation	\$432	445
Product warranty	\$180	174

Other liabilities are summarized as follows:

	2004	2003
Deferred income taxes	\$ 528	567
Postretirement plans, excluding current portion	306	325
Retirement plans	285	336
Minority interest	126	142
Other	403	398
Total	\$ 1,648	1,768

# (18) QUARTERLY FINANCIAL INFORMATION (UNAUDITED)

	First Quarter				Second Quarter			Third Quarter				al r
	2004	2005	2004	2005	2004	2005	2004	2005	2004	2005		
Net sales	\$ 3,600	3,970	3,859	4,227	4,036	4,465	4,120	4,643	15,615	17,305		
Gross profit	\$ 1,282	1,412	1,356	1,502	1,439	1,600	1,489	1,669	5,566	6,183		
Net earnings	\$ 244	297	318	348	341	358	354	419	1,257	1,422		
Net earnings per common share:												
Basic	\$ 0.58	0.71	0.76	0.84	0.81	0.86	0.85	1.02	3.00	3.43		
Diluted	\$ 0.58	0.70	0.75	0.83	0.81	0.86	0.84	1.01	2.98	3.40		
Dividends per common share	\$ .4000	.4150	.4000	.4150	.4000	.4150	.4000	.4150	1.60	1.66		
Common stock prices:												
High	\$ 64.95	70.88	68.46	70.20	63.55	68.61	64.02	72.04	68.46	72.04		
Low	\$ 52.73	61.22	59.39	63.93	56.56	60.69	59.08	61.47	52.73	60.69		

Emerson Electric Co. common stock (symbol EMR) is listed on the New York Stock Exchange and the Chicago Stock Exchange.

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#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Stockholders

Emerson Electric Co.

We have audited the accompanying consolidated balance sheets of Emerson Electric Co. and subsidiaries as of September 30, 2005 and 2004, and the related consolidated statements of earnings, stockholders' equity, and cash flows for each of the years in the three-year period ended September 30, 2005. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Emerson Electric Co. and subsidiaries as of September 30, 2005 and 2004, and the results of their operations and their cash flows for each of the years in the three-year period ended September 30, 2005, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of Emerson Electric Co. and subsidiaries' internal control over financial reporting as of September 30, 2005, based on criteria established in *Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission* (COSO), and our report dated November 22, 2005 expressed an unqualified opinion on management's assessment of, and the effective operation of, internal control over financial reporting.

/s/ KPMG LLP

St. Louis, Missouri November 22, 2005

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Stockholders

Emerson Electric Co.

We have audited management's assessment, included in the accompanying Management's Report on Internal Control Over Financial Reporting, that Emerson Electric Co. and subsidiaries maintained effective internal control over financial reporting as of September 30, 2005, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Emerson Electric Co. and subsidiaries' management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management's assessment and an opinion on the effectiveness of the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with U.S. generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with U.S. generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, management's assessment that Emerson Electric Co. and subsidiaries maintained effective internal control over financial reporting as of September 30, 2005, is fairly stated, in all material respects, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Also, in our opinion, Emerson Electric Co. and subsidiaries maintained, in all material respects, effective internal control over financial reporting as of September 30, 2005, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Emerson Electric Co. and subsidiaries as of September 30, 2005 and 2004, and the related consolidated statements of earnings, stockholders' equity, and cash flows for each of the years in the threeyear period ended September 30, 2005, and our report dated November 22, 2005 expressed an unqualified opinion on those consolidated financial statements.

/s/ KPMG LLP

St. Louis, Missouri November 22, 2005

#### Safe Harbor Statement

This Annual Report contains various forward-looking statements and includes assumptions concerning Emerson's operations, future results, and prospects. These forward-looking statements are based on current expectations, are subject to risk and uncertainties, and Emerson undertakes no obligation to update any such statement to reflect later developments. In connection with the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995, Emerson provides the following cautionary statement identifying important economic, political, and technological factors, among others, changes of which could cause the actual results or events to differ materially from those set forth in or implied by the forward-looking statements and related assumptions.

Such factors include the following: (i) current and future business environment, including interest rates and capital and consumer spending; (ii) potential volatility of the end markets served; (iii) competitive factors and competitor responses to Emerson initiatives; (iv) development and market introduction of anticipated new products; (v) availability of raw materials and purchased components; (vi) government laws and regulations, including taxes; (vii) outcome of pending and future litigation, including environmental compliance; (viii) stable governments and business conditions in emerging economies; (ix) penetration of emerging economies; (x) favorable environment for acquisitions, domestic and foreign, including regulatory requirements and market values of candidates; (xi) integration of acquisitions; (xii) favorable access to capital markets; and (xiii) execution of cost-reduction efforts.

# SUBSIDIARIES OF EMERSON ELECTRIC CO. SEPTEMBER 30, 2005

LEGAL NAME

AIH, Inc.

AIHL, LLC

Alco Controls S.A. de C.V.

Applied Concepts, Inc.

Woodstock Land Company, LLC

Astec International Holdings Limited

Astec America Inc.

Astec Electronics (Malaysia) Sdn Bhd

Astec Germany GmbH

Astec International Limited

Astec Advanced Power Systems B.V.

Astec Advanced Power Systems Ltda.

Astec Advanced Power Systems (Malaysia) Sdn Bhd

Astec Advanced Power Systems (Penang) Sdn Bhd

Astec Agencies Limited

Astec Custom Power (Hong Kong) Limited

Astec Custom Power (Philippines) Inc.

Astec Custom Power (Singapore) Pte Ltd

Astec Electronics Company Limited

Astec Electronics (Luoding) Company Ltd.

Astec Nanjing Design Engineering Company

Astec Pekan Sdn Bhd

Astec Power Supply (Shenzhen) Company Ltd.

Astec Power Inc.

Astec Power Philippines, Inc.

**EMR Holdings Limited** 

Stourbridge Holdings (U.K.) Limited

Brandenburg Limited

Mirroware Manufacturing Limited

Astec Europe Ltd.

Astec International PLC

Astec France S.A.R.L.

Branson Ultrasonic S.A.

Brooks Instrument Canada (1967) Limited

Buehler Ltd.

Buehler Holdings Inc.

Business Services Philippines, Inc.

California Emerson LLC

ClosetMaid Corporation

Clairson, Inc.

Clairson de Mexico, S.A. de C.V.

ClosetMaid (Hong Kong) Limited

ClosetMaid North America, Inc.

Compania de Motores Domesticos S.A. de C.V.

JURISDICTION OF INCORPORATION

Delaware Delaware Mexico Pennsylvania

Missouri United Kingdom Delaware Malaysia Germany Hong Kong Netherlands Brazil Malaysia Malaysia Hong Kong Hong Kong Philippines Singapore China China China Malaysia

Japan
United Kingdom
United Kingdom
United Kingdom
United Kingdom
United Kingdom
Canada
Illinois
Delaware
Delaware
Delaware

China

Philippines

BVI

Delaware Mexico Hong Kong Delaware Mexico

Florida

Computational Systems, Incorporated Tennessee CSI Technology, Inc. Delaware Emerson Process Management Distribution n.v. Belgium Controles Electromecanicos de Mexico S.A. de C.V. Mexico Control Techniques Iberia S.A. Spain Control Techniques Sweden AB Sweden Cooligy Inc. Delaware Daniel Industries, Inc. Delaware Bettis Corporation Delaware Bettis Canada Ltd. Canada Bettis France SARL France Bettis Holdings, Ltd. United Kingdom United Kingdom Bettis UK Ltd. Prime Actuator Control Systems Limited United Kingdom Prime Actuator Control Systems UK Ltd. United Kingdom Denmark Dantorque A/S Hytork Controls, Inc. Delaware Shafer Valve Company Ohio Daniel Automation Company Delaware Daniel Industrial, Inc. Delaware Daniel En-Fab Systems, Inc. Delaware Daniel International Limited United Kingdom Daniel Europe Limited United Kingdom Daniel Industries Limited United Kingdom Spectra-Tek Holdings Ltd. United Kingdom Spectra-Tek UK Ltd. United Kingdom United Kingdom Spectra-Tek International Limited Greenfield (UK) Limited United Kingdom Daniel Measurement and Control, Inc. Delaware Daniel Industries Canada Inc. Canada Daniel Measurement Services, Inc. Delaware Metco Services Limited United Kingdom Metco Services Venezuela, C.A. Venezuela Danmasa S.A. de C.V. Mexico Hytork International Ltd. United Kingdom Hytork Controls, Inc. Florida Hytork Controls Limited United Kingdom Hytork LLC Delaware United Kingdom Hytork Services Limited DEAS Holdings, Inc. Delaware Do+Able Products, Inc. California EDAS (I) U.K. Limited United Kingdom EDAS (II) U.K. Limited United Kingdom EECO, Inc. Delaware Apple JV Holding Corp. Delaware EGS Electrical Group LLC Delaware Appleton Electric LLC Delaware Appleton Electric, S.A. de C.V. Mexico Appleton Holding Corp. Delaware EGS Electrical Group Canada Ltd. Canada Easy Heat Ltd. Canada EGS Holding S.A.R.L. France

ATX S.A. France Easy Heat, Inc. Delaware GSEG LLC Delaware O-Z Gedney Company LLC Delaware Easy Heat Holding B.V. Netherlands Easy Heat Europe B.V. Netherlands Copeland Corporation Delaware Computer Process Controls, Inc. Georgia Emerson Retail Services, Inc. Delaware Clive Samuels & Associates, Inc. New Jersey Copeland Access +, Inc. Delaware CopelandBitzer L.P. Delaware CopelandBitzer Management LLC Delaware Copeland de Mexico S.A. de C.V. Mexico Copeland Redevelopment Corporation Missouri Newcope, Inc. Delaware Electrical Reliability Services, Inc. California El-O-Matic USA, Inc. Delaware Emerson Electric (U.S.) Holding Corporation Delaware Automatic Switch Company Delaware ASC Investments, Inc. Delaware Asco Controls A.G. Switzerland Asco Controls B.V. Netherlands Asco Mideast B.V. Netherlands Asco Magnesszelep Kft. Hungary Asco/Joucomatic sp. z.o.o. Poland Asco/Joucomatic s.r.o. Czech Republic Netherlands Asco/Joucomatic ZA BV Asco/Joucomatic Sarl Switzerland Asco Electrical Products Co., Inc. New Jersey Ascomation Pty. Ltd. Australia New Zealand Ascomation New Zealand Ltd. Asco AB Sweden ASCO Japan Co., Ltd. Japan Ascomatica S.A. de C.V. Mexico New Jersey Asco Services, Inc. ASCO Switch Enterprises LLC Delaware ASCO Switch Investment, Inc. Delaware ASCO Power Technologies, L.P. Delaware ASCO Valve Enterprises LLC Delaware ASCO Valve, Inc. Delaware ASCO Valve Investment, Inc. Delaware ASCO Controls, L.P. Delaware ASCO Valve Manufacturing, Inc. Delaware Ascoval Industria E Commercio Ltda. Brazil Branson Ultrasonics Corporation Delaware Branson Korea Co., Inc. Korea Branson Ultrasonidos S.A.E. Spain Branson Ultrasons S.A.S. France Environmental Mediation Management, LLC Delaware Buehler GmbH Germany Buehler S.A.R.L. France

Camco Vertriebs-GmbH Germany Copeland GmbH Germany Copeland Corporation Limited United Kingdom Copeland France S.A. France Copeland Italia S.a.R.l. Italy Copeland Iberica CIB S.A. Spain Copeland Refrigeration Europe S.A. Belgium Copeland S.A. Belgium El-O-Matic GmbH Germany Emerson Dietzenbach GmbH Germany Emerson Electric GmbH Germany Emerson Electric GmbH & Co. OHG Germany Emerson Electric Overseas Finance Corp. Delaware Motores U.S. de Mexico, S.A. de C.V. Mexico U.S.E.M. de Mexico S.A. de C.V. Mexico Emerson Process Management GmbH Germany Emerson Process Management GmbH & Co. OHG Germany Emerson Process Management Manufacturing GmbH & Co. OHG Germany Emerson Process Management Services GmbH & Co. OHG Germany Emerson Process Management Ltda. Brazil Emerson Retail Services Europe GmbH Germany Emerson Technologies Verwaltungs GmbH Germany Emerson Technologies GmbH & Co. Germany Emersub LXXXIV, Inc. Delaware Emerson Process Management, S.A. de C.V. Mexico Emersub LXXXVI, Inc. Delaware EMR Deutschland GmbH & Co. OHG Germany Marbaise Hanlo LS GmbH Germany Ridge Tool GmbH Germany Ridge Tool GmbH & Co. OHG Germany RIDGID Peddinghaus Werkzeug GmbH Germany Rosemount Inc. Minnesota Control Techniques - Americas LLC Delaware Control Techniques Drives Limited Canada Dieterich Standard, Inc. Delaware Emerson Process Management AB Sweden Emerson Process Management AS Norway Emerson Process Management Holding AG Switzerland Emerson Process Management AG Switzerland Emerson Process Management Kft. Hungary Emerson Process Management sp. z.o.o. Poland Emerson Process Management Ticaret Limited Sirketi Turkey Emerson Process Management, s.r.o. Czech Republic Emerson Process Management, s.r.o. Slovakia Emerson Process Management AS Denmark Fisher-Rosemount Ges. M.B.H. Austria Westinghouse Electric GES m.b.H. Austria FR af 13.august 1999 A/S Denmark Emerson Process Management Power and Water Solutions Sp. z.o.o. Poland

Singapore

Malaysia

China

Emerson Process Management Asia Pacific Pte Ltd.

Emerson Process Management Manufacturing (M) Sdn Bhd

Emerson Process Management (Shanghai) International Trading Co. Ltd.

Emerson Process Management Valve Automation (M) Sdn Bhd Malaysia HSFR Performance Services Pte Ltd. Singapore Emerson Process Management (India) Pvt. Ltd. India Emerson Process Management Korea Ltd. Korea Emerson Process Management, S.L. Spain Emerson Process Management Co. Ltd. China Emerson Process Management LLLP Delaware Emerson Process Management Oy Finland P I Components Corp. Texas Rosemount Analytical Inc. Delaware Rosemount China Inc. Minnesota Rosemount Nuclear Instruments, Inc. Delaware Emerson Process Management Temperature GmbH Germany Xomox Uruguay S.A. Uruguay **Emerson Power Transmission Corporation** Delaware Emerson Chain, Inc. Delaware Emerson Power Transmission Drives and Components, Inc. Delaware Emerson Power Transmission Manufacturing L.P. Missouri Emerson Power Transmission Ithaca, Inc. Delaware Rollway Bearing International Ltd. Delaware Lipe-Rollway de Mexico, S.A. de C.V. Mexico Lipe-Rollway Deutschland GmbH Germany Rollway Bearing N.V. Belgium EPT Investments, Inc. Delaware McGill Manufacturing Company, Inc. Indiana Emerson Power Transmission Bearings, Inc. Delaware McGill International, Inc. Taiwan Liebert Corporation Ohio Alber Corp. Florida Atlas Asia Limited Hong Kong Control Concepts Corporation Delaware Emerson Network Power Australia Pty. Ltd. Australia Australia Atlas Air Australia Pty. Ltd. Emerson Network Power (Hong Kong) Limited Hong Kong Wuhan Liebert Computer Power Support System Limited China Emerson Network Power (India) Private Limited India Leroy Somer & Controls India (P) Ltd. India Emerson Network Power (Singapore) Pte. Ltd. Singapore Emerson Network Power (Malaysia) Sdn. Bhd. Malaysia Emerson Network Power (Thailand) Co. Ltd. Thailand Emerson Telecom Systems, Inc. Ohio Global Energy Services, Inc. Delaware Liebert Field Services, Inc. Delaware Liebert Global Services, Inc. Delaware Liebert North America, Inc. Delaware Liebert Property Holdings, LLC Delaware Liebert Tecnologia Ltda. Brazil Micro Motion, Inc. Colorado Ridge Tool Company Ohio Ridge Tool (Australia) Pty., Ltd. Australia

Delaware

Delaware

Ridge Tool Manufacturing Company

Ridge Tool Pattern Company

Ridgid, Inc. Delaware Ridgid Italia Srl Italy Ridgid Online, Inc. Ohio Ridgid Werkzeuge AG Switzerland Therm-O-Disc, Incorporated Ohio Componentes Avanzados de Mexico, S.A. de C.V. Mexico Controles de Temperatura S.A. de C.V. Mexico E.G.P. Corporation Delaware Emermex S.A. de C.V. Mexico Emerson Arabia, Inc. Delaware Emerson Capital (Canada) Corporation Canada EMRCDNA I Canada EMRCDNA II Canada Emerson Climate Technologies de Mexico S.A. de C.V. Mexico Emerson Climate Technologies - Distribution Services, Inc. Delaware Emerson Electric (Asia) Limited Hong Kong Branson Ultrasonics (Asia Pacific) Co. Ltd. Hong Kong Emerson Electric (South Asia/Pacific) Pte. Ltd. Singapore Emerson Technology Service (Shenzhen) Co. China Emerson Electric II, C.A. Venezuela Emerson Electric de Colombia, Ltda. Colombia Emerson Electric Foreign Sales Corporation U.S. Virgin Islands Emerson Electric International, Inc. Delaware Emerson Electric Ireland Ltd. Bermuda Emersub Treasury Ireland Ireland Emerson Electric (Mauritius) Ltd. Mauritius Emerson Electric Co. (India) Private Ltd. India Westinghouse Electric Private Ltd. (Mauritius) Mauritius Emerson Process Management Power & Water Solutions India Private Limited India Emerson Electric Nederland B.V. Netherlands Alco Controls Spol s.r.o. Czech Republic Branson Ultrasonics B.V. Netherlands Beckman Industrial B.V. Netherlands Brooks Instrument B.V. Netherlands Emerson Network Power B.V. Netherlands Emerson Process Management Flow B.V. Netherlands Capax Electrische Apparatenfabriek B.V. Netherlands Crouzet Appliance Controls D.O.O. Slovenia El-O-Matic B.V. Netherlands El-O-Matic Valve Actuators (F.E.) Pte. Ltd. Singapore El-O-Matic S.A. (Proprietary) Ltd. South Africa Emerson LLC Russia Emerson Electric Slovakia Spol. s.r.o. Slovakia Slovakia Emerson a.s. Emerson Electric Spol, s.r.o. Czech Republic Emerson Process Management B.V. Netherlands Fisher Rosemount Temperature B.V. Netherlands Fusite, B.V. Netherlands Ridge Tool Ag Liechtenstein Therm-O-Disc Europe B.V. Netherlands Emerson Electric Puerto Rico, Inc. Delaware Delaware Emerson Puerto Rico, Inc.

Emerson Electric (Taiwan) Company Limited Taiwan Emerson Finance LLC Delaware Emerson Global Finance Company Missouri Emerson Mexico Corporate Services, S. de R.L. de C.V. Mexico Emerson Middle East, Inc. Delaware Emerson Network Power, Energy Systems, North America, Inc. Delaware Emerson Network Power Exportel, S.A. de C.V. Mexico Emerson Network Power, Inc. Texas Emerson Sice S.r.1. Italy Branson Ultrasuoni S.r.l. Italy Emerson Appliance Motors Europe - E.A.M.E. s.r.l. (f/k/a Plaset s.r.l.) Italy Emerson Network Power Holding S.r.l. Italy Hiross Holding GmbH Austria Hiross Management SA Switzerland Liebert Hiross SpA Italy Emerson Network Power Sp. Z.o.o. Poland Emerson Network Power S.r.l. Italy Liebert Hiross Holding GmbH Germany Emerson Network Power GmbH Germany Emerson Network Power AG Switzerland Emerson Network Power Ges.m.b.H. Austria Emerson Network Power Kft. Hungary Emerson Process Management S.r.l. Italy EMR Milano SRL Italy Fisher-Rosemount Italia S.r.l. in liquidazione Italy Sirai Elettromeccanica s.r.l. Italy Sirai Deutschland Vertrieb Elektronischer GmbH Germany Emerson Telecommunication Products, LLC Delaware Emerson Network Power Optical Connectivity Solutions, Inc. Maryland JTP Industries, Inc. Delaware Dura Line do Brasil, Ltda. Brazil Dura-Line Espana, S.L. Spain Dura-Line Iberia, S.L. Spain Dura-Line Limited United Kingdom Integral Limited United Kingdom OOO Dura-Line Russia Emerson Network Power Connectivity Solutions, Inc. Delaware Balance Manufacturing Services, Inc. Texas Cable Spec, Ltd. Texas Emerson Electronic Connector and Components do Brasil, Ltda. Brazil Emerson Network Power Connectivity Solutions (Shanghai) Co., Ltd. China LoDan de Mexico S.A. de C.V. Mexico LoDan West do Brasil, Ltda. Brazil Viewsonics do Brasil, Ltda. Brazil Viewsonics Mexico S.A. de C.V. Mexico Vitelec Electronics Ltd. United Kingdom Engineered Endeavors, Inc. Delaware Engineered Endeavors do Brasil, Ltda. Brazil Brazil Engineered Endeavors do Brasil Servicos Ltda. Northern Technologies, Inc. Idaho Emerson Venezuela C.A. Venezuela

Delaware

Emerson Ventures Inc.

Emersub 3 LLC Delaware Emersub XXXVIII, Inc. Delaware Emersub XLVI, Inc. Nevada Wilson Investment 2, Inc. Delaware Copesub, Inc. Delaware Alliance Compressors LLC Delaware Emersub LII, Inc. Delaware Emersub XCI. Inc. Delaware Emersub Italia Srl Italy International Gas Distribution S.A. Luxembourg O.M.T Officina Meccanica Tartarini S.r.l. Italy Fisher Process Srl Italy IGS Dataflow Srl Italy EMR Foundation, Inc. Delaware EMR Holdings, Inc. Delaware Branson de Mexico, S.A. de C.V. Mexico Copeland Compresores Hermeticos, S.A. de C.V. Mexico Copeland Korea, Inc. Korea Copeland Taiwan Refrigeration Co. Taiwan Digital Appliance Controls, S.A. de C.V. Mexico EMR Manufacturing (M) Sdn Bhd Malaysia Emerson Appliance Motor Europe S.R.L. Romania Emerson Appliance Solutions (Shenzhen) Co., Ltd. China Emerson Argentina S.A. Argentina Emerson Climate Technologies Australia Pty Ltd. Australia Emerson Electric Canada Limited Canada Tech-Met Canada Limited Canada Emerson Electric Chile Ltda. Chile Emerson Electric de Mexico S.A. de C.V. Mexico Ascotech, S.A. de C.V. Mexico Motores Reynosa, S.A. de C.V. Mexico Emerson Electric do Brasil Ltda Brazil Emerson Comercio em Tecnologia de Climatizacao Ltda Brazil Emerson Electric Holdings (Switzerland) GmbH Switzerland Emerson (China) Motor Co. Ltd. China EMR Emerson Holdings (Switzerland) GmbH Switzerland Emerson Electric (China) Holdings Ltd. China ASCO Valve (Shanghai) Co., Ltd. China Beijing Rosemount Far East Instrument Co., Ltd. China Branson Ultrasonics (Shanghai) Co., Ltd. China ClosetMaid (Jiangmen) Storage Limited China Copeland Refrigeration Shenyang Co., Ltd. China Emerson Beijing Instrument Co. Ltd. China Emerson Climate Technologies (Suzhou) Co., Ltd. China Emerson Climate Technologies (Suzhou) Research & Development Co., Ltd. China Emerson Electric (Shenzhen) Co., Ltd. China Emerson Fusite Electric (Shenzhen) Co. Ltd. China Emerson Junkang Enterprise (Shanghai) Co., Ltd. China Emerson Machinery & Equipment (Shenzhen) Co. Ltd. China Emerson Network Power Co. Ltd. (f/k/a/ Avansys) China Emerson Process Management (Tianjin) Valves Co., Ltd. China Emerson Professional Tools (Shanghai) Co., Ltd. China

Emerson Trading (Shanghai) Co. Ltd. China Fisher Jeon Gas Equipment (Chengdu) Co., Ltd. China Fisher Regulators (Shanghai) Co., Ltd. China Leroy Somer Electro-Technique (Fuzhou) Co., Ltd. China Shanghai Westinghouse Control Systems Company Ltd. China Emerson Electric Korea Ltd. Korea Emerson Electric (M) Sdn Bhd Malaysia Emerson Electric Poland Sp. z.o.o. Poland FZN Marbaise LS Sp. z.o.o. Poland Emerson Electric (Thailand) Limited Thailand Emerson energetski sustavi d.o.o. Croatia Emerson Energy Systems Argentina S.A. Argentina Emerson Energy Systems Sdn Bhd Malaysia Emerson Holding Sweden AB Sweden Emerson Sweden AB Sweden Emerson Network Power Energy Systems AB Sweden Saab Marine Holding AB Sweden Saab Rosemount Tank Radar AB Sweden MEP Marine AS Norway Saab Marine Middle-East (FZC) UAE Saab Marine RU Russia Saab Rosemount Deutschland GmbH Germany Saab Rosemount Marine Singapore Pte Ltd Singapore CHP Navcom Pte. Ltd. Singapore Saab Rosemount Tank Gauging Limited United Kingdom Saab Rosemount Tank Gauging S.P.C. Bahrain Saab Tank Control (India) Pvt. Ltd. India Scanjet Marine AB Sweden Scanjet AB Sweden SF-Control OY Finland Emerson Network Power del Peru S.A.C. Peru Emerson Network Power Limited Nigeria Emerson Network Power (Philippines), Inc. Philippines Emerson Network Power (South Africa) (Pty) Ltd South Africa Emerson Europe S.A. France Asco Joucomatic S.A. France Asco Joucomatic GmbH Germany Asco Joucomatic S.p.A. Italy Asco Joucomatic N.V. Belgium Fluidocontrol S.A. Spain Sotrac S.r.l. Italy Emerson Appliance Controls SAS France Emerson Energy Systems EURL France Financiere de Chausey, S.A. France S.A.E.D., S.A. France Francel S.A. France Leroy-Somer S.A. France Bertrand Polico S.A. France Comercial Leroy-Somer Ltda. Chile Constructions Electriques DeBeaucourt S.A.S. France Electronique du Sud-Ouest S.A.S. France Atelier de Bobinage de Moteurs Electriques - Viet Services S.a.r.L. France

Atelier Equipement Electrique Wieprecht France SARL Wieprecht France Bobinage Electrique Industriel S.A. France Bobinage Electrique Industriel Roannais S.A.R.L. France Diffusion Mecanique Electricite S.A. France Electro Maintenance Courbon S.A. France Etablissements Belzon & Richardot S.A.R.L France Etablissements de Cocard S.A. France Etablissements J. Michel S.A.R.L. France Etablissements Suder et Fils S.A.R.L. France Houssin S.A.R.L. France Lorraine Services Electrique Electronique Electromecanique S.a.r.l. France Maintenance Industrie Service Provence SARL France Maintenance Industrie Service Rennes S.a.r.L. France Maintenance Industrie Service S.a.r.L. France Maintenance Industrie Service SIBE SARL France Maintenance Industrie Service SPIRE SARL France Marcel Oury S.A.R.L. France MEZIERES S.A.R.L. France Navarre Services S.A.R.L. France Ouest Electro Service S.A.R.L. France Radiel Bobinage S.A.R.L. France SA Prevost Michel France Societe De Reparation Electro-Mecanique S.A.R.L. France Societe Industrielle de Reparation Electromecanique France Societe Nouvelle Paillet Services S.A.R.L. France Societe Nouvelle Silvain S.A.R.L. France Sud Bobinage S.A.R.L. France Etablissements Trepeau S.A. France Girard Transmissions S.A. France I.M.I Kft Hungary La Française de Manutention S.A. France Leroy-Somer Canada Ltd. Canada Leroy-Somer Denmark A/S Denmark Leroy-Somer Elektroantriebe GmbH Austria Leroy-Somer Elektromotoren GmbH Germany Leroy-Somer Electromekanik Sistemler Ticaret Ltd. STI Turkey Leroy-Somer Iberica S.A. Spain Leroy-Somer Ltd. Greece Leroy-Somer Ltd. United Kingdom Leroy-Somer Motores E Sistemas Electro Mecanicas CDA Portugal Leroy-Somer Nederland B.V. Netherlands Leroy-Somer Norden AB Sweden Leroy-Somer Norge A/S Norway Leroy-Somer OY Finland Leroy-Somer (Pty) Ltd. South Africa Leroy-Somer (Pty) Ltd. Australia Leroy Somer S.A. Belgium Leroy-Somer (SEA) Pte. Ltd. Singapore Leroy-Somer Suise S.A. Switzerland Leroy-Somer S.p.A. Italy

Italy

E.M.S. Elettro Multi Service Srl

Maintenance Industrielle de Vierzon S.A. France Czech Republic M.L.S. Holice Spol. s.r.o. MLS Industries Inc. Delaware Yorba Linda International Inc. Delaware Motadour S.A. France Moteurs Leroy-Somer S.A. France Moteurs Patay S.A. France Societe Anonyme de Mecanique et D'outillage du Vivarais S.A. France Societe Confolentaise de Metallurgie S.A. France Societe de Mecanique et D'Electrothermie des Pays de L'Adour S.A. France Emerson Network Power SA France Ridgid France S.A. France Emerson Holding AG Switzerland Emerson Laminaciones de Acero de Monterrey, S.A. de C.V. Mexico Emerson Network Power, S. A. Spain Flexair Clima S.A. Spain Emerson Process Management NV Belgium PI Components NV Belgium Emerson Sistemas de Energia Ltda. Brazil Emersub Mexico, Inc. Nevada Daniel Measurement and Control, S. de R.L. de C.V. Mexico Emerpowsys, S. de R.L. de C.V. Mexico Emerson Electronic Connector and Components Mexico S.A. de C.V. Mexico Emerson Tool and Appliance Company, S. de R.L. de C.V. Mexico Emerson Tool Company de Mexico S. de R.L. de C.V. Mexico Emersub 1 LLC Delaware Intermetro de Mexico, S. de R.L. de C.V. Mexico Stack A Shelf, S. de R.L. de C.V. Mexico Emersub XXXVI, Inc. Delaware Digital Appliance Controls (UK) Limited United Kingdom Control Techniques Ltd. United Kingdom Control Techniques GmbH Germany Reta Anlagenbau GmbH Germany Control Techniques Asia-Pacific Pte. Ltd. Singapore Control Techniques Drives (Malaysia) Sdn Bhd Malaysia Control Techniques Singapore Pte Limited Singapore Control Techniques (Thailand) Limited Thailand PT Kontrol Teknik Indonesia Indonesia Control Techniques Australia Pty Ltd. Australia Control Techniques Bermuda Limited Bermuda Control Techniques Drives Limited United Kingdom Control Techniques Dynamics Limited United Kingdom Evershed Powerotor Limited United Kingdom Moore Reed & Company Limited United Kingdom Control Techniques Precision Systems Limited United Kingdom Control Techniques Southern Africa (Pty.) Limited South Africa Control Techniques SpA Italy Control Techniques Worldwide BV Netherlands Control Technika Hungary Villamos Hajtastechnikai Kft. Hungary

Switzerland

Netherlands

Czech Republic

Control Techniques AG

Control Techniques BV

Control Techniques Brno s.r.o.

Control Techniques China Pte. Ltd. Hong Kong Control Techniques AS Denmark Control Techniques Endustriyel Control Sistemieri Sanayii Ve Ticaret A.S. Turkey Control Techniques GesbmH Austria Control Techniques India Limited India Control Techniques Elpro Automation Limited India Control Techniques Vietnam Limited Vietnam United Kingdom DriveShop Limited Electric Drives Limited Ireland Electric Drives Manufacturing Ltd. Ireland Foray 600 Limited United Kingdom Foray 606 Limited United Kingdom Emerson Holding Company Limited United Kingdom Asco Joucomatic Ltd. United Kingdom Asco Power Technologies Ltd. United Kingdom United Kingdom Joucomatic Controls Ltd. United Kingdom Temple Instruments Ltd. Computational Systems, Limited United Kingdom Copeland Ltd. United Kingdom CSA Consulting Engineers, Ltd. United Kingdom The Design House (WGC) Limited United Kingdom United Kingdom El-O-Matic Limited Emerson Electric U.K. Limited United Kingdom United Kingdom Bray Lectroheat Limited Emerson FZE UAE Emerson Network Power Limited United Kingdom United Kingdom Hiross Limited United Kingdom Liebert Swindon Ltd. Emerson Energy Systems (UK) Limited United Kingdom Emerson Process Management Limited United Kingdom Emerson Process Management Distribution Limited United Kingdom United Kingdom Fisher-Rosemount Properties Limited United Kingdom Emerson Process Management Shared Services Limited F-R Properties (UK) Limited United Kingdom EMR Barnstaple Limited United Kingdom Emerson Process Management Services Limited United Kingdom Emerson UK Trustees Limited United Kingdom United Kingdom Fisher Controls Limited Farris Engineering Ltd. United Kingdom Fisher Governor Company Ltd. United Kingdom Midwest Microwave International Limited United Kingdom Midwest Microwave Limited United Kingdom United Kingdom MDC Technology Limited MDC Technology Trustees Limited United Kingdom Mobrey Group PLC United Kingdom Mobrey Overseas Sales Limited United Kingdom Mobrey S.A./N.V. Belgium Mobrey Sp. Z.o.o. Poland Mobrey GmbH Germany

Sweden

Sweden

Sweden

Mobrey Measurement Aktiebolag

Ingenjorsfirma Elniva Aktiebolag

Erab Control Aktiebolag

Mobrey SA France United Kingdom Mobrey Limited Mobrey Transducers Limited United Kingdom United Kingdom Mobrey Trustee Company Limited United Kingdom Northern Technologies UK Limited Pactrol Controls Limited United Kingdom S R Drives Manufacturing Limited United Kingdom United Kingdom Switched Reluctance Drives Limited Reluctance Motors Limited United Kingdom F-R Technologias de Flujo, S.A. de C.V. Mexico Fisher-Rosemount Peru S.A.C. Peru Fisher-Rosemount Europe Middle East & Africa GmbH Switzerland Emerson Process Management (Magyarorszag) Kft. Hungary Fisher-Rosemount Systems GmbH Switzerland Motoreductores U.S., S.A. de C.V. Mexico NetworkPower Ecuador S.A. Ecuador P.T. Emerson Electric Indonesia Indonesia RAC Technologies (Israel) Ltd. Israel Rey-Lam, S. de R.L. de C.V. Mexico Rotores S.A. de C.V. Mexico Saab Rosemount Marine Korea Co. Ltd. Korea Termotec de Chihuahua S.A. de C.V. Mexico Tranmet Holdings Limited United Kingdom Tranmet Holdings B.V. Netherlands Industrial Group Metran Russia Metran-SMART Russia Metran-STAR Russia Metran-Energoservice Chelyabinsk Russia Firma Metran Russia Enterprise Metran-Thermometria Russia Metran Sensor Russia Emsub, Inc. Delaware EPMCO Holdings, Inc. Delaware Fisher Controls International LLC Delaware Emerson Process Management Australia Pty Limited Australia Corot Pty. Ltd. Australia Emerson Electric Australia Co. Pty. Ltd. Australia Fisher-Rosemount Ltd. New Zealand Emerson Process Management China Ltd. Hong Kong Tianjin Fisher Controls Valve Co. Ltd. China Fisher Controls De Mexico, S.A. de C.V. Mexico Fisher Controles Do Brasil Ltda. Brazil Fisher Controls Industria e Comercio Ltda. Brazil Fro-Mex, S.A. de C.V. Mexico Instrument & Valve Services Company Delaware Nippon Fisher Co. Ltd. Japan Fisco Ltd. (Fisco Kabushiki Kaisha) Japan Fisher-Rosemount Systems, Inc. Delaware Emerson Performance Solutions, Inc. Georgia Emerson Process Management Dominicana, S.A. Dominican Republic Emerson Process Management Power & Water Solutions, Inc. Delaware Emerson Process Management Group Services S.A.S. France

Emerson Process Management S.A.S. France Emerson Process Management Manufacturing S.A.S. France Emerson Process Management Services S.A.S. France Fisher-Rosemount, Lda Portugal Emerson Process Management Services BVBA Belgium Fiberconn Assemblies Morocco S.A.R.L. Morocco Fusite Corporation Ohio Emerson Japan, Ltd. Japan Fusite Land Company Delaware High Voltage Maintenance Corporation Ohio Hiross India Private Limited India Humboldt Hermetic Motor Corp. Delaware Innoven III Corporation Delaware Kato Engineering, Inc. Delaware Knaack Manufacturing Company Delaware Capsacorp LLC Delaware Kop-Flex, Inc. Delaware Kop-Flex Canada Limited Canada Metaloy, Inc. Massachusetts Metropolitan International, Inc. Nevada InterMetro Industries Corporation Nevada InterMetro Industries Corporation Delaware Metro Industries, Inc. Nevada Metropolitan Wire (Canada) Ltd. Canada Metropolitan Wire Corporation Pennsylvania Midwest Microwave Inc. Delaware Motores Hermeticos del Sur, S.A. de C.V. Mexico Michigan Numatics, Incorporated Micro-Filtration, Inc. Michigan Microsmith, Inc. Arizona Numatech, Inc. Michigan Numatics (Shanghai) Pneumatic Equipment Co. Ltd. China Netherlands Numatics B.V. Numatics Co., Ltd. Taiwan Numatics de Mexico, S.A. de C.V. Mexico Numatics GmbH Germany Numatics Kft. Hungary United Kingdom Numatics Limited Numatics Ltd. Canada Numatics S.A.R.L. France Numatics S.R.L. Italy Numatics Spain, S.L. Spain Michigan Numation, Inc. Ultra Air Products, Inc. Michigan PC & E, Inc. Missouri Ridge Tool Europe NV Belgium Denmark Ridgid Scandinavia A/S Von Arx AG Switzerland Von Arx GmbH Germany

Texas

Mexico

Delaware

Saab Rosemount Tank Gauging Inc.

The Sulton Company, Inc.

Termocontroles de Juarez S.A. de C.V.

Tescom Corporation
Tescom, LLC
Hankuk Tescom Ltd.
Tescom Europe Management GmbH
Tescom Europe GmbH & Co. KG
Thunderline Z, Inc.
Transmisiones de Potencia Emerson S.A. de C.V.
Wer Canada (1984) Inc.
Western Forge Corporation
White-Rodgers (1967) Limited
Wiegand S.A. de C.V.

Minnesota Minnesota Korea Germany Germany Delaware Mexico Canada Delaware Canada Mexico

# CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors Emerson Electric Co.

We consent to incorporation by reference in Registration Statement Nos. 333-118592, 333-118591, 333-118590, 333-118599, 333-90240, 333-46919, 333-72591, 33-38805, 33-34948 and 33-57985 on Form S-8 and Registration Statement Nos. 333-110546, 333-52658, 333-84673, 333-66865 and 33-62545 on Form S-3 of Emerson Electric Co. of our reports dated November 22, 2005, with respect to the consolidated balance sheets of Emerson Electric Co. and subsidiaries as of September 30, 2005 and 2004, and the related consolidated statements of earnings, stockholders' equity, and cash flows for each of the years in the three-year period ended September 30, 2005, management's assessment of the effectiveness of internal control over financial reporting as of September 30, 2005, which reports are incorporated by reference in the September 30, 2005 annual report on Form 10-K of Emerson Electric Co.

/s/ KPMG LLP

St. Louis, Missouri November 22, 2005

# POWER OF ATTORNEY

The undersigned members of the Board of Directors and Executive Officers of Emerson Electric Co., a Missouri corporation with principal offices at 8000 West Florissant Avenue, St. Louis, Missouri, 63136, hereby appoint W. J. Galvin as their Attorney-in-Fact for the purpose of signing Emerson Electric Co.'s Securities and Exchange Commission Form 10-K (and any and all Amendments thereto) for the fiscal year ended September 30, 2005.

Dated: October 4, 2005 Title Signature /s/ D. N. Farr Chairman of the Board, Chief Executive Officer and Director D. N. Farr Senior Executive Vice President, Chief Financial Officer and Director /s/ W. J. Galvin W. J. Galvin /s/ R. J. Schlueter Vice President and Chief Accounting Officer R. J. Schlueter /s/ A. A. Busch III Director A. A. Busch III /s/ D. C. Farrell Director D. C. Farrell Director /s/ C. Fernandez G. C. Fernandez G. /s/ A. F. Golden Director A. F. Golden /s/ R. B. Horton Director

R. B. Horton

/s/ G. A. Lodge	Director
G. A. Lodge	
/s/ V. R. Loucks, Jr.	Director
V. R. Loucks, Jr.	
/s/ J. B. Menzer	Director
J. B. Menzer	
/s/ C. A. Peters	Director
C. A. Peters	
/s/ J. W. Prueher	Director
J. W. Prueher	
/s/ R. L. Ridgway	Director
R. L. Ridgway	

#### Certification

- I, D. N. Farr, Chairman of the Board, Chief Executive Officer and President, Emerson Electric Co., certify that:
- 1. I have reviewed this annual report on Form 10-K of Emerson Electric Co.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 22, 2005

/s/ D. N. Farr

D. N. Farr
Chairman of the Board,
Chief Executive Officer and President
Emerson Electric Co.

#### Certification

- I, W. J. Galvin, Senior Executive Vice President and Chief Financial Officer, Emerson Electric Co., certify that:
- 1. I have reviewed this annual report on Form 10-K of Emerson Electric Co.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 22, 2005

/s/ W. J. Galvin

W. J. Galvin
Senior Executive Vice President and
Chief Financial Officer
Emerson Electric Co.

### CERTIFICATION PURSUANT TO EXCHANGE ACT RULE 13a-14(b) AND 18 U.S.C. SECTION 1350

In connection with the Annual Report of Emerson Electric Co. (the "Company") on Form 10-K for the period ended September 30, 2005, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, D. N. Farr, Chairman of the Board, Chief Executive Officer and President of the Company, certify, to the best of my knowledge, pursuant to Exchange Act Rule 13a-14(b) and 18 U.S.C. Section 1350, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ D. N. Farr

D. N. Farr Chairman of the Board, Chief Executive Officer and President Emerson Electric Co. November 22, 2005

### CERTIFICATION PURSUANT TO EXCHANGE ACT RULE 13a-14(b) AND 18 U.S.C. SECTION 1350

In connection with the Annual Report of Emerson Electric Co. (the "Company") on Form 10-K for the period ended September 30, 2005, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, W. J. Galvin, Senior Executive Vice President and Chief Financial Officer of the Company, certify, to the best of my knowledge, pursuant to Exchange Act Rule 13a-14(b) and 18 U.S.C. Section 1350, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ W. J. Galvin

W. J. Galvin Senior Executive Vice President and Chief Financial Officer Emerson Electric Co. November 22, 2005