

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

FORM 10-Q

**✓ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2012

OR

**☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934**

For the transition period from _____ to _____

Commission file number 1-278

EMERSON ELECTRIC CO.

(Exact name of registrant as specified in its charter)

Missouri

(State or other jurisdiction of
incorporation or organization)

43-0259330

(I.R.S. Employer
Identification No.)

**8000 W. Florissant Ave.
P.O. Box 4100**

St. Louis, Missouri

(Address of principal executive offices)

63136

(Zip Code)

Registrant's telephone number, including area code: **(314) 553-2000**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ☒

Accelerated filer ☐

Non-accelerated filer ☐ (Do not check if a smaller reporting company)

Smaller reporting company ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. Common stock of \$0.50 par value per share outstanding at March 31, 2012: 733,605,355 shares.

PART I. FINANCIAL INFORMATION
Item 1. Financial Statements

EMERSON ELECTRIC CO. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF EARNINGS
THREE AND SIX MONTHS ENDED MARCH 31, 2011 AND 2012
(Dollars in millions, except per share amounts; unaudited)

	Three Months Ended March 31,		Six Months Ended March 31,	
	2011	2012	2011	2012
Net sales	\$ 5,854	5,919	11,389	11,228
Costs and expenses:				
Cost of sales	3,548	3,583	6,920	6,837
Selling, general and administrative expenses	1,315	1,359	2,626	2,713
Other deductions, net	101	105	179	195
Interest expense (net of interest income of \$6, \$5, \$11 and \$9, respectively)	57	58	118	116
Earnings before income taxes	833	814	1,546	1,367
Income taxes	266	258	488	430
Net earnings	567	556	1,058	937
Less: Noncontrolling interests in earnings of subsidiaries	11	11	22	21
Net earnings common stockholders	<u>\$ 556</u>	<u>545</u>	<u>1,036</u>	<u>916</u>
 Basic earnings per share common stockholders	 <u>\$ 0.74</u>	 <u>0.74</u>	 <u>1.37</u>	 <u>1.24</u>
 Diluted earnings per share common stockholders	 <u>\$ 0.73</u>	 <u>0.74</u>	 <u>1.36</u>	 <u>1.24</u>
 Cash dividends per common share	 <u>\$ 0.35</u>	 <u>0.40</u>	 <u>0.69</u>	 <u>0.80</u>

See accompanying Notes to Consolidated Financial Statements.

EMERSON ELECTRIC CO. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(Dollars in millions, except shares and per share amounts; unaudited)

	Sept 30, 2011	Mar 31, 2012
ASSETS		
Current assets		
Cash and equivalents	\$ 2,052	2,153
Receivables, less allowances of \$104 and \$97, respectively	4,502	4,319
Inventories	2,100	2,402
Other current assets	691	670
Total current assets	9,345	9,544
Property, plant and equipment, net	3,437	3,449
Other assets		
Goodwill	8,771	8,866
Other intangible assets	1,969	1,936
Other	339	339
Total other assets	11,079	11,141
Total assets	\$ 23,861	24,134
LIABILITIES AND EQUITY		
Current liabilities		
Short-term borrowings and current maturities of long-term debt	\$ 877	1,828
Accounts payable	2,677	2,419
Accrued expenses	2,772	2,500
Income taxes	139	178
Total current liabilities	6,465	6,925
Long-term debt	4,324	4,018
Other liabilities	2,521	2,536
Equity		
Preferred stock, \$2.50 par value per share;		
Authorized, 5,400,000 shares; issued, none	—	—
Common stock, \$0.50 par value per share;		
Authorized, 1,200,000,000 shares; issued, 953,354,012 shares;		
outstanding, 738,877,768 shares and 733,605,355 shares, respectively	477	477
Additional paid-in capital	317	311
Retained earnings	17,310	17,638
Accumulated other comprehensive income	(562)	(496)
Cost of common stock in treasury, 214,476,244 shares and 219,748,657 shares, respectively	(7,143)	(7,419)
Common stockholders' equity	10,399	10,511
Noncontrolling interests in subsidiaries	152	144
Total equity	10,551	10,655
Total liabilities and equity	\$ 23,861	24,134

See accompanying Notes to Consolidated Financial Statements.

EMERSON ELECTRIC CO. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
SIX MONTHS ENDED MARCH 31, 2011 AND 2012
(Dollars in millions; unaudited)

	Six Months Ended March 31,	
	2011	2012
Operating activities		
Net earnings	\$ 1,058	937
Adjustments to reconcile net earnings to net cash provided by operating activities:		
Depreciation and amortization	435	406
Changes in operating working capital	(447)	(482)
Other	29	35
Net cash provided by operating activities	1,075	896
Investing activities		
Capital expenditures	(208)	(287)
Purchases of businesses, net of cash and equivalents acquired	(186)	(167)
Other	(33)	(43)
Net cash used in investing activities	(427)	(497)
Financing activities		
Net increase in short-term borrowings	107	891
Principal payments on long-term debt	(54)	(249)
Dividends paid	(522)	(588)
Purchases of treasury stock	(176)	(329)
Other	(33)	(29)
Net cash used in financing activities	(678)	(304)
Effect of exchange rate changes on cash and equivalents	31	6
Increase in cash and equivalents	1	101
Beginning cash and equivalents	1,592	2,052
Ending cash and equivalents	<u>\$ 1,593</u>	<u>2,153</u>
Changes in operating working capital		
Receivables	\$ (118)	187
Inventories	(164)	(296)
Other current assets	59	(1)
Accounts payable	(9)	(231)
Accrued expenses	(199)	(178)
Income taxes	(16)	37
Total changes in operating working capital	<u>\$ (447)</u>	<u>(482)</u>

See accompanying Notes to Consolidated Financial Statements.

Notes to Consolidated Financial Statements

1. In the opinion of management, the accompanying unaudited consolidated financial statements include all adjustments necessary for a fair presentation of operating results for the interim periods presented. Adjustments consist of normal and recurring accruals. The consolidated financial statements are presented in accordance with the requirements of Form 10-Q and consequently do not include all disclosures required for annual financial statements presented in conformity with U.S. generally accepted accounting principles (GAAP). For further information, refer to the consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended September 30, 2011. The former Tools and Storage segment has been renamed Commercial & Residential Solutions; this change had no effect on reported results or the composition of any business segment.

Effective January 1, 2012, the Company adopted updates to ASC 820, *Fair Value Measurement*, which established common fair value measurement and disclosure requirements for U.S. GAAP and International Financial Reporting Standards. Adoption had an inconsequential impact on the Company's financial statements.

2. Reconciliations of weighted average shares for basic and diluted earnings per common share follow (in millions). Earnings allocated to participating securities were inconsequential.

	Three Months Ended March 31,		Six Months Ended March 31,	
	2011	2012	2011	2012
Basic shares outstanding	752.1	732.7	752.2	733.5
Dilutive shares	5.2	4.1	5.5	4.0
Diluted shares outstanding	757.3	736.8	757.7	737.5

3. The change in equity for the first six months of 2012 is shown below (in millions):

	Common Stockholders' Equity	Noncontrolling Interests in Subsidiaries	Total Equity
September 30, 2011	\$ 10,399	152	10,551
Net earnings	916	21	937
Other comprehensive income	66	(2)	64
Cash dividends	(588)	(24)	(612)
Net treasury stock purchases and other	(282)	(3)	(285)
March 31, 2012	\$ 10,511	144	10,655

Comprehensive income, net of applicable income taxes, for the three and six months ended March 31, 2012 and 2011 is summarized as follows (in millions):

	Three Months Ended March 31,		Six Months Ended March 31,	
	2011	2012	2011	2012
Net earnings	\$ 567	556	1,058	937
Foreign currency translation	301	90	281	(6)
Cash flow hedges and other	(17)	43	(1)	70
	851	689	1,338	1,001
Less: Noncontrolling interests	13	11	26	19
Amounts attributable to common stockholders	\$ 838	678	1,312	982

Fluctuations in the U.S. dollar compared to other currencies were mixed overall, with the dollar strengthening over the first half of 2012 and weakening during the second quarter, contributing to the change in foreign currency translation. The amount attributable to noncontrolling interests in subsidiaries consists primarily of earnings, plus foreign currency translation.

4. Net periodic pension and net postretirement plan expenses are summarized as follows (in millions):

	Three Months Ended March 31,				Six Months Ended March 31,			
	Pension		Postretirement		Pension		Postretirement	
	2011	2012	2011	2012	2011	2012	2011	2012
Service cost	\$ 20	20	1	—	41	41	2	1
Interest cost	56	55	5	4	111	111	9	8
Expected return on plan assets	(82)	(79)			(164)	(159)		
Net amortization	43	46	(2)	(3)	85	92	(4)	(6)
Total	<u>\$ 37</u>	<u>42</u>	<u>4</u>	<u>1</u>	<u>73</u>	<u>85</u>	<u>7</u>	<u>3</u>

5. Other deductions, net are summarized as follows (in millions):

	Three Months Ended March 31,		Six Months Ended March 31,	
	2011	2012	2011	2012
Amortization of intangibles	\$ 64	57	131	115
Rationalization of operations	16	31	33	54
Other	40	22	37	33
Gains, net	(19)	(5)	(22)	(7)
Total	<u>\$ 101</u>	<u>105</u>	<u>179</u>	<u>195</u>

Other deductions, net increased for the three and six months ended March 31, 2012 primarily due to higher rationalization expense, partially offset by lower amortization expense on intangible assets. The decrease in other for the 2012 second quarter reflects lower current year foreign currency transaction losses. Gains in both 2011 periods included \$15 million related to the acquisition of full ownership of a Process Management joint venture in India.

6. Rationalization of operations expense reflects costs associated with the Company's efforts to continually improve operational efficiency and deploy assets globally in order to remain competitive on a worldwide basis. Details of the change in the liability for rationalization during the six months ended March 31, 2012 follow (in millions):

	Sept 30, 2011	Expense	Paid/Utilized	Mar 31, 2012
Severance and benefits	\$ 24	24	32	16
Lease and other contract terminations	3	8	5	6
Fixed asset write-downs	—	2	2	—
Vacant facility and other shutdown costs	2	6	5	3
Start-up and moving costs	1	14	15	—
Total	<u>\$ 30</u>	<u>54</u>	<u>59</u>	<u>25</u>

Rationalization of operations expense by segment is summarized as follows (in millions):

	Three Months Ended March 31,		Six Months Ended March 31,	
	2011	2012	2011	2012
Process Management	\$ 2	4	4	9
Industrial Automation	5	4	10	8
Network Power	5	16	10	26
Climate Technologies	2	4	6	6
Commercial & Residential Solutions	2	3	3	5
Total	<u>\$ 16</u>	<u>31</u>	<u>33</u>	<u>54</u>

The Company expects to incur full year 2012 rationalization expense of approximately \$125 million, which includes \$54 million incurred to date, as well as costs to complete actions initiated before the end of the second quarter and actions anticipated to be approved and initiated during the remainder of the year. Costs incurred during the first half of 2012 included severance and benefits associated with forcecount reduction, mainly for Network Power in Asia, Europe and North America. Start-up and moving costs incurred to redeploy assets to best cost locations and expand geographically to directly serve local markets were spread across all segments. Vacant facilities and other shutdown costs increased, primarily in Network Power.

7. Other Financial Information (in millions):

	Sept 30, 2011	Mar 31, 2012
<u>Inventories</u>		
Finished products	\$ 742	849
Raw materials and work in process	1,358	1,553
Total	<u>\$ 2,100</u>	<u>2,402</u>
<u>Property, plant and equipment, net</u>		
Property, plant and equipment, at cost	\$ 8,731	8,831
Less: Accumulated depreciation	5,294	5,382
Total	<u>\$ 3,437</u>	<u>3,449</u>
<u>Goodwill by business segment</u>		
Process Management	\$ 2,368	2,377
Industrial Automation	1,393	1,367
Network Power	3,990	4,059
Climate Technologies	483	519
Commercial & Residential Solutions	537	544
Total	<u>\$ 8,771</u>	<u>8,866</u>

Changes in goodwill since September 30, 2011 are primarily due to foreign currency translation and two small acquisitions. Valuations of certain acquired assets and liabilities are in-process and purchase price allocations for acquisitions are subject to refinement.

	Sept 30, 2011	Mar 31, 2012
<u>Accrued expenses include the following:</u>		
Employee compensation	\$ 640	555
Customer advanced payments	\$ 385	419
Product warranty	\$ 211	189
<u>Other liabilities</u>		
Deferred income taxes	\$ 764	735
Pension plans	736	714
Postretirement plans, excluding current portion	361	353
Other	660	734
Total	<u>\$ 2,521</u>	<u>2,536</u>

8. Summarized information about the Company's results of operations by business segment follows (in millions):

	Three Months Ended March 31,				Six Months Ended March 31,			
	Sales		Earnings		Sales		Earnings	
	2011	2012	2011	2012	2011	2012	2011	2012
Process Management	\$ 1,653	1,869	296	341	3,195	3,396	586	531
Industrial Automation	1,308	1,284	210	203	2,518	2,513	395	385
Network Power	1,616	1,549	150	134	3,285	3,044	332	256
Climate Technologies	1,014	926	187	158	1,824	1,659	310	258
Commercial & Residential Solutions	455	475	91	100	901	932	184	197
	6,046	6,103	934	936	11,723	11,544	1,807	1,627
Differences in accounting methods			56	55			109	104
Corporate and other			(100)	(119)			(252)	(248)
Eliminations/Interest	(192)	(184)	(57)	(58)	(334)	(316)	(118)	(116)
Total	\$ 5,854	5,919	833	814	11,389	11,228	1,546	1,367

Industrial Automation intersegment sales for the second quarter ended March 31, 2012 and 2011 were \$163 million and \$176 million, respectively, and \$273 million and \$302 million, respectively, year-to-date ended March 31, 2012 and 2011. The increase in Corporate and other for the 2012 second quarter is due primarily to the comparative effect of the \$15 million India joint venture acquisition gain in prior year. Corporate and other decreased slightly year-to-date on lower 2012 incentive stock compensation expense of \$31 million, mostly offset by a \$17 million charge related to the elimination of post-65 supplemental retiree medical benefits for approximately 8,000 active employees. In 2011 the \$15 million acquisition gain was offset by \$15 million of acquisition-related costs primarily incurred in the first quarter.

9. Following is a discussion regarding the Company's use of financial instruments:

Hedging Activities – As of March 31, 2012, the notional amount of foreign currency hedge positions was approximately \$1.6 billion, while commodity hedge contracts totaled approximately 80 million pounds of copper and aluminum. All derivatives receiving deferral accounting are cash flow hedges. The majority of hedging gains and losses deferred as of March 31, 2012 are expected to be recognized over the next 12 months as the underlying forecasted transactions occur. The following amounts are included in earnings and Other Comprehensive Income for the three and six months ended March 31, 2012 and 2011 (in millions):

	Location	Gain (Loss) to Earnings				Gain (Loss) to OCI			
		2nd Quarter		Six Months		2nd Quarter		Six Months	
		2011	2012	2011	2012	2011	2012	2011	2012
Deferred									
Foreign currency	Sales	\$ 4	1	6	2	2	2	6	6
Foreign currency	Cost of sales	5	3	10	2	3	28	10	35
Commodity	Cost of sales	18	(11)	29	(22)	(3)	29	29	50
Not Deferred									
Foreign currency	Other deductions, net	—	8	6	15				
		\$ 27	1	51	(3)	2	59	45	91

Regardless of whether derivatives receive deferral accounting, the Company expects hedging gains or losses to be essentially offset by losses or gains on the related underlying exposures. The amounts ultimately recognized will differ from those presented above for open positions, which remain subject to ongoing market price fluctuations until settlement. Derivatives receiving deferral accounting are highly effective, no amounts were excluded from the assessment of hedge effectiveness, and hedge ineffectiveness was immaterial for the three and six months ended March 31, 2012 and 2011.

Fair Value Measurements – Valuations for all derivatives and the Company's long-term debt fall within Level 2 of the GAAP valuation hierarchy. At March 31, 2012, commodity contracts and foreign currency contracts were reported in current assets and accrued expenses. Collateral of \$7 million was posted with counterparties as of March 31, 2012. The maximum collateral that could have been required was \$13 million. As of March 31, 2012, the fair value of long-term debt was \$4,987 million, which exceeded the carrying value by \$631 million. Valuations of derivative contract positions are summarized below (in millions):

	September 30, 2011		March 31, 2012	
	Assets	Liabilities	Assets	Liabilities
Foreign Currency	\$ 17	(48)	23	(12)
Commodity	\$ —	(83)	6	(16)

10. In March 2012, the Company acquired one-hundred percent of two businesses -- Avtron Loadbank, a designer and manufacturer of high quality load banks and testing systems for power equipment industries, and a marine controls business which supplies controls and software solutions for optimal operation of refrigerated sea containers and marine boilers, for a total of \$170 million. Avtron will be reported in the Network Power segment while the marine controls business will be reported in the Climate Technologies segment. Combined annual sales for the two companies were approximately \$100 million in 2011.

The Company has begun the process to divest its Knaack business unit. Knaack, a leading provider of premium secure storage solutions for job sites and work vehicles, has annual sales of approximately \$100 million and is reported in the Commercial & Residential Solutions business segment.

Items 2 and 3.

Management's Discussion and Analysis of Financial Condition and Results of Operations

OVERVIEW

Second quarter 2012 sales and earnings reflected sequential improvement versus first quarter 2012 as demand in the U.S., Asia and Middle East/Africa turned positive and the impact of Thailand flooding was reduced. Strong growth in Latin America and Canada continued while sales in Europe decreased. Sales in China decreased at a slower rate compared with the sharp decline in the first quarter. Forecasts are for continued recovery in worldwide gross fixed investment, however macroeconomic indicators are mixed, including a soft outlook for Europe due to the sovereign debt crisis. For the second quarter, growth continued in industrial end markets for Process Management, orders have been strong and backlog has increased. Sales and earnings increased primarily due to strong growth on robust global oil and gas investment and a solid chemical end market. The supply chain disruptions from Thailand flooding had a lingering effect on the second quarter, but have largely been resolved. Growth in Commercial & Residential Solutions reflects improvement in commercial construction and consumer and residential construction spending. Industrial Automation was effectively flat for the second quarter and year to date. Demand in Network Power end markets was mixed as second quarter sales and earnings declined, reflecting volume decreases related to weakness in telecommunications and information technology markets and volume deleverage in the embedded computing and power business. Sales and earnings for Climate Technologies were negatively affected by global weakness in residential air conditioning markets. Despite these challenges, the Company remains well positioned for future sales and earnings growth given its strong financial position, global footprint in mature and emerging markets, and a focus on products and technology.

THREE MONTHS ENDED MARCH 31, 2012, COMPARED WITH THREE MONTHS ENDED MARCH 31, 2011

Following is an analysis of the Company's operating results for the second quarter ended March 31, 2012, compared with the second quarter ended March 31, 2011.

RESULTS OF OPERATIONS

<u>Three Months Ended March 31</u>	<u>2011</u>	<u>2012</u>	<u>Change</u>
(dollars in millions, except per share amounts)			
Net sales	\$ 5,854	5,919	1 %
Gross profit	\$ 2,306	2,336	1 %
Percent of sales	39.4%	39.5%	
SG&A	\$ 1,315	1,359	
Percent of sales	22.5%	23.0%	
Other deductions, net	\$ 101	105	
Interest expense, net	\$ 57	58	
Earnings before income taxes	\$ 833	814	(2)%
Percent of sales	14.2%	13.8%	
Net earnings common stockholders	\$ 556	545	(2)%
Percent of sales	9.5%	9.2%	
Diluted EPS – Net earnings	\$ 0.73	0.74	1 %

Net sales for the quarter ended March 31, 2012 were \$5,919 million, an increase of \$65 million, or 1 percent, compared with net sales of \$5,854 million for the prior year. Consolidated results reflect a 2 percent (\$135 million) increase in underlying sales (which exclude acquisitions, divestitures and foreign currency translation), a negative 1 percent impact from foreign currency translation (\$50 million) and a negligible impact from a small divestiture (negative \$20 million). The 2 percent increase in underlying sales reflects 1 percent volume growth and an estimated 1 percent increase in selling prices. Underlying sales increased 3 percent in the United States and 2 percent internationally, including Latin America (11 percent), Asia (2 percent, with China down 4 percent), Canada (10 percent) and Middle East/Africa (5 percent), while sales in Europe decreased 4 percent. Segment results were mixed as sales for Process Management and Commercial & Residential Solutions grew \$216 million and \$20 million, respectively, while sales in Climate Technologies, Network Power and Industrial Automation decreased \$88 million, \$67 million and \$24 million, respectively. The uncertain economic outlook, including weakening in Europe and slower growth in China, continued to negatively affect results, but conditions are expected to improve in the second half of the year.

Costs of sales for the second quarters of 2012 and 2011 were \$3,583 million and \$3,548 million, respectively. Gross profit of \$2,336 million and \$2,306 million, respectively, resulted in gross margins of 39.5 percent and 39.4 percent. The increases in gross profit and gross margin reflect higher selling prices and savings from cost reduction actions in prior periods, partially offset by unfavorable product mix and higher materials and other costs.

Selling, general and administrative (SG&A) expenses for the second quarter of 2012 were \$1,359 million, or 23.0 percent of net sales, an increase of \$44 million and 0.5 percentage points compared with \$1,315 million and 22.5 percent for 2011. The increase was largely due to higher sales volume in the Process Management businesses, while SG&A as a percent of sales increased due to deleverage on volume declines in Network Power and Climate Technologies.

Other deductions, net were \$105 million for the second quarter of 2012, a \$4 million increase from the prior year, primarily due to higher rationalization expense and the comparative effect of the \$15 million India joint venture acquisition gain in prior year, partially offset by lower intangibles amortization expense and lower current year foreign currency transaction losses. See Notes 5 and 6 for further details regarding other deductions, net and rationalization costs.

Pretax earnings of \$814 million for the second quarter of 2012 decreased \$19 million, or 2 percent, compared with \$833 million for 2011. Earnings results reflect decreases of \$29 million in Climate Technologies, \$16 million in Network Power and \$7 million in Industrial Automation, offset by increases of \$45 million in Process Management and \$9 million in Commercial & Residential Solutions.

Income taxes were \$258 million and \$266 million for the second quarters of 2012 and 2011, respectively, resulting in an effective tax rate of 32 percent for both periods. The effective tax rate for fiscal year 2012 is estimated at approximately 32 percent.

Net earnings common stockholders were \$545 million, a decrease of 2 percent, and net earnings per share were \$0.74, an increase of 1 percent, compared with \$556 million and \$0.73 for 2011. The 1 percent increase in earnings per share reflects the purchase of treasury shares.

BUSINESS SEGMENTS

Following is an analysis of operating results for the Company's business segments for the second quarter ended March 31, 2012, compared with the second quarter ended March 31, 2011. The Company defines segment earnings as earnings before interest and taxes.

Process Management

<u>Three Months Ended March 31</u>	<u>2011</u>		<u>2012</u>		<u>Change</u>
(dollars in millions)					
Sales	\$	1,653	\$	1,869	13%
Earnings	\$	296	\$	341	15%
Margin		17.9%		18.3%	

Process Management second quarter sales increased \$216 million to \$1,869 million as nearly all businesses reported higher sales, despite lingering effects from Thailand flooding. The Company expects to recover most of the delayed sales and a substantial portion of the profits over the remainder of the fiscal year. Strong growth in the measurement and flow businesses and the valves and regulators businesses was driven by solid global oil and gas investment and demand in the chemical end market. The systems and solutions businesses had modest sales growth. Underlying sales increased 14 percent on volume growth while foreign currency translation had a 1 percent (\$19 million) unfavorable impact. Geographically, underlying sales increased in all regions, including 24 percent in the United States, 10 percent in Asia, 33 percent in Latin America, 4 percent in Europe, 13 percent in Canada and 5 percent in Middle East/Africa. Earnings increased \$45 million for the period to \$341 million and margin increased 0.4 percentage points on higher volume and resulting leverage, and savings from cost reductions actions, partially offset by unfavorable product mix and other incremental costs.

Industrial Automation

<u>Three Months Ended March 31</u>	<u>2011</u>		<u>2012</u>		<u>Change</u>
(dollars in millions)					
Sales	\$	1,308	\$	1,284	(2)%
Earnings	\$	210	\$	203	(3)%
Margin		16.0%		15.8%	

Industrial Automation sales decreased \$24 million to \$1,284 million. Strong growth in the electrical distribution and ultrasonic welding businesses and slight growth in power transmission was more than offset by decreases in the solar power, electrical drives and fluid automation businesses. In addition, the hermetic motors business decreased due to a decline in global compressor demand. Underlying sales were down 1 percent, reflecting 3 percent lower volume, partially offset by approximately 2 percent higher selling prices. Unfavorable foreign currency translation subtracted 1 percent (\$17 million). Geographically, underlying sales decreased 1 percent each in the United States and Asia and 5 percent in Latin America, partially offset by increases of 2 percent in Canada and 14 percent in Middle East/Africa. Sales in Europe were flat. Earnings of \$203 million were down \$7 million and margin decreased slightly, primarily reflecting lower volume and resulting deleverage, partially offset by savings from cost reduction actions. Higher selling prices more than offset materials cost increases. Commodity prices, particularly copper, remain volatile.

Network Power

<u>Three Months Ended March 31</u>	<u>2011</u>		<u>2012</u>		<u>Change</u>
(dollars in millions)					
Sales	\$	1,616	\$	1,549	(4)%
Earnings	\$	150	\$	134	(12)%
Margin		9.3%		8.6%	

Sales for Network Power decreased \$67 million to \$1,549 million for the second quarter due to weak demand in the embedded computing and power business across all regions, as well as product line rationalization in this business. The telecommunications and information technology end markets remain challenging. The network power systems business was down modestly overall. The uninterruptible power supply and precision cooling business increased slightly due to strong growth in Asia and North America mostly offset by decreases in Europe and Latin America. In addition, the North America and Europe energy systems and infrastructure management businesses decreased. Total underlying segment sales decreased 3 percent on lower volume and foreign currency translation subtracted 1 percent (\$11 million). Underlying sales decreased 13 percent in Europe, 4 percent in the United States, 13 percent in Latin America and 3 percent in Middle East/Africa, while sales increased 3 percent in Asia and 14 percent in Canada. Earnings of \$134 million decreased \$16 million and margin decreased 0.7 percentage points, primarily due to lower volume and resulting deleverage in the embedded computing and power, energy systems and infrastructure management businesses. Segment margin was also affected by unfavorable mix, labor-related costs in China and higher rationalization expense of \$11 million, partially offset by cost reductions and materials cost containment. Additionally, Chloride acquisition-related costs were \$9 million in the prior year.

Climate Technologies

<u>Three Months Ended March 31</u>	<u>2011</u>		<u>2012</u>		<u>Change</u>
(dollars in millions)					
Sales	\$	1,014	\$	926	(9)%
Earnings	\$	187	\$	158	(15)%
Margin		18.4%		17.1%	

Climate Technologies sales decreased \$88 million in the second quarter to \$926 million. Sales decreased primarily in the air conditioning compressors and temperature controls businesses as continued softness in global residential markets and overall weakness in Europe adversely affected results. Strong growth in broader Asia was more than offset by a significant decrease in China. Strong growth in North America refrigeration and global transportation partially offset the decline. Results reflect an underlying sales decrease of 9 percent, including 11 percent lower volume, partially offset by approximately 2 percent higher selling prices. Underlying sales decreased 11 percent in the United States, 9 percent in Asia (down 27 percent in China) and 12 percent in Europe, slightly offset by a 25 percent increase in Latin America. Earnings decreased \$29 million to \$158 million and margin declined 1.3 percentage points, due to lower sales volume and resulting deleverage, slightly offset by savings from cost reduction actions. Higher selling prices essentially matched higher materials costs, but not enough to maintain the margin.

Commercial & Residential Solutions

<u>Three Months Ended March 31</u>	<u>2011</u>		<u>2012</u>		<u>Change</u>
(dollars in millions)					
Sales	\$	455	\$	475	4%
Earnings	\$	91	\$	100	9%
Margin		20.1%		21.0%	

Commercial & Residential Solutions sales increased \$20 million to \$475 million in the second quarter, reflecting an 8 percent increase in underlying sales (\$40 million), partially offset by a negative 4 percent (\$20 million) impact from the prior year heating elements unit divestiture. Underlying sales growth reflects 6 percent from higher volume and an estimated 2 percent from higher selling prices. The sales increase was led by strong growth in the storage, professional tools and food waste disposers businesses, partially offset by a decrease in the wet/dry vacuums business. Underlying sales increased 8 percent in the United States and 9 percent internationally. Earnings of \$100

million were up \$9 million compared to the prior year, reflecting sales results and the unfavorable comparison with prior year earnings from the divested heating elements unit. Margin increased approximately 1 percentage point as higher selling prices and volume leverage were partially offset by higher materials and other costs.

SIX MONTHS ENDED MARCH 31, 2012, COMPARED WITH SIX MONTHS ENDED MARCH 31, 2011

Following is an analysis of the Company's operating results for the six months ended March 31, 2012, compared with the six months ended March 31, 2011.

RESULTS OF OPERATIONS

<u>Six Months Ended March 31</u>	<u>2011</u>	<u>2012</u>	<u>Change</u>
(dollars in millions, except per share amounts)			
Net sales	\$ 11,389	11,228	(1)%
Gross profit	\$ 4,469	4,391	(2)%
Percent of sales	39.2%	39.1%	
SG&A	\$ 2,626	2,713	
Percent of sales	23.0%	24.2%	
Other deductions, net	\$ 179	195	
Interest expense, net	\$ 118	116	
Earnings before income taxes	\$ 1,546	1,367	(12)%
Percent of sales	13.6%	12.2%	
Net earnings common stockholders	\$ 1,036	916	(12)%
Percent of sales	9.1%	8.2%	
Diluted EPS – Net earnings	\$ 1.36	1.24	(9)%

Net sales for the six months ended March 31, 2012 were \$11,228 million, a decrease of \$161 million, or 1 percent, compared with net sales of \$11,389 million for the prior year. Consolidated results reflect a 0.5 percent (\$61 million) decrease in underlying sales, a negative 0.5 percent (\$63 million) impact from foreign currency translation and a negligible impact (negative \$37 million) from a small divestiture. Underlying sales were comprised of a 1 percent volume decline mostly offset by approximately 1 percent higher selling prices, as decreases in Asia (3 percent) and Europe (2 percent) were offset by increases in Latin America (7 percent), Canada (8 percent) and Middle East/Africa (1 percent). Underlying sales in the United States were flat. Segment results were mixed as sales in Network Power and Climate Technologies decreased \$241 million and \$165 million, respectively, and sales in Process Management and Commercial & Residential Solutions were up \$201 million and \$31 million, respectively. Industrial Automation was flat.

Costs of sales for the first half of 2012 and 2011 were \$6,837 million and \$6,920 million, respectively. Gross profit of \$4,391 million and \$4,469 million, respectively, resulted in gross margins of 39.1 percent and 39.2 percent. The slight decreases in gross profit and gross margin reflect lower volume and deleverage from the first quarter Thailand flooding supply chain disruption, as well as unfavorable product mix, offset by higher selling prices and savings from cost reduction actions in prior periods. Higher selling prices more than offset higher materials costs.

Selling, general and administrative expenses for the first half of 2012 were \$2,713 million, or 24.2 percent of net sales, an increase of \$87 million and 1.2 percentage points compared with \$2,626 million and 23.0 percent for 2011. The increase was largely due to first quarter Process Management volume deleverage from the Thailand flooding, lower volume and deleverage in Network Power and Climate Technologies, and a \$17 million charge related to the elimination of post-65 supplemental retiree medical benefits for approximately 8,000 active employees, slightly offset by lower incentive stock compensation expense of \$31 million, reflecting a stock option award in 2011 and no incentive stock plan overlap in 2012.

Other deductions, net were \$195 million for the first half of 2012, a \$16 million increase from the prior year, primarily due to higher rationalization expense and the comparative effect of the \$15 million India joint venture acquisition gain in prior year, partially offset by lower intangibles amortization expense. See Notes 5 and 6 for further details regarding other deductions, net and rationalization costs.

Pretax earnings of \$1,367 million for the first half of 2012 decreased \$179 million, or 12 percent, compared with \$1,546 million for 2011. Earnings results reflect decreases of \$76 million in Network Power, \$55 million in Process Management, \$52 million in Climate Technologies and \$10 million in Industrial Automation. Commercial & Residential Solutions increased \$13 million.

Income taxes were \$430 million and \$488 million for the first half of 2012 and 2011, respectively, resulting in effective tax rates of 31 percent and 32 percent.

Net earnings common stockholders were \$916 million, a decrease of 12 percent, and net earnings per share were \$1.24, a decrease of 9 percent, compared with \$1,036 million and \$1.36 for 2011.

BUSINESS SEGMENTS

Following is an analysis of operating results for the Company's business segments for the six months ended March 31, 2012, compared with the six months ended March 31, 2011. The Company defines segment earnings as earnings before interest and taxes.

Process Management

<u>Six Months Ended March 31</u>	2011	2012	Change
(dollars in millions)			
Sales	\$ 3,195	\$ 3,396	6 %
Earnings	\$ 586	\$ 531	(9)%
Margin	18.3%	15.6%	

Process Management first half sales increased \$201 million to \$3,396 million as nearly all businesses reported higher sales due to strong second quarter results. Strong growth in the measurement and flow businesses and the valves and regulators businesses was driven by solid global oil and gas investment and demand in the chemical end market. Sales in the systems and solutions businesses grew slightly. The supply chain disruptions from Thailand flooding that adversely affected the first quarter also had a lingering effect on sales, earnings and margin in the second quarter. Underlying sales increased 7 percent on volume growth, and foreign currency translation had a 1 percent (\$24 million) unfavorable impact. Geographically, underlying sales increased in all regions, including 12 percent in the United States, 5 percent in Europe, 15 percent in Latin America, 1 percent in Asia and 11 percent in Canada. Earnings decreased \$55 million for the period to \$531 million and margin decreased 2.7 percentage points due to volume deleverage on higher margin businesses and incremental costs from Thailand flooding, primarily in the first quarter, a \$6 million unfavorable impact from foreign currency transactions and higher rationalization expense of \$5 million.

Industrial Automation

<u>Six Months Ended March 31</u>	2011	2012	Change
(dollars in millions)			
Sales	\$ 2,518	\$ 2,513	— %
Earnings	\$ 395	\$ 385	(2)%
Margin	15.7%	15.3%	

Industrial Automation sales of \$2,513 million were flat for the first half of 2012. Strong growth in the electrical distribution and ultrasonic welding businesses and slight growth in the power generating alternators business was offset by decreases in the solar and wind power businesses, and weakness in the hermetic motors business due to a global decline in compressor demand. Underlying sales grew 1 percent, reflecting an estimated 3 percent benefit from higher selling prices, offset by a 2 percent volume decrease, while foreign currency translation had a 1 percent (\$22 million) unfavorable impact. Underlying sales increased 2 percent in Europe and 14 percent in Middle East/Africa, and were flat in both the U.S. and Asia. Earnings of \$385 million were down \$10 million and margin decreased 0.4 percentage points, primarily reflecting higher materials costs, lower volume and resulting deleverage, and unfavorable product mix, mostly offset by higher selling prices and savings from cost reduction actions. Commodity prices, particularly copper, remain volatile.

Network Power

<u>Six Months Ended March 31</u>	<u>2011</u>		<u>2012</u>		<u>Change</u>
(dollars in millions)					
Sales	\$	3,285	\$	3,044	(7)%
Earnings	\$	332	\$	256	(23)%
Margin		10.1%		8.4%	

Sales for Network Power decreased \$241 million to \$3,044 million for the first half of 2012 due to weak demand and product rationalization in the embedded computing and power business, weakness in telecommunications and information technology end markets, and lower first quarter spending by customers due to disruptions in their supply chains from Thailand flooding. A modest sales decrease in the network power systems business reflects declines in the North America and Europe energy systems, infrastructure management, Europe uninterruptible power supply and Latin America businesses, partially offset by strong growth in Asia. Total underlying sales decreased 7 percent on lower volume. Geographically, underlying sales decreased 11 percent in the United States, 12 percent in Europe, 2 percent in Asia and 9 percent in Latin America, while sales in Canada increased 13 percent. Earnings of \$256 million decreased \$76 million and margin decreased 1.7 percentage points, primarily due to lower volume and resulting deleverage in the embedded computing and power, energy systems, and infrastructure management businesses. Segment margin was also affected by labor-related costs in China, unfavorable mix and higher rationalization expense of \$16 million, partially offset by cost reductions and materials cost containment. Additionally, Chloride acquisition-related costs were \$24 million in the prior year period.

Climate Technologies

<u>Six Months Ended March 31</u>	<u>2011</u>		<u>2012</u>		<u>Change</u>
(dollars in millions)					
Sales	\$	1,824	\$	1,659	(9)%
Earnings	\$	310	\$	258	(17)%
Margin		17.0%		15.5%	

Climate Technologies sales decreased \$165 million in the first half of 2012 to \$1,659 million. Sales decreased primarily in the air conditioning compressors and temperature controls businesses as continued softness in global residential markets and overall weakness in Europe adversely affected results. Moderate growth in broader Asia was more than offset by a significant decrease in China. Strong growth in North America refrigeration and global transportation partially offset the decline. Underlying sales decreased 9 percent, including 11 percent lower volume, slightly offset by approximately 2 percent higher selling prices. Underlying sales decreased 9 percent in the United States, 15 percent in Asia (down 29 percent in China), and 12 percent in Europe, while sales increased 24 percent in Latin America. Earnings decreased \$52 million to \$258 million and margin declined 1.5 percentage points, due to lower sales volume and resulting deleverage, slightly offset by savings from cost reduction actions. Higher materials costs were substantially offset by higher selling prices, diluting the margin.

Commercial & Residential Solutions

<u>Six Months Ended March 31</u>	<u>2011</u>		<u>2012</u>		<u>Change</u>
(dollars in millions)					
Sales	\$	901	\$	932	3%
Earnings	\$	184	\$	197	7%
Margin		20.4%		21.1%	

Commercial & Residential Solutions sales increased \$31 million to \$932 million in the first half of 2012, reflecting a 7 percent (\$68 million) increase in underlying sales, partially offset by a negative 4 percent (\$37 million) impact from the prior year heating elements unit divestiture. Underlying sales growth reflects 5 percent from higher volume and an estimated 2 percent from higher selling prices. The sales increase was led by strong growth in the storage, professional tools and food waste disposers businesses, partially offset by a moderate decrease in the wet/dry vacuums business. Underlying sales increased 7 percent each in the United States and internationally. Earnings of \$197 million were up \$13 million compared to the prior year, reflecting increases in the professional tools, storage

and food waste disposers businesses, partially offset by a small decrease in the wet/dry vacuums business and the unfavorable comparison with prior year earnings from the divested heating elements unit. Margin increased 0.7 percentage points as higher selling prices and volume leverage were substantially offset by higher materials and other costs.

FINANCIAL CONDITION

Key elements of the Company's financial condition for the six months ended March 31, 2012 as compared to the year ended September 30, 2011 and the six months ended March 31, 2011 follow:

	Sept 30, 2011	Mar 31, 2012
Working capital (in millions)	\$ 2,880	2,619
Current ratio	1.4 to 1	1.4 to 1
Total debt-to-total capital	33.3%	35.7%
Net debt-to-net capital	23.2%	26.0%
Interest coverage ratio	15.8X	12.0X

The Company's interest coverage ratio (earnings before income taxes and interest expense, divided by interest expense) was 12.0X for the first six months of 2012, compared with 13.0X for the prior year period, primarily due to lower earnings partially offset by lower average borrowings in 2012.

Cash provided by operating activities of \$896 million decreased \$179 million compared with \$1,075 million in the prior year period, primarily due to a decrease in earnings and increased investment in working capital, including higher inventory levels in connection with the supply chain disruption which are expected to be brought back in line by year end. Operating cash flow and an increase in short-term borrowings of \$891 million funded capital expenditures of \$287 million, dividends of \$588 million, treasury stock purchases of \$329 million and long-term debt payments of \$249 million. For the six months ended March 31, 2012, free cash flow of \$609 million (operating cash flow of \$896 million less capital expenditures of \$287 million) was down \$258 million from free cash flow of \$867 million (operating cash flow of \$1,075 million less capital expenditures of \$208 million) in the prior year period as the Company continues to make capital investments in technology and capacity to support future growth. Overall, cash and equivalents increased \$101 million during the first half of 2012.

Emerson maintains a conservative financial structure which provides the strength and flexibility necessary to achieve its strategic objectives. The Company has been able to readily meet all its funding requirements and currently believes that sufficient funds will be available to meet the Company's needs in the foreseeable future through ongoing operations, existing resources, short- and long-term debt capacity or backup credit lines. These resources allow Emerson to reinvest in existing businesses, pursue strategic acquisitions and manage its capital structure on a short- and long-term basis.

FISCAL 2012 OUTLOOK

While the Company's underlying growth is expected to improve in the second half, the European and Chinese economies, and HVAC, telecommunications and information technology end markets are expected to improve at a slower pace than previously anticipated. The Company's current outlook for fiscal year 2012 is for underlying sales to increase in the range of 3 percent to 5 percent, which excludes an estimated 1 percent unfavorable impact from foreign currency translation. Net sales growth for the year is forecast to be in the range of positive 2 percent to 4 percent compared with 2011 sales of \$24.2 billion. The Company expects operating profit margin of approximately 17.5 percent to 17.8 percent (excluding approximately 2.5 percent for other deductions, net and interest) and pretax margin of approximately 15.0 percent to 15.3 percent. Earnings per share is forecast in the range of \$3.35 to \$3.50. The Company is targeting operating cash flow of approximately \$3.4 billion to \$3.5 billion and capital expenditures of approximately \$0.7 billion.

Statements in this report that are not strictly historical may be "forward-looking" statements, which involve risks and uncertainties, and Emerson undertakes no obligation to update any such statements to reflect later developments. These risks and uncertainties include economic and currency conditions, market demand, pricing, and competitive and technological factors, among others which are set forth in the "Risk Factors" of Part I, Item 1, and the "Safe Harbor Statement" of Exhibit 13, to the Company's Annual Report on Form 10-K for the year ended September 30, 2011, which are hereby incorporated by reference.

Item 4. Controls and Procedures

Emerson maintains a system of disclosure controls and procedures which are designed to ensure that information required to be disclosed by the Company in the reports filed or submitted under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms and is accumulated and communicated to management, including the Company's certifying officers, as appropriate to allow timely decisions regarding required disclosure. Based on an evaluation performed, the Company's certifying officers have concluded that the disclosure controls and procedures were effective as of March 31, 2012, to provide reasonable assurance of the achievement of these objectives.

Notwithstanding the foregoing, there can be no assurance that the Company's disclosure controls and procedures will detect or uncover all failures of persons within the Company and its consolidated subsidiaries to report material information otherwise required to be set forth in the Company's reports.

There was no change in the Company's internal control over financial reporting during the quarter ended March 31, 2012 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II. OTHER INFORMATION

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

(c) Issuer Purchases of Equity Securities (shares in 000s).

Period	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs
January 2012	575	\$ 49.30	575	25,280
February 2012	500	\$ 51.69	500	24,780
March 2012	585	\$ 50.93	585	24,195
Total	1,660	\$ 50.59	1,660	24,195

The Company's Board of Directors authorized the repurchase of up to 80 million shares under the May 2008 program.

Item 4. Mine Safety Disclosures

Not applicable.

Item 6. Exhibits

(a) Exhibits (Listed by numbers corresponding to the Exhibit Table of Item 601 in Regulation S-K).

- 10.1 Forms of Notice of Grant of Stock Options, Option Agreement and Incentive Stock Option Agreement under the 2011 Stock Option Plan.
- 10.2 Forms of Notice of Grant of Stock Options, Option Agreement and Nonqualified Stock Option Agreement under the 2011 Stock Option Plan.
- 12 Ratio of Earnings to Fixed Charges.
- 31 Certifications pursuant to Exchange Act Rule 13a-14(a).
- 32 Certifications pursuant to Exchange Act Rule 13a-14(b) and 18 U.S.C. Section 1350.
- 101 Attached as Exhibit 101 to this report are the following documents formatted in XBRL (Extensible Business Reporting Language): (i) Consolidated Statements of Earnings for the three and six months ended March 31, 2011 and 2012, (ii) Consolidated Balance Sheets at September 30, 2011 and March 31, 2012, (iii) Consolidated Statements of Cash Flows for the six months ended March 31, 2011 and 2012, and (iv) Notes to Consolidated Financial Statements for the three and six months ended March 31, 2012.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

EMERSON ELECTRIC CO.

Date: May 2, 2012

By /s/ Frank J. Dellaquila
Frank J. Dellaquila
Senior Vice President and Chief Financial Officer
(on behalf of the registrant and as Chief Financial Officer)

INDEX TO EXHIBITS

<u>Exhibit No.</u>	<u>Exhibit</u>
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Notice of Grant of Stock Options and Option Agreement

Emerson Electric Co.

8000 W Florissant Avenue / P.O. Box 4100

St. Louis, MO 63136-8506

314 553-2325

First M. Last**ID:** xxx-xx-xxxx

Address

City State Zip

Country

Effective _____, 20__, you have been granted an Incentive Stock Option to buy _____ shares of Emerson Electric Co. (the Company) stock at \$_____ per share.

Option Number: 000000000xxx

Plan: 2011

Grant Date: _____

Granted: _____

Grant Price: \$_____

Total Option Price of the Shares Granted: \$_____

Expiration Date: _____

Vesting Schedule: _____ on _____

_____ on _____

_____ on _____

By your signature and the Company's signature below, you and the Company agree that these options are granted under and governed by the terms and conditions of the Company's Stock Option Plan as amended and the Option Agreement, all of which are attached and made a part of this document.

Signature: _____ Date: _____

Emerson Electric Co.

Signature: _____ Date: _____

First M. Last

INCENTIVE STOCK OPTION AGREEMENT
UNDER
EMERSON ELECTRIC CO.
2011 STOCK OPTION PLAN

WITNESSETH THAT:

WHEREAS, the Board of Directors of Emerson Electric Co. ("Board of Directors") has adopted the Emerson Electric Co. 2011 Stock Option Plan (the "Plan") pursuant to which options covering an aggregate of twenty million (20,000,000) shares of the Common Stock of Emerson Electric Co. (the "Company") may be granted to key employees of the Company and its subsidiaries; and

WHEREAS, the person to whom this option is granted ("Optionee") is a key employee of the Company or one or more of its divisions, subsidiaries or affiliates (collectively, "Emerson"); and

WHEREAS, the Company desires to grant to Optionee the option to purchase certain shares of its Common Stock under the terms of the Plan, which option is intended to qualify as an incentive stock option within the meaning of Section 422 of the Internal Revenue Code of 1986, as amended (hereinafter referred to as an "Incentive Stock Option"); and

WHEREAS, Optionee agrees and acknowledges that the grant of said option is valuable consideration; and

WHEREAS, Optionee's execution of the attached Notice of Grant of Stock Options and Option Agreement (the "Notice Agreement") shall constitute Optionee's agreement to and acceptance of all of the terms and conditions set forth in this Incentive Stock Option Agreement (the "Agreement");

NOW, THEREFORE, in consideration of the premises, and of the mutual agreements hereinafter set forth, it is covenanted and agreed as follows:

1. Grant Subject to Plan. This option is granted under and is expressly subject to, all the terms and provisions of the Plan, which terms and provisions are incorporated herein by reference. The Compensation Committee ("Committee") of the Board of Directors has been appointed by the Board of Directors, and designated by it, as the Committee to make grants of options.

2. Grant and Terms of Option. Pursuant to action of the Committee, the Company hereby grants to Optionee the option to purchase all or any part of the number of shares of the Common Stock of the Company, par value of \$.50 per share ("Common Stock"), set forth in the Notice Agreement for the period and at the purchase price designated in the Notice Agreement; provided, however, that the right to exercise such option shall be, and is

hereby, restricted so that the shares to which this option relates may not be purchased prior to the Vesting Date assigned to each of the shares as set forth in the Notice Agreement. The foregoing right to exercise is subject to the provisions of Section 6 hereof. Notwithstanding the foregoing, in the event of a Change of Control (as defined in the Plan) Optionee may purchase 100% of the total number of shares to which this option relates if the conditions set forth in Section 9(b) of the Plan are met in conjunction with such Change of Control. In no event may this option or any part thereof be exercised after the expiration of ten (10) years from the date hereof. The purchase price of the shares subject to this option may be paid for (a) in cash, (b) by tender, either actually or by attestation, to the Company of shares of Common Stock already owned by Optionee and registered in his or her name or held for his or her benefit by a registered holder, having a fair market value equal to the cash exercise price of the option being exercised, or (c) by a combination of methods of payment specified in clauses (a) and (b), all in accordance with Section 7 of the Plan. No shares of Common Stock may be tendered in exercise of this option if such shares were acquired by Optionee through the exercise of an Incentive Stock Option or an employee stock purchase plan described in Section 423 of the Internal Revenue Code of 1986, as amended, unless (a) such shares have been held by Optionee for at least one (1) year, and (b) at least two (2) years have elapsed since such Incentive Stock Option was granted.

3. Anti-Dilution Provisions. In the event that, during the term of this Agreement, there is any change in the number of shares of outstanding Common Stock by reason of recapitalizations, mergers, consolidations, split-offs, split-ups, combinations or exchanges of shares and the like, the number of shares covered by this Agreement and the price thereof shall be adjusted as the Committee shall determine to be appropriate pursuant to Section 16 of the Plan; provided, however, that in the case of any change in the number of shares of outstanding Common Stock by reason of stock dividends which effect stock splits or recapitalizations which effect stock splits, the number of shares covered by this Agreement and the price thereof shall be adjusted proportionately to reflect such change.

4. Investment Purpose. If the shares subject to the Plan are not registered under the Securities Act of 1933, Optionee acknowledges that a restrictive legend, in substantially the following form, will be printed on the certificates representing the shares acquired by Optionee on exercise of all or any part of this option:

“The shares represented by this certificate have not been registered under the Securities Act of 1933, but have been issued or transferred to the registered owner pursuant to the exemption afforded by Section 4(2) of said Act. No transfer or assignment of these shares by the registered owner shall be valid or effective, and the issuer of these shares shall not be required to give any effect to any transfer or attempted transfer of these shares, including without limitation, a transfer by operation of law, unless (a) the issuer shall have received an opinion of its counsel that the shares may be transferred without requirement of registration under said Act, or (b) there shall have been delivered to the issuer a 'no-action' letter from the staff of the Securities and Exchange Commission, or (c) the shares are registered under said Act.”

5. Non-Transferability. Neither this option nor any rights thereunder or under this Agreement may be assigned, transferred or in any manner encumbered except by will or the laws of descent and distribution, and any attempted assignment, transfer, mortgage, pledge or encumbrance except as herein authorized, shall be void and of no effect. This option may be exercised during Optionee's lifetime only by Optionee.

6. Termination of Employment. In the event that notice of employment termination is provided by Optionee, which notice shall be deemed for purposes of the Plan as termination of employment of Optionee, or in the event of the termination of employment of Optionee for any reason other than by death or disability, each of which is subject to Section 7 herein, the Plan shall govern whether and the extent to which this option may be exercised; provided, that if Optionee exercises this option (a) while employed by either a non-corporate or less than 50%-owned affiliate of either the Company or a subsidiary and (b) following a period of three (3) months after transfer of employment from the Company or a subsidiary to such affiliate, this option shall not be an Incentive Stock Option under Section 422 of the Internal Revenue Code of 1986, as amended. For purposes of this Section, a divestiture by the Company of 100% of its interest in Optionee's employer shall constitute a termination of employment of Optionee.

7. Death or Disability of Optionee.

(a) In the event of the death of Optionee while Optionee is employed by Emerson this option shall become fully vested and may be exercised, and in the event of death of Optionee after termination of employment, to the extent this option is still exercisable under Sections 6 or 7(b) of this Agreement at the date of death, this option may be exercised, by a legatee or legatees under the option holder's last will, or by personal representatives or distributees, at any time within a period of one (1) year after death, but not after expiration of the term of this option.

(b) If Optionee terminates employment on account of disability (as defined in the Plan), this option shall become fully vested and may be exercised by Optionee (or a representative) within a period of one (1) year after the determination of disability, but not after expiration of the term of this option.

8. Shares Issued on Exercise of Option. It is the intention of the Company that on any exercise of this option it will transfer to Optionee shares of its authorized but unissued Common Stock or transfer Treasury shares, or utilize any combination of Treasury shares and authorized but unissued shares, to satisfy its obligations to deliver shares on any exercise hereof.

9. Committee Administration. This option has been granted pursuant to a determination made by the Committee, and such Committee or any successor or substitute committee authorized by the Board of Directors or the Board of Directors itself, has plenary authority to interpret the Plan, to prescribe, amend and rescind rules and regulations relating to it, and, subject to the express terms of this option, shall have plenary authority to interpret any provision of this option and to make any determinations necessary or advisable for the

administration of this option and the exercise of the rights herein granted, and may waive or amend any provisions hereof in any manner not adversely affecting the rights granted to Optionee by the express terms hereof.

10. Option An Incentive Stock Option. The option granted hereunder is intended to be, and will be treated as, an Incentive Stock Option.

11. No Contract of Employment. Nothing contained in this Agreement shall be considered or construed as creating a contract of employment for any specified period of time. The employment relationship shall continue to be at the will of both parties, either of which may terminate the employment relationship at any time for any reason.

12. Confidential Information and Inventions.

(a) During Optionee's employment with Emerson and thereafter, Optionee shall keep confidential, and not use or disclose to any third parties, except as required for Optionee to perform Optionee's employment responsibilities for Emerson, any confidential, proprietary and/or trade secret information of or relating to Emerson ("Confidential Information"). All Emerson records, documents and information obtained by or provided to Optionee, or to which Optionee has or had access, or otherwise made, produced or compiled by Optionee during Optionee's employment with Emerson, which contain any Confidential Information, regardless of the medium in which it is preserved, are the sole and exclusive property of Emerson and shall be given to Emerson at Emerson's request or upon Optionee's departure from Emerson.

(b) All ideas, inventions, discoveries, patents and patent applications (together with all reissues, continuations, continuations-in-part, revisions, extensions, and re-examinations thereof, and any and all disclosures relating thereto), technology, copyrights, derivative works, trademarks, service marks, improvements, developments, trade secrets, other intellectual property and the like, which are developed, conceived, created, discovered, learned, produced and/or otherwise generated by Optionee, whether individually or otherwise, during Optionee's employment with Emerson, whether or not during working hours, that relate to (i) the business and/or activities of Emerson or which may be of interest to Emerson in its business, (ii) Emerson's anticipated research or development, or (iii) any work performed by Optionee for Emerson, shall be the sole and exclusive property of Emerson, and Emerson shall own any and all right, title and interest to such. Optionee assigns and agrees to assign any and all of the foregoing to Emerson, whenever requested to do so by Emerson, at Emerson's expense, and Optionee agrees to execute any and all applications, assignments or other instruments which Emerson deems desirable or necessary to protect such interests. Optionee shall prepare, keep and maintain detailed and current dated and witnessed records of all of Optionee's inventions, and shall disclose the details of such inventions to Emerson.

13. Restrictions. During Optionee's employment with Emerson and for twelve (12) months after the later of Optionee's last day of employment with Emerson or any exercise of this option, Optionee will not, directly or indirectly, on Optionee's own behalf or on behalf of anyone else, (a) compete, or assist in any activity which competes, with the business of Emerson in which Optionee was employed or involved, or regarding which Optionee had any

Confidential Information, at any time during Optionee's final two (2) years of employment, (b) solicit, encourage to leave employment, hire, or assist anyone else to solicit, encourage to leave employment or hire, any Emerson employee, or (c) induce or attempt to induce, or assist anyone else to induce or attempt to induce, in competition against Emerson, any customer of Emerson regarding which Optionee had any Confidential Information at any time during Optionee's final two (2) years of employment, to divert its business from, or reduce or discontinue its business with, Emerson. Nothing in this Section 13, however, shall prevent Optionee from (x) owning 2% or less of the outstanding equity securities of a publicly traded entity, or (y) performing his or her employment duties and responsibilities for and on behalf of Emerson.

14. Severability. Any word, phrase, clause, sentence or other provision hereof which violates or is prohibited by any applicable law, court decree or public policy shall be modified as necessary to avoid the violation or prohibition and so as to make this Agreement enforceable as fully as possible under applicable law, and if such cannot be so modified the same shall be ineffective to the extent of such violation or prohibition without invalidating or affecting the remaining provisions hereof.

15. Governing Law. This Agreement is made in and shall be construed and administered in accordance with the laws of the State of Missouri, without regard to conflicts of law principles which might otherwise be applied. Any litigation arising out of, in connection with or concerning any aspect of this Agreement shall be conducted exclusively in the State or Federal Courts in the State of Missouri, and Optionee hereby consents to the exclusive jurisdiction of said courts.

16 Remedies.

(a) If Optionee breaches or threatens to breach Section 12, 13 and/or 15 of this Agreement, the Company shall be entitled to injunctive relief enforcing this Agreement in addition to any other legal or equitable rights and remedies it may have. The Company in its sole discretion shall also be entitled to recover from Optionee, in lieu of enforcing Section 13(a) through injunctive relief, the excess of the fair market value of shares subject to any options which have been exercised in the preceding twelve (12) months (or any parts thereof which have been exercised) as of the date of such exercise, over the option price. Optionee shall pay such amount to the Company not later than ten (10) days after the Company has provided Optionee with notice thereof.

(b) The Company's subsidiaries and affiliates are express third party beneficiaries of Sections 12 through 16 of this Agreement.

17. Existing Agreements. Optionee's obligations under Sections 12 through 16 of this Agreement are in addition to, and do not supersede, Optionee's obligations under any other agreements that Optionee may have.

Notice of Grant of Stock Options and Option Agreement

Emerson Electric Co.

8000 W Florissant Avenue / P.O. Box 4100

St. Louis, MO 63136-8506

314 553-2325

First M. Last**ID:** xxx-xx-xxxx

Address

City State Zip

Country

Effective _____, 20__, you have been granted a Non-Qualified Stock Option to buy _____ shares of Emerson Electric Co. (the Company) stock at \$_____ per share.

Option Number: 000000000xxx

Plan: 2011

Grant Date: _____

Granted: _____

Grant Price: \$ _____

Total Option Price of the Shares Granted: \$ _____

Expiration Date: _____

Vesting Schedule: _____ on _____

_____ on _____

_____ on _____

By your signature and the Company's signature below, you and the Company agree that these options are granted under and governed by the terms and conditions of the Company's Stock Option Plan as amended and the Option Agreement, all of which are attached and made a part of this document.

Signature: _____ Date: _____

Emerson Electric Co.

Signature: _____ Date: _____

First M. Last

NONQUALIFIED STOCK OPTION AGREEMENT
UNDER
EMERSON ELECTRIC CO.
2011 STOCK OPTION PLAN

WITNESSETH THAT:

WHEREAS, the Board of Directors of Emerson Electric Co. ("Board of Directors") has adopted the Emerson Electric Co. 2011 Stock Option Plan (the "Plan") pursuant to which options covering an aggregate of twenty million (20,000,000) shares of the Common Stock of Emerson Electric Co. (the "Company") may be granted to key employees of the Company and its subsidiaries; and

WHEREAS, the person to whom this option is granted ("Optionee") is a key employee of the Company or one or more of its divisions, subsidiaries or affiliates (collectively, "Emerson"); and

WHEREAS, the Company desires to grant to Optionee the option to purchase certain shares of its Common Stock under the terms of the Plan, which option is not intended to qualify as an incentive stock option within the meaning of Section 422 of the Internal Revenue Code of 1986, as amended (hereinafter referred to as an "Incentive Stock Option"); and

WHEREAS, Optionee agrees and acknowledges that the grant of said option is valuable consideration; and

WHEREAS, Optionee's execution of the attached Notice of Grant of Stock Options and Option Agreement (the "Notice Agreement") shall constitute Optionee's agreement to and acceptance of all of the terms and conditions set forth in this Nonqualified Stock Option Agreement (the "Agreement");

NOW, THEREFORE, in consideration of the premises, and of the mutual agreements hereinafter set forth, it is covenanted and agreed as follows:

1. Grant Subject to Plan. This option is granted under and is expressly subject to, all the terms and provisions of the Plan, which terms and provisions are incorporated herein by reference. The Compensation Committee ("Committee") of the Board of Directors has been appointed by the Board of Directors, and designated by it, as the Committee to make grants of options.

2. Grant and Terms of Option. Pursuant to action of the Committee, the Company hereby grants to Optionee the option to purchase all or any part of the number of shares of the Common Stock of the Company, par value of \$.50 per share ("Common Stock"), set forth in the Notice Agreement for the period and at the purchase price designated in the Notice Agreement; provided, however, that the right to exercise such option shall be, and is hereby, restricted so that the shares to which this option relates may not be purchased prior to the

Vesting Date assigned to each of the shares as set forth in the Notice Agreement. The foregoing right to exercise is subject to the provisions of Section 6 hereof. Notwithstanding the foregoing, in the event of a Change of Control (as defined in the Plan) Optionee may purchase 100% of the total number of shares to which this option relates if the conditions set forth in Section 9(b) of the Plan are met in conjunction with such Change of Control. In no event may this option or any part thereof be exercised after the expiration of ten (10) years from the date hereof. The purchase price of the shares subject to this option may be paid for (a) in cash, (b) by tender, either actually or by attestation, to the Company of shares of Common Stock already owned by Optionee and registered in his or her name or held for his or her benefit by a registered holder, having a fair market value equal to the cash exercise price of the option being exercised, or (c) by a combination of methods of payment specified in clauses (a) and (b), all in accordance with Section 7 of the Plan. No shares of Common Stock may be tendered in exercise of this option if such shares were acquired by Optionee through the exercise of an Incentive Stock Option or an employee stock purchase plan described in Section 423 of the Internal Revenue Code of 1986, as amended, unless (a) such shares have been held by Optionee for at least one (1) year, and (b) at least two (2) years have elapsed since such Incentive Stock Option was granted.

3. Anti-Dilution Provisions. In the event that, during the term of this Agreement, there is any change in the number of shares of outstanding Common Stock by reason of recapitalizations, mergers, consolidations, split-offs, split-ups, combinations or exchanges of shares and the like, the number of shares covered by this Agreement and the price thereof shall be adjusted as the Committee shall determine to be appropriate pursuant to Section 16 of the Plan; provided, however, that in the case of any change in the number of shares of outstanding Common Stock by reason of stock dividends which effect stock splits or recapitalizations which effect stock splits, the number of shares covered by this Agreement and the price thereof shall be adjusted proportionately to reflect such change.

4. Investment Purpose. If the shares subject to the Plan are not registered under the Securities Act of 1933, Optionee acknowledges that a restrictive legend, in substantially the following form, will be printed on the certificates representing the shares acquired by Optionee on exercise of all or any part of this option:

“The shares represented by this certificate have not been registered under the Securities Act of 1933, but have been issued or transferred to the registered owner pursuant to the exemption afforded by Section 4(2) of said Act. No transfer or assignment of these shares by the registered owner shall be valid or effective, and the issuer of these shares shall not be required to give any effect to any transfer or attempted transfer of these shares, including without limitation, a transfer by operation of law, unless (a) the issuer shall have received an opinion of its counsel that the shares may be transferred without requirement of registration under said Act, or (b) there shall have been delivered to the issuer a 'no-action' letter from the staff of the Securities and Exchange Commission, or (c) the shares are registered under said Act.”

5. Non-Transferability. Neither this option nor any rights thereunder or under this Agreement may be assigned, transferred or in any manner encumbered except by will

or the laws of descent and distribution, and any attempted assignment, transfer, mortgage, pledge or encumbrance except as herein authorized, shall be void and of no effect. This option may be exercised during Optionee's lifetime only by Optionee.

6. Termination of Employment. In the event that notice of employment termination is provided by Optionee, which notice shall be deemed for purposes of the Plan as termination of employment of Optionee, or in the event of the termination of employment of Optionee for any reason other than by death or disability, each of which is subject to Section 7 herein, the Plan shall govern whether and the extent to which this option may be exercised. For purposes of this Section, a divestiture by the Company of 100% of its interest in Optionee's employer shall constitute a termination of employment of Optionee.

7. Death or Disability of Optionee.

(a) In the event of the death of Optionee while Optionee is employed by Emerson this option shall become fully vested and may be exercised, and in the event of death of Optionee after termination of employment, to the extent this option is still exercisable under Sections 6 or 7(b) of this Agreement at the date of death, this option may be exercised, by a legatee or legatees under the option holder's last will, or by personal representatives or distributees, at any time within a period of one (1) year after death, but not after expiration of the term of this option.

(b) If Optionee terminates employment on account of disability (as defined in the Plan), this option shall become fully vested and may be exercised by Optionee (or a representative) within a period of one (1) year after the determination of disability, but not after expiration of the term of this option.

8. Shares Issued on Exercise of Option. It is the intention of the Company that on any exercise of this option it will transfer to Optionee shares of its authorized but unissued Common Stock or transfer Treasury shares, or utilize any combination of Treasury shares and authorized but unissued shares, to satisfy its obligations to deliver shares on any exercise hereof.

9. Committee Administration. This option has been granted pursuant to a determination made by the Committee, and such Committee or any successor or substitute committee authorized by the Board of Directors or the Board of Directors itself, has plenary authority to interpret the Plan, to prescribe, amend and rescind rules and regulations relating to it, and, subject to the express terms of this option, shall have plenary authority to interpret any provision of this option and to make any determinations necessary or advisable for the administration of this option and the exercise of the rights herein granted, and may waive or amend any provisions hereof in any manner not adversely affecting the rights granted to Optionee by the express terms hereof.

10. Option Not An Incentive Stock Option. The option granted hereunder is not intended to be, and will not be treated as, an Incentive Stock Option.

11. No Contract of Employment. Nothing contained in this Agreement shall be considered or construed as creating a contract of employment for any specified period of time. The employment relationship shall continue to be at the will of both parties, either of which may terminate the employment relationship at any time for any reason.

12. Confidential Information and Inventions.

(a) During Optionee's employment with Emerson and thereafter, Optionee shall keep confidential, and not use or disclose to any third parties, except as required for Optionee to perform Optionee's employment responsibilities for Emerson, any confidential, proprietary and/or trade secret information of or relating to Emerson ("Confidential Information"). All Emerson records, documents and information obtained by or provided to Optionee, or to which Optionee has or had access, or otherwise made, produced or compiled by Optionee during Optionee's employment with Emerson, which contain any Confidential Information, regardless of the medium in which it is preserved, are the sole and exclusive property of Emerson and shall be given to Emerson at Emerson's request or upon Optionee's departure from Emerson.

(b) All ideas, inventions, discoveries, patents and patent applications (together with all reissuances, continuations, continuations-in-part, revisions, extensions, and re-examinations thereof, and any and all disclosures relating thereto), technology, copyrights, derivative works, trademarks, service marks, improvements, developments, trade secrets, other intellectual property and the like, which are developed, conceived, created, discovered, learned, produced and/or otherwise generated by Optionee, whether individually or otherwise, during Optionee's employment with Emerson, whether or not during working hours, that relate to (i) the business and/or activities of Emerson or which may be of interest to Emerson in its business, (ii) Emerson's anticipated research or development, or (iii) any work performed by Optionee for Emerson, shall be the sole and exclusive property of Emerson, and Emerson shall own any and all right, title and interest to such. Optionee assigns and agrees to assign any and all of the foregoing to Emerson, whenever requested to do so by Emerson, at Emerson's expense, and Optionee agrees to execute any and all applications, assignments or other instruments which Emerson deems desirable or necessary to protect such interests. Optionee shall prepare, keep and maintain detailed and current dated and witnessed records of all of Optionee's inventions, and shall disclose the details of such inventions to Emerson.

13. Restrictions. During Optionee's employment with Emerson and for twelve (12) months after the later of Optionee's last day of employment with Emerson or any exercise of this option, Optionee will not, directly or indirectly, on Optionee's own behalf or on behalf of anyone else, (a) compete, or assist in any activity which competes, with the business of Emerson in which Optionee was employed or involved, or regarding which Optionee had any Confidential Information, at any time during Optionee's final two (2) years of employment, (b) solicit, encourage to leave employment, hire, or assist anyone else to solicit, encourage to leave employment or hire, any Emerson employee, or (c) induce or attempt to induce, or assist anyone else to induce or attempt to induce, in competition against Emerson, any customer of Emerson regarding which Optionee had any Confidential Information at any time during Optionee's final two (2) years of employment, to divert its business from, or reduce or discontinue its business with, Emerson. Nothing in this Section 13, however, shall prevent Optionee from (x) owning

2% or less of the outstanding equity securities of a publicly traded entity, or (y) performing his or her employment duties and responsibilities for and on behalf of Emerson.

14. Severability. Any word, phrase, clause, sentence or other provision hereof which violates or is prohibited by any applicable law, court decree or public policy shall be modified as necessary to avoid the violation or prohibition and so as to make this Agreement enforceable as fully as possible under applicable law, and if such cannot be so modified the same shall be ineffective to the extent of such violation or prohibition without invalidating or affecting the remaining provisions hereof.

15. Governing Law. This Agreement is made in and shall be construed and administered in accordance with the laws of the State of Missouri, without regard to conflicts of law principles which might otherwise be applied. Any litigation arising out of, in connection with or concerning any aspect of this Agreement shall be conducted exclusively in the State or Federal Courts in the State of Missouri, and Optionee hereby consents to the exclusive jurisdiction of said courts.

16 Remedies.

(a) If Optionee breaches or threatens to breach Section 12, 13 and/or 15 of this Agreement, the Company shall be entitled to injunctive relief enforcing this Agreement in addition to any other legal or equitable rights and remedies it may have. The Company in its sole discretion shall also be entitled to recover from Optionee, in lieu of enforcing Section 13(a) through injunctive relief, the excess of the fair market value of shares subject to any options which have been exercised in the preceding twelve (12) months (or any parts thereof which have been exercised) as of the date of such exercise, over the option price. Optionee shall pay such amount to the Company not later than ten (10) days after the Company has provided Optionee with notice thereof.

(b) The Company's subsidiaries and affiliates are express third party beneficiaries of Sections 12 through 16 of this Agreement.

17. Existing Agreements. Optionee's obligations under Sections 12 through 16 of this Agreement are in addition to, and do not supersede, Optionee's obligations under any other agreements that Optionee may have.

EMERSON ELECTRIC CO. AND SUBSIDIARIES
COMPUTATION OF THE RATIO OF EARNINGS TO FIXED CHARGES
(Dollars in Millions)

	Year Ended September 30,					Six Months Ended
	2007	2008	2009	2010	2011	Mar 31, 2012
Earnings:						
Earnings from continuing operations before income taxes	\$ 3,107	3,645	2,450	2,879	3,631	1,367
Fixed charges	356	351	362	398	370	187
Earnings, as defined	<u>\$ 3,463</u>	<u>3,996</u>	<u>2,812</u>	<u>3,277</u>	<u>4,001</u>	<u>1,554</u>
Fixed Charges:						
Interest Expense	\$ 261	244	244	280	246	125
One-third of all rents	95	107	118	118	124	62
Total fixed charges	<u>\$ 356</u>	<u>351</u>	<u>362</u>	<u>398</u>	<u>370</u>	<u>187</u>
Ratio of Earnings to Fixed Charges	<u>9.7X</u>	<u>11.4X</u>	<u>7.8X</u>	<u>8.2X</u>	<u>10.8X</u>	<u>8.3X</u>

Certification

I, D. N. Farr, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Emerson Electric Co.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 2, 2012

/s/ D. N. Farr
D. N. Farr
Chairman of the Board and
Chief Executive Officer
Emerson Electric Co.

Certification

I, F. J. Dellaquila, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Emerson Electric Co.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 2, 2012

/s/ F. J. Dellaquila
F. J. Dellaquila
Senior Vice President and
Chief Financial Officer
Emerson Electric Co.

CERTIFICATION PURSUANT TO
EXCHANGE ACT RULE 13a-14(b) AND
18 U.S.C. SECTION 1350

In connection with the Quarterly Report of Emerson Electric Co. (the "Company") on Form 10-Q for the period ended March 31, 2012, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, D. N. Farr, certify, to the best of my knowledge, pursuant to Exchange Act Rule 13a-14(b) and 18 U.S.C. Section 1350, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ D. N. Farr

D. N. Farr
Chairman of the Board and
Chief Executive Officer
Emerson Electric Co.
May 2, 2012

CERTIFICATION PURSUANT TO
EXCHANGE ACT RULE 13a-14(b) AND
18 U.S.C. SECTION 1350

In connection with the Quarterly Report of Emerson Electric Co. (the "Company") on Form 10-Q for the period ended March 31, 2012, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, F. J. Dellaquila, certify, to the best of my knowledge, pursuant to Exchange Act Rule 13a-14(b) and 18 U.S.C. Section 1350, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ F. J. Dellaquila

F. J. Dellaquila
Senior Vice President and
Chief Financial Officer
Emerson Electric Co.
May 2, 2012