## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## **FORM 10-Q**

## x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended December 31, 2009

OR

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission file number 1-278

#### **EMERSON ELECTRIC CO.**

(Exact name of registrant as specified in its charter)

Missouri

(State or other jurisdiction of incorporation or organization)

8000 W. Florissant Ave. P.O. Box 4100 St. Louis, Missouri (Address of principal executive offices)

63136 (Zip Code)

Registrant's telephone number, including area code: (314) 553-2000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," "accelerated filer," the the term of ter

Large accelerated filer x Non-accelerated filer " (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. Common stock of \$0.50 par value per share outstanding at December 31, 2009: 752,445,327 shares.

ck one): Accelerated filer "

Smaller reporting company "

43-0259330 (I.R.S. Employer Identification No.)

#### PART I. FINANCIAL INFORMATION Item 1. Financial Statements

## EMERSON ELECTRIC CO. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF EARNINGS THREE MONTHS ENDED DECEMBER 31, 2008 AND 2009 (Dollars in millions, except per share; unaudited)

		onths Ended nber 31,
	2008	2009
Net Sales	\$ 5,415	5,011
Costs and expenses:		
Cost of sales	3,419	3,108
Selling, general and administrative expenses	1,193	1,161
Other deductions, net	79	93
Interest expense (net of interest income of \$11 and \$3, respectively)	43	65
Earnings from continuing operations before income taxes	681	584
Income taxes	210	150
Earnings from continuing operations	471	434
Discontinued operations, net of tax	-	3
Net earnings	471	437
Less: Noncontrolling interests in earnings of subsidiaries	13	12
Net earnings attributable to common stockholders	\$ 458	425
	¢ 100	
Basic earnings per share attributable to common stockholders:		
Earnings from continuing operations	\$ 0.60	0.56
Discontinued operations	-	-
Basic earnings per common share	\$ 0.60	0.56
Diluted earnings per share attributable to common stockholders:		
Earnings from continuing operations	\$ 0.60	0.56
Discontinued operations	-	-
Diluted earnings per common share	\$ 0.60	0.56
Earnings attributable to common stockholders:		
Earnings from continuing operations	\$ 458	422
Discontinued operations, net of tax	-	3
Net earnings attributable to common stockholders	\$ 458	425
Cash dividends per common share	\$ 0.330	0.335

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See accompanying Notes to Consolidated Financial Statements.

## EMERSON ELECTRIC CO. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (Dollars in millions, except share amounts; unaudited)

	September 30, 2009	December 31, 2009
ASSETS		
Current assets		
Cash and equivalents	\$ 1,560	1,840
Receivables, less allowances of \$93 and \$105, respectively	3,623	3,650
Inventories	1,855	1,956
Other current assets	615	617
Total current assets	7,653	8,063
Property, plant and equipment, net	3,500	3,475
Other assets		
Goodwill	7,078	7,647
Other	1,532	2,304
Total other assets	8,610	9,951
	\$ 19,763	21,489
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities		
Short-term borrowings and current maturities of long-term debt	\$ 577	1,240
Accounts payable	1,949	1,240
Accrued expenses	2,378	2,474
Income taxes	52	100
Total current liabilities	4,956	5,805
		2,000
Long-term debt	3,998	4,558
Other liabilities	2,103	2,188
Stockholders' equity		
Preferred stock, \$2.50 par value per share; authorized, 5,400,000 shares; issued, none		-
Common stock, \$0.50 par value per share;		
authorized, 1,200,000,000 shares; issued, 953,354,012 shares; outstanding,		
751,872,857 shares and 752,445,327 shares, respectively	477	477
Additional paid-in capital	157	173
Retained earnings	14,714	14,888
Accumulated other comprehensive income	(496)	(466)
Cost of common stock in treasury, 201,481,155 shares and 200,908,685 shares, respectively	(6,297)	(6,281)
Common stockholders' equity	8,555	8,791
Noncontrolling interests in subsidiaries	151	147
Total equity	8,706	8,938
	\$ 19,763	21,489
	* 19,705	

See accompanying Notes to Consolidated Financial Statements.

## EMERSON ELECTRIC CO. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS THREE MONTHS ENDED DECEMBER 31, 2008 AND 2009 (Dollars in millions; unaudited)

		Months Ended cember 31,
	2008	2009
Operating activities		
Net earnings	\$ 4	71 437
Adjustments to reconcile net earnings to net cash		
provided by operating activities:		
Depreciation and amortization		76 196
Changes in operating working capital	(3	16) 15
Other	(	12) 39
Net cash provided by operating activities	3	19 687
Investing activities		
Capital expenditures	(1	32) (89)
Purchases of businesses, net of cash and equivalents acquired	(2	71) (1,301)
Other	(	12) 38
Net cash used in investing activities	(4	15) (1,352)
Financing activities		
Net increase in short-term borrowings	9	68 662
Proceeds from long-term debt		2 596
Principal payments on long-term debt	(1	86) (36)
Dividends paid	(2	52) (251)
Purchases of treasury stock	(4	- 33)
Other	(	35) (15)
Net cash provided by financing activities		64 956
Effect of exchange rate changes on cash and equivalents	(	77) (11)
Increase (decrease) in cash and equivalents	(1	09) 280
Beginning cash and equivalents	1,7	
Ending cash and equivalents	\$ 1,6	
Changes in operating working capital Receivables	\$ 4	39 57
Inventories	•	
	(	/ / /
Other current assets		85) (21) 24) (28)
Accounts payable	·	, , , , , , , , , , , , , , , , , , , ,
Accrued expenses Income taxes		42) (87) 60 116
חונטוווכ ומגכא		
	\$ (3	16) 15

See accompanying Notes to Consolidated Financial Statements.

#### Notes to Consolidated Financial Statements

1. In the opinion of management, the accompanying unaudited consolidated financial statements include all adjustments necessary for a fair presentation of operating results for the interim periods presented. Adjustments consist of normal and recurring accruals. The consolidated financial statements are presented in accordance with the requirements of Form 10-Q and consequently do not include all disclosures required for annual financial statements presented in conformity with U.S. generally accepted accounting principles (GAAP). For further information, refer to the consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended September 30, 2009. Certain prior year amounts have been recast to conform to the current year presentation. The Company has evaluated subsequent events through February 3, 2010.

Effective October 1, 2009, the Company adopted ASC 805, Business Combinations, which requires that assets acquired, liabilities assumed and contractual contingencies be measured at fair value as of the acquisition date and all acquisition costs be expensed as incurred.

Effective October 1, 2009, the Company adopted updates to ASC 810, Consolidation. The updates require an entity to separately disclose noncontrolling interests in subsidiaries as a separate component of equity in the balance sheet and as a separate line item in the income statement. Adoption did not have a material impact on the Company's financial statements. As required, this change has been retrospectively applied to the prior period.

In December 2008, the FASB issued updates to ASC 715, Compensation - Retirement Benefits. These updates are effective for fiscal 2010 annual reporting and expand disclosure about an entity's investment policies and strategies for assets held by defined benefit pension or postretirement plans, including information regarding major categories of plan assets, inputs and valuation techniques used to measure the fair value of assets, and significant concentrations of risk within the plans. Adoption is not expected to have a material impact on the Company's financial statements.

2. In the first quarter 2010, the Company adopted updates to ASC 260, Earnings per Share, regarding the two-class method of computing earnings per share (EPS). This method requires earnings to be allocated to participating securities (for Emerson, certain employee stock awards) in the EPS computation based on each security's respective dividend rate. This change had an inconsequential impact on EPS for all periods presented.

Reconciliations of weighted average common shares for basic and diluted earnings per common share follow (shares in millions). Earnings allocated to participating securities were inconsequential.

	Three Months Ended December 31,	
	2008	2009
Basic shares outstanding	763.2	750.3
Dilutive shares	4.7	5.2
Diluted shares outstanding	767.9	755.5

3. The change in equity balances is shown below (dollars in millions):

	Noncontrolling Interests in Subsidiaries	Total Equity
\$ 8,555	151	8,706
425	12	437
30	1	31
(251)	(17)	(268)
 32		32
\$ 8,791	147	8,938
	\$ 8,555 425 30 (251) 32	Stockholders' Equity         Interests in Subsidiaries           \$ 8,555         151           425         12           30         1           (251)         (17)           32         -

Comprehensive income (loss), net of applicable income taxes, is summarized as follows (dollars in millions):

		Three Months Ended December 31,	
	2008	3 2009	
Net earnings	\$	471 437	
Foreign currency translation		(404) 7	
Cash flow hedges and other		(97) 24	
		(30) 468	
Less: Noncontrolling interests		9 13	
Amount attributable to common stockholders	\$	(39) 455	

The change in foreign currency translation during the first quarter of 2010 is primarily due to the weakening of the U.S. dollar. For the three months ended December 31, 2009 and 2008, comprehensive income attributable to noncontrolling interests in subsidiaries consisted of earnings and foreign currency translation.

4. Net periodic pension and net postretirement plan expenses are summarized as follows (dollars in millions):

		Three Months Ended December 31,			
		Pensions		Postretirement Plans	
	2	008	2009	2008	2009
Service Cost	\$	18	19	1	1
Interest Cost		56	55	7	6
Expected return on plan assets		(72)	(76)		
Net amortization		21	35	2	-
	\$	23	33	10	7

5. Other deductions, net are summarized as follows (dollars in millions):

	1	Three Months Ended December 31,	
		2008	2009
Other deductions, net			
Rationalization of operations	\$	43	38
Amortization of intangibles		23	35
Other		17	24
Gains		(4)	(4)
	\$	79	93

Other deductions, net increased for the three months ended December 31, 2009, primarily due to higher amortization expense on acquired intangible assets. Other increased during the first quarter of fiscal 2010 due to the expensing of acquisition-related costs under ASC 805 which in previous years would have been capitalized.

Rationalization of operations expense reflects costs associated with the Company's efforts to continuously improve operational efficiency and expand globally, in order to
remain competitive on a worldwide basis. The change in the liability for rationalization costs during the three months ended December 31, 2009 follows (dollars in
millions):

	-	ember 30, 2009	Expense	Paid/Utilized	December 31, 2009
Severance and benefits	\$	112	31	31	112
Lease/contract terminations		7	-	2	5
Fixed asset write-downs		-	1	1	-
Vacant facility and other shutdown costs		2	2	2	2
Start-up and moving costs		1	4	4	1
	\$	122	38	40	120

Rationalization of operations by segment is summarized as follows (dollars in millions):

		Three Months Ended December 31,	
	2008	2009	_
Process Management	\$	2	7
Industrial Automation		3	18
Network Power		20	7
Climate Technologies		14	3
Appliance and Tools		4	3
	\$	43	38

The Company expects to incur full year rationalization costs of approximately \$150 million to \$175 million, which includes the \$38 million shown above, as well as costs to complete actions initiated before the end of the first quarter and actions anticipated to be approved and initiated during the remainder of the year. Costs incurred during the first quarter of 2010 included all the Company's business segments incurring shutdown costs due to workforce reductions and/or the consolidation of facilities. Start-up and moving costs, fixed asset write-downs and vacant facilities and other costs were not material for any segment. Actions during the first quarter of 2010 involved the elimination of 800 positions and included Process Management reducing worldwide forcecount and consolidating some North American production; Industrial Automation consolidating production and sales facilities from North America and Europe to Asia; Climate Technologies consolidating or downsizing production facilities in North America and Europe; and Appliance and Tools outsourcing freight operations.

## 7. Other Financial Information (dollars in millions):

	Sept	tember 30, 2009	December 31, 2009
Inventories			
Finished products	\$	697	725
Raw materials and work in process		1,158	1,231
	\$	1,855	1,956
Property, plant and equipment, net			
Property, plant and equipment, at cost	\$	8,894	8,992
Less: Accumulated depreciation		(5,394)	(5,517)
	\$	3,500	3,475
Goodwill by business segment			
Process Management	\$	2,242	2,261
Industrial Automation		1,304	1,404
Network Power		2,454	2,901
Climate Technologies		473	476
Appliance and Tools		605	605
	\$	7,078	7,647

Changes in goodwill since September 30, 2009, are primarily due to acquisitions, particularly in the Network Power (\$462 million) and Industrial Automation (\$89 million) segments, as well as foreign currency translation. Valuations of assets are in-process and purchase price allocations for acquisitions are subject to change.

Other assets, other		
Intellectual property and customer relationships	\$ 930	1,243
Capitalized software	214	212
Pension plans	3	5
LANDesk discontinued operations	-	457
Other	 385	387
	\$ 1,532	2,304

Intellectual property and customer relationships of companies acquired in fiscal 2010 totaled approximately \$344 million, primarily in the Network Power and Industrial Automation segments. See Note 10 for further information regarding the assets held for sale related to LANDesk.

Accrued expenses include the following:		
Employee compensation	\$ 536	554
Customer advanced payments	\$ 315	346
Product warranty liability	\$ 199	206
Other liabilities		
Pension plans	\$ 613	629
Postretirement plans, excluding current portion	460	461
Deferred income taxes	406	496
Other	 624	602
	\$ 2,103	2,188

8. Summarized information about the Company's results of operations by business segment follows (dollars in millions):

	Three months ended December 31,				
	Sale	s	Earnings		
	2008	2009	2008	2009	
Process Management	\$ 1,526	1,382	299	216	
Industrial Automation	1,103	876	164	85	
Network Power	1,461	1,381	152	206	
Climate Technologies	692	784	54	113	
Appliance and Tools	 771	731	79	111	
	5,553	5,154	748	731	
Differences in accounting methods			50	46	
Corporate and other			(74)	(128)	
Eliminations/Interest	 (138)	(143)	(43)	(65)	
	\$ 5,415	5,011	681	584	

Intersegment sales of the Appliance and Tools segment for the three months ended December 31, 2009 and 2008, were \$120 million and \$112 million, respectively. The increase in Corporate and other for 2010 primarily reflects higher stock compensation expense of \$38 million related to the overlap of two incentive stock compensation plans and an increase in the Company's stock price.

9. Following is a discussion regarding the Company's use of financial instruments.

#### **Hedging** Activities

As of December 31, 2009, the notional value of foreign currency hedge positions totaled approximately \$1.5 billion and commodity hedges outstanding included a total of approximately 54 million pounds of copper and aluminum. The majority of hedging gains and losses deferred as of December 31, 2009 will generally be recognized over the next 12 months as the underlying forecasted transactions occur.

Shown below are amounts recognized in earnings and other comprehensive income for the quarter ended December 31, 2009 (dollars in millions):

Gain (Loss) Reclassified into Earnings	Location	Gain (Loss) Recognized in Other Comprehensive Income
Three Months		Three Months
Ended 12/31/09		Ended 12/31/09
\$ (	3) Sales	\$ 1
(	1) Cost of sales	16
	4 Cost of sales	22
\$	-	\$ 39
( ) 0		
in Earnings		
<b>\$</b> 1	0 Other income (deductions)	
	1 Cost of sales	
\$	.1	
	into Earnings Three Months Ended 12/31/09  (() () () () () () () () () () () () (	into Earnings     Location       Three Months     Ended 12/31/09       \$ (3) Sales       (1) Cost of sales       4     Cost of sales       \$ -       Gain (Loss) Recognized       in Earnings       \$ 10     Other income (deductions)

Hedging gains or losses are expected to be largely offset by losses or gains on the related underlying exposures. Hedge ineffectiveness was immaterial for the quarter and no amounts were excluded from the assessment of hedge effectiveness.

#### Fair Value Measurements

Valuations for all of Emerson's derivatives fall within Level 2 of the GAAP valuation hierarchy. Fair values of derivative contracts outstanding as of September 30, 2009 and December 31, 2009 follow:

	September 30, 2009		December 31, 2009		
	As	ssets	Liabilities	Assets	Liabilities
Derivatives Receiving Deferral Accounting					
Foreign currency	\$	15	(33)	21	(19)
Commodity	\$	30	(4)	44	(1)
Derivatives Not Receiving Deferral Accounting					
Foreign currency	\$	6	(7)	7	(1)
Commodity	\$	2	(2)	4	(2)

At December 31, 2009, commodity contracts and foreign currency contracts were reported in current assets. The Company held \$21 million of collateral posted by counterparties in the normal course of business as of December 31, 2009. The maximum collateral the Company could have been required to post as of December 31, 2009 was \$8 million. As of December 31, 2009, the fair value of long-term debt was \$5,381 million, which exceeded the carrying value by \$256 million.

Valuation measurements for the recoverability analysis of goodwill and certain other intangible and long-lived assets fall within Level 3 of the valuation hierarchy. No fair value adjustments were recorded during the period related to these assets.

 On November 6, 2009, the Company acquired SSB Group GmbH (SSB), a designer and manufacturer of electrical pitch systems and control technology used in wind turbine generators, for approximately \$145 million in cash. SSB had annual revenues in 2009 of approximately \$115 million and is reported in the Industrial Automation business segment.

On December 11, 2009, the Company acquired Avocent Corporation, a leader in delivering information technology solutions which significantly enhances the Company's datacenter solutions capability and strongly positions the Company for the growing importance of energy management in datacenters worldwide for \$1.2 billion in cash. Avocent, excluding its LANDesk business, had annual revenues of \$390 million in 2009 and is reported in the Network Power business segment. In connection with the acquisition, the Company immediately began pursuing the sale of the LANDesk business unit which is not a strategic fit with Emerson, and expects to complete the sale in 2010. LANDesk sells management and security software suites and had annual revenues of \$150 million in 2009. LANDesk results for the first quarter are included in discontinued operations, and assets total approximately \$0.5 billion and liabilities are approximately \$0.1 billion.

Given the timing of these acquisitions, the purchase price allocations for SSB Group, Avocent and LANDesk are preliminary, and will be adjusted based on valuations to be completed during 2010 (see Note 7). The preliminary purchase price allocation to LANDesk was made by reference to Avocent's valuation of the business prepared in early 2009 and the Company's preliminary assessment.

#### Items 2 and 3. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### **OVERVIEW**

The first quarter of fiscal 2010 was challenging as worldwide gross fixed investment remained weak, particularly for capital goods and nonresidential construction, as well as housing and consumer spending. These conditions continued to adversely impact sales for most of the Company's businesses; however earnings improved in three of the Company's business segments as aggressive rationalization actions and cost containment efforts yielded results. The Company anticipates continued weakness stemming from these conditions for at least the next fiscal quarter and expects the economic recovery to be gradual. First quarter sales declined in most geographic regions, except in Asia where China had strong sales growth. Favorable foreign currency translation helped mitigate declines due to the weakening of the U.S. dollar. Sales increased for Climate Technologies due to strong sales growth in Asia, while sales for the other segments declined, as spending and investment by both businesses and consumers remained weak. As noted, successful restructuring efforts in fiscal 2009 helped increase earnings in the Network Power, Climate Technologies and Appliance and Tools segments during the first quarter. Despite the economic downturn, Emerson's financial position remains strong and the Company continues to generate substantial operating cash flow.

## THREE MONTHS ENDED DECEMBER 31, 2009, COMPARED WITH THREE MONTHS ENDED DECEMBER 31, 2008

## **RESULTS OF OPERATIONS**

Three months ended December 31,	2008	2009	Change
(dollars in millions, except per share amounts)			
Net sales	\$ 5,415	5,011	(7)%
Gross profit	\$ 1,996	1,903	(5)%
Percent of sales	36.9%	38.0%	
SG&A	\$ 1,193	1,161	
Percent of sales	22.1%	23.2%	
Other deductions, net	\$ 79	93	
Interest expense, net	\$ 43	65	
Earnings from continuing operations before income taxes	\$ 681	584	(14)%
Percent of sales	12.6%	11.7%	
Earnings from continuing operations attributable			
to common stockholders	\$ 458	422	(8)%
Net earnings attributable to common stockholders	\$ 458	425	(7)%
Percent of sales	8.5%	8.5%	
Diluted EPS – Earnings from continuing operations	\$ 0.60	0.56	(7)%
Diluted EPS – Net earnings	\$ 0.60	0.56	(7)%

Net sales for the quarter ended December 31, 2009 were \$5,011 million, a decrease of \$404 million, or 7 percent, compared with net sales of \$5,415 million for the quarter ended December 31, 2008. The consolidated results reflect a 13 percent (\$763 million) decrease in underlying sales (which exclude acquisitions and foreign currency translation), a 3 percent (\$186 million) favorable impact from foreign currency translation and a 3 percent (\$173 million) positive impact from acquisitions. The entire decline in underlying sales reflects volume loss as underlying sales decreased 12 percent in the United States and 15 percent internationally. The international sales decrease included declines in most geographic regions, including Europe (27 percent), Canada (31 percent), Middle East/Africa (20 percent) and Latin America (13 percent), partially offset by growth in Asia (4 percent). All segments continued to be impacted by the broad slowdown in the consumer and capital goods businesses, however, the Climate Technologies segment had strong sales growth in the quarter aided by stimulus programs in China and a change in refrigerant requirements in the U.S.

Costs of sales for the first quarters of fiscal 2010 and 2009 were \$3,108 million and \$3,419 million, respectively. Cost of sales as a percent of net sales was 62.0 percent in the first quarter of 2010, compared with 63.1 percent in 2009. Gross profit of \$1,903 million and \$1,996 million, respectively, resulted in gross profit margins of 38.0 percent and 36.9 percent. The decrease in the gross profit amount in 2010 primarily reflects lower volume, partially offset by materials cost containment, acquisitions, savings from cost reduction actions in prior periods and favorable foreign currency translation. The increase in gross profit margin primarily reflects materials cost containment and savings from cost reduction actions, partially offset by deleverage on the lower volume and unfavorable product mix.

Selling, general and administrative (SG&A) expenses for the first quarter of 2010 were \$1,161 million, or 23.2 percent of net sales, compared with \$1,193 million, or 22.1 percent, for 2009. The decrease of \$32 million was largely due to lower sales volume and cost reduction actions. The increase in SG&A as a percent of sales was primarily the result of deleverage on lower sales volume and higher incentive stock compensation expense related to the overlap of two incentive stock compensation plans and an increase in the Company's stock price, partially offset by cost reduction savings.

Other deductions, net were \$93 million for the first quarter of 2010, a \$14 million increase from the same period in the prior year, primarily due to a \$12 million increase in amortization expense. See Notes 5 and 6 for further details regarding other deductions, net and rationalization costs.

Pretax earnings from continuing operations of \$584 million for the first quarter of 2010 decreased \$97 million, or 14 percent, compared with \$681 million for the prior year. This decrease was primarily due to lower sales, higher SG&A relative to sales and an increase in other deductions, net. Earnings results predominantly reflect decreases of \$83 million in Process Management and \$79 million in Industrial Automation, partially offset by increases of \$59 million in Climate Technologies, \$54 million in Network Power and \$32 million in Appliance and Tools.

Income taxes were \$150 million and \$210 million for the three months ended December 31, 2009 and 2008, respectively, resulting in effective tax rates of 26 percent and 31 percent. The lower effective tax rate reflects a \$30 million capital loss tax benefit resulting from restructuring at a foreign subsidiary. The effective tax rate for the entire fiscal year is currently estimated to be 30 percent.

Earnings from continuing operations attributable to common stockholders and earnings per share from continuing operations were \$422 million and \$0.56 for the first quarter of 2010, decreases of 8 percent and 7 percent, respectively, compared with \$458 million and \$0.60 for the first quarter of 2009.

Net earnings attributable to common stockholders were \$425 million and net earnings per share were \$0.56 for the three months ended December 31, 2009, both decreases of 7 percent compared with \$458 million and \$0.60 for the three months ended December 31, 2008. Net earnings for the first quarter of fiscal 2010 included earnings from discontinued operations of \$3 million related to LANDesk (see Note 10).

## **BUSINESS SEGMENTS**

Following is a summary of operating results for the Company's business segments for the first quarter ended December 31, 2009, compared with the first quarter ended December 31, 2008. The Company defines segment earnings before interest and taxes.

## **Process Management**

Three months ended December 31,	2008	2009	Change
(dollars in millions)			
Sales	\$ 1,526	1,382	(9)%
Earnings	\$ 299	216	(28)%
Margin	19.6%	15.6%	

Process Management reported first quarter sales of \$1,382 million, a decrease of 9 percent from the prior year. Primarily as a result of weakness in the chemical, refining and marine markets, nearly all of the businesses reported lower sales and earnings. Significant declines in the measurement and flow and valves businesses were slightly offset by growth in the power and water business. Underlying sales decreased 17 percent, reflecting a decline in volume, with a 5 percent (\$73 million) positive contribution primarily from the Roxar acquisition and a 3 percent (\$56 million) favorable impact from foreign currency translation. Underlying sales declined in all regions, including the United States (17 percent), Europe (19 percent), Canada (42 percent), Asia (11 percent), Latin America (22 percent) and Middle East/Africa (7 percent). Earnings decreased 28 percent for the period to \$216 million primarily due to lower sales volume, while the margin decrease primarily reflects deleverage on the lower sales volume and unfavorable product mix, which was substantially offset by savings from significant cost reduction actions, particularly in the systems and solutions business and the measurement business.

#### **Industrial Automation**

Three months ended December 31,	2008	2009	Change
(dollars in millions)	 		
Sales	\$ 1,103	876	(21)%
Earnings	\$ 164	85	(48)%
Margin	14.9%	9.8%	

Sales decreased 21 percent to \$876 million in the Industrial Automation segment for the first quarter, reflecting significant declines across the power generating alternators, power transmission, electrical distribution and fluid automation businesses due to the severe slowdown in the capital goods markets, while sales in the electronic drives business had a modest increase. Underlying sales decreased 28 percent on lower volume, foreign currency translation had a 4 percent (\$58 million) favorable impact and the System Plast, Trident Power and SSB acquisitions added 3 percent (\$36 million). Underlying sales showed all regions down, including approximate 30 percent declines in both the United States and Europe. Earnings were \$85 million, compared with \$164 million in the prior year and margin decreased 5.1 percentage points, primarily reflecting deleverage on the lower sales volume, higher restructuring costs of \$15 million and a foreign currency transaction loss of \$8 million, partially offset by savings from cost reduction efforts and materials cost containment.

#### **Network Power**

Three months ended December 31,		2008	2009	Change
(dollars in millions)				
	<b>^</b>			(=) 0 (
Sales	\$	1,461	1,381	(5)%
Earnings	\$	152	206	35%
Margin		10.4%	14.9%	

Sales in the Network Power segment decreased 5 percent to \$1,381 million for the first quarter 2010 compared with the prior year, reflecting declines in the uninterruptible power supply, precision cooling and energy systems businesses due to the slowdown in customers' capital spending, partially offset by strong sales growth in the network power business in Asia and a slight increase in the embedded power business. The sales decrease reflects an underlying sales decline of 10 percent (volume 9 percent; price 1 percent), a 3 percent (\$42 million) favorable impact from foreign currency translation and a 2 percent (\$33 million) positive contribution from the Avocent acquisition. Geographically, underlying sales reflect decreases of 33 percent in Europe, 10 percent in the United States and 12 percent in Latin America, while sales in Asia increased 7 percent. Earnings of \$206 million increased 35 percent compared to the prior year along with a margin increase of 4.5 percentage points primarily due to earnings growth in the Asia network power and the embedded power businesses, savings from cost reduction actions, particularly in the embedded computing and energy systems businesses, materials cost containment and lower restructuring expense of \$13 million, which were partially offset by lower sales volume.

#### **Climate Technologies**

Three months ended December 31,	 2008	2009	Change
(dollars in millions)	 		
Sales	\$ 692	784	13%
Earnings	\$ 54	113	108%
Margin	7.9%	14.5%	

Climate Technologies sales increased 13 percent in the first quarter to \$784 million, reflecting increases across all of the businesses, including the compressor, heater controls and temperature sensors businesses, with strong growth in China, aided by stimulus programs, and customer inventory build in advance of the mandated change in U.S. refrigerant standards on January 1, 2010. Sales growth reflects a 7 percent underlying increase from higher volume, which includes slight new product penetration gains, a 3 percent (\$23 million) favorable impact from acquisitions and a 3 percent (\$21 million) favorable impact from foreign currency translation. Sales increases of 7 percent in the United States and 8 percent internationally, including 52 percent growth in Asia, were partially offset by a decline in Europe of 33 percent. Earnings increased 108 percent to \$113 million and margin increased 6.6 percentage points primarily due to materials cost containment, savings from cost reduction actions, higher sales volume, lower restructuring expense of \$11 million and the absence of an \$8 million foreign currency transaction loss compared to the prior year, partially offset by unfavorable product mix.

#### **Appliance and Tools**

Three months ended December 31,	 2008	2009	Change
(dollars in millions)			
Sales	\$ 771	731	(5)%
Earnings	\$ 79	111	41%
Margin	10.2%	15.2%	

Appliance and Tools segment sales decreased 5 percent to \$731 million in the first quarter of 2010, reflecting a 7 percent decline in underlying sales, a 1 percent (\$9 million) favorable impact from foreign currency translation and a 1 percent (\$8 million) contribution from acquisitions. Declines in the storage and appliance businesses were due to the continued downturn in the U.S. residential and nonresidential markets, while declines in the motors and appliance solutions businesses reflect major customers maintaining low inventory and production levels due to the difficult economic conditions. These declines were partially mitigated by strong growth in the disposer business. The underlying sales decrease of 7 percent reflects an estimated 5 percent decline in volume and an approximate 2 percent negative impact from lower sales prices. Underlying sales in the United States decreased 6 percent during the quarter, while underlying international sales declined approximately 13 percent. Earnings were \$111 million, an increase of 41 percent compared with the prior year. Earnings and margins reflect earnings growth in the disposer and residential storage businesses, savings from materials cost containment and cost reduction actions, partially offset by lower selling prices and deleverage from lower volume.

## FINANCIAL CONDITION

Key elements of the Company's financial condition for the three months ended December 31, 2009 as compared to the year ended September 30, 2009 and the three months ended December 31, 2008 follow:

	Ser	otember 30, 2009	December 31, 2009
Working capital (in millions)	\$	2,697	2,258
Current ratio		1.5 to 1	1.4 to 1
Total debt-to-total capital		34.8%	39.7%
Net debt-to-net capital		25.7%	31.0%
Interest coverage ratio		10.9 X	9.6X

The ratios of debt-to-capital changed due to an increase in borrowings primarily to finance acquisitions. The Company's interest coverage ratio (earnings from continuing operations before income taxes and interest expense, divided by interest expense) was 9.6 times for the first three months of 2010, compared with 13.4 times for the prior year, primarily due to higher average borrowings and lower earnings in 2010. The Company's long-term debt is rated A2 by Moody's Investors Service and A by Standard and Poor's.

During the first quarter of 2010, the Company issued \$300 million of 4.25% notes due November 2020 and \$300 million of 5.25% notes due November 2039 under an automatic shelf registration statement on file with the Securities and Exchange Commission. The net proceeds from the sale of the notes were used for general corporate purposes, acquisitions and to repay commercial paper borrowings.

Cash and equivalents increased by \$280 million during the first quarter of 2010. Cash provided by operating activities of \$687 million was up \$368 million compared with \$319 million in the prior year period primarily as a result of improvements in operating working capital partially offset by decreased earnings. In addition, at December 31, 2009 the Company held a \$21 million margin deposit from a counterparty for commodity futures contracts, while in the prior year period the Company had posted an \$81 million margin deposit. The significant operating working capital reduction achieved in fiscal 2009, and extended into the first quarter of this year, is not expected to be sustained throughout fiscal 2010 because the Company anticipates additional working capital demands in the latter half of this year as economic conditions begin to improve. Given this, the Company expects operating cash flow to decline slightly in 2010 in comparison to 2009. Operating cash flow more than funded dividends of \$251 million and capital expenditures of \$89 million, while the increase in short-term borrowings of \$662 million and proceeds from long-term debt of \$596 million provided additional cash for acquisitions of \$1,301 million. For the three months ended December 31, 2009, free cash flow of \$598 million (operating cash flow of \$687 million less capital expenditures of \$89 million) was up 219 percent from free cash flow of \$187 million (operating cash flow of \$319 million less capital expenditures of \$132 million) in the prior year.

Emerson maintains a conservative financial structure to provide the strength and flexibility necessary to achieve its strategic objectives. Although credit markets in the U.S., including the commercial paper market, have stabilized, there remains a risk of volatility and illiquidity that could affect the Company's ability to access those markets. However, despite the adverse market conditions, the Company has been able to readily meet all its funding needs and currently believes that sufficient funds will be available to meet the Company's needs in the foreseeable future. Emerson is in a strong financial position, with total assets of \$21 billion and stockholders' equity of \$9 billion, and has the resources available for reinvestment in existing businesses, strategic acquisitions and managing its capital structure on a short- and long-term basis.

#### OUTLOOK

Based on current economic conditions and the Company's performance in the first quarter of 2010, reported sales are forecast to be in the range of \$20.9 billion to \$21.5 billion, or flat to positive 3 percent compared with 2009 sales of \$20.9 billion. Underlying sales are expected to decrease in the range of negative 3 percent to negative 6 percent, which excludes estimated favorable increases of 2 percent from foreign currency translation at current exchange rates and 4 percent from completed acquisitions. Based on this level of sales, the Company forecasts 2010 diluted earnings per share in the range of \$2.20 to \$2.40. Rationalization of operations expense is estimated to be approximately \$150 million to \$175 million for fiscal 2010. Operating cash flow is estimated at approximately \$2.7 billion to \$3 billion and capital expenditures are estimated to be \$500 million to \$550 million for 2010.

Statements in this report that are not strictly historical may be "forward-looking" statements, which involve risks and uncertainties, and Emerson undertakes no obligation to update any such statements to reflect later developments. These risks and uncertainties include economic and currency conditions, market demand, pricing, and competitive and technological factors, among others which are set forth in the "Risk Factors" of Part I, Item 1, and the "Safe Harbor Statement" of Exhibit 13, to the Company's Annual Report on Form 10-K for the year ended September 30, 2009, which are hereby incorporated by reference.

## **Item 4. Controls and Procedures**

Emerson maintains a system of disclosure controls and procedures which are designed to ensure that information required to be disclosed by the Company in the reports filed or submitted under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and is accumulated and communicated to management, including the Company's certifying officers, as appropriate to allow timely decisions regarding required disclosure. Based on an evaluation performed, the Company's certifying officers have concluded that the disclosure controls and procedures were effective as of December 31, 2009, to provide reasonable assurance of the achievement of these objectives.

Notwithstanding the foregoing, there can be no assurance that the Company's disclosure controls and procedures will detect or uncover all failures of persons within the Company and its consolidated subsidiaries to report material information otherwise required to be set forth in the Company's reports.

There was no change in the Company's internal control over financial reporting during the quarter ended December 31, 2009, that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

#### PART II. OTHER INFORMATION

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

(c) Issuer Purchases of Equity Securities.

The Company's Board of Directors authorized the repurchase of up to 80 million shares under the May 2008 program. No shares were purchased during the quarter ended December 31, 2009. The maximum number of shares that may yet be purchased under this program was 51.4 million as of December 31, 2009.

#### Item 6. Exhibits.

(a) Exhibits (Listed by numbers corresponding to the Exhibit Table of Item 601 in Regulation S-K).

- 3.1 Bylaws of Emerson Electric Co., as amended through November 3, 2009, incorporated by reference to Emerson Electric Co. Form 8-K dated November 3, 2009 and filed November 6, 2009, Exhibit 3.1.
- 4 Emerson agrees to furnish to the Securities and Exchange Commission, upon request, copies of any long-term debt instruments that authorize an amount of securities constituting 10 percent or less of the total assets of Emerson and its subsidiaries on a consolidated basis.
- 10.1 Amended and Restated Restricted Stock Plan for Non-Management Directors, filed herewith, Form of Restricted Stock Award Letter under the Emerson Electric Co. Restricted Stock Plan for Non-Management Directors, incorporated by reference to Emerson Electric Co. Form 8-K dated February 1, 2005, Exhibit 10.2, and Form of Restricted Stock Unit Award Letter under the Emerson Electric Co. Restricted Stock Plan for Non-Management Directors, filed herewith.
- 10.2 Forms of Performance Share Award Certificate, Acceptance of Award and 2010 Performance Shares Program Award Summary.
- 12 Ratio of Earnings to Fixed Charges.
- 31 Certifications pursuant to Exchange Act Rule 13a-14(a).
- 32 Certifications pursuant to Exchange Act Rule 13a-14(b) and 18 U.S.C. Section 1350.
- 101 Attached as Exhibit 101 to this report are the following documents formatted in XBRL (Extensible Business Reporting Language): (i) Consolidated Statements of Earnings for the three months ended December 31, 2008 and 2009, (ii) Consolidated Balance Sheets at September 30, 2009 and December 31, 2009, (iii) Consolidated Statements of Cash Flows for the three months ended December 31, 2008 and 2009, and (iv) Notes to Consolidated Financial Statements for the three months ended December 31, 2009. In accordance with Rule 406T of Regulation S-T, the XBRL related information in Exhibit 101 to this Quarterly Report on Form 10-Q shall not be deemed to be "filed" for purposes of Section 18 of the Exchange Act, or otherwise subject to liability under those sections, except as shall be expressly set forth by specific reference in such filing.



## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

	EMERSON ELECTRIC CO.
Date: February 3, 2010	By /s/ Frank J. Dellaquila
	Frank J. Dellaquila Senior Vice President and Chief Financial Officer
	(on behalf of the registrant and as Chief Financial Officer)
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# INDEX TO EXHIBITS

Exhibit No.	Exhibit					
10.1	Amended and Restated Restricted Stock Plan for Non-Management Directors, filed herewith, Form of Restricted Stock Award Letter under the Emerson Electric Co. Restricted Stock Plan for Non-Management Directors, incorporated by reference to Emerson Electric Co. Form 8-K dated February 1, 2005, Exhibit 10.2, and Form of Restricted Stock Unit Award Letter under the Emerson Electric Co. Restricted Stock Plan for Non-Management Directors, filed herewith.					
10.2	Forms of Performance Share Award Certificate, Acceptance of Award and 2010 Performance Shares Program Award Summary.					
12	Ratio of Earnings to Fixed Charges.					
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#### EMERSON ELECTRIC CO. RESTRICTED STOCK PLAN FOR NON-MANAGEMENT DIRECTORS

#### As amended and restated, effective November 3, 2009.

I. <u>Purpose</u>. The purpose of this Plan is to attract and retain the best qualified individuals to serve on the Board and to align their compensation as members of the Board with the interests of stockholders of the Company by compensating them with Shares subject to certain restrictions, as described herein.

- II. <u>Definitions</u>. As used in the Plan, the following terms shall have the respective meanings:
  - A. "Annual Meeting" means the annual meeting of stockholders of the Company.
  - B. "Board" means the Board of Directors of the Company.
  - C. "Change of Control" means:

(i) The purchase or other acquisition (other than from the Company) by any person, entity or group of persons, within the meaning of Section 13(d) or 14(d) of the Securities Exchange Act of 1934, as amended (the "Exchange Act") (excluding, for this purpose, the Company or its subsidiaries or any employee benefit plan of the Company or its subsidiaries), of beneficial ownership (within the meaning of Rule 13d-3 promulgated under the Exchange Act) of 20% or more of either the then-outstanding shares of common stock of the Company or the combined voting power of the Company's then-outstanding voting securities entitled to vote generally in the election of directors; or

(ii) Individuals who, as of the date hereof, constitute the Board of the Company (as of the date hereof, the "Incumbent Board") ceasing for any reason to constitute at least a majority of the Board, provided that any person who becomes a director subsequent to the date hereof whose election or nomination for election by the Company's shareholders, was approved by a vote of at least a majority of the directors then comprising the Incumbent Board (other than an individual whose initial assumption of office is in connection with an actual or threatened election contest relating to the election of directors of the Company, as such terms are used in Rule 14a-11 of Regulation 14A promulgated under the Exchange Act) shall be, for purposes of this section, considered as though such person were a member of the Incumbent Board; or

(iii) Approval by the stockholders of the Company of (a) a reorganization, merger or consolidation, in each case with respect to which persons who were the stockholders of the Company immediately prior to such reorganization, merger or consolidation do not, immediately thereafter, own more than 50% of, respectively, the common stock and the combined voting power entitled to vote generally in the election of directors of the reorganized, merged or consolidated corporation's then-outstanding voting securities in substantially the same proportions as their ownership of the Company's voting securities immediately before such reorganization, merger or consolidation of the Company or (c) the sale of all or substantially all of the assets of the Company.

D. "Committee" means the Corporate Governance and Nominating Committee of the Board or any other committee composed entirely of Non-Management Directors as designated by the Board.

E. "Company" means Emerson Electric Co., a Missouri corporation.

F. "Fair Market Value" as of any date means the average of the highest and lowest price per Share as reported on the New York Stock Exchange Composite Tape for such date (or, if the Shares are not traded on such date, the next day on which the Shares are traded).

G. "Material Revision" shall have the meaning ascribed thereto by the corporate governance standards of the New York Stock Exchange.

H. "Non-Management Director" means a member of the Board who is not an employee or officer of the Company or any subsidiary of the Company.

I. "Plan" means this Emerson Electric Co. Restricted Stock Plan for Non-Management Directors, as amended from time to time.

J. "Restricted Share Portion" shall mean that portion of the total annual retainer paid to directors, as approved by the Committee or as recommended by the Committee and approved by the Board. The Restricted Share Portion may range from 0% to 100% of the total annual retainer, in the sole discretion of the Board or the Committee.

K. "Restricted Share" shall mean a Share which is awarded to a Non-Management Director subject to forfeiture, as more fully defined in Section V.B. below.

L. "Restricted Stock Unit" shall mean a bookkeeping entry maintained by the Company that represents the right (subject to forfeiture) of a Non-Management Director to receive one Share as more fully described in Section V.C. below.

M. "Shares" means shares of common stock of the Company, \$0.50 par value per share.

III. <u>Eligibility</u>. Only Non-Management Directors shall participate in the Plan.

IV. <u>Administration</u>. The Plan shall be administered by the Committee. The Committee may designate persons other than members of the Committee to carry out its responsibilities, subject to applicable law. A majority of the Committee shall constitute a quorum at any meeting of the Committee and all determinations of the Committee shall be made by a majority of its members. Any determination of the Committee under the Plan may be made without notice of a meeting of the Committee by a written consent signed by all members of the Committee. Subject to the express provisions of the Plan, the Committee shall be authorized and empowered to do all things necessary or desirable in connection with the administration of the Plan. All decisions, determinations and interpretations by the Committee or the Board regarding the Plan shall be final and binding on all current or former Directors of the Company and their beneficiaries, heirs, successors and assigns. The Committee or the Board, as applicable, shall consider such factors as it deems relevant, in its sole and absolute discretion, to making such decisions, determinations and interpretations. No member of the Committee shall be personally liable for any action or determination made in good faith with respect to the Plan or to any settlement of any dispute between a Non-Management Director and the Company.

## V. <u>Restricted Share Portion</u>.

A. Each Non-Management Director who is elected or re-elected by the stockholders of the Company at, or who continues in office after, each Annual Meeting, shall, on the Annual Meeting date, be awarded Restricted Shares and/or Restricted Stock Units, with the aggregate Fair Market Value of the underlying Shares equal to the Restricted Share Portion as of such date. Notwithstanding the foregoing, when a Non-Management Director joins the Board prior to an Annual Meeting, such Non-Management Director may be awarded Restricted Shares and/or Restricted Stock Units with respect to which the aggregate Fair Market Value of the underlying Shares shall not exceed the amount provided for in the preceding sentence, on a pro rata basis in the discretion of the Committee.

B. The Restricted Shares shall be restricted and subject to forfeiture as more fully described in the following provisions:

(i) The Restricted Shares shall be held for the benefit of the Non-Management Director in book-entry form by the Company's stock transfer agent until the restrictions lapse, or the Restricted Shares are forfeited, in accordance with this Section V.B. However, the Non-Management Director (or any trustee referred to in Section IX.B. hereof) shall be entitled to receive all dividends paid on the Restricted Shares and shall possess all voting rights with respect to such Restricted Shares as are possessed by other holders of common stock of the Company in their respective Shares. The Non-Management Director may reinvest the dividends received upon the Restricted Shares upon the same terms available in any dividend reinvestment plan providing for broad-based participation among the Company's shareholders. Any Shares so purchased will not be subject to restrictions hereunder.

(ii) No Restricted Shares may be sold, transferred, assigned or otherwise alienated or hypothecated until the restrictions lapse, or the Restricted Shares are forfeited, in accordance with this Section V.B.

(iii) The restrictions in this Section V.B. will lapse, and the Restricted Shares will vest, on the earliest of: (a) the last day of his or her term as a Non-Management Director during which he or she attains age 72, (b) the date the Non-Management Director dies or becomes disabled or (c) the date of a Change of Control of the Company; but only if the awardee is a Non-Management Director on the date the applicable vesting event occurs. However, in the case of any Restricted Shares granted to a Non-Management Director for a term subsequent to the term in which he or she attains age 72, the restrictions in this Section V.B will lapse, and such Restricted Shares will vest, on the last day of such term.

(iv) Upon the termination of a Non-Management Director's tenure on the Board, any Restricted Shares which are not vested as of the date of such termination shall not vest and shall automatically be forfeited by the Non-Management Director and cancelled by the Company for no value. However, the Committee in its sole discretion may, when it finds that such action would be in the best interests of the Company, waive in whole or in part any remaining vesting restrictions with respect to such Restricted Shares, subject to such terms and conditions as the Committee shall deem appropriate.

- (v) Upon vesting, the Restricted Shares will be distributed to the Non-Management Director, without tax withholding unless required by law.
- C. The Restricted Stock Units shall be restricted and subject to forfeiture as more fully described in the following provisions:

(i) Restricted Stock Units constitute bookkeeping entries maintained by the Company that represent the right to receive one Share to be issued and delivered in accordance with the terms and conditions set forth herein and any additional terms and conditions that may be set forth in a written instrument evidencing the Restricted Stock Units. A Non-Management Director holding Restricted Stock Units will have no rights as a stockholder of the Company with respect to such Restricted Stock Units prior to the issuance of the Shares in settlement of the Restricted Stock Units. However, the Non-Management Director shall be entitled to receive an amount equal to any cash, stock or other property paid by the Company as dividends with respect to an equivalent number of Shares. An award of Restricted Stock Units shall specify whether the amount representing the dividend equivalent, if any, shall be paid to the Non-Management Director in cash on the same date the Company pays the dividend to its stockholders or on the same date his or her Restricted Stock Units are settled. In the event the award agreement provides for deferred payment of the dividend equivalent, the amount of accumulated dividend equivalents shall be credited with interest as determined by the Committee but in any event no greater than 120% of the applicable federal long-term rate, compounded quarterly (as prescribed under section 1274(d) of the Internal Revenue Code, (26 U.S.C. 1274(d))). Such interest shall accrue from the date that the dividend equivalent would otherwise be payable had payment of such amount not been deferred. The Non-Management Director shall not possess any voting rights with respect to Restricted Stock Units.

(ii) No Restricted Stock Units may be sold, transferred, assigned or otherwise alienated or hypothecated until the restrictions lapse or the Restricted Stock Units are forfeited, in accordance with this Section V.C.

(iii) The restrictions in this Section V.C. will lapse, and the Restricted Stock Units will vest, on the earliest of: (a) the last day of his or her term as a Non-Management Director during which he or she attains age 72, (b) the date the Non-Management Director dies or becomes disabled, or (c) the date of a Change of Control of the Company; but only if the awardee is a Non-Management Director on the date the applicable vesting event occurs. However, in the case of any Restricted Stock Units granted to a Non-Management Director for a term subsequent to the term in which he or she attains age 72, the restrictions in this Section V.C will lapse, and such Restricted Stock Units will vest, on the last day of such term.

(iv) Upon the termination of the Non-Management Director's tenure on the Board, any Restricted Stock Units which are not vested as of the date of such termination shall not vest and shall automatically be forfeited by the Non-Management Director and cancelled by the Company for no value and without issuance of any Shares. However, the Committee in its sole discretion may, when it finds that such action would be in the best interests of the Company, waive in whole or in part any remaining vesting restrictions with respect to any Restricted Stock Units, subject to such terms and conditions as the Committee shall deem appropriate. An award of Restricted Stock Units shall specify whether or not any dividend equivalents which have been deferred in accordance with Section V.C.(i) shall be forfeited if the Restricted Stock Units which generated such deferred dividends are forfeited.

(v) Vested Restricted Stock Units (if not previously forfeited) will automatically be settled on the date the Non-Management Director terminates his or her service with the Board, without tax withholding unless required by law; provided, however, the Company will not be obligated to settle an award of Restricted Stock Units unless the issuance and delivery of such Shares will comply with all relevant provisions of law and other legal requirements, including any applicable federal or state securities laws and the requirements of any stock exchange or quotation system upon which Shares may then be listed or quoted.

VI. <u>Maximum Number of Shares</u>. The maximum number of Shares which may be awarded pursuant to this Plan is 500,000 (adjusted to reflect 2-for-1 stock split in 2006). This number shall be appropriately adjusted by the Committee in the event of any stock dividends, stock splits, recapitalizations, mergers, consolidations, spin-offs, split-offs, split-ups, combinations or exchanges of Shares. The determination of the Committee regarding any such adjustment shall be conclusive. Any Shares forfeited as provided in Section V.B.(iv) or V.C.(iv) shall be re-added to the Shares available for award.

VII. <u>Amendment and Termination</u>. The Plan may be amended or terminated by the Board at any time, provided, however, that no Material Revision may be made without the approval of the stockholders of the Company.

VIII. <u>Effectiveness of the Plan</u>. The Plan must be approved by both the stockholders of the Company and the Board. It will become effective, and grants may be made under this Plan, on the later of (i) the date of the meeting at which stockholder approval is obtained, and (ii) the date of the meeting at which Board approval is obtained.

## IX. <u>Miscellaneous</u>.

A. Nothing contained herein shall entitle a Non-Management Director to continue in office or limit the authority of the Committee to recommend that any Non-Management Director should no longer serve as a member of the Board.

B. Notwithstanding Section V.B.(ii), Restricted Shares may, with the consent of the Company, be registered in the name of a personal, revocable trust established by such Non-Management Director; provided, however, that all of the terms of the Plan including, without limitation, the provisions of Section V.B., shall be binding upon the trustee of any such trust.

C. The Shares awarded under the Plan shall be issued out of treasury Shares or authorized but unissued Shares.

D. The Plan shall be construed and administered in accordance with the laws of the State of Missouri without regard to the principles of conflicts of law which might otherwise apply.

Approved by the Board of Directors on the 3rd day of November, 2009.

#### FORM OF RESTRICTED STOCK UNIT AWARD LETTER

February 2, 2010

[Director Name] [Director Address] [Director Address] [Director Address]

Dear [Director Name],

I am pleased to advise you that your restricted stock unit award under Emerson's Restricted Stock Plan for Non-Management Directors will be valued at \$[115,000]. Accordingly, your 2010 restricted stock unit grant is [\_\_\_\_] units, based upon a fair market value of Emerson Electric Co. common stock on February 2, 2010 of \$[\_\_\_] per share. A summary of the Plan and a copy of the complete Plan are attached hereto as Exhibit A for your reference.

Your award of restricted stock units under the Plan will need to be reported to the Securities and Exchange Commission on a Form 4 within two business days after the award. The procedures for reporting your award are described in Exhibit B hereto.

You will receive dividend equivalents on your restricted stock units. [FOR CURRENT DIVIDEND EQUIVALENTS ONLY][The dividend equivalents will be paid to you on the dividend payment date.] [FOR DEFERRED DIVIDEND EQUIVALENTS ONLY][The payment of the dividend equivalents will be deferred and paid to you, with interest, upon the end of your tenure on the Board.]

[FOR CURRENT DIVIDEND EQUIVALENTS ONLY] [We have been advised that the award of restricted stock units under the plan should not be taxable to you in Germany until vesting. However, dividend equivalents you receive on the restricted stock units are taxable when received. You should confirm this tax treatment with your tax advisor.]

[FOR DEFERRED DIVIDEND EQUIVALENTS ONLY][We have been advised that the award of restricted stock units and any dividend equivalents credited to your deferred dividend equivalent account under the plan should not be taxable to you in the United Kingdom until payment. You should confirm this tax treatment with your tax advisor.]

If you have any questions, don't hesitate to call me at 314-553-2157.

Personal regards,

Cynthia G. Heath

#### Exhibit A

The principal provisions of the Restricted Stock Plan for Non-Management Directors are as follows:

- · Only non-management Directors are eligible to participate.
- The Corporate Governance and Nominating Committee will determine the portion of the annual retainer to be paid each year in restricted stock or restricted stock units.
- The number of restricted shares or units will be based upon fair market value of Emerson stock, which is the average of the high and low trading prices for Emerson stock reported by the NYSE, on the date of award.
- The restricted shares or units may not be transferred. Restricted shares will be held by our transfer agent, BNY Mellon Shareowner Services, until the restrictions lapse or are waived. Restricted stock units will be maintained as bookkeeping entries by Emerson until settled.
- The restrictions will lapse, and the shares or units will vest, upon the earlier of: (1) the last day of your term during which you attain age 72, (2) your death or disability, or (3) a change in control of Emerson, except for shares or units granted for a term after the term in which you attain age 72 for which the restrictions will lapse at the end of that later term. Vested restricted stock units will be paid out on the last day of your service on the Board by the issuance of an equivalent number of shares of Emerson common stock.
- If your tenure on the Board ends for any reason other than the foregoing, the Corporate Governance and Nominating Committee may determine that it is in the best
  interests of Emerson to waive the restrictions. If the restrictions are not waived, any unvested shares or units will be forfeited.
- During the restricted period, you will be entitled to receive all dividends and exercise all voting rights with respect to restricted shares. Cash dividend equivalents will be paid on restricted stock units, either on the dividend payment date or deferred, with interest, until the end of your tenure on the Board. Restricted stock units do not carry any voting rights.

## [EMERSON ELECTRIC CO. RESTRICTED STOCK PLAN FOR NON-MANAGEMENT DIRECTORS]

## Exhibit B

## INSTRUCTIONS FOR 2010 RESTRICTED STOCK UNIT GRANT - SEC

## A. SEC Reporting

Under SEC rules the grant to you of [\_\_\_\_] Emerson restricted stock units February 2, 2010 was an exempt transaction under Section 16(b) but is reportable under Section 16(a) on Form 4. Your Form 4 is due by the close-of-business on February 4, 2010. We will file a Form 4 on your behalf pursuant to the power of attorney granted by you to Tim Westman. You will receive a draft of your Form 4 by e-mail or fax by the end of the day on February 3, 2010. You will need to review the information on the draft Form 4 immediately, paying particular attention to the column indicating your total holdings of Emerson Electric Co. common stock, and notify Tim at (314) 553-3822 or by return e-mail by 10:00 a.m. CST on February 4, 2010 that you agree with the information on the Form 4 or indicating any changes you believe may be required. Upon receipt of your consent to file the Form 4, we will file the Form 4 electronically as required by the Securities and Exchange Commission.

## B. SEC Trading Constraints

Under SEC rules this grant is an exempt transaction under SEC Rule 16(b) and will not be matchable against other transactions.

## **CERTIFICATE**

## EMERSON ELECTRIC CO.

## 2010 PERFORMANCE SHARES PROGRAM

THIS CERTIFIES that **«FULL\_NAME»** is entitled to be a participant in Emerson Electric Co.'s 2010 Performance Shares Program under the 2006 Incentive Shares Plan approved and adopted by the Board of Directors on November 1, 2005 and approved by the Stockholders on February 7, 2006, and has been awarded **«AWARD\_NAME»** (**«AWARD\_NUMBER»**) Units, all in accordance with the terms and provisions of said Plan.

Dated this \_\_\_\_\_ day of \_\_\_\_\_\_, 2010.

For the Compensation Committee



# **INTRA-COMPANY CORRESPONDENCE**

TO:Cynthia G. HeathFROM:«FULL\_NAME»DATE:November 2, 2009FILE:2010 PERFORMANCE SHARES PROGRAM AWARDSUBJECT:Acceptance of Award

This is to advise that in consideration of the Compensation Committee's award of Performance Units in the 2010 Performance Shares Program under the 2006 Incentive Shares Plan, (1) I accept such participation upon the terms contained in the Award Certificate and the attached Plan document, and (2) I agree that during my employment by Emerson or any of its divisions, subsidiaries or affiliates (collectively, "Emerson"), and for a period of two (2) years after termination of such employment for any reason, I will not directly or indirectly engage in competition with, or enter the employ of or assist any person, firm, corporation or other entity engaged in a business competitive with, any business of Emerson in which I was employed, or solicit or hire any Emerson employees, even though no payment has been made to me under the terms of the Plan. I also agree Missouri law governs this agreement and consent to resolve any disputes in the courts in the state of Missouri.

I acknowledge I have read and understand the above, the Plan and Program Highlights and agree to the terms of the award as set forth therein.

«FULL\_NAME»

Date

Signature

## 2010 PERFORMANCE SHARES PROGRAM AWARD SUMMARY

# FY10 – FY13 Performance Shares Plan Award

- The actual payout earned will be based on Company performance during the Performance Period beginning October 1, 2009 and ending September 30, 2013 (Performance Period).
- Payout ranges from 0 to 100%.
- Quarterly dividend equivalents on 40% of the Performance Share Units will be paid to the Participants commencing with the next regularly scheduled quarterly payment, after the date of the award.
- After the end of the Performance Period, the plan payout percentage will be determined, with 60% of the earned payout paid following the end of the Performance Period; the remaining 40% will be paid following a one-year restriction period, subject to your continued employment with the company during the restriction period, up to and including the actual payout date.
- Participant's rights to the Award are not vested, and it is understood and agreed that Participant may forfeit the Award and dividend equivalents if any of the terms or conditions of the Award, including the non-competition and non-solicitation obligations, as set out in the Plan and Acceptance of Award are not met, if Participant engages in intentional misconduct in connection with his or her employment or is in violation of the Company's Business Ethics Program, or if Participant fails to remain employed by the Company for the periods described above.

# EMERSON ELECTRIC CO. AND SUBSIDIARIES COMPUTATION OF THE RATIO OF EARNINGS TO FIXED CHARGES (Dollars in Millions)

Year Ended September 30,					Three Months Ended December 31,	
2005	2006	2007	2008	2009	2009	
\$ 2,200	2,749	3,178	3,666	2,464	584	
 323	313	361	356	365	99	
\$ 2,523	3,062	3,539	4,022	2,829	683	
\$ 243	225	261	244	244	68	
80	88	100	112	121	31	
\$ 323	313	361	356	365	99	
7.8X	9.8X	9.8X	11.3X	7.7X	6.9X	
\$	\$ 2,200 323 <u>\$ 2,523</u> \$ 243 <u>80</u> <u>\$ 323</u>	2005     2006       \$ 2,200     2,749       323     313       \$ 2,523     3,062       \$ 243     225       80     88       \$ 323     313	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	

#### Certification

I, D. N. Farr, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Emerson Electric Co.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 3, 2010

/s/ D. N. Farr

D. N. Farr Chairman of the Board, Chief Executive Officer and President Emerson Electric Co.

### Certification

I, F. J. Dellaquila, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Emerson Electric Co.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 3, 2010

/s/ Frank J. Dellaquila

Frank J. Dellaquila Senior Vice President and Chief Financial Officer Emerson Electric Co.

#### CERTIFICATION PURSUANT TO EXCHANGE ACT RULE 13a-14(b) AND 18 U.S.C. SECTION 1350

In connection with the Quarterly Report of Emerson Electric Co. (the "Company") on Form 10-Q for the period ended December 31, 2009, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, D. N. Farr, certify, to the best of my knowledge, pursuant to Exchange Act Rule 13a-14(b) and 18 U.S.C. Section 1350, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ D. N. Farr

D. N. Farr Chairman of the Board, Chief Executive Officer and President Emerson Electric Co. February 3, 2010

## CERTIFICATION PURSUANT TO EXCHANGE ACT RULE 13a-14(b) AND 18 U.S.C. SECTION 1350

In connection with the Quarterly Report of Emerson Electric Co. (the "Company") on Form 10-Q for the period ended December 31, 2009, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Frank J. Dellaquila in, certify, to the best of my knowledge, pursuant to Exchange Act Rule 13a-14(b) and 18 U.S.C. Section 1350, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Frank J. Dellaquila

Frank J. Dellaquila Senior Vice President and Chief Financial Officer Emerson Electric Co. February 3, 2010