NOTICE OF 2020 ANNUAL MEETING & PROXY STATEMENT

FEBRUARY 4TH, 2020 | ST. LOUIS, MISSOURI





8000 W. Florissant Avenue St. Louis, MO 63136

#### Dear Fellow Shareholder:

I am pleased to invite you to join us at the 2020 Annual Meeting of Shareholders of Emerson Electric Co. to be held on Tuesday, February 4, 2020 at 10:00 a.m., Central Time, at the Emerson headquarters located at 8000 W. Florissant Avenue, St. Louis, Missouri 63136.

At this year's meeting, we will vote on the election of four directors and the ratification of the selection of KPMG LLP as Emerson's independent registered public accounting firm. We have once again proposed to amend our Restated Articles of Incorporation to declassify our Board of Directors. We will hold a non-binding advisory vote on the compensation of Emerson's named executive officers. We will also report on our business and provide an opportunity for shareholders to ask questions.

2019 was a year of solid performance in a very challenging global business environment that included our 63rd consecutive year of increased dividends and decisions that put us in a position of even greater strength going into 2020 and beyond. Emerson's Board has a long history of taking decisive action and executing changes to strengthen our organization for the future. The Board recognized early last year that the macro picture was changing and activated a comprehensive review to enhance shareholder value and help Emerson drive both near- and long-term success. Our push to understand and anticipate where the industry is going is part of our disciplined culture around value creation.



As our customers explore ways to digitally transform, we are leading the charge – helping them navigate the latest automation capabilities to experience measurable results and reach high levels of safety, productivity, reliability and efficiency. As a technology leader, we are building on our software and analytics capabilities to create high-value solutions and profitable growth. Our Digital Transformation Roadmap with Emerson's world-class consulting and implementation services is helping customers overcome barriers and realize the benefits of digital transformation through a flexible, tailored, actionable plan. Through strategic, bolt-on acquisitions, we offer a broad automation analytics portfolio to our customers. These acquisitions enable us to advance our use of data to help customers optimize their operations. For more information on our 2019 results, please see our 2019 Annual Report to Shareholders that is being made available with this Proxy Statement.

As we build on our technology capabilities, we are also making investments to help cultivate our strong and engaged workforce, the most valuable asset to our sustained success. I am proud to celebrate the diverse individuals who bring new ideas and innovative solutions to the industry's toughest challenges. We rely on employee feedback to ensure that we are providing the resources employees need to develop, share ideas and deliver excellent work. I firmly believe that employee engagement is a critical element in delivering best-in-class solutions to customers.

None of this would be possible without the work and guidance of our exceptional Board of Directors. I want to extend a special welcome to our newest Board members Martin S. Craighead, former Chairman, President and CEO of Baker Hughes, who was elected to the Board in June, and Mark A. Blinn, former President and CEO of Flowserve, who was elected to the Board in November.

Your vote is very important. I encourage you to complete, sign and return your proxy card, or use telephone or internet voting prior to the meeting, so that your shares will be represented and voted at the meeting even if you cannot attend. On behalf of the Board of Directors and all of us at Emerson, we thank our shareholders for your continued trust and support.

December 13, 2019

Sincerely,

David N. Farr

Chairman and Chief Executive Officer

# Notice of Annual Meeting of Shareholders for Emerson Electric Co.



DATE AND TIME:	Tuesday, February 4, 2020, 10 a.m. CST		
PLACE:	Emerson Headquarters, 8000 W. Florissant Avenue, St. Louis, MO 63136		
ITEMS OF BUSINESS:	To elect as Directors the four nominees named in the accompanying proxy statement.		
	2. To ratify the appointment of KPMG LLP as our independent registered public accounting firm.		
	3. To approve, on an advisory basis, the compensation of Emerson's named executive officers.		
	<ol> <li>To approve an amendment to the Company's Restated Articles of Incorporation to declassify the Company's Board of Directors.</li> </ol>		
	5. To transact other business, if any, properly brought before the meeting.		
WHO CAN VOTE:	Record holders of Emerson common stock at the close of business on November 26, 2019		
HOW TO VOTE:	Your vote is important, and we urge you to cast your vote in advance of the meeting by telephone, internet or mailing your completed and signed proxy card or voting instruction form, or in person at the meeting. If you attend the meeting, you may revoke your previously cast vote and vote in person. Each share is entitled to one vote on each matter to be voted upon at the Annual Meeting.		
MEETING ADMISSION:	An admission ticket for record holders (or a satisfactory account statement for street name holders) is required to attend the meeting. Please see "Proxy Statement Summary" for information on attending the meeting. If you have questions regarding the required information, or to request an admission ticket, please contact the Emerson Investor Relations Department at 314-553-2197 in advance.		
2019 ANNUAL REPORT AND DATE OF DISTRIBUTION:	For more complete information regarding Emerson, please review the Annual Report to Shareholders and the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2019. A copy of our Annual Report to Shareholders for the fiscal year ended September 30, 2019 accompanies this Notice of Annual Meeting of Shareholders and Proxy Statement. This Notice of Annual Meeting of Shareholders and Proxy Statement and the Annual Report to Shareholders are first being made available or mailed to shareholders on or about December 13, 2019.		

By order of the Board of Directors,

December 13, 2019 St. Louis, Missouri

SARA YANG BOSCO

Secretary

#### IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS FOR THE ANNUAL MEETING OF SHAREHOLDERS TO BE HELD ON FEBRUARY 4, 2020

Emerson's Notice of Annual Meeting, Proxy Statement, Form of Proxy, and Annual Report to Shareholders for the fiscal year ended September 30, 2019 are available, free of charge, at www.proxyvote.com. You will need to input the Control Number located on the proxy card or notice of internet availability of proxy materials when accessing these documents. A separate notice of internet availability of such proxy materials is first being sent to our shareholders on or around December 13, 2019. Shareholders may access these materials and vote over the internet or request delivery of a full set of materials by mail or email. If you receive the separate notice of internet availability of proxy materials, you will not receive a paper or email copy of the proxy materials unless you request one in the manner set forth in the notice.

# **Table of Contents**

	Page
Letter to Shareholders – Chairman and Chief Executive Officer	i
Notice of Annual Meeting of Shareholders	ii
Proxy Statement Summary	1
Letter to Shareholders – Lead Independent Director	6
Board and Committee Operations	7
Board and Corporate Governance	7
Corporate Governance and Nominating Committee	12
Audit Committee	14
Compensation Committee	16
Executive Compensation	18
Compensation Discussion and Analysis	18
Compensation Tables	34
Summary Compensation Table	34
Grants of Plan-Based Awards	36
Outstanding Equity Awards at Fiscal Year-End	37
Option Exercises and Stock Vested	39
Pension Benefits	39
Nonqualified Deferred Compensation	40
Potential Payments Upon Termination or Change of Control	42
Pay Ratio Disclosure	46
Management Proposals	47
Proxy Item No. 1: Election of Directors	47
Proxy Item No. 2: Ratification of Independent Registered Public Accounting Firm	54
Proxy Item No. 3: Advisory Vote on Executive Compensation	55
Proxy Item No. 4: Amendment to the Company's Restated Articles of Incorporation to Declassify the Company's Board of	
Directors	56
Ownership of Emerson Equity Securities	57
Ownership of Directors and Executive Officers	57
Ownership of Greater than 5% Shareholders	58
Questions and Answers About the 2020 Annual Meeting	59
Other Matters	62
Appendix A – Emerson Director Independence Standards	A-1
Appendix B – Proposed Amendment to Restated Articles of Incorporation	B-1

# **Proxy Statement Summary**

This summary highlights information contained elsewhere in this Proxy Statement and does not contain all of the information you should consider. You should read the entire Proxy Statement before voting.

#### **Annual Meeting**

#### 2020 ANNUAL MEETING INFORMATION

For additional information about our Annual Meeting, see Questions and Answers on page 59.









## **Meeting Date:**

Tuesday February 4, 2020

#### **Meeting Place:**

**Emerson Headquarters** 8000 W. Florissant Ave. St. Louis, MO 63136

### **Meeting Time:**

10:00 a.m. Central Time

#### **Record Date:**

November 26, 2019

	Board		
Voting Matters	Recommendation	Vote Standard	Page
Management Proposals			
Item 1 Election of Directors	FOR each nominee	Majority present & entitled to vote	47
Item 2 Ratification of appointment of KPMG LLP as Independent Registered Public Accounting Firm	FOR	Majority present & entitled to vote	54
Item 3 Approval of named executive officer compensation	FOR	Majority present & entitled to vote	55
Item 4 Approval of amendment to the Company's Restated Articles of Incorporation to declassify the Company's Board of Directors	FOR	85% of total voting power outstanding	56

For the election of Directors, you have the choice of voting "FOR" all or individual nominees or to "Withhold Authority" to vote for all or individual nominees. For the other proposals, you have the choice to vote "FOR", "AGAINST" or "ABSTAIN".

Whether or not you plan to attend the meeting, please provide your proxy by internet, phone, or by filling in, signing, dating and promptly mailing your proxy card or voting instruction form.



By Internet: www.proxyvote.com



By Phone: 1-800-690-6903 (toll free within U.S. and Canada)



By Mail: Vote Processing, c/o Broadridge 51 Mercedes Way Edgewood, NY 11717

#### **Attending the Meeting**

You may also vote at the meeting. All attendees must present government-issued photo identification, such as a driver's license or passport. If you are a shareholder of record, please check the box on your proxy card and bring the tear-off admission ticket with you. If you are a beneficial, or "street name", holder and your shares are held in the name of someone else (such as a broker, bank or other nominee), please bring a letter or account statement from that firm showing you were a beneficial holder on November 26, 2019. Failure to provide such identification may result in your exclusion from the meeting.

### **Our Board of Directors**

#### **Nominees and Continuing Directors**

The Emerson Board is divided into three classes. You are being asked to vote on the four Director nominees indicated below for the specified terms. The seven continuing Directors were previously elected to terms ending at the Annual Meeting specified. All Directors are independent, except Mr. Farr. Please see "Proxy Item No. 1 – Election of Directors" for more information.

AC Audit Committee

**CC** Compensation Committee

FC Finance Committee

NC Corporate Governance and Nominating Committee

EC Executive Committee

#### Nominees for Terms Ending in 2023



Martin S. Craighead Former Chairman and Chief Executive Officer, Baker Hughes, Inc.

Age: 59 Director Since 2019 Committees: NC, CC



David N. Farr Chairman and Chief Executive Officer, Emerson

Age: 64 Director Since 2000 Committee: EC



Gloria A. Flach Retired Corporate Vice President and COO, Northrop Grumman Corp.

Age: 60 Director Since 2017 Committees: CC, FC



Matthew S. Levatich President and Chief Executive Officer, Harley-Davidson, Inc.

Age: 54 Director Since 2012 Committees: AC, CC

#### To Continue In Office Until 2021



Former Chief Executive Officer and President, Flowserve Corp.

Age: 57 Director Since 2019



Arthur F. Golden Partner, Davis Polk and Wardwell

Age: 73 Director Since 2000 Committees: EC, FC



Candace Kendle Retired Chairman and Chief Executive Officer, Kendle International, Inc.

Age: 72 Director Since 2014 Committees: AC, NC



James S. Turley Retired Chairman and Chief Executive Officer, Ernst & Young LLP

Age: 64 Director Since 2013 Committees: AC, EC, NC

#### To Continue in Office Until 2022



Clemens A. H. Boersig Retired Chairman of the Supervisory Board, Deutsche Bank AG

Age: 71 Director Since 2009 Committees: CC, EC, FC



Joshua B. Bolten President and Chief Executive Officer. **Business Roundtable** 

Age: 65 Director Since 2012 Committees: AC, EC, NC



Lori M. Lee Chief Executive Officer AT&T Latin America and Global Marketing Officer, AT&T, Inc.

Age: 54 Director Since 2018 Committees: AC, FC

#### **Independent and Engaged Board**

91% of our Directors are independent

99% attendance by Directors at committee meetings in fiscal 2019

100% attendance by Directors at 9 Board meetings in fiscal 2019

100% director attendance at the 2019 Annual Meeting

### **Refreshed and Diverse Board**

36% tenure: 0-3 years

36% tenure: 4-8 years

27% tenure: > 8 years

63 average age

#### **Proactive Governance in 2019**

- Board refreshment Added 4 new Directors in the last 3 years
- · Recruitment of diverse Board
- · Accelerated Corporate Social Responsibility reporting
- 10 of 11 Directors are independent
- Management Proposal to Declassify Board of Directors
- Set Company wide greenhouse gas (GHG) reduction
- · Confirmed a second Director as an Audit Committee Financial Expert

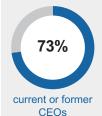
#### **Board Oversight**

- · Lead Independent Director position and annual leadership structure review
- · Balanced Director tenure
- Implementation of key corporate governance policies
  - Stock ownership guidelines
  - Blackout and stock-trading policies
  - Clawback policies
  - Pledging and anti-hedging policies

# **Board Diversity**

THE BOARD SEEKS OUT HIGHLY-QUALIFIED DIVERSE CANDIDATES TO ADD TO THE RANGE OF SKILLS AND EXPERIENCE REPRESENTED ON OUR BOARD.

#### **Board Diversity Background**

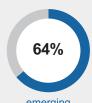












worked or with industry working outside experience the United States

emerging markets experience

### **Fiscal 2019 Highlights**

#### DRIVING STRONG BUSINESS RESULTS THAT CREATE VALUE FOR OUR SHAREHOLDERS

Sales \$18.4B 6% year-over-year increase

**EPS** 7% year-over-year increase

Operating Cash Flow \$3.0B 4% year-over-year increase

Return on Total Capital 19.5% Long-term target >20%

**Cash Returned** To Shareholders

Through dividends and share repurchases

**Three-Year Total** Shareholder Return

price return and 11% dividend return

ong History
Dividends to

Years of Increased Dividends

# **Executive Compensation Highlights**

Our pay for performance philosophy and key principles of our executive compensation program directed our performance objectives that drove solid fiscal 2019 results. We continued to focus on objectives that maximize shareholder value, make Emerson a good global citizen, enhance critical capabilities and encourage career-long commitments to the Company.

- NEO Compensation. Fiscal 2019 NEO annual total compensation reflects our strong fiscal 2019 results and individual performance and accomplishments of our NEOs, including the Company's strong fiscal 2019 financial performance, the continued repositioning of Emerson for growth in softening global markets, continued integration efforts for strategic acquisitions and the actions taken to maintain profitability during a changing business environment.
- · Alignment with Shareholders. We believe that our practice of setting a majority of our NEOs' pay as "at-risk" pay underscores our commitment to our fundamental pay-for-performance principles. By tying a significant percentage of NEO annual total compensation (cash and annual long-term stock award) to performance-based pay that is dependent on achievement of the Company's performance goals as well as the consistent attainment of strong individual performance, we maximize the value we can deliver to shareholders. In fiscal 2019, 91% of our CEO's pay and an average of 84.4% of the other NEOs' annual pay was comprised of "at-risk" compensation. In addition, our NEOs generally hold the stock they earn, substantially exceeding our stock ownership guidelines.
- · Long-Term Performance. In fiscal 2019, 100% of our NEOs' annual long-term stock awards were again performance-based awards. These performance shares awards are subject to the Company's achievement of established financial objectives over the Fiscal 2019 – 2021 performance period, benchmarked against a global growth rate target.
- Competitive Compensation. We continued to target NEO annual total compensation in the median market range.
- · Retention and Succession Planning. We focused on critical retention and succession planning needs for our key executives, including in connection with the promotion of our Executive President Automation Solutions.
- · Focus on Values. We continued our global efforts to solidify and communicate our commitment to our Emerson core values.

# Shareholder Engagement

We value our shareholders' perspective on our businesses and each year interact with shareholders and investment analysts through a variety of engagement activities. As part of our shareholder engagement, we have once again proposed to amend our Restated Articles of Incorporation to declassify our Board of Directors. These engagement activities include our annual investor conference in February and participation in industry conferences throughout the year. In addition, we routinely schedule additional engagement meetings with investors and analysts in various locations around the world, which in 2019 included meetings in New York, Chicago, London and Frankfurt, among other locations. In 2019, we also hosted analysts and investors at key operational headquarters in Shakopee, Minnesota and St. Louis, Missouri. Investors and analysts may schedule meetings with our Director of Investor Relations to request additional information regarding the Company. We reach out to our largest shareholders each year in connection with our Annual Meeting to discuss the matters that will be voted on at the meeting and respond to questions or concerns. Our Investor Relations department can be reached at 314-553-2197, investor.relations@emerson.com, or at www.Emerson.com, Investors, Investor Resources, Shareholder Information.

# **Corporate Governance Highlights**

Topic	Highlight
Director Independence	<ul> <li>10 of 11 Directors are independent</li> <li>Strong Lead Independent Director with significant governance duties</li> <li>All Board Committees are independent pursuant to requirements of the NYSE and our governance documents</li> <li>Regular executive sessions attended by non-management Directors only</li> </ul>
Management Proposal to Declassify Board of Directors	<ul> <li>In response to shareholder requests, we are once again submitting a management proposal to amend our Restated Articles to declassify our Board of Directors.</li> </ul>
GHG Reduction Targets	Announced a commitment to reduce GHG emissions by 20%, normalized to sales.
Two Audit Committee Financial Experts	<ul> <li>The Board has determined that two members of the Audit Committee are Audit Committee Financial Experts under SEC rules.</li> </ul>
Shareholder Responsiveness	<ul> <li>In 2018, we proposed to amend our Restated Articles to allow shareholders the right to amend our Bylaws.</li> <li>We removed our forum selection Bylaw after it was not ratified by our shareholders.</li> </ul>
Proxy Access Bylaw	<ul> <li>Proactive adoption in 2017 of proxy access for Director nominees</li> <li>A shareholder, or group of up to 20, holding 3% of Company stock for 3 years may place a limited number of Director nominees in the Company's proxy statement for election.</li> </ul>
Board Refreshment and Diversity	<ul> <li>Recently added Martin Craighead, former Chairman and Chief Executive Officer of Baker Hughes, and Mark Blinn, former President and Chief Executive Officer of Flowserve.</li> <li>Balance of new and continuing Directors, with average tenure of 7 years and 4 new Directors in last 3 years</li> <li>Average Director age of 63</li> <li>Director retirement and resignation guidelines</li> <li>27% of Directors are women</li> </ul>
Other Governance Practices	<ul> <li>Directors elected by majority voting</li> <li>Over 99% Board and Committee attendance in 2019</li> <li>All Directors then in office attended the 2019 Annual Meeting</li> <li>Comprehensive New Director Orientation</li> <li>No shareholder rights plan or "poison pill"</li> <li>Blackout, clawback, pledging and anti-hedging policies</li> <li>Director and executive officer stock ownership policies</li> <li>Annual Corporate Social Responsibility and Political Spending Reports</li> </ul>

# From Lead Independent Director



#### **CLEMENS A.H. BOERSIG**

#### **Dear Fellow Shareholder:**

As Lead Independent Director, I am in a special position to closely observe and partner with the Board of Directors and David Farr in his role as chairman and CEO. I see firsthand the Company's principled management style and unwavering focus on governance that have fueled long-term value for our shareholders.

An effective Board of Directors is invaluable to help oversee important decisions around strategy to ensure both near- and long-term success for the organization. Independence among these members is critical to keep the voice and interests of shareholders paramount as the Board consults on Company direction.

Emerson's Board recently announced a comprehensive review of the Company's operational, capital allocation and portfolio initiatives to further enhance shareholder value and position the Company for continued strong performance. The Board is leading the evaluation and stakeholder engagement with support from a leading consulting firm and independent legal and financial advisors.

This latest review builds on a longtime focus of the Board: guiding the organization through shifting economic trends, while continuing to invest in strategic ways that position the company to deliver value well into the future. Our Board has deep expertise in business leadership, manufacturing and corporate governance in all types of socioeconomic landscapes. This wealth of experience positions Emerson well to navigate and address the guickly changing macro issues impacting companies of all sizes and industries.

At the same time as it evaluates outside factors, the Board is charged with helping the company take the right steps to maintain its strong foundation for the next generation of leaders. Emerson's Board is active and highly engaged with clear, defined goals for the Company and governance priorities. Chief among these priorities is CEO and Director succession planning. It's a responsibility the Board takes seriously and approaches with the highest level of thoughtful intention.

Since 2017, our Board has welcomed four new members who build on our balanced approach to evaluating strategy and important investment decisions. New Board members help cultivate fresh perspectives and opportunities – critical for a company that is focused on innovating for the future.

Our current Board and the Emerson management team have reinforced the Company's focus on environmental sustainability and our shared role in managing energy use effectively and reducing greenhouse gas (GHG) emissions. Emerson recently announced a commitment to reducing GHG emissions by 20%, normalized to sales, across more than 200 global manufacturing facilities by the year 2028. Emerson has expanded upon this and other efforts in its latest Corporate Sustainability Report, at Emerson.com/CSR.

On behalf of the entire Board, thank you for your continued support and engagement.

Sincerely,

Clemens A.H. Boersig

Lead Independent Director, Emerson

Cleaners Im

# **Board and Committee Operations**

# **Board and Corporate Governance**

#### **Board Responsibility**

The primary responsibility of our Board is to foster our long-term success. In fulfilling this role, each Director must exercise good faith business judgment in the best interests of Emerson, our shareholders, employees and communities in which we operate. Our Board has responsibility for establishing broad corporate policies, setting strategic direction and overseeing management. Management has responsibility for our day-to-day operations, implementing these policies and strategic direction, subject to Board oversight.

#### **Governance Principles and Ethics Program**

Our Board has adopted Corporate Governance Principles and Practices that govern the structure and operations of our Board, Board oversight of management and relations between the Board and our shareholders. In addition, our Board has adopted an ethics program that applies to all Emerson employees and our Directors, and includes an employee code of conduct, supplements that are specifically applicable to our Directors and executive officers, and an additional code of ethics applicable to our Chief Executive Officer, Chief Financial Officer, Chief Accounting Officer and Controller.

The Company's Corporate Governance Principles and each component of its ethics program are available on the Company's website at www.Emerson.com, Investors, Corporate Governance, Business Ethics. Printed copies of these documents are available to shareholders upon written request to Emerson Electric Co., 8000 West Florissant Avenue, St. Louis, Missouri 63136, Attn: Secretary. The Company intends to satisfy the disclosure requirement under Item 5.05 of Form 8-K by posting any amendments and/or waivers to its ethics code at the same location on its website.

The Board of Directors annually reviews its governance policies and practices, taking into account changes in applicable law, trends in corporate governance and input from shareholders.

#### **Recent Corporate Governance Changes**

Our Corporate Governance and Nominating Committee regularly considers a broad range of corporate governance issues and is committed to adopting governance practices that are the most beneficial to the Company and its shareholders. As part of its review process, the Board recently made changes to Emerson's corporate governance polices:

- · Board Refreshment. To ensure that the Board continues to evolve and be refreshed in a manner that serves the Company's changing business and strategic needs, 3 new Directors have joined the Company within the last 18 months.
- GHG Reduction. We have committed to reducing our GHG emissions by 20%, normalized to sales, by the year 2028. This goal was developed in partnership with environmental experts to demonstrate our progress toward reducing emissions while accounting for growth and changes across our dynamic global business.
- · Our Proposals to Declassify Our Board and to Allow Shareholders the Right to Amend Our Bylaws. We recognize that a declassified Board of Directors and the right of shareholders to amend bylaws are increasingly considered important aspects of good corporate governance. In response to these trends and shareholder requests, we have acted. This year, we are again asking our shareholders to amend our Restated Articles to declassify our Board of Directors. See Proxy Item No. 4. Amendment to the Company's Restated Articles of Incorporation to Declassify the Company's Board of Directors. We made a similar proposal in 2013. In 2018, we approved and submitted for shareholder approval amendments to our Restated Articles providing shareholders the right to amend our Bylaws. However, under our Restated Articles, that amendment required the vote of 85% of outstanding shares in favor for approval, which was not attained. Similarly, the 2013 amendment to declassify our Board also required such an 85% vote and did not attain the required approval level.
- Lead Independent Director. In 2016, we amended our Corporate Governance Principles to provide for a Lead Independent Director, as discussed below in "Board Leadership Structure" on page 8.
- · Proxy Access Bylaw. In 2017, we amended our Bylaws to adopt proxy access, which provides eligible shareholders a process for including their director nominees in the Company's proxy materials. Proxy access is discussed below at "Corporate Governance and Nominating Committee—Proxy Access" on page 13.
- Removal of Forum Selection Bylaw. In 2018, we submitted a proposal to shareholders to ratify our forum selection Bylaw, which provided that the sole and exclusive forum for specified legal actions would be courts located in Missouri. The proposal was not approved. As a result, the Board has subsequently reconsidered the provision and removed it from the Bylaws.

#### **BOARD AND COMMITTEE OPERATIONS**

Corporate Social Responsibility Reporting. In 2015, at the Board's direction, we published our first Corporate Social Responsibility
Report highlighting the Company's environmental stewardship, integrity and ethics, corporate governance, political spending and
lobbying, human resources and diversity, supply chain practices and community involvement. In 2019, the Company published its
fourth Corporate Social Responsibility Report.

We believe these actions are indicators of good governance and enhance our accountability to shareholders.

#### **Board Meetings and Attendance**

There were nine meetings of the Board during fiscal 2019. All Directors attended at least 75% of the meetings of the Board and committees on which he or she served. Moreover, Directors had 100% Board meeting attendance and the Directors' average attendance rate at meetings of the committees on which they serve was 99%. Directors are strongly encouraged to attend the Annual Meeting, although the Company has no policy requiring attendance. All of the Directors then in office attended the 2019 Annual Meeting.

#### **Board Leadership Structure**

The Board believes that it should have the flexibility to determine whether the same person should serve as both Chair and CEO based on what it believes will provide appropriate Company leadership and deep global industry knowledge. The Board believes that its current structure, with Mr. Farr serving as both Chair and CEO, is appropriate given Mr. Farr's past success and extensive experience in these roles, the efficiencies of having the CEO serve as Chair, the Company's strong corporate governance structure, including Mr. Boersig's strong leadership role as Lead Independent Director, and the Company's financial performance under Mr. Farr's leadership.

As part of its leadership structure review, in 2016 the Board established the Lead Independent Director position to strengthen the independent leadership of the Board. The Lead Independent Director is elected from the independent Directors for a three-year term. Among other things, the Lead Independent Director chairs regularly scheduled meetings of non-management Directors, reviews Board agendas and information, calls meetings of the independent Directors, acts as the Board's key liaison with the Chairman and serves on the Board's executive committee. The Lead Independent Director is available for consultation with shareholders. The Chair and CEO consults periodically with the Lead Independent Director and the committee Chairs, all of whom are independent, on Board matters and on issues facing the Company.

Each year the Board, through its Corporate Governance and Nominating Committee, reviews its leadership structure including the combined Chair and CEO, to ensure that it remains appropriate for the Company.

#### **Board Role in Risk Oversight**

The Board has responsibility for oversight of the Company's risk management process. This process is designed to provide to the Board timely visibility into the identification, assessment and management of critical risks. The Audit Committee assists the Board by annually reviewing and discussing with management this process and its functionality. The areas of critical risk include strategic, operational, cyber security, compliance, environmental, sustainability, financial and reputational. The full Board, or the appropriate committee, receives this information through updates from management to enable it to understand and monitor the Company's risk management process.

#### **Board Composition**

Our Board consists of eleven Directors. We have added three new Directors in the last two years.

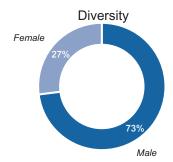
As required by our Restated Articles of Incorporation, our Board is divided into three classes, with the terms of office of each class ending in successive years. The Directors in one class are elected at each Annual Meeting to serve for a three-year term and until their successors are duly elected and qualified, subject to their earlier death, resignation or removal. Periodically, a Director is elected to a shorter term, or moved into a different class between meetings, to rebalance the classes as a result of the early departure of a Director.

Pursuant to the Company's Bylaws, a Director may not stand for election after age 72 without Board review and assessment. If our Board determines that continued service beyond this period is in the best interests of Emerson and our shareholders, our Board may amend the Bylaws to waive this requirement and allow election to additional one-year terms, subject to our classified Board structure and key business issues.

#### **Proposal to Declassify Board of Directors**

Based on feedback from shareholders, management is resubmitting a proposed amendment to our Restated Articles of Incorporation that would eliminate our classified board structure and allow all Directors to be elected annually. We encouraged shareholders at the Annual Meeting in 2013 to approve the same amendment but the amendment did not receive the required vote to pass. We recognize that many of our shareholders would prefer a declassified Board structure and are therefore resubmitting the proposal at this year's Annual Meeting. We urge all shareholders to vote FOR the declassification proposal. Please see Proxy Item No. 4. Amendment to the Company's Restated Articles of Incorporation to Declassify the Company's Board of Directors.

We are committed to reviewing our Board's composition to ensure that we continue to have the right mix of skills, diversity, background and tenure. The diversity and tenure composition of our Board is as follows:





Our Board's membership represents a balanced approach to Director tenure, allowing our Board to benefit from the experience of longer-serving Directors as well as the fresh perspectives of newer Directors. The Board is continually seeking out highly-qualified, diverse candidates to add to the range of skills and experiences represented on our Board.

Our Directors have a wide range of skills and experience in a variety of professions and industries, including:

DIRECTOR SKILLS AND EXPERIENCE			
Global business experience	Chief executive officer experience		
Financial expertise, including chief financial officer experience	<ul> <li>Expertise in technology and innovation</li> </ul>		
Corporate governance expertise	Operational leadership, including as chief operating officer		
<ul> <li>Experience doing business in emerging markets and China</li> <li>Expertise in cybersecurity and IT</li> </ul>	<ul> <li>Business development expertise, including investment banking, mergers and acquisitions and financial markets</li> </ul>		

The specific background, skills and experience of each of our Directors is detailed under Proposal 1 – Election of Directors.

The Corporate Governance and Nominating Committee has the primary responsibility for developing a Director succession plan. The Committee periodically reviews our Board composition and, as discussed above, identifies the appropriate mix of experiences, skills, attributes and tenure for our Board in light of our Company's current and future business environment and strategic direction, all with the objective of recommending a group of Directors that can best continue our success and represent our shareholders' interests. The Committee and our Board are committed to developing a diverse pool of potential candidates for future Board service. As part of this process, the Board recently added Martin Craighead, former Chairman and Chief Executive Officer of Baker Hughes and Mark Blinn, former Chief Executive Officer and President of Flowserve. Among other attributes, Mr. Craighead brings deep knowledge in the energy sector, coupled with a proven record of global leadership and financial expertise. Among other attributes, Mr. Blinn brings a breadth of knowledge in energy and automation end markets, as well as significant financial expertise and board experience.

#### **Other Key Governance Policies**

We have adopted corporate governance policies which encourage significant long-term stock ownership and align the interests of our executives with our shareholders. These policies include:

- · Executive compensation practices that incentivize long-term performance with equity compensation using multi-year performance and vesting periods; align executive and shareholder interests and reward for superior performance rather than creating a sense of entitlement. See "Executive Compensation - Compensation Discussion and Analysis" on page 18.
- Stock ownership guidelines that require NEOs to hold stock equal to at least a specified multiple of their base salaries.
- Blackout and stock trading policies that require permission to trade in Emerson stock.
- Clawback policies that allow us to reduce, cancel or recover incentive compensation tied to intentional misconduct that led to a material restatement of our financial statements. See "Policies Supporting Our Fundamental Principles" on page 31.
- · Pledging and anti-hedging policies that prohibit certain speculative transactions that are not in alignment with our shareholders. Specifically, our hedging policy prohibits any officer (including any executive officers) and Directors from engaging in transactions to hedge or offset value declines in the value of our stock, regardless of how acquired, such as short selling, put or call options, forward sale or purchase contracts, equity swaps and exchange funds. Our pledging policy prohibits pledging of Company shares as collateral for a loan by Directors or elected officers. See "Policies Supporting Our Fundamental Principles" on page 31.

#### Review, Approval or Ratification of Transactions with Related Persons

We have developed and implemented processes to obtain and review all transactions and relationships in which the Company and any of our Directors, Director nominees or executive officers, or any of their immediate family members, are participants, and to determine

#### **BOARD AND COMMITTEE OPERATIONS**

whether any of these individuals have a direct or indirect material interest in any such transaction. Transactions that are determined to be material to a related person are disclosed as required. Pursuant to these processes, all Directors and executive officers annually complete a Director and Executive Officer Questionnaire and a Conflict of Interest Questionnaire that are designed to identify related person transactions and both actual and potential conflicts of interest. We also review the nature and extent of business between the Company and other companies affiliated with our Directors or executive officers. Under the Company's ethics program, an executive officer is required to immediately disclose all the relevant facts and circumstances of any actual or potential conflict of interest to the Company's Ethics Committee. If the Ethics Committee determines that there is a conflict, it will refer the matter to the Board of Directors. A Director is required to immediately disclose all the relevant facts and circumstances of any actual or potential conflict of interest to the Board. In each case, the Board will review the matter to make a final determination as to whether a conflict exists, and, if so, the appropriate resolution.

The Company has a written ethics program applicable to all Directors and executive officers of the Company that prohibits Directors and executive officers from entering into transactions, or having any relationships, that would result in a conflict of interest with the Company. Waivers of the ethics program requirements for Directors and executive officers may only be granted by the Board of Directors. The Company's ethics program documents can be found on the Company's website at www.Emerson.com, Investors, Corporate Governance, Business Ethics.

#### **Certain Business Relationships and Related Party Transactions**

Based on the review described above, there were no transactions from October 1, 2018 through the date of this proxy statement, and there are no currently proposed transactions, in which the Company was or is to be a participant, in which the amount involved exceeded \$120,000 and in which any of the Company's Directors or executive officers or any of their immediate family members, or any beneficial holder of more than 5% of our common stock, either had or will have a direct or indirect material interest.

#### **Director Independence**

The Board has determined that all current Directors, other than Mr. Farr, are independent, as defined under the general independence standards of the New York Stock Exchange ("NYSE"). All Directors identified as independent meet the Board adopted independence standards. These standards are included in Appendix A and are available on the Company's website at www.Emerson.com, Investors, Corporate Governance, Principles & Practices.

In the course of the Board's independence determinations, it considered any transactions, relationships and arrangements as required by the Company's independence standards. In particular, with respect to each of the three most recently completed fiscal years, the Board considered for:

- · Flach, Levatich and Lee, the annual amount of sales to Emerson by the company which the Director serves or served as an executive officer, and purchases by that company from Emerson, and determined that in each case the amounts of such sales and purchases in fiscal 2019 were less than 0.021% of such other company's annual revenue and in each year were immaterial and well below the threshold set in the Emerson independence standards.
- Golden, the annual amount paid by Emerson to the law firm of which he is a partner and determined that the amount of such payments in fiscal 2019 was less than 0.50% of such firm's annual revenues and was in each year immaterial and well below the threshold set in the Emerson independence standards.
- · Levatich, Boersig, and Turley, the annual amount of contributions by Emerson to charitable organizations for which the Director serves as a director, officer or trustee and determined that such contributions were immaterial, below the threshold set in the Emerson independence standards, were made through the Company's normal corporate charitable donation approval process and were not made on behalf of any Director. For 2019, the amount of such contributions were: Boersig: \$5,000 to the New York Philharmonic; Levatich: \$3,250 to Northwestern University; and Turley: \$4,154 to the Boy Scouts of America-Greater St. Louis Area Council, \$932,000 to the St. Louis Municipal Opera Theatre and \$655,000 to Forest Park Forever. These last three organizations are prominent St. Louis civic organizations to which Emerson, as a St. Louis headquartered company, has provided substantial support for over 30 years, long before Mr. Turley joined the Emerson Board or the boards of these organizations.

#### **Committees of Our Board of Directors**

Our Board of Directors has delegated certain of its responsibilities to committees to provide for more efficient Board operations and allow Directors to engage in deeper analysis and oversight in specific areas of importance. The members and Committee Chairs are designated by the Board based on recommendations from the Corporate Governance and Nominating Committee. The Chair of each Committee helps develop the agenda for that Committee and provides a report to our Board on Committee activities. Each Committee annually reviews the adequacy of its Charter and conducts an evaluation of its performance.

Our Board has adopted written Committee charters which are available on our website, www.Emerson.com, Investors, Corporate Governance, Committee Charters. The primary responsibilities and membership of each Committee are below:

COMMITTEE	PRIMARY RESPONSIBILITIES AND MEMBERSHIP
Audit	The Audit Committee assists the Board in providing oversight of the systems and procedures relating to the integrity of the Company's financial statements, financial reporting process, systems of internal accounting and financial controls, internal audit process, risk management (including technology and cybersecurity), compliance with legal and regulatory requirements and the independent audit of the annual financial statements. The Committee is directly responsible for the appointment, oversight, qualification, independence, performance, compensation and retention of the Company's independent registered public accounting firm, including audit fee negotiations. The Committee reviews with management major financial risk exposures and the steps management has taken to monitor, mitigate and control such exposures.
	The members of the Audit Committee are J. S. Turley (Chair), J. B. Bolten, C. Kendle, L. M. Lee and M. S. Levatich. The Board has determined that each member is independent under the enhanced audit committee independence standards in the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and NYSE listing standards. The Board has also determined that L. M. Lee and J. S. Turley are Audit Committee Financial Experts under SEC rules. The Committee met four times in fiscal 2019.
Compensation	The Compensation Committee discharges the Board's oversight of the Company's executive compensation program and produces the Committee's proxy statement report on executive compensation. Among other things, the Committee approves goals and objectives, evaluates performance and sets compensation for the CEO; approves elements of compensation for and oversees the evaluation of certain other officers, including the NEOs; oversees the Company's equity incentive plans; and monitors the Senior Management Succession Plan.
	The current Compensation Committee members are C. A. H. Boersig (Chair), M. Craighead, G. A. Flach and M. S. Levatich. The Board has determined that each member meets the enhanced NYSE independence standards and qualifies as an "outside director" under Section 162(m) of the Internal Revenue Code, as amended ("IRC") and as a "non-employee director" under Rule 16b-3 of the Exchange Act. The Committee met seven times in fiscal 2019.
Corporate Governance and Nominating	The Corporate Governance and Nominating Committee oversees the Company's corporate governance; reviews its governance principles and independence standards; oversees the annual Board and Committee evaluations; discharges the Board's responsibilities related to Director compensation; identifies, evaluates and recommends individuals for Board and Committee membership; makes recommendations as to the size and composition of the Board and its Committees; and reviews the Company's conflict of interest policies, codes of ethics, corporate social responsibility and sustainability policies and reporting; political activities and compliance with related laws and regulations, and oversees management's implementation thereof.
	The members of the Committee are J. B. Bolten (Chair), M. Craighead, C. Kendle and J. S. Turley. The Board has determined that all members are independent under NYSE listing standards. The Committee met five times in fiscal 2019.
Executive	The Executive Committee exercises Board authority between Board meetings on matters in which specific direction has not been given by the Board, to the extent permitted by law and except for certain specified matters.
	The members of the Committee are D. N. Farr (Chair), C. A. H. Boersig, J. B. Bolten, A. F. Golden, and J. S. Turley. The Committee did not meet in fiscal 2019.
Finance	The Finance Committee advises the Board with respect to the Board's oversight of the Company's financial affairs, including long-range financing requirements and strategy, capital structure, dividend and share repurchase policies, short-term investment policy and hedging strategies, and retirement plans, as well as Company charitable contributions and the Emerson Charitable Trust.
	The members of the Committee are A. F. Golden (Chair), C. A. H. Boersig, G. A. Flach and L. M. Lee. The Committee met five times in fiscal 2019.

#### **Board and Committee Evaluations**

Our Board assesses annually its effectiveness and that of its Committees. All Directors complete an evaluation form for the Board and for each Committee on which they serve. These forms include numerical ratings for certain key metrics, as well as the opportunity for written comments. The comments provide key insights into the areas Directors believe the Board can improve or in which its performance is strong. The evaluation results are reported to the full Board, and each Committee is provided with its Committee evaluation results. The Corporate Governance and Nominating Committee oversees the process. Evaluation topics include number and length of meetings, topics covered and materials provided, Committee structure and activities, Board composition, including any comments on other members of the Board and their expertise, succession planning, Director participation and interaction with management and promotion of ethical behavior. Our Board discusses the results of each annual evaluation and, as appropriate, implements enhancements and other modifications identified during the evaluation.

### **Corporate Governance and Nominating Committee**

#### **Nomination Process**

The Corporate Governance and Nominating Committee is primarily responsible for identifying and evaluating director candidates and for recommending re-nomination of incumbent directors. The Committee, which consists entirely of independent directors under applicable SEC rules and NYSE listing standards, regularly reviews the appropriate size and composition of the Board and anticipates vacancies and required expertise. The Committee reviews potential nominees from several sources, including Directors, management, shareholders or others. The Committee is also authorized to retain search firms to identify potential director candidates, as well as other external advisors, including for purposes of performing background reviews of potential candidates. Mr. Craighead, who is standing for election for the first time, was recommended by an independent Director.

In evaluating potential nominees, the Committee considers the knowledge, reputation, experience, integrity and judgment of the candidates, their contribution to the diversity of backgrounds, experience and skills on the Board and their ability to devote sufficient time and effort to their duties as Directors. The Board considers the following experience particularly relevant: manufacturing, global business, in particular in emerging markets and China, business development, technology and innovation, legal, investment banking, acquisitions and finance, government, corporate governance and information technology, as well as experience on the boards of other major organizations. The Company's Corporate Governance Principles set forth the minimum qualifications for nominees. Candidates are interviewed multiple times by the Chairman and CEO, Lead Independent Director, and other members of the Board to ensure that candidates not only possess the requisites skills and characteristics, but also the personality, leadership traits, work ethic, and independence of thought to effectively contribute as a member of the Board. The best candidates are then recommended by the Committee to the Board.

To ensure that the Board continues to evolve and be refreshed in a manner that serves the Company's changing business and strategic needs, before recommending for re-nomination a slate of incumbent directors for an additional term, the Committee also evaluates whether incumbent directors possess the requisite skills and perspective, both individually and collectively. This evaluation is based primarily on the results of the periodic review the Committee performs of the requisite skills and characteristics of Board members, as well as the composition of the Board as a whole, and the results of the Board's annual evaluation.

The Board's policy is to seek the most qualified candidates without regard to race, gender, national origin, religion, disability, age or sexual orientation. However, in evaluating candidates the Committee will consider these diversity criteria. The Board seeks to maintain a balance of perspectives, qualities and skills on the Board to obtain a diversity of viewpoints to better understand the technical, economic, political and social environments in which the Company operates. Existing Board members and outside agencies recommend candidates to further these policy objectives. The Board's success on these objectives is measured by the range of viewpoints represented on the Board.

The Committee will consider candidates recommended by shareholders if required biographical information is properly submitted as described in "Other Matters - Future Shareholder Proposals and Nominations" at page 62 below. Properly submitted shareholder recommendations are sent to the Committee and will receive the same consideration as others identified to the Committee.

The Company's Bylaws permit shareholders to nominate Directors at an annual meeting of shareholders or at a special meeting at which Directors are to be elected. The procedures for making such nominations are discussed in "Other Matters - Future Shareholder Proposals and Nominations" beginning on page 62.

#### **Proposal to Declassify Board of Directors**

The Committee and the Board have approved and submitted to shareholders for approval an amendment to our Restated Articles of Incorporation to declassify our Board. Please see Proxy Item No. 4. Amendment to the Company's Restated Articles of Incorporation to Declassify the Company's Board of Directors.

#### **Proxy Access**

In 2017, the Board amended the Company's Bylaws to permit up to 20 shareholders owning in the aggregate at least 3% of the Company's outstanding common stock continuously for at least three years to nominate and include in the Company's proxy materials director nominees constituting up to the greater of two individuals or 20% of the Board, provided that the nominating holders and the nominees satisfy the requirements specified in the Bylaws, including providing the Company with advance notice of the nomination. For more information on how to submit a nominee for inclusion in Company proxy materials pursuant to these provisions, see "Other Matters - Future Shareholder Proposals and Nominations" on page 63 below.

#### **Director Compensation**

#### **Processes and Procedures for Determination of Director Compensation**

The Corporate Governance and Nominating Committee annually reviews compensation practices for the Company's Directors and makes recommendations to the Board regarding the form and amount of compensation for determination by the Board. To assist the Committee in performing these duties, management engages an outside consultant to prepare a director compensation analysis and to make recommendations. Based on this analysis, management makes recommendations regarding Director compensation for the Committee's consideration. Frederic W. Cook & Co. prepared this analysis for fiscal 2019. For fiscal 2020, no changes were recommended by management and the Committee and no changes were made by the Board.

#### **Director Compensation Program**

Each non-management Director is paid an annual retainer in cash and/or restricted stock or restricted stock units ("RSUs"), as well as meeting fees and reimbursement of expenses. The Lead Independent Director and each Committee Chair receive an additional cash retainer. Mr. Farr does not receive any additional compensation for service on the Board. In fiscal 2019, the Director compensation program provided for the following payments:

Туре	Amount
Annual Cash Retainer	\$115,000
Restricted Stock or RSU Retainer	\$150,000
Lead Independent Director Retainer	\$30,000
Committee Chair Retainers	Audit and Compensation – \$25,000 each Finance and Corporate Governance & Nominating – \$20,000 each
Meeting Fees	\$1,500 for each Board or Committee meeting

Effective December 1, 2018, the cash portion of the annual retainer was increased from \$100,000 to \$115,000 and the restricted stock/ RSUs portion of the annual retainer was increased from \$140,000 to \$150,000, payable February 5, 2019. Other retainers were increased to the following levels: Lead Independent Director - from \$25,000 to \$30,000, Chairs of Audit and Compensation Committees - from \$20,000 to \$25,000 and Chairs of Finance and Corporate Governance and Nominating Committees - from \$15,000 to \$20,000. Board and Committee meeting fees were not increased.

Emerson's Director Stock Ownership Policy generally requires non-management Directors to hold stock equal to five times annual cash compensation, subject to a phase-in policy for new Directors. Our non-management Directors are required to hold all restricted stock and RSUs until retirement from our Board. The awards generally do not vest until the last day of a Director's term after the age of 72, or earlier death, disability or a change of control of the Company. If a Director's tenure on the Board ends for any other reason, the vesting of the award is at the discretion of the Committee. If the restrictions on the awards do not lapse, the awards are forfeited to the Company. Restricted stock includes both dividend and voting rights. Dividend equivalents are paid on RSUs, which do not have voting rights.

Directors may defer all or a part of their cash compensation under the Company's Deferred Compensation Plan for Non-Employee Directors. Directors may also defer payment of the dividend equivalents on RSUs. Deferred amounts are credited with interest quarterly at the Bank of America prime rate. Under SEC rules, interest on deferred amounts is considered above-market if the rate of interest exceeds 120% of the applicable federal long-term rate. During fiscal 2019, the applicable prime rate ranged from 5.00% to 5.50%, while 120% of the applicable federal long-term rate ranged from 2.96% to 3.57%. A. F. Golden participated in this deferral program during fiscal 2018 and above-market earnings on his deferred amounts are set forth in the Director Compensation Table. All deferred amounts are payable in cash.

As part of the Company's charitable contributions practice, the Company may, in the Board's discretion, make a charitable contribution in the names of Emerson and a Director (including management Directors) upon retirement from the Board (as determined by the Board), taking into account the Director's Board tenure, accomplishments, and other relevant factors.

#### **BOARD AND COMMITTEE OPERATIONS**

The table below sets forth non-management Director compensation for fiscal 2019.

#### **Director Compensation**

Name(1)	Fees Earned or Paid in Cash (\$)	Stock Awards (\$)(2)(3)	Change in Pension Value and Nonqualified Deferred Compensation Earnings (\$)(4)	All Other Compensation (\$)(5)	Total (\$)
Clemens A. H. Boersig	197,336	149,968	_	10,000	357,304
Joshua B. Bolten	158,666	149,968	_	22,178	330,812
Martin S. Craighead	45,832	99,977	_	0	145,809
Gloria A. Flach	144,000	149,968	_	5,000	298,968
Arthur F. Golden	152,666	149,968	89,853	10,000	402,487
Candace Kendle	139,500	149,968	_	0	289,468
Lori M. Lee	138,000	149,968	_	22,021	309,989
Matthew S. Levatich	142,500	149,968	_	26,184	318,652
James S. Turley	163,668	149,968	_	10,000	323,636

- (1) Mr. Farr is the only management Director, and his compensation is set forth in the Summary Compensation Table and related tables. He did not receive any additional compensation for his service as a Director. Mr. Blinn was not a director in fiscal 2019.
- On February 5, 2019, the Directors then in office were awarded 2,264 shares of restricted stock, or RSUs in the case of Dr. Boersig, with a total value of \$149,968 (\$150,000 divided by the grant date value of Emerson stock, rounded down to the nearest whole share) representing their fiscal 2019 restricted stock award. On June 4, 2019, Mr. Craighead was awarded 1,618 shares of restricted stock as his pro rata amount of the fiscal 2019 award. Each amount constitutes the aggregate grant date fair value of restricted stock and RSUs for fiscal 2019 calculated in accordance with FASB ASC Topic 718.
- The total number of shares of restricted stock held by each of the non-management Directors at September 30, 2019 is: Dr. Boersig-3,450; Mr. Bolten-18,545; Mr. Craighead-1,618; Ms. Flach-6,112; Mr. Golden-42,051; Dr. Kendle-13,937; Ms. Lee-2,864; Mr. Levatich-17,376; and Mr. Turley-15,209; and Dr. Boersig-23,063 RSUs.
- Includes above-market earnings for fiscal 2019 on cash fees or dividend equivalents that a Director elected to defer as follows: Mr. Golden-\$52,853. Also includes the aggregate increase of \$37,000 for Mr. Golden in the actuarial present value of his accumulated pension benefit for fiscal 2018 pursuant to the Company's Continuing Compensation Plan for Non-Management Directors. The Continuing Compensation Plan for Non-Management Directors was terminated on June 4, 2002. Mr. Golden remains eligible for such plan because he was a Director prior to termination of the plan. Mr. Golden will, after termination of service, receive \$30,000 annually for life, which was the annual cash retainer in effect on that date. If service terminates because of death, the benefit will be paid to his surviving spouse for five years.
- Includes Company matching contributions under the Company's charitable matching gifts program which matches charitable gifts of up to \$10,000 for all employees and Directors of the Company. Also includes for Messrs. Bolten and Levatich and Ms. Lee amounts for spousal travel and cost to attend and participate in business-related events.

#### **Audit Committee**

#### **Report of the Audit Committee**

The Audit Committee assists the Board in providing oversight of the systems and procedures relating to the integrity of the Company's financial statements, the Company's financial reporting process, its systems of internal accounting, financial and reporting controls, the internal audit process, risk management, the independent audit process of the Company's annual financial statements and the Company's compliance with legal and regulatory requirements. Management is responsible for these processes.

The Audit Committee reviews with management the Company's major financial risk exposures and the steps management has taken to monitor, mitigate and control such exposures. Management has the responsibility for the implementation of these activities. In fulfilling its oversight responsibilities, the Committee reviewed and discussed with management the audited financial statements in the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2019, including a discussion of the quality and the acceptability of the Company's financial reporting and controls. The Committee also reviews the Company's guarterly earnings press releases and reports on Form 10-Q prior to distribution and filing.

The Company's independent registered public accounting firm is responsible for expressing an opinion on the conformity of those audited financial statements with U.S. generally accepted accounting principles and on the effectiveness of the Company's internal control over financial reporting. The Committee reviewed with the independent registered public accounting firm the firm's judgments as to the quality and the acceptability of the Company's financial reporting and such other matters as are required to be discussed with the Committee by the applicable requirements of the Public Company Accounting Oversight Board ("PCAOB") and the Securities and Exchange Commission. In addition, the Committee has discussed with the independent registered public accounting firm the firm's independence from management and the Company, including the impact of non-audit related services provided to the Company and the matters in the independent registered public accounting firm's written disclosures required by Rule 3526 of the PCAOB, as may be modified or supplemented.

The Committee also discussed with the Company's internal auditors and the independent registered public accounting firm in advance the overall scope and plans for their respective audits, including timing, risk assessments, locations and coverage, and any reliance by the external auditors on work performed by the internal auditors. The Committee meets at least quarterly with the internal auditor and the independent registered public accounting firm, with and without management present, to discuss the results of their examinations, their evaluations of the Company's internal controls, and the overall quality of the Company's accounting and financial reporting.

The Committee is directly responsible for the appointment, oversight, qualification, independence, performance, compensation and retention of the Company's independent registered public accounting firm, including audit fee negotiations and approval. The Committee has evaluated whether retaining KPMG as the Company's independent auditor for the year is in the best interest of Emerson and its shareholders. The Committee considers whether KPMG's known legal risks include involvement in proceedings that could impair their ability to perform the annual audit, and reviews historical and proposed KPMG fees charged to the Company.

In performing its review, the Committee also considers the quality, candor and effectiveness of KPMG's communications with the Committee and management; how effectively KPMG maintained its independence as demonstrated by exercising judgment, objectivity and professional skepticism; reports of the PCAOB and other available data regarding the guality of work performed by KPMG; KPMG's long tenure and experience as the Company's auditor, and the geographic reach and expertise of KPMG to address the demands placed on an auditor by the global breadth and complexity of Emerson's business in terms of quantity, quality and location of staff.

The Committee also considers whether, to assure continuing auditor independence, there should be rotation of the independent registered public accounting firm.

The Committee is responsible for the selection of the lead engagement partner, and as required by law, assures rotation of the lead partner every five years. When appropriate, KPMG provides a list of candidates for the role of lead engagement partner, who are then interviewed by members of senior management. The Committee considers their recommendations and those of KPMG leadership, evaluates the candidate's qualifications, strengths and weaknesses and selects the lead engagement partner.

In reliance on the reviews and discussions referred to above, the Committee recommended to the Board of Directors that the audited financial statements be included in the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2019 for filing with the Securities and Exchange Commission. In accordance with its Charter, the Committee has reappointed KPMG LLP as the Company's independent registered public accounting firm to audit the Company's consolidated financial statements for fiscal 2020, based on their overall qualifications, objectivity, significant experience and understanding of the Company's operations, and their ability to deploy resources to match Emerson's global operations.

#### **Audit Committee**

James S. Turley, Chair Candace Kendle Lori M. Lee Matthew S. Levatich Joshua B. Bolten

#### Fees Paid to KPMG LLP

Fees paid to KPMG LLP, the Company's independent registered public accounting firm:

\$ in millions	2018	2019
Audit Fees	\$22.0	\$20.4
Audit-Related Fees	2.4	1.6
Tax Fees	0.6	0.5
All Other Fees	_	_
Total KPMG LLP Fees	\$25.0	\$22.5

Audit Fees primarily represent the cost for the audit of the Company's annual financial statements, reviews of quarterly SEC filings and statutory audits at non-U.S. locations.

#### **BOARD AND COMMITTEE OPERATIONS**

Audit-Related Fees are primarily attributable to other acquisition and divestiture due diligence, audits of employee benefit plans and statutory filings.

Tax Fees are related to tax compliance services.

The Audit Committee approved in advance all services provided by KPMG LLP. The Audit Committee's pre-approval policies and procedures are included within the Audit Committee Charter, which can be found on the Company's website at www.Emerson.com, Investors, Corporate Governance,

# **Compensation Committee**

The Compensation Committee operates under a written charter that details the Committee's authority, composition and procedures. The Committee may delegate authority with respect to specific matters to one or more members, provided that all decisions of any such members are presented to the full Committee at its next meeting. For a discussion of delegations of authority to the CEO, see "Equity Compensation Grant Practices" at page 33 below.

For fiscal 2019, the Compensation Committee reviewed management's process for assessing risk in the Company's compensation programs, policies and practices for its employees, including the Company's executive compensation program and practices. The Committee accepted the result of these reviews that our compensation programs, policies and practices do not create risks that are reasonably likely to have a material adverse effect on our business. Please see "Our Compensation Best Practices" on page 21 and "Policies Supporting our Fundamental Principles" on page 31 for additional information.

#### Role of Executive Officers and the Compensation Consultant

#### **Executive Officers**

As described in "Compensation Discussion and Analysis - Setting Annual Total Compensation" on page 23, our CEO makes recommendations to the Compensation Committee based on management input regarding total compensation of the other executive officers. Management also develops and presents to the Committee design recommendations for compensation programs.

The Compensation Committee has unrestricted access to management and may request the participation of management or the Committee's independent consultant at any meeting or executive session. Committee meetings are regularly attended by the CEO, except for executive sessions and discussions of his own compensation, by the Vice President-Executive Compensation, who leads some of the discussions regarding the Company's compensation programs, and the Committee's independent consultant. The Committee regularly reports to the Board on compensation matters and annually reviews the CEO's compensation with the Board in executive sessions of non-management Directors only.

#### **Compensation Consultant**

The Compensation Committee has sole discretion, at Company expense, to retain and terminate compensation consultants, independent legal counsel or other advisors, including sole authority to approve their fees and retention terms. Any Committee member may request the participation of independent advisors at any meeting. The Committee has engaged Exequity LLP as its independent consultant. Exequity reports directly to the Committee and performs services as directed by the Committee. In 2019, Exequity reviewed our comparator group companies, the compensation of our CEO and the other NEOs and a pay for performance analysis. Management engages Frederic W. Cook & Co. from time to time to assist with executive compensation program design and competitive pay analysis. The Committee reviews this information in determining compensation for the NEOs. Neither Exequity nor Frederic W. Cook & Co. provides any other services to the Company. See also "Competitive Market Information" on page 22.

### **Compensation Committee Report**

The Compensation Committee of the Board of Directors acts on behalf of the Board to establish and oversee the Company's executive compensation program in the interests of the Company and its shareholders. For a discussion of the Compensation Committee's policies and procedures, see "Compensation" on page 11, "Compensation Committee" on page 16 and "Role of Our Compensation Committee" on page 20.

#### **BOARD AND COMMITTEE OPERATIONS**

Management of the Company has prepared the Compensation Discussion and Analysis describing the Company's compensation program for senior executives, including the NEOs. See "Compensation Discussion and Analysis" beginning on page 18. The Compensation Committee has reviewed and discussed the Compensation Discussion and Analysis for fiscal 2019 with the Company's management. Based on this review and discussion, the Compensation Committee recommended to the Board of Directors that the Compensation Discussion and Analysis be included in the Company's proxy statement for its 2020 Annual Meeting of Shareholders.

#### **Compensation Committee**

Clemens A. H. Boersig, Chair Martin S. Craighead Gloria A. Flach Matthew S. Levatich

#### **Compensation Committee Interlocks and Insider Participation**

The functions and members of the Compensation Committee are set forth above under "Compensation" on page 11. All Committee members are independent and none of the Committee members has served as an officer or employee of the Company or a subsidiary of the Company. During fiscal 2019, no member of the Committee and no other Director was an executive officer of another company on whose compensation committee or board any of our executive officers served.

# **Executive Compensation**

# **Compensation Discussion and Analysis**

This Compensation Discussion and Analysis describes the compensation programs and practices regarding our Named Executive Officers ("NEOs") for the 2019 fiscal year. Our NEOs for fiscal 2019 included our Chief Executive Officer, Chief Financial Officer and the next four most highly compensated officers, listed below:

NEO NAME	NEO TITLE
David N. Farr	Chairman and Chief Executive Officer
Frank J. Dellaquila	Senior Executive Vice President and Chief Financial Officer
Michael H. Train	President
Steven J. Pelch	Chief Operating Officer and Executive Vice President – Organizational Development
Robert T. Sharp	Executive President Commercial & Residential Solutions
Surendralal L. Karsanbhai	Executive President Automation Solutions

#### **Executive Summary**

At Emerson, our goal is to attract and retain talented executives who deliver value to our shareholders through the achievement of the Company's specific business objectives, such as consistent, sustained growth in earnings per share, cash flow and premium return on investments. Our executive compensation program and overall pay for performance philosophy align with that goal and our results.

#### **Fiscal 2019 Performance Highlights**

Three-Year Total Shareholder Return +34% Achieved 23% price return and 11% dividend return

**Earnings Per Share** \$3.71 7% year-over-year increase

**Free Cash Flow** \$2.4B 13.1% of net sales; up 6% year-overyear

**Shareholders** \$2.5B Through dividends and share repurchases

**Cash Returned to** 

**Return on Total** Capital 19.5% Long-term target >20%

- · Solid financial performance despite challenging global markets
- Net sales of \$18.4 billion, a 6% increase year-over-year
- Operating cash flow of \$3 billion, a 4% increase year-over-year (16.4% of net sales), and free cash flow of \$2.4 billion, after deducting capital expenditures of \$0.6 billion
- · 63 years of increased dividends to shareholders
- Formed Digital Transformation business to help our customers navigate the latest automation capabilities to realize measurable results and reach high levels of safety, productivity, reliability and efficiency
- · Launched a comprehensive review of operational, capital allocation and portfolio initiatives to address challenging global markets and expected continued slowing of growth
- Expanded our software and analytics capabilities through strategic bolt-on acquisitions to create high-value solutions and profitable growth
- Continued success in integration of recent strategic acquisitions, including Tools & Test and Valves & Controls, the largest acquisition in Emerson history

#### **Focus on Values**

At Emerson, we have built a foundation of unified core values that inform the decisions we make as an organization. These values guide how we interact with our employees, shareholders, customers and suppliers. We believe that this is an expectation not only of Emerson, but of our customers and the communities and geographies where we do business.



Demonstrating our core values begins at the top. Our CEO communicates the importance of supporting our values to all of our employees globally on a quarterly basis, and our NEOs reinforce our values with our businesses and functions in their actions and decisions. In 2019, we also facilitated a global survey of nearly 20,000 employees to gauge our progress on continuing to improve our purpose-driven, values-based culture. Our employees shared valuable feedback and insights about the power of these values and how much they resonate across our organization. We rely on this feedback to ensure that we are not only Supporting our People through our pay for performance practices, but also providing the programs needed to boost their skillsets and cultivate management capabilities and the resources they need to develop and share ideas and maintain a high quality of life.

#### Pay for Performance Fundamental Principles

Our executive compensation program is based on a consistent set of key principles that directs compensation decisions and communicates to participants the Company's core values, critical business strategies and performance objectives. These principles guide the performance objectives that drive strong results to maximize shareholder value, make Emerson a good global citizen, enhance critical capabilities for us and our customers and encourage career-long commitments to the Company.

These fundamental compensation principles include:

- · maximizing shareholder value by allocating a significant percentage of compensation to performance-based pay that is dependent on achievement of the Company's performance goals, without encouraging excessive or unnecessary risk taking;
- rewarding for superior performance rather than creating a sense of entitlement;
- aligning executive and shareholder interests by providing long-term stock-based incentives as a significant portion of total compensation and expecting executives to hold the stock they earn;
- attracting and retaining talented executives by providing competitive compensation and career-growth opportunities; and
- · rewarding overall corporate results while recognizing individual contributions.

Our executive compensation program mirrors our rigorous and disciplined management process - a hallmark of Emerson since our founding in 1890 - by ensuring that these principles are reflected in our compensation decisions. We also engage with and value the feedback of our shareholders on the components of our executive compensation program.

Emerson's shareholders again expressed strong support for our executive compensation program at our 2019 Annual Meeting, with a vote of over 95% in support. For each of the last nine Annual Meetings of Shareholders, over 90% of shares voted were in support of our executive compensation program.

#### **Role of Our Compensation Committee**

Our Compensation Committee acts on behalf of our Board to establish our compensation philosophy and oversee our executive compensation program. The current members of our Compensation Committee are Clemens A. H. Boersig (Chairman), Gloria A. Flach, Matthew S. Levatich and Martin S. Craighead. Pursuant to its Charter, which can be found on our website at www.Emerson.com, our Committee is responsible for:

#### **Compensation Responsibilities**

- Reviewing and approving compensation of our CEO, NEOs and other executive officers
- Reviewing and approving all compensation plans and aggregated payouts
- · Reviewing CEO compensation with Board
- Designating comparator group companies to determine competitive market pay ranges
- Establishing performance objectives and benchmarks for performance-based incentive programs
- · Monitoring NEO stock ownership
- · Approving all executive benefit plans

#### Organizational/Talent Responsibilities

- · Evaluating CEO's performance
- Reviewing and discussing performance and leadership potential of NEOs and other executive officers with the CEO
- Working with the CEO on succession planning for executive management and our next generation of leaders

#### **Compensation Mix**

In determining the total compensation of each of our NEOs, the Compensation Committee balances the compensation mix considering the executive's level of responsibilities, leadership and career potential, individual performance and service with the Company, with the objective of achieving a high and sustainable level of Company and individual performance. At-risk compensation (annual bonus and performance shares) increases as responsibilities increase, and generally makes up 75% or more of the total compensation mix for our NEOs. Total compensation is targeted to the median market range of our comparator group.

Annual Cash Compensation			
Base Salary	Rewards individual performance and may vary with Company performance		
Annual Bonus	Rewards achievement of the Company's annual financial targets and considers individual performance, contributions and leadership		
Long-Term Stock-Based I	ncentive Compensation		
Performance Shares	Supports achievement of long-term strategic operating goals, such as consistent and sustained earnings per share and cash flow, in order to deliver shareholder value; benchmarked against global gross domestic product growth to reflect the Company's global reach and focus		
	The primary long-term compensation element		
	Three-year performance period		
	Aligns executive pay with shareholder interests		
Restricted Stock	Supports succession planning, critical retention and key leadership development efforts		
	Used only in special situations without any set frequency or value level		
	Awards are highly selective		
	Cliff vests no sooner than 3 years and generally 5 to 10 years		

#### **Key Compensation Decisions in Fiscal 2019**

- · Awarded annual cash bonuses to all NEOs, with Mr. Farr's bonus decreasing 11.1% from \$2.7 million in 2018 to \$2.4 million in 2019
- Awarded performance shares to all NEOs, subject to the achievement of financial targets for the three-year performance period ending September 30, 2021
- Awarded restricted stock to Mr. Karsanbhai in connection with his promotion to Executive President Automation Solutions to ensure his retention in this critical position

• Expanded clawback rights for all incentive compensation awards and payments to provide for potential forfeiture or clawback in connection with violations of the Company's ethics and compliance programs and policies, including its Code of Conduct and Code of Ethics to the extent allowed by law

#### **Our Compensation Best Practices**

	What We Do		What We Don't Do
<b>⊘</b>	At-Risk Pay: At-risk compensation increases as responsibilities increase	×	<b>No Golden Parachutes</b> : No executive employment or individual change of control agreements or "golden parachutes"
<b>⊘</b>	Talent Management: Robust compensation and performance review and planning process	×	No Stock Hedging or Pledging: No hedging or pledging of Company securities
<b>⊘</b>	Risk Analysis: Committee annual assessment of compensation risks	×	No Executive Loans: No loans to executives or purchases of Company securities on margin
	Focus On Retention: Utilize highly-selective restricted stock awards for critical retention and succession planning purposes	×	No Repricing of Options: No repricing or buyout of underwater stock options
<b>②</b>	Executive Officer Severance Policy: No severance in excess of 2.99 times current NEO cash compensation without shareholder approval	×	No Guaranteed Bonuses: Cash bonuses are not guaranteed for NEOs
<b>⊘</b>	Non-competes and Non-solicits: All awards subject to non-competition and non-solicitation obligations	×	No Tax Gross-Ups: No tax gross-ups for NEOs (except for relocation policy applicable to all employees)
<b>⊘</b>	Clawbacks: Maintain clawback rights on cash bonus and equity awards	×	No Single-Trigger COC: Incentive plans require "double trigger" change of control
<b>⊘</b>	Stock Ownership: NEOs' actual ownership greatly exceeds stock ownership guidelines	×	No Excessive Perks: All executive perquisites have a specific business purpose
<b>⊘</b>	Stock Trading Policy: Executives must obtain written permission from CEO and CFO or General Counsel before trading in Emerson stock		
	Committee Consultant: Committee retains independent compensation consultant		

#### **Competitive Market Information**

#### **How We Determine Our Comparator Group**

The Compensation Committee annually reviews the comparator group that it uses to conduct market analysis and determine competitive pay ranges for our NEOs. As in prior years, the Committee reviewed a special study and screening prepared by Frederic W. Cook & Co. and selected comparator companies based upon one or more of the following criteria:

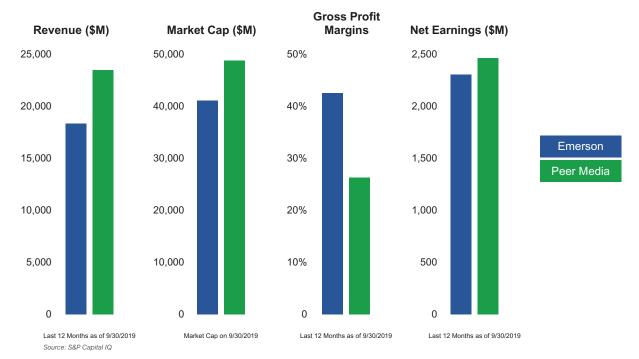
- 1 Net Revenue: Approximately ½ to 2x Emerson revenues?
- 2 Market Capitalization: Approximately ½ to 2x Emerson market capitalization?
- 3 Common Industries: An Emerson main competitor? Do we compete for customers? Do we compete for talent?
- Advanced Technology: Employs high technology to fuel growth?
- Innovation: Brings innovation to market? Grows through repositioning existing product or service offerings? Expands to new market segments?
- 6 Global Presence: Less than 40% of revenue from one country/region?
- Business Complexity: Significant business presence in multiple different industries?
- Emerson Customer: A current Emerson customer in a familiar industry?

#### 2019 Comparator Group Companies

For fiscal 2019, DowDuPont was removed from our existing comparator group, resulting in the 22-company comparator group listed below:

Fiscal 2019 Comparator Group				
Caterpillar	Fluor	Ingersoll Rand	PPG	United Technologies
Cummins	General Dynamics	International Paper	Raytheon	3M
Danaher	Goodyear Tire	Lockheed Martin	Schlumberger	
Deere	Honeywell	Northrop Grumman	TE Connectivity	
Eaton	Illinois Tool Works	Parker Hannifin	Textron	

#### **Emerson vs. Comparator Group**



#### **Elements of Compensation**

#### **Setting Annual Total Compensation**

The Compensation Committee targets annual total compensation (cash and annual long-term stock compensation) for our NEOs in the median market range of our comparator group. To determine the median range, the Committee uses a competitive pay analysis of total compensation for the proxy reported officer positions at the comparator group companies prepared by Frederic W. Cook & Co. The Committee also reviews and confirms the competitive market pay analysis with Exequity, its independent compensation consultant. The competitive pay analysis is not used to establish performance goals in the Company's compensation programs.

The Committee does not set specific financial targets related to annual cash compensation and pay determinations are not based on any formula. Actual pay is dependent on Company and individual performance and based on the Committee's informed judgment. The Committee does monitor the relative internal compensation relationships between the CEO and the other NEOs, however, no specific pay ratio is targeted.

The Committee meets in executive session to review and set the CEO's compensation. The Committee considers a number of factors in making its decision, including: market data; compensation elements; Company performance; tenure and experience; retention; and the CEO's individual performance, leadership, contributions to the Company and impact on results. The Committee also discusses the CEO's compensation annually with the non-management Directors in executive session.

For the NEOs and other key executives, our CEO reviews with the Committee the individual performance and leadership potential of these key executives, along with the Company's financial results, and makes individual pay recommendations to the Committee. The CEO's recommendations are informed by our robust annual organizational review, compensation planning and performance review processes.

#### Fiscal 2019 CEO and NEO Performance

**CEO Performance.** In determining the appropriate level of total compensation for the CEO, the Committee evaluated the Company's solid financial performance in fiscal 2019 (summarized on page 18); his success in navigating a challenging geopolitical climate and macro business environment; the Company's strong and consistent performance driven by our disciplined management process and high-margin growth; our strategic acquisition activity; his critical succession planning leadership; his tenure as CEO; his individual leadership, performance and contributions; and the retention of Mr. Farr. Considering these factors, the Committee determined that Mr. Farr's 2019 total compensation, up only slightly over 2018, positioned him appropriately in the median market range. The Committee noted that Mr. Farr successfully led the Company through the 2019 fiscal year and highlighted the following significant accomplishments.

#### **Fiscal 2019 CEO Accomplishments**



Continued positioning Emerson for sustained success despite shifting macro trends and softening global markets



Enhanced Emerson's technology, software and services capabilities to leverage the company's industry expertise to offer the broadest automation technology and analytics portfolio to our customers and customized digital transformation solutions for the industry, including through strategic bolt-on acquisitions of:

The automation and software businesses from Zedi, Inc., a Cloud SCADA Platform that solidifies Emerson's position as premier solutions provider to the upstream oil and gas industry to lead the next wave of innovation in the SCADA market

KnowledgeNet™ (KNet), analytics application software that accelerates digital transformation initiatives across process and hybrid industries; integrated with Emerson's leading Plantweb™ digital ecosystem, KNet will enhance the comprehensive analytics solutions Emerson offers to customers

Bioproduction Group (Bio-G), a leader in simulation, modeling, and scheduling software for biomanufacturing; combined with Emerson's extensive life sciences technology and expertise portfolio will help companies accelerate biomanufacturing

iSolutions Inc., a data management consulting group that provides organizations with tools to make data-driven production and operational decisions based on the analysis of real-time insights from integrated field and plant systems; will strengthen Emerson's Operational Certainty Consulting organization with the addition of a data management practice for process, hybrid and discrete businesses

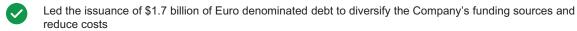
Intelligent Platforms, a division of General Electric, a provider of programmable logic controller (PLC) technologies and devices to enable smarter plants; a strong complement to Emerson's focus on digital transformation and the Industrial Internet of Things through its Plantweb™ digital ecosystem, enabling Emerson to provide its customers with broader control and management of their operations

- Navigated a fast-evolving global business environment with geopolitical and economic challenges
- Continued to drive Emerson's succession planning process to ensure the early identification and development of future leaders across the organization
- Continued to build on the expertise of the Board, including the appointment of Martin S. Craighead, former chairman, president and CEO of Baker Hughes, to the Board of Directors
- Enhanced Emerson's longstanding commitment to creating shareholder value through the Company's long-standing dividend payment and a three-year total shareholder return
- Guided the organization to a goal of reducing greenhouse gas (GHG) emissions by 20%, normalized to sales, across over 200 of Emerson's global manufacturing facilities by the year 2028

Other Named Executive Officer Performance. In setting compensation for the other NEOs, the Committee considered the Company's solid fiscal 2019 financial performance, the continued repositioning of Emerson for growth in softening global markets, continued integration efforts and the actions taken to maintain profitability during a changing business environment, as well as Mr. Farr's evaluation of each NEO's individual performance, leadership and accomplishments. The Committee also evaluated the NEOs based on their interactions with and presentations to the Board.

#### **NEO Fiscal 2019 Accomplishments**

#### F. J. Dellaquila



Implemented selected operational and legal entity reorganizations to reduce costs and improve cash mobility profile

Improved the internal control environment through enhanced use of digital tools and organized the effort to leverage the use of those tools to increase efficiency across functional areas within Emerson, further demonstrating our commitment to the Emerson core values of Continuous Improvement and Collaboration

Continued to execute on capital allocation strategy and investment prioritization to drive return on investment

#### M. H. Train

Drove underlying growth in our international business activities while continuing to prepare and plan for softening global macro business environment

Championed our core values of Integrity and Ethics worldwide with our employees and customers, with active focus on Corporate Governance excellence for our global businesses

Provided advocacy and thought leadership with investors, customer executives, industry groups, and government officials around the world on critical topics of Workforce of the Future, STEM, Digital Transformation, Sustainability & Decarbonization, Cybersecurity and Trade Relations

As Chairman Automation Solutions, successfully transitioned duties to Mr. Karsanbhai, including focused activities in connection with the integration of the Intelligent Platforms business into our new Machine **Automation Solutions unit** 

#### S. J. Pelch

Improved customer on-time delivery performance during a challenging global supply chain environment with escalating tariff costs and uncertainty

Maintained a strong focus on core values of Safety and Quality for our employees and customers

Effectively managed the succession planning, transition and leadership development for several key positions

Significant advancement in migrating our global operations to a single cloud-based human resource system, along with benefit and payroll harmonization

#### R. T. Sharp

Delivered a strong year of sales growth, profitability and cash flow for the Commercial & Residential Solutions platform, including reaching record levels for both sales and operating cash flow while maintaining strong levels of safety performance

Achieved strong integration performance for the first full year of the Tools & Test acquisition

Increased focus on Supporting our People by serving as a member of the Emerson Diversity Council and acting as executive sponsor to the Blacks Reinforcing Diversity Employee Resource Group

Advanced and launched several new product programs to both strengthen existing market positions and enter into strategic new market areas demonstrating our core values of Innovation and Continuous Improvement

#### S. L. Karsanbhai

Delivered a year of strong underlying sales, reported sales and earnings growth for the Automation Solutions

Completed eight strategic acquisitions and a successful second year integration of the Valves and Controls business

Continued a strong focus on technology development with a number of key new product releases in core and expanded market opportunities demonstrating our core values of Innovation and Continuous Improvement

Established a dedicated Digital Transformation business to ensure continued Customer Focus and Collaboration by helping our customers navigate the latest automation capabilities to realize measurable results and reach high levels of safety, productivity, reliability and efficiency

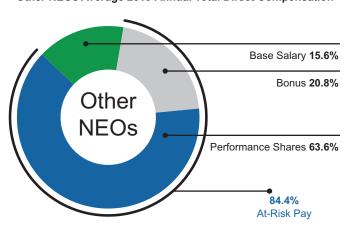
#### **Fiscal 2019 Annual Total Compensation Mix**

We believe that our practice of setting a majority of our NEOs pay as "at-risk" pay underscores our commitment to our fundamental pay-for-performance principles. By tying a significant percentage of NEO annual total compensation (cash and long-term stock) to performance-based pay that is dependent on achievement of the Company's performance goals as well as the consistent attainment of strong individual performance, we maximize the value we can deliver to shareholders. In fiscal 2019, 91% of our CEO's pay and an average of 84.4% of the other NEOs' annual pay was comprised of "at-risk" compensation (amounts do not include other forms of compensation shown in the Summary Compensation Table or special restricted stock grant to Mr. Karsanbhai).

#### **CEO 2019 Annual Total Direct Compensation**

# Base Salary 9% Bonus **16%** 91% At-Risk Pay Performance Shares 75%

#### Other NEOs Average 2019 Annual Total Direct Compensation



#### **Annual Cash Compensation**

The Committee targets total annual cash compensation in the median market range of total cash compensation, while placing more emphasis on performance-based annual cash bonus than on base salary. Base salary generally represents 10-20% of total NEO compensation and bonus generally represents 15-25%.

Base Salary. Fiscal 2019 base salary increases were based on the Committee's review of the Company's solid fiscal 2018 performance, individual performance and potential and competitive market compensation. The Committee also considered market survey data that indicated that the predicted merit increase, without promotions, for comparable executive positions averaged approximately 3%.

NEO Name	FY 2018	FY 2019	% Change
D. N. Farr	\$1,350,000	\$1,400,000	3.7%
F. J. Dellaquila	\$ 715,000	\$ 740,000	3.5%
M. H. Train(1)	\$ 570,000	\$ 650,000	14.0%
S. J. Pelch(2)	\$ 550,000	\$ 600,000	9.1%
R. T. Sharp	\$ 560,000	\$ 600,000	7.1%
S. L. Karsanbhai(3)	(4	\$ 525,000	(4)

- (1) Mr. Train became President on October 1, 2018. He previously served as Executive President Emerson Automation Solutions.
- (2) Mr. Pelch became Chief Operating Officer on December 31, 2017.
- (3) Mr. Karsanbhai became Executive President Emerson Automation Solutions on October 1, 2018.
- (4) Mr. Karsanbhai was not a NEO for fiscal 2018.

As shown above, for fiscal 2019 base salary (the only guaranteed portion of NEO compensation) comprised only 9% of our CEO's and an average of 15.6% of our other NEOs' annual total compensation.

Bonus. In determining fiscal 2019 bonuses, the Compensation Committee reviewed the Company's solid financial performance, the continued repositioning of Emerson for growth in softening global markets, continued integration efforts for recent strategic acquisitions and the actions taken to maintain profitability during a changing business environment, as well as the individual performance and leadership of each NEO. The Committee used discretion and based its decisions on its informed judgment considering these factors collectively. No individual weightings were assigned to any of these factors.

NEO Name	FY 2018	FY 2019	% Change
D. N. Farr	\$2,700,000	\$2,400,000	(11.1)%
F. J. Dellaquila	\$1,300,000	\$1,175,000	(9.6)%
M. H. Train(1)	\$ 750,000	\$ 785,000	4.7%
S. J. Pelch(2)	\$ 700,000	\$ 785,000	12.1%
R. T. Sharp	\$ 750,000	\$ 725,000	(3.3)%
S. L. Karsanbhai(3)	(4)	\$ 675,000	(4)

- (1) Mr. Train became President on October 1, 2018. He previously served as Executive President Emerson Automation Solutions.
- (2) Mr. Pelch became Chief Operating Officer on December 31, 2017.
- (3) Mr. Karsanbhai became Executive President Emerson Automation Solutions on October 1, 2018.
- (4) Mr. Karsanbhai was not a NEO for fiscal 2018.

As shown above, for fiscal 2019 cash bonus comprised only 16% of our CEO's and an average of 20.8% for our other NEOs' annual total compensation.

#### **Annual Long-Term Stock Compensation**

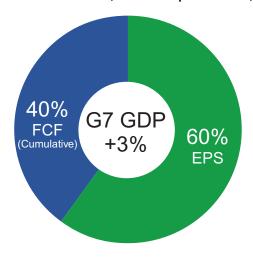
The Committee targets total annual compensation for our NEOs in the median market range of our comparator group, with performancebased stock compensation being the largest component of our NEOs annual total compensation. We value our long-term stock compensation awards based on the fair value at grant; however, an executive may realize more or less than his or her targeted longterm compensation depending on Company and stock performance over the performance period.

Performance Shares. Performance shares awards are the primary long-term compensation element and the cornerstone of our pay-for-performance philosophy. The Committee may increase or decrease the amount of an award based on individual performance and targets the median market range for total annual compensation. We believe that performance shares align the interests of our executives and shareholders and support the achievement of long-term strategic operating goals such as premium, sustained growth in earnings and cash flow. Given our global reach, our performance benchmark also reflects the importance of measuring our growth against the growth of the global economy.

Each annual performance shares program has a three-year performance period with defined performance targets set by the Committee at the beginning of the period from the various measures set forth in the Company's Incentive Shares Plans. An award of performance shares under the program represents the right to receive shares of our common stock to the extent the identified performance objectives are met. Dividend equivalents may be paid, but only on earned awards at the end of the performance period.

At the end of a performance period, the Committee reviews the Company's financial results against the performance targets and certifies the level of achievement for payout of the awards. The Committee may include or exclude from both targets and actual results specified items of an unusual, non-recurring or extraordinary nature as allowed by the plans. Payouts are made primarily in common stock, with a portion paid in cash to cover tax obligations. Awards include confidentiality, non-competition and non-solicitation obligations and expanded clawback rights and are subject to a double-trigger change of control provision.

#### Fiscal 2019 – 2021 Performance Metrics (Period from October 1, 2018 - September 30, 2021)



#### What do we consider when we make performance shares awards?

In making an individual annual award, the Committee considers the NEO's: (1) ability to make a significant contribution to the Company's financial results, (2) level of responsibility, (3) individual performance and (4) leadership potential. The annual performance shares award generally represents more than half of the NEO's total compensation, depending on the NEO's role and responsibilities.

100% of our NEOs annual long-term incentive awards are performance-based awards.

#### Why these performance metrics?

Each year, the Compensation Committee works with executive management and its independent executive compensation consultant to review and establish financial and operational performance metrics that are consistent with our long-term strategic objectives and in line with market practices. The Committee sets targets for the three-year performance period that will challenge our business leaders to drive operating results that generate shareholder returns. At the end of the performance period, our NEOs earned awards are based on the level of achievement against these targets.

For the Fiscal 2019 – 2021 Performance Shares Program, the Committee determined that earnings per share and free cash flow (operating cash flow less capital expenditures) were again the metrics most appropriate to drive premium growth.

#### Earnings per share (EPS)

EPS provides a holistic measure of the Company's ability to create value for our shareholders. It emphasizes our operational performance measured through earnings growth, demonstrates the effectiveness of our capital allocation strategy through share repurchases and reflects tax efficient strategies.

#### Free cash flow

Cash generation is a true indicator of our earnings, asset management and investment performance. Operating earnings are the largest contributor to free cash flow and are the result of leverage on incremental sales, specific cost reduction and productivity initiatives and price increases to offset inflation. Improvements in inventory management, days sales outstanding and days payable contribute to working capital reductions which also contribute to free cash flow. Investments in organic growth and acquisitions add to free cash flow. The return on these investments generate returns for our shareholders.

The Committee will continue to examine our performance metrics through the changing business environment in future award years to ensure continued focus on delivering shareholder value.

#### How do we benchmark our performance?

The Committee also sets an appropriate benchmark each year that reflects the global reach and focus of our Company. We believe that measuring our financial and operating results against a global benchmark is appropriate in our position as a global leader in the industries we serve.

#### G7 gross domestic product (G7 GDP)

For the Fiscal 2019 – 2021 Performance Shares Program, the Committee again determined that nominal G7 GDP was the appropriate benchmark and set the target growth rate as 3 percentage points above G7 GDP.

The Committee will continue to examine this benchmark and growth target to make sure it remains appropriate and competitive in future award years.

#### How do we calculate results against our performance metrics?

At the end of the fiscal 2019 – 2021 performance period, the Committee will review our financial results against the performance targets set at the beginning of the performance period. The Committee will consider whether there are any adjustments that should be made to account for unusual, non-recurring or extraordinary items. The Committee will then certify the level of achievement against the targets for payout of the awards.

#### **Determination of EPS Performance**

Fiscal 2021 EPS will be calculated as a percentage of the EPS Target. The EPS target is 2018 EPS multiplied by the compound average annual growth rate in G7 GDP from 2019 - 2021, plus three percentage points, to drive premium earnings growth.

#### Free cash flow

Cumulative free cash flow from fiscal 2019 - 2021 is calculated as a percentage of the free cash flow target. The free cash flow target is the sum of the yearly free cash flow targets from 2019 - 2021. Each yearly free cash flow target is the prior year target amount, beginning with adjusted fiscal 2018 free cash flow, multiplied by that year's annual growth rate in G7 GDP, plus three percentage points, to drive premium cash flow growth.

#### **Maximum Payout**

Each performance metric is capped at 125% achievement, for a maximum aggregate payout for these awards of 125%.

Pursuant to our Incentive Shares Plans, the Committee also has the discretion to adjust a payout percentage where results and/or business climate warrant. See "Fiscal 2017 – 2019 Performance Shares Program" on page 30 below.

Fiscal 2019 - 2021 Performance Shares Program Awards. In fiscal 2019, 100% of our NEOs' annual long-term stock compensation was comprised of performance shares awards. The following individual performance shares awards were made to the NEOs:

NEO Name	FY 2019 – 2021 Performance Shares Awarded (\$ Value)(1)	FY 2019 – 2021 Performance Shares Awarded (# Shares)
D. N. Farr	\$11,357,291	164,384
F. J. Dellaquila	\$ 2,677,238	38,750
M. H. Train	\$ 2,677,238	38,750
S. J. Pelch	\$ 2,677,238	38,750
R. T. Sharp	\$ 2,314,515	33,500
S. L. Karsanbhai	\$ 2,314,515	33,500

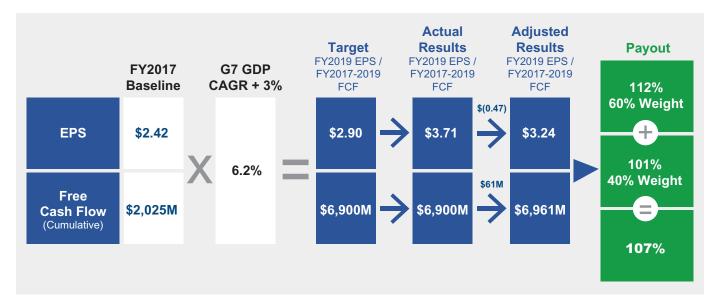
<sup>(1)</sup> Value at \$69.09 per share, the average high and low stock price of on date of grant, November 6, 2018

For fiscal 2019, performance shares represented 75% of our CEO's annual total compensation and an average of 63.6% for our other NEOs.

#### **EXECUTIVE COMPENSATION**

Fiscal 2017 – 2019 Performance Shares Program. The performance period for the Fiscal 2017 – 2019 Performance Shares Program ended on September 30, 2019. The targets and weightings were calculated in the same manner as described above. The Committee determined that the target earnings per share was \$2.90 and the target cumulative free cash flow was \$6.9 billion. In determining the results for the performance period, the Committee determined that it was appropriate to adjust for certain discrete items, including adjustments primarily related to acquisition and divestiture activity and restructuring and tax items. In addition, although financial performance was strong, the Committee exercised its discretion to remove the impact of non-operational EPS favorability for 2019.

The Committee determined that the fiscal 2019 EPS, after a downward adjustment of \$0.47 (from \$3.71), was \$3.24, and cumulative free cash flow over the performance period, after upward adjustment of \$61 million (from \$6.9 billion), was \$6.961 billion, as discussed above. The impact from the adjustments resulted in a reduced payment under the formula.



This performance resulted in a 107% payout of the awarded performance shares. The Company has not had a performance shares program payout at 100% for more than the last decade, which correlates to the difficulty of achieving the targets set. The payouts are reflected in the Option Exercises and Stock Vested table on page 39.

#### Other Stock Awards

Restricted stock and stock options are also available for award under our long-term stock-based compensation program. Awards of restricted stock are highly selective and reserved for critical retention, recognition or succession planning purposes. Stock options have not been granted to NEOs since 2015.

Restricted Stock. In limited circumstances, such as special retention, recognition and succession planning needs, the Committee may make a separate award of restricted stock. Awards of restricted stock are highly selective. Restricted stock awards are not considered as a portion of a NEOs annual total compensation and may, therefore, result in compensation above the median range in the year of award. The Committee views this program as an important management succession planning and retention tool. The objective is to lock in top executives and their potential replacements identified through the succession planning process. Restricted stock provides participants with dividends and voting rights beginning on the award date. There is no set frequency of restricted stock awards, and they are granted with long-term cliff vesting periods of up to 10 years and no less than 3 years.

In fiscal 2019, the Committee granted 10,000 shares of restricted stock with a 10-year vesting period to S. L. Karsanbhai in connection with his promotion to ensure the retention of this key executive.

Stock Options. Stock option awards are still available for granting under our long-term incentive plans; however, no stock option awards have been made to any of the NEOs since 2015. When utilized, stock option awards are issued at no less than fair market value on the date of the award and generally vest over a period of three years with a ten-year term. We do not pay dividend equivalents on stock options and do not "reprice" awards.

#### **Policies Supporting Our Fundamental Principles**

To support our pay-for-performance philosophy and underlying fundamental principles of our compensation programs, we have implemented certain policies regarding NEO ownership of and actions in connection with stock and other incentive compensation. In addition to our compensation programs, we believe that appropriate stock ownership guidelines and our stock trading, clawback and pledging and anti-hedging policies further align the interests of our executives with shareholders by encouraging long-term superior performance without encouraging excessive or unnecessary risk taking.

			Fundamental Policies		
Stock ownership	Requires NEOs to hold Emerson stock equal to at least a specified multiple of base salary. NEOs generally have 5 years to comply. Emerson NEOs substantially exceed the guidelines.				
		Position	Req. Multiple(1)	Actual(2)	
		CEO	5X	156X	-
		CFO	3X	51X	
		Other NEOs	1X	10X-23X	
Stock trading	Requires written permission from CEO and from CFO or General Counsel before trading in Emerson stock.				
Clawback	Provides that our Board may reduce, cancel or require recovery of all or a portion of any executive officer's annual bonus or long-term incentive compensation if the Board determines that the executive officer has engaged in intentional misconduct leading to a material restatement of the Company's financial statements. Our 2015 Incentive Shares Plan includes additional clawback provisions. Beginning in fiscal 2019, the Company expanded clawback rights for all incentive compensation awards and payments to provide for potential forfeiture or clawback in connection with violations of the Company's ethics and compliance programs and policies, including its Code of Conduct and Code of Ethics to the extent allowed by law.				
Hedging	Our hedging policy prohibits officers (including executive officers) and Directors from engaging in transactions to hedge or offset value declines in the value of our stock such as short selling, put or call options, forward sale or purchase contracts, equity swaps and exchange funds.				
Pledging	Prohibits pledging of Company shares as collateral for a loan by Directors or elected officers.				

- (1) Includes share equivalents and shares in retirement accounts and restricted stock.
- (2) Actual multiple based on beneficial ownership, excluding options (see page 57), and share price of \$66.86 as of September 30, 2019.

#### **EXECUTIVE COMPENSATION**

#### Severance, Executive Termination and Retirement

Emerson does not have employment agreements, severance agreements or golden parachute agreements with the NEOs. The terms of all executive terminations and retirements are determined by the Committee individually based on specific facts and circumstances and not on formulaic rules. We follow these general principles:

- · We do not pay lump sum, non-forfeitable cash severance payments.
- As permitted under shareholder-approved plans, departing plan participants, including NEOs, may have additional time to exercise stock options, up to the time permitted in the original grants.
- The Committee may allow continuation (without accelerated vesting) of previously granted performance shares or restricted stock awards, which would be paid if and when the Company achieves specified performance targets or time vesting requirements are met.
- Departing executives sign extended non-competition, non-solicitation and confidentiality agreements, and/or reaffirm existing
  agreements on these matters. Executives forfeit awards if they breach their non-competition, non-solicitation or confidentiality
  agreements.

The Committee has adopted an Executive Officer Severance Policy which provides that the Company shall not implement individual severance or change of control agreements providing certain benefits (as described in the Policy) to any NEO in excess of 2.99 times the sum of the NEO's then current base salary and most recent cash bonus without shareholder ratification. The policy is located at www.Emerson.com, Investors, Corporate Governance, Executive Officer Severance Policy.

#### **Change of Control**

If a change of control occurs, we protect all employees who participate in long-term stock plans, the Savings Investment Restoration Plans and the Pension Restoration Plan as described under "Potential Payments Upon Termination or Change of Control" at page 43 below. Our 2011 Stock Option Plan and 2015 Incentive Shares Plan include a "double trigger" for vesting following a change of control, although stock awards under our prior stock option and incentive shares plans vest upon a change of control. When triggered, we would expect to accelerate vesting of stock awards and pay accrued benefits under the Savings Investment Restoration Plans and the Pension Restoration Plan. We do not credit additional years of service under any plans or continue medical or other benefits. We do not make additional cash payments related to stock compensation plans. We do not increase payouts to cover payment of taxes and do not provide tax gross-ups.

#### **Security and Perquisites**

Due to increased security risks inherent in senior executive positions, we provide NEOs with residential security monitoring and personal security as needed. The Company's security policy and the Board of Directors require that the Chairman and CEO use Company aircraft for all travel to promote business efficiency and safety given our global footprint. The Company provides limited personal use of Company aircraft to the other NEOs. All NEOs reimburse the Company at first class rates for personal use, calculated at the maximum rate prescribed under U.S. Treasury regulations. The Company also provides NEOs with cars, club memberships, financial planning and an annual physical. We believe these perquisites assist in retaining and attracting executives and are similar to those often provided at other similarly-sized companies. NEOs and other employees may receive Company tickets for sporting or other events. The Committee reviews these perquisites annually. Total perquisite costs and related information appear in the Summary Compensation Table on page 35. The Company does not provide any reimbursement for taxes on perquisites, except as may be prescribed in our relocation policies applicable to all employees.

#### **Other Benefits**

The NEOs are eligible for Company-provided benefits that are generally available to all other employees, including qualified 401(k) savings plans, a qualified defined-benefit pension plan, medical, life and disability insurance and a charitable matching gifts program, among others. The defined-benefit pension is being phased out, but a majority of U.S. employees, including the NEOs, continue to participate. The following additional benefits are also available to the NEOs:

- Nonqualified savings plans which allow the NEOs to defer up to 20 percent of cash compensation and continue to receive the Company match after reaching the Internal Revenue Service (IRS) qualified plan limits.
- A nonqualified defined-benefit pension plan, which provides benefits based on the qualified plan without regard to IRS limits but does
  not provide additional credited years of service. Participation is by award and based on the executive's individual contributions and
  long-term service to the Company.
- · Term life insurance coverage.

#### **Regulatory Considerations**

IRC Section 162(m) imposes a \$1 million limit on the Company's deductions for compensation paid to specified executive officers ("Covered Employees"). For taxable years beginning before January 1, 2018, the Covered Employees consisted of a corporation's chief executive officer and up to three other highly compensated executive officers (other than the chief financial officer), and qualifying "performance-based compensation" was not subject to this limitation if specified requirements were met (i.e., compensation paid only if performance meets pre-established objective goals based on performance criteria approved by shareholders).

Pursuant to the Tax Cuts and Jobs Act of 2017, for taxable years beginning after December 31, 2017, (i) the remuneration of a public corporation's chief financial officer is now also subject to the deduction limit, (ii) once an individual is considered a Covered Employee with respect to a taxable year, he or she will be considered a Covered Employee for all future years, including after termination of employment or death, and (iii) the exemption from the deduction limit for "performance-based compensation" is no longer available. These changes do not apply to remuneration provided under a binding written contract in effect on November 2, 2017, which is not materially modified after that date. Consequently, for fiscal years beginning after December 31, 2017, no remuneration in excess of \$1 million paid to a Covered Employee will be deductible unless such compensation is granted pursuant to a written binding contract that was in effect prior to November 2, 2017.

While the Committee considers the impact of the tax treatment of executive compensation, the primary factor influencing program design is the support of business objectives, and the Committee retains the flexibility to design and administer compensation programs that are in the best interests of Emerson and its shareholders. The Committee does not communicate annual bonus targets to the NEOs. Our compensation plans also comply with IRC Section 409A for nonqualified deferred compensation arrangements.

In accordance with FASB ASC Topic 718, for financial statement purposes we expense all equity-based awards over the period earned, or subsequently, based upon their estimated grant date fair value, depending on the terms of the award. FASB ASC Topic 718 has not resulted in any significant changes in our compensation program design.

#### **Equity Compensation Grant Practices**

The Committee approves all grants of equity compensation to executive officers, as defined in Section 16 of the Exchange Act. All elements of executive officer compensation are reviewed by the Committee annually at its October or November meetings. Generally, equity awards are made at those meetings, but may be made at other meetings. The Committee meeting date, or the next business day if the meeting is on a non-business day, is the grant date for equity awards. The Committee has delegated to the CEO authority to grant stock options (1) to employees other than corporate officers and business unit Presidents, subject to the Committee's prior approval of the aggregate number awarded, and (2) in connection with retention, promotion and acquisitions, which he uses on an infrequent basis. This delegation of authority does not extend to executive officers or other officers who are subject to the Company's trading blackout policy.

#### **Summary Compensation Table Analysis**

Mr. Farr's total annual compensation targeted for 2019 increased only slightly compared to 2018, resulting from a decreased bonus amount offset by a slight increase in performance shares award and other factors discussed above. Mr. Farr's total compensation as shown in the Summary Compensation Table also includes an amount for the actuarial change in his pension value. This amount was significantly higher in 2019 compared to 2018 as a result of a lower applicable discount rate in 2019, over which the Committee has no control. No changes were made in the method of calculating NEO benefits.

Other than the effect of the increased actuarial pension calculations and the value of a special restricted stock award made to Mr. Karsanbhai in connection with his promotion, total compensation in the table for the other NEOs for 2019 was also comparable to 2018.

# **Compensation Tables**

### **Summary Compensation Table**

The following information relates to compensation received or earned by our Chief Executive Officer, our Chief Financial Officer, and each of our next four most highly compensated executive officers for the last fiscal year, (the "named executive officers" or "NEOs").

Name and Principal Position	Fiscal Year	Salary (\$)	Bonus (\$)(1)	Stock Awards (\$)(2)	Option Awards (\$)	Change in Pension Value and Nonqualified Deferred Compensation Earnings(\$)(3)	All Other Compensation (\$)(4)	Total (\$)
D. N. Farr	2019	1,400,000	2,400,000	11,357,291	_	4,597,000	547,285	20,301,576
Chairman of the Board and	2018	1,350,000	2,700,000	10,990,690	_	_	568,837	15,609,527
Chief Executive Officer(5)	2017	1,300,000	2,500,000	7,736,250	_	526,000	486,278	12,548,528
F. J. Dellaquila	2019	740,000	1,175,000	2,677,238	_	2,423,000	124,208	7,139,446
Senior Executive Vice President and	2018	715,000	1,300,000	3,340,560	_	490,000	127,463	5,973,023
Chief Financial Officer	2017	690,000	1,150,000	3,610,250	_	538,000	108,370	6,096,620
M. H. Train	2019	650,000	785,000	2,677,238	_	146,000	143,028	4,401,266
President(6)	2018	570,000	750,000	3,568,150	_	_	81,448	4,969,598
S. J. Pelch	2019	600,000	785,000	2,677,238		295,000	96,117	4,453,355
Chief Operating Officer and Executive Vice	2018	550,000	700,000	3,340,560	_	_	80,130	4,670,690
President – Organizational Development(7)	2017	460,000	500,000	3,094,500	_	35,000	65,369	4,154,869
R. T. Sharp	2019	600,000	725,000	2,314,515	_	173,000	145,720	3,958,235
Executive President	2018	560,000	750,000	3,568,150	_	_	95,135	4,973,285
Commercial and Residential Solutions								
S. L. Karsanbhai Executive President Automation Solutions(8)	2019	525,000	675,000	3,005,415	_	163,000	217,038	4,585,453

- (1) Represent cash bonus amounts paid after the end of the fiscal year with respect to that fiscal year's performance.
- (2) The amounts relate to performance shares awards to all NEOs for each year, restricted stock in 2019 for Mr. Karsanbhai, restricted stock in 2018 for Messrs. Dellaquila, Train, Pelch and Sharp, and restricted stock in 2017 for Messrs. Dellaquila and Pelch. See the Grants of Plan-Based Awards table at page 37 below for information on awards granted in fiscal 2019. The amounts reflect the aggregate grant date fair value computed in accordance with FASB ASC Topic 718 and do not correspond to the actual value that will be realized by the NEOs. For performance shares awards granted in 2019, the grant date fair values were: Mr. Farr-\$11,357,291, Messrs. Dellaquila, Train and Pelch-\$2,677,238, and Messrs. Sharp and Karsanbhai-\$2,314,515. For performance shares awards granted in 2018, the grant date fair values were: Mr. Farr-\$10,990,690, Messrs. Dellaquila and Pelch-\$2,668,260, and Messrs. Train and Sharp-\$2,223,550. For performance shares awards granted in and shown for 2017, the grant date fair values were: Mr. Farr-\$7,736,250 and Messrs. Dellaquila and Pelch-\$2,578,750. If the maximum payout is earned, the number of performance shares paid out would be 125% for the 2019 performance shares awards, 145% for Mr. Farr and 155% for each of the other NEOs for the 2018 performance shares awards, and 125% for the 2017 awards, which would have amounted to the following grant date fair values for the awards shown: for 2019, Mr. Farr-\$14,196,614, Messrs. Dellaquila, Train and Pelch-3,346,548, and for Messrs. Sharp and Karsanbhai-\$2,893,144; for 2018, Mr. Farr-\$15,936,501, Messrs. Dellaquila, and Pelch-4,135,803, and for Messrs. Train and Sharp-\$3,446,503; for 2017, Mr. Farr-\$9,670,313, and Messrs. Dellaquila and Pelch-\$3,223,438. See Note 15 to the Company's fiscal 2019 financial statements in the Company's Annual Report on Form 10-K for a discussion of the determination of these amounts under FASB ASC Topic 718.
- For each year, includes the aggregate change in the actuarial present value of the NEOs' accumulated benefits under the Company's defined benefit pension plans. For fiscal 2019, the applicable discount rate used to value pension plan liabilities was significantly decreased, which increased actuarial present values resulting in a significant increase in values shown. For fiscal 2018, the discount rate was increased, which negatively affected the actuarial present values resulting in a decrease in value for certain participants. In none of the fiscal years were changes made in the method of calculating plan benefits for the NEOs.

(4) Includes the following amounts for 2019:

Name	Perquisites(a)	Savings Plan(b)	Life Insurance(c)	Total(d)
D. N. Farr	\$420,235	\$102,448	\$24,602	\$547,285
F. J. Dellaquila	\$ 49,997	\$ 50,974	\$23,237	\$124,208
M. H. Train	\$ 35,923	\$105,010	\$ 2,095	\$143,028
S. J. Pelch	\$ 53,768	\$ 32,448	\$ 9,901	\$ 96,117
R. T. Sharp	\$103,642(e)	\$ 33,708	\$ 8,370	\$145,720
S. L. Karsanbhai	\$182,272(f)	\$ 34,766	\$ —	\$217,038

- (a) The perquisites provided are: tax and financial planning, leased Company car, club fees, annual physical, tickets for sporting or other events, relocation expenses, and costs related to personal security provided to each of the NEOs under the Company's security program. The Company's Board of Directors and its security program require that the Chairman and Chief Executive Officer use Company aircraft for all business and personal air travel. Mr. Farr reimburses the Company for personal air travel at first class rates. The Company also provides limited personal use of Company aircraft outside of the security program to the other NEOs, who also provide such reimbursement. Amounts for personal use of Company aircraft represent the incremental cost to the Company, calculated based on the variable operating costs per hour of operation, which include fuel costs, maintenance, and associated travel costs for the crew, less reimbursements. For Mr. Farr, the incremental amount of personal use of Company aircraft of \$370,090 was included in the perquisites amount above.
- (b) Contributions by the Company for the NEOs to the Company's retirement savings plans.
- (c) Premiums paid by the Company on behalf of the NEOs for term life insurance.
- (d) None of these amounts were grossed up for taxes except as provided in (f) below.
- (e) Includes club fees for fiscal 2018 and fiscal 2019 that were invoiced and reimbursed in fiscal 2019. In neither year did the amount exceed the quantification threshold.
- Includes \$86,751 in relocation expenses and \$37,847 in related tax reimbursements pursuant to the Company's relocation policy applicable to all employees.
- (5) Mr. Farr does not receive any separate compensation for his service as a Director.
- (6) Mr. Train became President on October 1, 2018. He previously served as Executive President Automation Solutions.
- (7) Mr. Pelch became Chief Operating Officer on December 31, 2017.
- (8) Mr. Karsanbhai became Executive President Automation Solutions on October 1, 2018.

### **Grants of Plan-Based Awards**

The following table provides information about equity awards granted to the NEOs in fiscal 2019.

	Grant		Future Payouts entive Plan Av		All Other Stock Awards: Number of Shares of Stock or	All Other Option Awards: Number of Securities Underlying Options	Exercise or Base Price of Option Awards	Grant Date Fair Value of Stock and Option Awards
Name	Date	Threshold (#)	Target (#)(1)	Maximum (#)(1)	Units (#)(2)	(#)	(\$/Sh)	(\$)(3)
D. N. Farr	11/6/2018	N/A	164,384	205,480				11,357,291
F. J. Dellaquila	11/6/2018	N/A	38,750	48,438				2,677,238
M. H. Train	11/6/2018	N/A	38,750	48,438				2,677,238
S. J. Pelch	11/6/2018	N/A	38,750	48,438				2,677,238
R. T. Sharp	11/6/2018	N/A	33,500	41,875				2,314,515
S. L. Karsanbhai	11/6/2018	N/A	33,500	41,875				2,314,515
	11/6/2018				10,000			690,900

- (1) Includes performance shares awards granted in November 2018 under the Fiscal 2019–2021 Performance Shares Program (under our 2015 Incentive Shares Plan). See "Annual Long-Term Stock Compensation" at page 27 above for additional detail regarding the program, performance shares and how shares are earned.
- (2) Includes restricted stock granted in fiscal 2019 under the 2015 Incentive Shares Plan which cliff vests over 10 years from the date of grant. Please see "Restricted Stock" at page 31 above for additional information regarding restricted stock awards.
- Includes the grant date fair value of awards of restricted stock and performance shares computed in accordance with FASB ASC Topic 718, applying the same valuation model and assumptions applied for financial reporting purposes. These amounts do not correspond to the actual value that will be realized by the NEOs. For performance awards, the grant date fair value included assumes the target award is earned. Amounts expensed for performance shares awards in the Company's financial statements during the performance period reflect the grant date fair value of the award expensed over the performance period, adjusted to current value each year, which varies depending upon stock price and the probability that targets will be reached, and therefore will generally not be equal to the grant date fair value reported above. For restricted stock, the aggregate amount that the Company would expense in its yearly financial statements over the vesting period is equal to the grant date fair value reported above. See Note 15 to the Company's fiscal 2019 financial statements in the Company's Annual Report on Form 10-K for a discussion of the determination of these amounts.

### **Outstanding Equity Awards at Fiscal Year-End**

The following table provides holdings of stock options, performance shares and restricted stock by our NEOs at the end of fiscal 2019, including unexercised stock options, unvested restricted stock and performance shares with performance conditions that had not yet been satisfied.

			Option Awards			Stock Awards				
Name	Date of Award	Number of Securities Underlying Unexercised Options (#) Exercisable (1)	Number of Securities Underlying Unexercised Options (#) Unexercisable (1)	Option Exercise Price (\$)	Option Expiration Date	Date of Award	Number of Shares or Units of Stock That Have Not Vested (#)	Market Value of Shares or Units of Stock That Have Not Vested (\$)(3)	Equity Incentive Plan Awards: Number of Unearned Shares, Units or Other Rights That Have Not Vested (#)	Equity Incentive Plan Awards: Market or Payout Value of Unearned Shares, Units or Other Rights That Have Not Vested (\$)(3)
D. N. Farr	10/4/10	203,105		53.31	10/4/20	(2)	100,000(2)	6,686,000		
	10/1/13	200,000		65.07	10/1/23	11/7/17			173,000(4)	11,566,780
						11/6/18			164,384(5)	10,990,714
F. J. Dellaquila	10/4/10	46,563		53.31	10/4/20	(2)	60,000(2)	4,011,600		
	10/1/13	100,000		65.07	10/1/23	11/7/17			42,000(4)	2,808,120
						11/6/18			38,750(5)	2,590,825
M. H. Train	10/4/10	18,000		53.31	10/4/20	(2)	40,000(2)	2,674,400		
	10/1/13	22,000		65.07	10/1/23	11/7/17			35,000(4)	2,340,100
	11/3/15	22,000		49.64	11/3/25	11/6/18			38,750(5)	2,590,825
S. J. Pelch	10/4/10	5,379		53.31	10/4/20	(2)	45,000(2)	3,008,700		
	10/1/13	15,000		65.07	10/1/23	11/7/17			42,000(4)	2,808,120
						11/6/18			38,750(5)	2,590,825
R.T. Sharp	10/1/13	15,000		65.07	10/1/23	(2)	45,000(2)	3,008,700		
	2/2/15	15,000		58.97	2/2/25	11/7/17			35,000(4)	2,340,100
						11/6/18			33,500(5)	2,239,810
S.L. Karsanbhai	10/4/10	9,000		53.31	10/4/20	(2)	20,000(2)	1,337,200		
	10/1/13	10,000		65.07	10/1/23	11/7/17			14,000(4)	936,040
	8/5/14	4,000		62.84	8/5/24	11/6/18			33,500(5)	2,239,810
	2/1/16	15,000		45.50	2/1/26					

<sup>(1)</sup> The options became exercisable in three equal annual installments beginning one year after the date of grant.

#### **COMPENSATION TABLES**

(2) Consists of restricted stock which vests as follows:

Name	Number of Shares	Vesting Term (in years)	Grant Date	Vesting Date
D. N. Farr	100,000	5	11/4/2014	11/4/2019
F. J. Dellaquila	20,000	10	10/5/2009	10/5/2019
	10,000	8	10/1/2013	10/1/2021
	20,000	5	11/1/2016	11/1/2021
	10,000	5	4/30/2018	4/30/2023
M. H. Train	10,000	10	10/1/2012	10/1/2022
	10,000	10	10/7/2014	10/7/2024
	20,000	5	4/30/2018	4/30/2023
S. J. Pelch	10,000	10	10/1/2013	10/1/2023
	15,000	10	11/3/2015	11/3/2025
	10,000	5	11/1/2016	11/1/2021
	10,000	5	4/30/2018	4/30/2023
R.T. Sharp	10,000	10	10/1/2012	10/1/2022
	15,000	10	2/1/2016	2/1/2026
	20,000	5	4/30/2018	4/30/2023
S. L. Karsanbhai	10,000	10	2/1/2016	2/1/2026
	10,000	10	11/6/2018	11/6/2028

- (3) Based on the closing share price of \$66.86 on September 30, 2019.
- (4) Consists of performance shares awards granted in fiscal 2018 under the fiscal 2018 2020 Performance Shares Program (under our 2015 Incentive Shares Plan), subject to performance goals for the period ending September 30, 2020. The number of shares that can be earned at 100% achievement of performance targets under these awards are shown in this column. Participants can earn up to between 125% and 155% of the target, other than Mr. Karsanbhai who can earn up to 175%. Mr. Karsanbhai was not in his current position or a NEO at the time the award was made.
- (5) Consists of performance shares awards granted in fiscal 2019 under the fiscal 2019 2021 Performance Shares Program (under our 2015 Incentive Shares Plan), subject to performance goals for the period ending September 30, 2021. The number of shares that can be earned at 100% achievement of performance targets under these awards are shown in this column. Participants can earn up to 125% of the target.

### **Option Exercises and Stock Vested**

The following table provides the number of shares acquired and value realized for our NEOs in fiscal 2019 for stock option exercises, performance shares awards earned and vested restricted stock.

	Option Aw	ards	Stock Aw	/ards
Name	Number of Shares Acquired on Exercise (#)	Value Realized on Exercise (\$)(1)	Number of Shares Acquired on Vesting (#)(3)	Value Realized on Vesting (\$)(4)
D. N. Farr	46,895	440,016	160,500(2) 100,000(3)	11,710,883 7,751,000
F. J. Dellaquila			53,500(2) 10,000(3)	3,903,628 775,100
M. H. Train			42,800(2) 10,000(3)	3,122,902 775,100
S. J. Pelch			53,500(2)	3,903,628
R. T. Sharp			42,800(2) 10,000(3)	3,122,902 775,100
S. L. Karsanbhai			18,190(2)	1,327,233

- (1) Represents the difference between the option exercise price and the average of the high and low share prices for the Company's common stock on the day of exercise.
- (2) Reflects the earnings of performance shares granted in 2017 under the Fiscal 2017 2019 Performance Shares Program. The performance shares were subject to performance goals for the period ending September 30, 2019, and the percentage earned was 107%. Awards were paid out on November 5, 2019. See "Annual Long-Term Stock Compensation" at page 28 above for additional information regarding the
- (3) Represents the vesting of 100,000 shares for Mr. Farr and 10,000 shares of restricted stock for the other identified NEOs, respectively, with vesting terms of 10 years.
- (4) Values realized for performance shares earned are based on the average of the high and low share prices (\$72.965) on November 5, 2019, the date the Compensation Committee determined that the performance targets for the performance period ended September 30, 2019 had been met. Values realized for restricted stock are based on the average of the high and low share price (\$77.51) on October 7, 2018, the date of vesting.

#### **Pension Benefits**

Below is information on the pension benefits for the NEOs under each of the following pension plans.

#### **Emerson Retirement Plan**

The Emerson Electric Co. Retirement Plan is a tax-qualified retirement program that covered approximately 40,000 participants on September 30, 2019, including the NEOs. Plan benefits are based primarily on a formula that considers the highest consecutive fivecalendar-year average of the executive's annual cash earnings, base salary plus bonus (final average earnings), not to exceed the IRS-prescribed limit applicable to tax-qualified plans (\$280,000 for calendar year 2019).

The plan provides an annual benefit accrual for each year of service of 1.0% of final average earnings up to "covered compensation" and 1.5% of final average earnings in excess of "covered compensation," limited to 35 years of service. When the employee has attained 35 years of service, the annual accrual is 1.0% of final average earnings. "Covered compensation" is based on the average of Social Security taxable wage bases, and varies per individual based on Social Security retirement age. A small portion of the accrued benefits payable from the plan for Messrs. Farr, Train and Pelch includes benefits determined under different but lesser pension formulas for periods of prior service at Company business units. In addition, Messrs. Train and Karsanbhai are no longer accruing pension benefit service under the plan.

The accumulated benefit that an employee earns over his or her career with the Company is payable upon retirement as a monthly annuity for life with a quaranteed minimum term of five years. The normal retirement age for this plan is 65. Employees who have attained age 55 and 10 years of service are eligible to retire early under the plan. As of September 30, 2019, Messrs. Farr, Dellaquila, Train and Pelch are eligible for early retirement. If an employee retires before age 65, the accrued benefit is reduced for the number of

#### **COMPENSATION TABLES**

years prior to age 65 that the benefit commences (4% for each of the first five years that retirement precedes age 65, and 5% for each additional year). Employees vest in their accrued benefit after five years of service. The plan provides for spousal joint and survivor annuity options. No employee contributions are required.

Benefits under the plan are subject to the limitations under IRC Section 415, which in fiscal 2019 was \$225,000 per year for a single life annuity payable at an IRS-prescribed retirement age. This limitation may be actuarially adjusted in accordance with IRS rules for items such as other forms of distribution and different annuity starting dates.

#### **Emerson Pension Restoration Plan**

The Emerson Electric Co. Pension Restoration Plan is a non-qualified plan that is an unfunded obligation of the Company. Benefits are payable from the Company's general operating funds. Participation in, and benefits payable from, the plan are by award, subject to Compensation Committee approval. A participant who terminates employment with a vested retirement benefit will receive at age 65 or later termination of employment a benefit based on the same final average earnings formula as described above for the Emerson Retirement Plan, for all years of service at Emerson, and not subject to the IRS-prescribed limitations on benefits and compensation applicable to the Emerson Retirement Plan. The benefit payable from the Pension Restoration Plan is reduced by the benefit received from the Emerson Retirement Plan. Benefits payable from the Pension Restoration Plan are generally payable as a monthly annuity for life with a guaranteed minimum term of five years, provided that in certain circumstances a participant or a participant's beneficiary may be eligible to receive a lump sum payment. If an NEO is terminated for cause or engages in actions that adversely affect the Company, the benefits may be forfeited. No pension benefits were paid to any of the NEOs during fiscal 2019.

The amounts reported in the table below equal the present value of the accumulated benefit at September 30, 2019 for the NEOs under each plan based upon the assumptions described in footnote (2).

Pension Benefits Table									
Name	Plan Name	Number Of Years Credited Service (#)(1)	Present Value of Accumulated Benefit (\$)(2)	Payments During Last Fiscal Year (\$)					
D. N. Farr	Emerson Electric Co. Retirement Plan	39	\$ 1,975,000	_					
	Emerson Electric Co. Pension Restoration Plan	39	\$27,669,000	_					
F. J. Dellaquila	Emerson Electric Co. Retirement Plan	28	\$ 1,395,000	_					
	Emerson Electric Co. Pension Restoration Plan	28	\$ 8,624,000	_					
M. H. Train(3)	Emerson Electric Co. Retirement Plan	18	\$ 720,000	_					
S. J. Pelch	Emerson Electric Co. Retirement Plan	33	\$ 1,208,000	_					
R. T. Sharp	Emerson Electric Co. Retirement Plan	17	\$ 589,000	_					
S. L. Karsanbhai(3)	Emerson Electric Co. Retirement Plan	20	\$ 635,000	_					

- (1) The number of years of service credited under the plans is computed as of the same pension plan measurement date used for financial statement reporting purposes with respect to the Company's financial statements for the last completed fiscal year.
- (2) The accumulated benefit is based on service and earnings under the plans through September 30, 2019. The present value has been calculated assuming the accumulated benefit as of September 30, 2019 commences at age 65, or current age if older, under the stated form of annuity. In addition, the present value of the Emerson Pension Restoration Plan benefit assumes that the NEO will remain in service until age 65. Except for the assumption that the NEOs remain in service through age 65, the present value is based on the assumptions described in Note 11 to the Company's fiscal year 2019 financial statements in the Company's Annual Report on Form 10-K. Specifically, the interest rate assumption is 3.23% for the Emerson Retirement Plan and 3.11% for the Emerson Restoration Plan and the post-retirement mortality assumption is a based on PRI-2012 no collar, annuitant, sex distinct tables projected forward with MP-2016 grading linearly to 0.75% over 20 years (by 2032).
- (3) Messrs. Train and Karsanbhai no longer actively participate in the Retirement Plan and do not accrue additional service credit.

### **Nonqualified Deferred Compensation**

The Emerson Electric Co. Savings Investment Restoration Plan (the "Savings Investment Restoration Plan I") and the Emerson Electric Co. Savings Investment Restoration Plan II (the "Savings Investment Restoration Plan II" and together with the Savings Investment Restoration Plan I, collectively, the "Savings Investment Restoration Plans") are nongualified, unfunded defined contribution plans. The plans provide benefits that would have been provided under the Emerson Electric Co. Employee Savings Investment Plan, the Company's qualified 401(k) plan (the "ESIP"), but could not be provided due to IRC qualified plan compensation limits.

Participants in the Savings Investment Restoration Plans are designated by the Compensation Committee. Participants may defer up to 20% of compensation and the Company will make matching contributions for participants who defer at least 5% of compensation in an amount equal to: (a) for the Savings Investment Restoration Plan I, 50% of the first 5% of those deferrals (not to exceed 2.5% of compensation less the maximum matching amount the participant could have received under the ESIP); and (b) for the Savings Investment Restoration Plan II, 7.5% of the participant's compensation less (x) the maximum matching amount the participant could have received under the ESIP and (y) any other contribution for the applicable year made on behalf of the participant under the ESIP. Compensation generally includes cash pay (base salary and annual bonus) received by a participant, including employee ESIP contributions, and excludes any reimbursements, awards or other payments under equity compensation plans, stock option gains, any severance payments and other incentive payments. Amounts deferred under the plan are 100% vested and will be credited with returns based on the same investment alternatives selected by the participant under the ESIP, which include an Emerson common stock fund and more than 20 other mutual fund investment alternatives. The Company matching contributions vest 20% each year for the first 5 years of service, after which the participant is 100% vested in all contributions. The matching contributions are credited to a book-entry account reflecting units equivalent to Emerson stock. There are no "above-market earnings" as all earnings are market-based consistent with the investment funds elected. All deferred amounts and Company matching contributions are accounted for on the Company's financial statements and are unfunded obligations of the Company and paid in cash when benefit payments commence.

Generally, distribution of vested account balances occurs in a lump sum no later than one year following termination of employment. Upon retirement, or in other certain instances, participants may receive their account balances in up to 10 equal annual installments, if previously elected. Unvested matching contributions become fully vested upon (i) retirement with Compensation Committee approval on or after the age of 55, (ii) death or disability, (iii) termination of the plan, or (iv) a change of control of the Company. Additionally, under the Savings Investment Restoration Plan II, a participant will be entitled to payment of vested matching contributions only if the Compensation Committee determines that such participant is an executive in good standing at the time the executive terminates employment (whether upon retirement or otherwise); provided, that if such participant is discharged for cause and/or engages in other activity that is harmful to or competitive with the Company, the rights of such participant to such amount will be forfeited and any such amount that has previously been paid to the participant may be recovered by the Company, unless the Committee determines that such activity is not detrimental to the best interests of the Company. All or a portion of any participant's vested account balance may be distributed earlier in the event of an unforeseeable emergency, if approved by the Compensation Committee. For amounts deferred or vested as of December 31, 2004, a participant may receive a distribution of after-tax deferrals upon 30 days' notice.

Nonqualified Deferred Compensation Table										
Name	Executive Contributions in Last FY (\$)(1)	Emerson Contributions in Last FY (\$)(1)	Aggregate Earnings in Last FY (\$)(2)	Aggregate Withdrawals/ Distributions (\$)	Aggregate Balance at Last FYE (\$)(1)(3)					
D. N. Farr	449,333	94,198	221,882	_	13,893,057					
F. J. Dellaquila	142,727	42,724	161,733	_	4,420,341					
M. H. Train	91,500	84,552	23,569	_	558,011					
S. J. Pelch	173,667	27,198	17,038	_	1,487,110					
R. T. Sharp	134,833	25,458	19,055	_	649,192					
S. L. Karsanbhai	18,594	19,141	3,014		109,398					

- (1) Includes amounts contributed by each NEO and by the Company, respectively, to the Savings Investment Restoration Plans, NEO and Company contributions in the last fiscal year have been included in the Salary and All Other Compensation columns, respectively, of the Summary Compensation Table.
- (2) Aggregate earnings under the plan are not above-market and are not included in the Summary Compensation Table.
- (3) Includes amounts reported as compensation for the NEOs in the Summary Compensation Table for prior years. The following aggregate amounts of NEO and Company contributions were included in the Summary Compensation Table for fiscal 2018 and 2017, respectively (with the Company portion of the aggregate amount in parentheses): Mr. Farr-\$395,931 (\$88,098), \$307,050 (\$67,050); Mr. Dellaquila-\$196,182 (\$38,555), \$192,007 (\$33,019), Mr. Train-\$428,219 (\$28,031); Mr. Pelch-\$175,184 (\$20,917); \$104,154 (\$15,057); and Mr. Sharp-\$139,921 (\$21,504). For prior years, all amounts contributed by an NEO and by the Company have been reported in the Summary Compensation Table in our previously filed proxy statements in the year earned, to the extent the NEO was named in such proxy statements and the amounts were required to be reported in such tables.

### **Potential Payments Upon Termination or Change of Control**

As described above, the NEOs do not have any written or oral employment agreements with the Company and have no other agreements that contain severance or "golden parachute" provisions.

The information below generally describes payments or benefits under the Company's compensation plans and arrangements that would be available to all participants in the plans, including the NEOs, in the event of the participant's termination of employment or of a Change of Control of the Company. Any such payments or benefits that an NEO has elected to defer would be provided in accordance with IRC Section 409A. Payments or benefits under other plans and arrangements that are generally available to the Company's employees on similar terms are not described.

#### Conditions and Obligations Applicable to Receipt of Termination/Change of Control Payments

In the event of any termination or Change of Control, all executives participating in stock options, performance shares, restricted stock or the Pension Restoration Plan have the following obligations to the Company.

**Stock Options.** NEOs are obligated to keep Company information confidential, assign to the Company intellectual property rights, and, during and for one year after termination, not compete with, or solicit the employees of, the Company.

**Performance Shares and Restricted Stock.** NEOs are obligated not to compete with, or solicit the employees of, the Company during and for two years after termination. For awards granted from November 2018, the awards are also conditioned upon the participant's compliance with all practices and policies under Emerson's Ethics and Compliance Program, including the Code of Conduct and Code of Ethics, and that a participant's actions will reflect Emerson's Core Value of Integrity. Violations of such Ethics and Compliance Program may result in the forfeiture of such awards or the repayment of any amounts paid under such awards.

**Pension Restoration Plan.** If an NEO is discharged for cause, enters into competition with the Company, interferes with the Company's relations with a customer, or engages in any activity that would result in a decrease in sales by the Company, the NEO's rights to benefits under the Plan will be forfeited, unless the Compensation Committee determines that the activity is not detrimental to the Company.

**Savings Investment Restoration Plans.** The NEO's rights to benefits under the Savings Investment Restoration Plan II will be forfeited if the NEO is (a) not in good standing at the time the NEO terminates employment (whether upon retirement or otherwise) as determined by the Compensation Committee, or (b) is discharged for cause, enters into competition with the Company, interferes with the Company's relations with a customer, or engages in any activity that would result in a decrease in sales by the Company, unless the Compensation Committee determines that the activity is not detrimental to the Company.

Additionally, upon retirement or involuntary termination, NEOs generally execute letter agreements reaffirming their applicable confidentiality, non-competition and non-solicitation obligations and may enter into extended non-competition agreements.

#### **Payments Made Upon Retirement**

Upon retirement, the Company's compensation plans and arrangements provide as follows:

- The Compensation Committee has the discretion to determine whether any annual cash bonus award would be paid, subject to satisfaction of pre-established performance conditions;
- Upon retirement, as determined by the Compensation Committee, all unvested stock options held for at least 12 months before
  retirement would vest, and all unexercised options could be exercised for a period of five years after retirement, up to the original
  option term;
- Upon retirement after age 65, the NEOs would receive a prorated payout of performance shares, as reasonably determined by the Compensation Committee, subject to satisfaction of pre-established performance conditions, to be paid after the applicable performance period. Before age 65, the Compensation Committee has the discretion to determine whether a NEO would receive a prorated, other or no payout of performance shares, which payout would be made after the performance period, subject to the satisfaction of performance conditions;
- The Compensation Committee has the discretion to determine whether to allow the NEOs to continue to vest in restricted stock following retirement, or to reduce the vesting period to not less than three years;

- · If not previously vested, the NEOs would be vested in Company contributions to the Savings Investment Restoration Plans if retirement occurs with the approval of the Compensation Committee on or after age 55; and
- · Under the Company's Pension Restoration Plan, an NEO's benefit commences after age 65 or later retirement and is paid as a monthly annuity, or a lump sum if elected.

#### **Payments Made Upon Death or Disability**

Upon death or total disability, the Company's compensation plans and arrangements provide as follows:

- The Compensation Committee has the discretion to determine whether any annual cash bonus award would be paid, subject to satisfaction of pre-established performance conditions;
- · All unvested stock options would vest immediately, and be exercisable for a period of one year, up to the original option term;
- · The Compensation Committee has the discretion to determine whether the NEOs would receive full, partial or no payout of performance shares after the performance period and subject to satisfaction of pre-established performance conditions;
- Restricted stock will be prorated for years of service during the vesting period and distributed free of restriction at the end of the vesting period, with Compensation Committee discretion to reduce the vesting period to not less than three years;
- If not previously vested, the NEOs would vest in Company contributions to the Savings Investment Restoration Plans;
- · Upon the death of an NEO participating in the Pension Restoration Plan, the surviving spouse would receive, in the form of a monthly annuity payment commencing at the NEO's earliest retirement date, 50% of the actuarially equivalent accrued benefit. The estate of a single person who dies while employed will receive a lump sum benefit as of the date of death which is actuarially equivalent to the annuity that the surviving spouse of a married person would have received. Upon termination due to disability, benefits would start the later of when the NEO reaches age 65 or termination, and be paid in the form of a monthly annuity or a lump sum distribution; and
- · Upon an NEO's death, the beneficiaries would receive proceeds from Company provided term life insurance.

#### **Payments Made Upon Other Termination**

If an NEO's employment terminates for any other reason (i.e., voluntary termination, termination for cause or involuntary termination), he or she would only receive:

· Payment of the vested portion of the NEO's accounts in the Savings Investment Restoration Plans, in a single lump sum after termination, subject, in the case of any Savings Investment Restoration Plan II account, to (i) the Compensation Committee's determination that the NEO is in good standing at the time of the termination, and (ii) the NEO not being discharged for cause or engaging in other activity that is harmful to or competitive with the Company, as provided under the Savings Investment Restoration Plan II.

Under the Company's compensation plans and arrangements, the Compensation Committee may also, in its discretion, determine whether to provide any additional payments or benefits to the NEO. This exercise of discretion is unlikely to result in any additional benefits in the case of a voluntary resignation or termination for cause. This includes the discretion to:

- Determine whether any annual cash bonus award would be paid, subject to satisfaction of pre-established performance conditions;
- · If termination occurs with Company consent, the Compensation Committee may allow the NEO up to three months after termination, up to the original option term, to exercise vested stock options;
- · Determine whether the NEO would receive full, partial or no payout of performance shares after the performance period and subject to satisfaction of pre-established performance conditions;
- Determine whether to allow the NEO to continue to vest in restricted stock, or to reduce the vesting period to not less than three years; and
- Determine whether an NEO terminated for cause or for engaging in actions that adversely affect the Company will forfeit the right to receive vested benefits under the Pension Restoration Plan starting after the later of age 65 or termination, paid in the form of a monthly annuity or a lump sum distribution.

#### Payments Made Upon Change of Control

Upon a Change of Control, the Company's compensation plans and arrangements provide as follows:

- · Annual cash bonus awards are not paid;
- All unvested stock options become fully exercisable if either the options have not been appropriately assumed by the acquiror, or within two years after the change of control, the optionee is involuntarily terminated other than for cause, the optionee's title, duties or responsibilities are adversely changed, or the optionee is required to relocate;

#### **COMPENSATION TABLES**

- · Performance objectives of outstanding performance shares awards would be deemed satisfied, with payout made immediately. For performance shares granted under the shareholder approved 2015 Incentive Shares Plan, performance objectives would be deemed satisfied at the highest level provided for in the award, if a "double trigger" event occurs, meaning that in connection with a change of control (a) the award has not been appropriately assumed or an equivalent award substituted by the acquiror, (b) cash is the primary form of consideration paid to shareholders, or (c) following the change of control, the holder is involuntarily terminated other than for cause, or within two years after the change of control, the holder's title, duties or responsibilities are adversely changed, or the holder is required to relocate by more than 50 miles;
- All restricted stock awarded under the 2006 Incentive Shares Plan would vest immediately. Restricted stock and restricted stock units awarded under the 2015 Incentive Shares Plan would vest immediately if a "double trigger" event (as defined above) occurs;
- The NEO would vest in all unvested Company contributions to the Savings Investment Restoration Plans, and the vested amount would be paid in a single lump sum; and
- · An NEO participating in the Pension Restoration Plan would become fully vested and could elect immediate payment in the form of a lump sum or a life annuity. In early fiscal 2016, for benefits accruing after 2004, the Plan was amended to conform the assumptions used in calculating lump sums payable to the assumptions used by the Company to accrue liabilities with respect to U.S. retirement plans for financial reporting purposes, as set forth in the Company's Annual Report on Form 10-K.

#### "Change of Control" Definition

"Change of Control" generally means: (i) the acquisition of beneficial ownership of 20% or more of the Company's common stock, (ii) individuals who currently make up the Company's Board of Directors (or who subsequently become Directors after being approved for election by at least a majority of current Directors) ceasing to make up at least a majority of the Board, or (iii) approval by the Company's shareholders of (a) a reorganization, merger or consolidation which results in the ownership of 50% or more of the Company's common stock by persons or entities that were not previously shareholders; (b) a liquidation or dissolution of the Company; or (c) the sale of substantially all of the Company's assets. With respect to participants who have deferred payment of earned awards under the 2006 Incentive Shares Plan, and as provided for in the 2015 Incentive Shares Plan, the Change of Control must also meet the requirements of IRC Section 409A and any transaction referenced in (iii) above must have actually occurred, rather than merely have been approved. With respect to the Company's Pension Restoration Plan and Savings Investment Restoration Plans, a Change of Control refers to a change in the ownership or effective control of the Company or a change in the ownership of a substantial portion of the assets of the Company, as such terms are defined under IRC Section 409A and the regulations promulgated thereunder.

#### **Quantification of Payments and Benefits**

The following tables quantify the potential payments and benefits upon termination or a Change of Control for each of the NEOs, assuming the event occurred on September 30, 2019, given the NEO's compensation and service level as of that date and, if applicable, based on the Company's closing share price of \$66.86 on that date. Other benefit assumptions are set forth in footnotes to the tables. Due to the number of factors that affect the nature and amount of benefits provided upon a termination or Change of Control any actual amounts paid or distributed may be different. None of the payments set forth below would be grossed-up for taxes.

D. N. Farr

Executive Benefits and Payments Upon Termination	Retirement (\$)	Death (\$)	Disability (\$)	Voluntary or For Cause Term. (\$)	Invol. Term. not for Cause (\$)	Change of Control (\$)(13)
Annual Cash Incentive	<b>—</b> (1)	—(1)	—(1)	—(2)	<b>—</b> (1)	—(3)
Stock Options	—(4)	—(4)	—(4)	_	_	—(4)
Performance Shares	—(5)(6)	—(5)(6)	—(5)(6)	—(2)(5)	—(5)(6)	30,510,224(7)
Restricted Stock	—(8)	6,686,000(9)	6,686,000(9)	—(8)	—(8)	6,686,000(10)
Pension Restoration Plan(11)	_	_	_	<u> </u>	<u> </u>	_
Life Insurance Benefits	_	200,000(12)	_	_	_	_

### F. J. Dellaquila

Executive Benefits and Payments Upon Termination	Retirement (\$)	Death (\$)	Disability (\$)	Voluntary or For Cause Term. (\$)	Invol. Term. not for Cause (\$)	Change of Control (\$)(13)
Annual Cash Incentive	—(1)	—(1)	—(1)	—(2)	—(1)	—(3)
Stock Options	(4)	—(4)	(4)	_	_	—(4)
Performance Shares	(5)(6)	—(5)(6)	—(5)(6)	) —(2)(5)	(5)(6)	7,591,117(7)
Restricted Stock	—(8)	2,774,690(9)	2,774,690(9)	—(8)	—(8)	4,011,600(10)
Pension Restoration Plan(11)	_	_	_	_	_	_
Life Insurance Benefits	_	200,000(12)	_	_	_	_

### M. H. Train

Executive Benefits and Payments Upon Termination	Retirement (\$)	Death (\$)	Disability (\$)	Voluntary or For Cause Term. (\$)	Invol. Term. not for Cause (\$)	Change of Control (\$)(13)
Annual Cash Incentive	—(1)	—(1)	—(1)	—(2)	—(1)	—(3)
Stock Options	—(4)	—(4)	—(4)	_	_	(4)
Performance Shares	—(5)(6)	—(5)(6)	—(5)(6)	—(2)(5)	(5)(6)	6,865,686(7)
Restricted Stock	—(8)	1,069,760(9)	1,069,760(9)	—(8)	—(8)	2,674,400(10)
Pension Restoration Plan	_	_	_	_	_	_
Life Insurance Benefits	_	200,000(12)	_	_	_	_

#### S. J. Pelch

Executive Benefits and Payments Upon Termination	Retirement (\$)	Death (\$)	Disability (\$)	Voluntary or For Cause Term. (\$)	Invol. Term. not for Cause (\$)	Change of Control (\$)(13)
Annual Cash Incentive	—(1)	—(1)	—(1)	—(2)	—(1)	—(3)
Stock Options	—(4)	—(4)	—(4)	_	_	—(4)
Performance Shares	(5)(6)	(5)(6)	<b>—</b> (5)(6)	) —(2)(5)	—(5)(6)	7,591,117(7)
Restricted Stock	—(8)	1,337,200(9)	1,203,480(9)	—(8)	—(8)	3,008,700(10)
Pension Restoration Plan	_	_	_	_	_	_
Life Insurance Benefits	_	200,000(12)	_	_	_	_

### R. L. Sharp

Executive Benefits and Payments Upon Termination	Retirement (\$)	Death (\$)	Disability (\$)	Voluntary or For Cause Term. (\$)	Invol. Term. not for Cause (\$)	Change of Control (\$)(13)
Annual Cash Incentive	—(1)	—(1)	—(1)	—(2)	—(1)	—(3)
Stock Options	—(4)	—(4)	—(4)	_	_	—(4)
Performance Shares	—(5)(6)	—(5)(6)	—(5)(6)	—(2)(5)	(5)(6)	6,426,918(7)
Restricted Stock	—(8)	1,136,620(9)	1,136,620(9)	—(8)	—(8)	3,008,700(10)
Pension Restoration Plan	_	_	_	_	_	_
Life Insurance Benefits	_	200,000(12)	_	_	_	_

#### S. L. Karsanbhai

Executive Benefits and Payments Upon Termination	Retirement (\$)	Death (\$)	Disability (\$)	Voluntary or For Cause Term. (\$)	Invol. Term. not for Cause (\$)	Change of Control (\$)(13)
Annual Cash Incentive	—(1)	—(1)	—(1)	—(2)	—(1)	—(3)
Stock Options	—(4)	—(4)	—(4)	_	_	—(4)
Performance Shares	—(5)(6)	—(5)(6)	(5)(6)	—(2)(5)	(5)(6)	4,437,833(7)
Restricted Stock	—(8)	334,300(9)	334,300(9)	—(8)	—(8)	1,337,200(10)
Pension Restoration Plan	_	_	_	_	_	_
Life Insurance Benefits	_	200,000(12)	_	_	_	

#### **COMPENSATION TABLES**

- (1) The Committee has discretion whether or not to pay a bonus, subject to satisfaction of performance conditions. For illustrative purposes only, the bonuses paid for fiscal 2019 were: Mr. Farr-\$2,400,000; Mr. Dellaquila-\$1,175,000; Mr. Train-\$785,000; Mr. Pelch-\$785,000; Mr. Sharp-\$725,000; and Mr. Karsanbhai-\$675,000.
- (2) This column assumes the Committee would exercise its discretion not to pay a bonus or make a payout of outstanding performance shares.
- (3) There would be no acceleration or special treatment for annual cash incentive opportunities for the fiscal year in which the Change of Control occurs.
- (4) Represents the closing share price of \$66.86 minus the exercise price times the number of outstanding options for all in-the-money, unvested options.
- (5) The Committee has discretion to provide a prorated, other or no payout, subject to the achievement of performance conditions.
- (6) Assumes the Committee does not allow any payout for the performance shares awards granted in 2018 or 2019. See Outstanding Equity Awards at Fiscal Year-End table at page 38 above.
- (7) The amount shown includes the entire amount of 2018 and 2019 awards at the highest level. See note (13).
- (8) Assumes Committee would exercise its discretion to not allow any further vesting.
- (9) Represents pro rata value of all unvested restricted stock, based on years elapsed rounded to whole years.
- (10) Represents the value of all unvested shares of restricted stock.
- (11) See "Pension Benefits" on page 40 for information on vested pension benefits. Amounts shown in the table include the excess, if any, over the amounts shown in the Pension Benefits table. For a Change of Control, the amounts shown also include the discounted present value of unvested amounts under the Pension Restoration Plan.
- (12) Represents face amount of policies paid for by the Company which are not generally available to all employees.
- (13) The Change of Control column assumes that the applicable conditions for a "double trigger" change in control were met as of September 30, 2019.

### **Pay Ratio Disclosure**

As required by Section 953(b) of the Dodd-Frank Wall Street Reform and Consumer Protection Act, and Item 402(u) of Regulation S-K, we determined the ratio of the annual total compensation of our CEO compared to the annual total compensation of our median employee.

As is permitted under the SEC rules, to determine our median employee in 2018, we collected data as of July 1, 2018 for all employees globally and used "Base Pay, Shift Premium and Overtime, Bonus and Commission or equivalent" as our consistently applied compensation measure. After applying the 5% de Minimis exemption, we used a valid statistical sampling methodology on the remaining population and produced a sample of employees within a 5% range of the established median compensation measure, then selected an employee from within that group.

For 2019, using the same determination date and statistical sampling methodology, we determined that the median employee from the prior year falls outside the 2019 5% range and identified a new median employee. We determined that the 2019 Summary Compensation Table total compensation for our CEO and median employee were \$20,310,575 and \$47,415, respectively, which includes \$8,998 in company-provided medical and dental benefits for our CEO. The Summary Compensation Table total for our CEO, however, includes a significantly increased actuarial pension value as a result of a decrease in the applicable discount rate which does not relate directly to Company or individual performance and may differ significantly from year to year. For fiscal 2018, no change in pension value was reported in the Summary Compensation Table, and therefore, the ratio was based on total annual compensation that did not include a change in pension value for the CEO.

The estimate of the ratio of CEO pay to median worker pay calculated using a methodology consistent with the SEC rules as described above (which includes the actuarial pension value) is 428:1. The estimated pay ratio excluding the actuarial pension values of \$4,597,000 and \$9,698 for our CEO and median employee, respectively, is 416:1, which we believe offers a more meaningful comparison to our median-compensated employee.

As of July 1, 2019, we had a global population of approximately 88,385 employees. From that population, we excluded 4,409 employees from 9 countries (4.99% of the global workforce), under the 5% de Minimis rule, resulting in a remainder of 83,976 employees. Excluded countries and employee counts are as follows: Belarus (1), Ecuador (1), Gabon (3), Northern Ireland (240), Panama (1), Philippines (3,049), Thailand (1,065), Tunisia (22), Ukraine (24), and Venezuela (3).

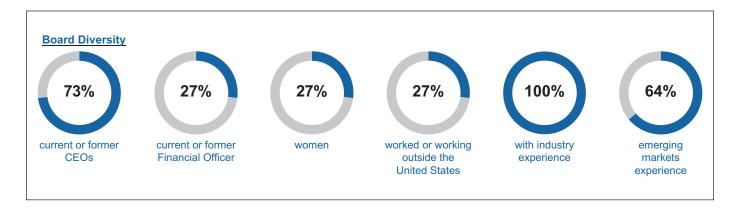
As the SEC rules allow for companies to adopt a wide range of methodologies, to apply country exclusions and to make reasonable estimates and assumptions that reflect their compensation practices to identify the median employee and calculate the CEO pay ratio, the pay ratios reported by other companies may not be comparable to the pay ratio reported above.

# **Management Proposals**

### Proxy Item No. 1: ELECTION OF DIRECTORS

#### **Nominees and Continuing Directors**

The Board of Directors is divided into three classes, with the terms of office of each class ending in successive years. The Board of Directors has nominated four Directors of the Company to be elected for a term ending at the Annual Meeting specified below, or until their successors have been elected and qualified. Information with respect to the nominees for election, as well as the other Directors whose terms will continue after the Annual Meeting, is set forth below. All of the nominees meet the Board membership criteria described on page 12 under "Nomination Process." Each of the nominees and continuing Directors has had the same position or other executive positions with the same employer over the last five years unless otherwise indicated. This information includes each nominee's specific experience, qualifications, attributes and skills that led the Board to conclude that he or she should serve as a Director, and prior directorships held by each nominee at other public companies within the last five years.



#### **Directors' Core Competencies**

The table below shows the Directors' Core Competencies as a full Board. These competencies are aligned with our business strategy.



### THE BOARD UNANIMOUSLY RECOMMENDS A VOTE "FOR" THE ELECTION OF THE NOMINEES LISTED BELOW.

#### **Director Nominees for Terms Ending in 2023**









Age: 59

**Director Since: 2019** 

Committees:

- · Nominating Committee
- · Compensation Committee

## MARTIN S. CRAIGHEAD FORMER CHAIRMAN OF THE BOARD AND CHIEF EXECUTIVE OFFICER, BAKER HUGHES, INC., AN INDUSTRIAL SERVICE COMPANY

#### **Key Experiences:**

- CEO Experience
- Global Business Experience
- **Business Development Expertise**

#### **Qualifications:**

Mr. Craighead's qualifications also include his leadership experience, global business experience and extensive background in the oil and gas industry, including his prior service as Chairman of Baker Hughes from April 2013 to July 2017; as Chief Executive Officer of Baker Hughes from January 2012 to July 2017; and as President of Baker Hughes from July 2010 to July 2017. He first joined Baker Hughes in 1986 and was its Chief Operating Officer from 2009 to 2012 and Group President of drilling and evaluation from 2007 to 2009. He also served as President of INTEQ from 2005 to 2007 and President of Baker Atlas from February 2005 to August 2005. Mr. Craighead was also the Vice Chairman of Baker Hughes from July 2017 to May 2019.

#### **Current Public Company Directorships:**

- PQ Corporation
- Texas Instruments

### DAVID N. FARR CHAIRMAN OF THE BOARD AND CHIEF EXECUTIVE OFFICER, EMERSON

#### **Key Experiences:**

- CEO Experience
- Global Business Experience
- Business Development Expertise

#### **Qualifications:**

Mr. Farr's qualifications to serve on the Board also include his prior leadership, international and planning experience as Chief Operating Officer of Emerson; Executive Vice President and Business Leader, Emerson Process Management; Chief Executive Officer of Astec International, a former Hong Kong based Emerson subsidiary; President, Ridge Tool Company, a subsidiary of Emerson; and Vice President, Emerson Corporate Planning and Development, and as a Director of International Business Machines Corporation.

#### **Current Public Company Directorships:**

International Business Machines Corporation (IBM)

Each biography is supplemented with the inclusion of three key experiences that each Director brings to the Board.





Age: 64

Committees:

**Director Since: 2000** 

· Executive Committee



Financial Expertise



Corporate Governance Experience



**Emerging Markets** 



















Age: 60

**Director Since: 2017** Committees:

- · Compensation Committee
- Finance Committee









Age: 54

**Director Since: 2012** 

Committees:

- · Audit Committee
- · Compensation Committee

## **GLORIA A. FLACH** RETIRED CORPORATE VICE PRESIDENT AND CHIEF OPERATING OFFICER, NORTHROP GRUMMAN CORPORATION, A GLOBAL SECURITY COMPANY

#### **Key Experiences:**

- Operational Leadership
- Global Business Experience
- Technology and Innovation Expertise

#### **Qualifications:**

With over 35 years in the aerospace and defense industry, Ms. Flach's qualifications to serve on the Board include her leadership, international and business experience as Chief Operating Officer of Northrop Grumman Corporation ("NGC") from January 2016 through December 2017, overseeing and enhancing program execution, risk management and operational excellence across the company; her leadership of NGC's global supply chain and service as a member of the Corporate Policy Council; her NGC service as President of the Electronic Systems Sector from January 2013 through December 2015 and President of Enterprise Shared Services from March 2010 through December 2012; and her current service on the Loyola University, Maryland, board of advisors.

### MATTHEW S. LEVATICH PRESIDENT AND CHIEF EXECUTIVE OFFICER, HARLEY-DAVIDSON, INC., A MANUFACTURER OF MOTORCYCLES AND RELATED PRODUCTS

#### **Key Experiences:**

- **CEO** Experience
- Operational Leadership
- Global Business Experience

#### **Qualifications:**

Mr. Levatich's qualifications also include his extensive manufacturing, global marketing and management experience as a Harley-Davidson executive, including his prior service as President and Chief Operating Officer of Harley-Davidson Motor Company, Inc. from 2009 to May 2015; as President and Managing Director of MV Agusta Motor S.p.A., a subsidiary of Harley-Davidson, Inc.; and as Vice President and General Manager, Parts & Accessories and Custom Vehicle Operations of Harley-Davidson, Inc.; and his experience on the executive advisory board of the MMM Program at the J. L. Kellogg Graduate School of Management and Robert R. McCormick School of Engineering and Applied Sciences at Northwestern University.

#### **Current Public Company Directorships:**

· Harley-Davidson, Inc.



Global Business



Expertise



Corporate Governance Experience



**Emerging Markets** 



CEO Experience



Technology and Innovation Expertise







#### **Continuing Directors**

The following Directors are not standing for election at the 2020 Annual Meeting of Shareholders.

#### **Directors with Terms Ending in 2021**









Age: 57

**Director Since: 2019** 

### MARK A. BLINN FORMER CHIEF EXECUTIVE OFFICER AND PRESIDENT, FLOWSERVE CORP., A SUPPLIER OF INDUSTRIAL MACHINERY

#### **Key Experiences:**

- CEO Experience
- · Global Business Experience
- · Business Development Expertise

#### **Qualifications:**

Mr. Blinn's qualifications also include his leadership experience, global business experience, and industry experience, including his prior service as the Chief Executive Officer and President of Flowserve from October 2009 until March 2017. He previously served Flowserve as Chief Financial Officer from 2004 to 2009 and in the additional role of Head of Latin America from 2007 to 2009. Prior to Flowserve, Mr. Blinn served in senior finance, treasury and planning positions at FedEx Kinko's Office and Print Services, Inc., Centex Corp., FirstPlus Financial Inc., Electronic Data Systems Corp. and Commercial Capital Funding Inc.

#### **Current Public Company Directorships:**

- Kraton Corporation
- Leggett & Platt Incorporated
- · Texas Instruments Incorporated, Lead Independent Director









Age: 73

**Director Since: 2000** 

#### Committees:

- · Executive Committee
- · Finance Committee

## ARTHUR F. GOLDEN SENIOR PARTNER. DAVIS POLK & WARDWELL, A LAW FIRM

#### **Key Experiences:**

- · Business Development Expertise
- Global Business Experience
- Corporate Governance Experience

#### **Qualifications:**

Mr. Golden's qualifications to serve on the Board include his leadership, international and industry experience as Senior Partner and Global Co-Chair of Mergers and Acquisitions at Davis Polk; leading Davis Polk teams in private and governmental litigation; representing large multinational companies in corporate governance matters and acquisition-related transactions; counseling multinational companies on antitrust matters; his prior service as a member of his firm's Management Committee; and his current service as Chairman of the Board of Trustees of Rensselaer Polytechnic Institute. Mr. Golden has indicated that he will move to Senior Counsel at his law firm in 2020.









Corporate Governance Experience



**Emerging Markets** 











Financia











**Director Since: 2014** Committees:

· Audit Committee

· Nominating Committee

### CANDACE KENDLE RETIRED CHAIR AND CHIEF EXECUTIVE OFFICER, KENDLE INTERNATIONAL INC., A GLOBAL CLINICAL RESEARCH ORGANIZATION

#### **Key Experiences:**

- CEO Experience
- Technology and Innovation Expertise
- Corporate Governance Experience

#### **Qualifications:**

Dr. Kendle's qualifications to serve on the Board include her leadership, international and healthcare experience, gained from her prior service as co-founder, Chair and Chief Executive Officer of Kendle International Inc.; her experience as a founder of ReadAloud.org, a non-profit organization aimed at improving childhood literacy; her prior service as a director and member of the Audit Committee of United Parcel Service, Inc.; her prior service as a director and as a member of the Audit and Corporate Governance Committees of H. J. Heinz: and her prior service on the faculties of a number of leading universities, including the University of Cincinnati College of Pharmacy, the University of Pennsylvania School of Medicine, and the University of North Carolina School of Medicine and School of Pharmacy.

#### Prior Public Company Directorships (year service ended):

- United Parcel Service, Inc. (2019)
- H. J. Heinz (2013)









#### Age: 64

**Director Since: 2013** Committees:

- Audit Committee
- Executive Committee
- · Nominating Committee

### **JAMES S. TURLEY** RETIRED CHAIRMAN OF THE BOARD AND CHIEF EXECUTIVE OFFICER, ERNST & YOUNG, A PROFESSIONAL SERVICES ORGANIZATION

#### **Key Experiences:**

- Financial Expertise
- CEO Experience
- Corporate Governance Experience

#### **Qualifications:**

Mr. Turley's qualifications to serve on the Board include his leadership and expertise in audit and financial reporting as Chairman and Chief Executive Officer of Ernst & Young from 2001 through June 30, 2013; his service as a director and member of the Audit, Executive and Risk Management Committees of Citigroup, Inc.; his service as a director and member of the Audit and Governance Committees of Northrop Grumman Corporation; his service as a director and Chair of the Compensation Committee of Intrexon Corporation; and his service on the board of the Kohler Company. He also serves on the board of directors and as an officer of the Boy Scouts of America, and on the boards of directors of the St. Louis MUNY, Theatre Forward and Forest Park Forever.

#### **Current Public Company Directorships:**

- · Citigroup, Inc.
- Northrop Grumman Corporation
- · Intrexon Corporation







Financial Expertise



Corporate Governance Experience



**Emerging Markets** 



CEO







#### **Directors with Terms Ending in 2022**











**Director Since: 2009** 

#### Committees:

- · Compensation Committee
- · Executive Committee
- · Finance Committee

## **CLEMENS A. H. BOERSIG** LEAD INDEPENDENT DIRECTOR, EMERSON RETIRED CHAIRMAN, THE SUPERVISORY BOARD, DEUTSCHE BANK AG, A GLOBAL INVESTMENT BANK

#### **Key Experiences:**

- Financial Expertise
- Global Business Experience
- Corporate Governance Experience

#### **Qualifications:**

Dr. Boersig's qualifications to serve on the Board also include his leadership, financial expertise and international experience gained from his past service as Chairman of the Supervisory Board of Deutsche Bank AG, as a current member of the Supervisory Boards and various Board committees of Daimler AG and Linde AG; and his experience from his prior service as a member of the Management Boards of Deutsche Bank, Robert Bosch GmbH and RWE AG and the Supervisory Board of Bayer AG; and as former Chief Financial Officer and Chief Risk Officer of Deutsche Bank and Chief Financial Officer of RWE.

#### **Current Public Company Directorships:**

- Linde plc
- · Supervisory Board Member of Daimler AG, Linde AG

#### **Prior Public Company Directorships (year service ended):**

- Member of the Supervisory Board of Bayer AG (2017)
- · Management Board of Deutsche Bank (2006)
- RWE AG (1999)
- Robert Bosch GmbH (1996)







Age: 65

**Director Since: 2012** Committees:

- Audit Committee
- · Executive Committee
- · Nominating Committee

### JOSHUA B. BOLTEN PRESIDENT AND CHIEF EXECUTIVE OFFICER, **BUSINESS ROUNDTABLE, PRO-BUSINESS PUBLIC** POLICY ADVOCACY GROUP

#### **Key Experiences:**

- Corporate Governance Experience
- Operational Leadership
- Global Business Experience

#### Qualifications:

Mr. Bolten's qualifications to serve on the Board also include his financial, leadership, and governmental experience in his position prior to January 2017 as Managing Director of Rock Creek Global Advisors, an international advisory firm, and his prior positions as White House Chief of Staff to President George W. Bush; Director of the Office of Management and Budget; White House Deputy Chief of Staff; General Counsel to the U.S. Trade Representative; and Chief Trade Counsel to the U.S. Senate Finance Committee, and his current experience as President and Chief Executive Officer of the Business Roundtable and a member of the Boards of the U.S. Holocaust Memorial Museum, the ONE Campaign and Princeton University.

#### **Current Advisory Board Memberships:**

- · International Advisory Board of BP plc
- PIMCO Global Advisory Board







Expertise



Corporate Governance Experience



**Emerging Markets** 





















Age: 54

**Director Since: 2018** Committees:

· Audit Committee

· Finance Committee

### LORI M. LEE CHIEF EXECUTIVE OFFICER, AT&T LATIN AMERICA **GLOBAL MARKETING OFFICER, AT&T, INC.,** A GLOBAL TECHNOLOGY, MEDIA AND **TELECOMMUNICATIONS COMPANY**

#### **Key Experiences:**

- · Emerging Markets Experience
- · Technology and Innovation Expertise
- · Global Business Experience

#### **Qualifications:**

Ms. Lee's qualifications to serve on the Board also include her leadership, international and global marketing experience in her prior positions as Senior Executive Vice President and Global Marketing Officer AT&T, Inc. from April 2015 through July 2017; Senior Executive Vice President – Home Solutions, AT&T, Inc. from April 2013 through March 2015; Executive Vice President - Home Solutions, AT&T, Inc.; Chief Marketing Officer - Home Solutions, AT&T Services, Inc.; Senior Vice President – Small Business Marketing, AT&T Services, Inc.; Senior Vice President - Customer Care, AT&T Operations, Inc.; Senior Vice President-Corporate Strategy, AT&T Operations, Inc.; Senior Vice President – Strategic Planning, AT&T Operations, Inc. Ms. Lee has also been a licensed Certified Public Accountant and has held numerous Vice President of Finance Positions.























Business Development Expertise

### Proxy Item No. 2: RATIFICATION OF INDEPENDENT REGISTERED PUBLIC **ACCOUNTING FIRM**

In accordance with its Charter, the Audit Committee has selected KPMG LLP, independent registered public accounting firm, to audit the Company's consolidated financial statements for fiscal 2020. KPMG LLP served as the Company's independent registered public accounting firm for fiscal 2019 and has been retained continuously as the Company's external auditor since 1938.

The members of the Audit Committee (i) having received KPMG LLP's written independence report and having discussed same with KMPG LLP; and (ii) having assessed KPMG LLP's past service and qualifications believe that the continued retention of KPMG LLP is in the best interests of the Company and its shareholders. The Audit Committee is asking the shareholders to ratify the appointment of KPMG LLP as the Company's independent registered public accounting firm for the fiscal year ending September 30, 2020.

The Audit Committee is not required to take any action as a result of the outcome of this ratification vote. In the event shareholders fail to ratify the appointment, the Audit Committee may reconsider this appointment. Even if the appointment is ratified, the Audit Committee, in its discretion, may direct the appointment of a different independent accounting firm at any time during the year if the Committee determines that such a change would be in the Company's and the shareholders' best interests.

The Audit Committee has approved in advance all services provided by KPMG LLP. A member of KPMG LLP will be present at the meeting with the opportunity to make a statement and respond to appropriate questions from shareholders.

OUR BOARD AND AUDIT COMMITTEE UNANIMOUSLY RECOMMEND A VOTE "FOR" THE RATIFICATION OF THE APPOINTMENT OF KPMG LLP AS THE COMPANY'S INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM.

### Proxy Item No. 3: ADVISORY VOTE ON EXECUTIVE COMPENSATION

At each of the last nine Annual Meetings of Shareholders, over 90% of shares voted were in support of the Company's executive compensation program. Pursuant to Section 14A of the Exchange Act and SEC rules, our Board of Directors is again submitting for a non-binding shareholder vote our executive compensation as described in this proxy statement (commonly referred to as "say-on-pay"). We plan to hold this vote annually.

Emerson is a performance-driven, financially focused company with a long track record of strong performance in good economic times, and stable profitability and returns to shareholders even when economic conditions are unfavorable. Our pay for performance executive compensation program is an integral part of our consistent and rigorous management process. We believe it has effectively motivated and rewarded Emerson executives to meet the challenges of recessions, inflationary periods, technological changes and intense global competition, and it continues to do so today.

We encourage shareholders to review the Compensation Discussion and Analysis on pages 18 to 33. The Company's executive compensation program supports Emerson's rigorously-applied management, organizational review and compensation planning processes, which have been implemented over the years by successive teams of talented and committed executives.

The foundational elements of our program include paying for performance, maximizing shareholder value without excessive risk, aligning executive and shareholder interests, providing competitive pay to attract and retain executives and rewarding results while recognizing individual contributions.

We believe the program strikes the appropriate balance between responsible, measured pay practices and incentivizing our executives to dedicate themselves fully to value creation for our shareholders, as evidenced by Emerson's pay practices:

- Pay for Performance. NEO compensation is tied to Company performance.
- · We Target Competitive and Market Based Pay with Actual Pay Dependent on Performance.
- Long-Term Performance. Our primary incentive compensation performance shares is based on the Company's achievement of established financial objectives over a minimum three year performance period.
- · Maximize Shareholder Value While Mitigating Risk. Our performance shares program is based on above-market growth targets and rewards growth over the long term, discouraging short-term risk taking.
- · Alignment with Shareholders. We have substantial stock ownership requirements, which our NEOs greatly exceed, and blackout, expanded clawback, pledging and anti-hedging policies.
- · No Tax Gross-Ups. We do not provide tax gross-ups to our NEOs (except with respect to our relocation policy applicable to all employees).
- · No Employment, Severance or Golden Parachute Agreements with any of our NEOs.
- · Non-compete, Non-solicitation and Confidentiality Agreements. We require executives to enter into non-competition, non-solicitation and confidentiality agreements as a condition of all equity awards.
- Double Trigger Change of Control. We utilize double trigger provisions on change of control in our 2011 Stock Option Plan and in our 2015 Incentive Shares Plan.

We regularly evaluate the individual elements of our compensation program in light of market conditions and governance requirements and make changes as appropriate for Emerson's business.

The Board strongly endorses the Company's executive compensation program and recommends that the shareholders vote in favor of the following resolution:

RESOLVED, that the shareholders approve the compensation of the Company's named executive officers as described in this proxy statement under "Executive Compensation" and "Compensation Tables", including the Compensation Discussion and Analysis and the tabular and narrative disclosure contained in this proxy statement.

Because the vote is advisory, it will not be binding upon the Board or the Compensation Committee, and neither the Board nor the Compensation Committee will be required to take any action as a result of the vote. The Compensation Committee will carefully evaluate the outcome of the vote when considering future executive compensation arrangements. After our Annual Meeting on February 4, 2020, we expect that the next say-on-pay vote will occur at our next Annual Meeting to be held on February 2, 2021.

> OUR BOARD UNANIMOUSLY RECOMMENDS A VOTE "FOR" THIS PROPOSAL.

### Proxy Item No. 4: AMENDMENT TO THE COMPANY'S RESTATED ARTICLES OF INCORPORATION TO DECLASSIFY THE COMPANY'S BOARD OF **DIRECTORS**

After careful consideration, the Board is once again submitting for approval by shareholders the following proposed amendments to our Restated Articles of Incorporation to eliminate, over a period of three years, the classification of our Board of Directors, without affecting the unexpired terms of Directors. We made a similar proposal in 2013.

Article 5 of our Restated Articles of Incorporation currently provides that our Directors are divided into three classes, with the term of office of one class expiring each year and the Directors in each class serving three-year terms. After considering the advantages and disadvantages of declassification, including feedback from shareholders and views of commentators, the Board has determined it is in the best interests of the Company and its shareholders to amend the Restated Articles of Incorporation of the Company to declassify the Board over the next three years. This would result in a fully declassified Board by the 2023 Annual Meeting of Shareholders.

If the proposed amendments are adopted and become effective, Directors in office immediately following this Annual Meeting of Shareholders would serve out their three-year terms, but Directors elected by shareholders after this Annual Meeting would be elected to one-year terms. Beginning at the 2023 Annual Shareholders' Meeting, all Directors would be subject to annual election for one-year terms.

The proposed changes to Article 5 are set forth in their entirety in Appendix B to this proxy statement. Additions to the Restated Articles of Incorporation are indicated by underlining and deletions are indicated by strike-outs.

In accordance with Missouri law, the Board of Directors has adopted resolutions submitting these proposed amendments to shareholders and is recommending them to shareholders for approval.

The affirmative vote of 85% of the total voting power of all outstanding shares, whether or not present or represented by proxy at the 2020 Annual Meeting, is required to amend the Company's Restated Articles of Incorporation to declassify the Company's Board of Directors. See information about the voting standard for this proposal on page 60. We submitted this proposal in 2013 and, while it received significant support, it did not receive the 85 percent vote required for adoption. Because brokers may not cast a vote on this proposal without your instruction, it is very important that you vote your shares.

If the proposed amendments are adopted and become effective, the Board will adopt conforming amendments to our Bylaws.

OUR BOARD UNANIMOUSLY RECOMMENDS A VOTE "FOR" THIS PROPOSAL.

# Ownership of Emerson Equity Securities

### **Ownership of Directors and Executive Officers**

The following table shows the number of shares of the Company's common stock that are beneficially owned by the Directors, by each of the NEOs, and by all Directors and executive officers as a group, as of September 30, 2019. No person reflected in the table owns more than 0.5% of the outstanding shares of Emerson common stock.

Name	Total Shares of Emerson Common Stock Beneficially Owned(1)(2)
Mark A. Blinn(3)	1,013
Clemens A. H. Boersig	26,513
Joshua B. Bolten	18,545
Martin S. Craighead	2,618
Frank J. Dellaquila(4)	501,755
David N. Farr(5)	2,894,660
Gloria A. Flach	6,390
Arthur F. Golden	74,444
Surendralal Karsanbhai(6)	71,619
Candace Kendle(7)	17,542
Lori M. Lee	2,864
Matthew S. Levatich	17,376
Steven J. Pelch	129,309
Robert T. Sharp	142,445
Michael H. Train	202,257
James S. Turley	15,209
All Directors and Executive Officers as a group (20 persons) (8)(9)(10)	4,503,885

- (1) Under rules of the SEC, persons who have power to vote or dispose of securities, either alone or jointly with others, are the beneficial owners of such securities. Each person reflected in the table has both sole voting power and sole investment power with respect to the shares included in the table, except as described in the footnotes below and except for the following shares of restricted common stock over which the person named has no investment power: Mr. Farr-100,000; Mr. Dellaquila, Senior Executive Vice President and Chief Financial Officer-60,000; Mr. Karsanbhai, Executive President Automation Solutions-20,000; Mr. Pelch, Chief Operating Officer and Executive Vice President - Organization Planning and Development-45,000; Mr. Train, President-40,000; Mr. Sharp, Executive President Commercial and Residential Solutions-45,000; Mr. Blinn-513; Dr. Boersig-3,450; Mr. Bolten-18,545; Mr. Craighead-1,618; Ms. Flach-6,112; Mr. Golden-42,051; Dr. Kendle-13,937; Ms. Lee-2,864; Mr. Levatich-17,376; Mr. Turley-15,209; and all Directors and executive officers as a group-476,675. Also includes 23,063 restricted stock units held by Dr. Boersig, over which he has no voting or investment power.
- As required by SEC rules, includes the following shares which such persons have, or will have within 60 days after September 30, 2019, the right to acquire upon the exercise of employee stock options: Mr. Farr-403,105; Mr. Dellaquila-146,563; Mr. Karsanbhai-38,000; Mr. Pelch-20,379; Mr. Train-62,000; and Mr. Sharp-30,000. Also includes 23,063 restricted stock units held by Dr. Boersig.
- Mr. Blinn was elected to the Board in November 2019. His share ownership is stated as of November 5, 2019.
- (4) Includes 8,442 shares held by the spouse of Mr. Dellaquila. Also includes 56,486 shares held by the FJD Gift Trust, a grantor trust for Mr. Dellaquila with Mr. Dellaquila's spouse and descendants as beneficiaries and Mr. Dellaquila as trustee. Also includes 75,315 shares held by the SRD Gift Trust, a grantor trust for Mr. Dellaquila's spouse with Mr. Dellaquila's descendants as beneficiaries and Mr. Dellaquila and his spouse as trustees. Includes 2,807 shares held in the Emerson Directors' and Officers' Charitable Trust over which Mr. Dellaquila exercises investment power but has no financial interest.

#### OWNERSHIP OF EMERSON EQUITY SECURITIES

- (5) Includes 544,456 shares held by the spouse and/or children of Mr. Farr. Includes 32,055 shares held in the Emerson Directors' and Officers' Charitable Trust over which Mr. Farr exercises investment power but has no financial interest.
- Includes 907 shares held as custodian for Mr. Karsanbhai's son and daughter and 12,136 shares held by trust over which Mr. Karsanbhai exercises investment power.
- (7) Includes 1,200 shares held by the spouse of Dr. Kendle.
- (8) Includes 849,713 shares of common stock which executive officers have, or will have within 60 days after September 30, 2019, the right to acquire upon exercise of employee stock options. Also includes 23,063 restricted stock units held by Dr. Boersig. Shares owned as a group represent less than 1% of the outstanding common stock of the Company.
- Includes 379,326 shares of common stock beneficially owned by four other executive officers of the Company, of which 45,000 shares are restricted and over which the other executive officers have no investment power, and 149,666 shares which the other executive officers have, or will have within 60 days after September 30, 2019, the right to acquire upon exercise of employee stock options.
- (10) Includes 8,250 shares attributed to stock options held by an executive officer the economic interest in which were transferred to a former spouse and held for that former spouse's benefit pursuant to a domestic relations order, and 1,500 shares held in the Emerson Directors' and Officers' Charitable Trust over which an officer exercises investment power but has no financial interest.

### **Ownership of Greater than 5% Shareholders**

The following table lists the beneficial ownership of each person holding more than 5% of Emerson's outstanding common stock as of September 30, 2019 based on a review of filings with the SEC on Schedule 13G.

Name and Address	Total Shares of Emerson Common Stock Beneficially Owned	Percent of Class
The Vanguard Group (1) 100 Vanguard Blvd., Malvern, PA 19355	52,888,239	8.5%
BlackRock, Inc. (2) 55 East 52nd Street, New York, NY 10055	42,076,883	6.7%

- (1) The Vanguard Group filed a Schedule 13G/A on February 11, 2019 with the SEC indicating that, as of December 31, 2018, it had beneficial ownership of 52,888,239 shares, including sole voting power over 751,067 shares, sole dispositive power over 52,004,754 shares, shared voting power over 141,698 shares and shared dispositive power over 883,485 shares of the Company's outstanding stock.
- BlackRock, Inc. filed a Schedule 13G/A on February 4, 2019 with the SEC indicating that, as of December 31, 2018, it had beneficial ownership of 42,076,883 shares, including sole voting power over 36,672,941 shares and sole dispositive power over 42,076,883 shares of the Company's outstanding stock.

The Company is not aware of any other shareholders who beneficially own more than 5% of its outstanding common stock.

# Questions and Answers About the 2020 Annual Meeting

#### 1. Why did I receive these materials?

Our Board of Directors is soliciting proxies on its behalf to be voted at the 2020 Annual Meeting of Shareholders on February 4, 2020 at 10:00 a.m., Central Time, at the Headquarters of the Company, 8000 W. Florissant Avenue, St. Louis, MO 63136. The proxies also may be voted at any adjournments or postponements of the meeting. All properly executed written proxies, and all properly completed proxies submitted by telephone or by the internet, that are delivered pursuant to this solicitation will be voted at the meeting in accordance with the directions given in the proxy, unless the proxy is earlier revoked.

#### 2. How are these materials being distributed?

On or about December 13, 2019, we began mailing a Notice of Internet Availability of Proxy Materials (the "Notice") to certain shareholders of record as of November 26, 2019, and posted our proxy materials for shareholder access at www.proxyvote.com. As more fully described in the Notice, shareholders may also request printed proxy materials. The Notice and website also provide information regarding how you may request proxy materials in printed or electronic form or electronically on an ongoing basis. We also mailed proxy materials to certain shareholders.

#### 3. Why am I getting these materials from my broker, bank or other nominee, and not directly from Emerson?

If you hold your shares through a broker, bank or other nominee, you may also receive either the Notice or printed proxy materials from that entity, as required by SEC rules.

#### 4. What is the difference between a shareholder of record and a shareholder who holds shares in street name?

If your shares are registered in your name on the books and records of our transfer agent, Computershare Trust Company, N.A., you are a shareholder of record. If your shares are held for you in the name of your broker, bank or other nominee, your shares are held in street name.

#### 5. What is the record date? Who can vote?

The record date for the 2020 Annual Meeting is November 26, 2019 ("record date"). The record date was established by our Board under Missouri law. Holders of Emerson common stock at the close of business on the record date are entitled to receive notice of and vote at the meeting, or in the case of holders in street name, provide voting instructions to their broker, bank or other nominee. Each shareholder of record on the record date is entitled to one vote for each share of our common stock held on

that date. There is no cumulative voting with respect to the election of Directors. On the record date, there were issued and entitled to be voted 610,913,257 shares of our common stock, par value \$0.50 per share.

#### 6. What are the different methods I can use to vote my shares?

By Telephone or Internet: All shareholders of record may vote their shares by telephone (within the United States, U.S. territories and Canada, there is no charge for the call) or by internet, using the procedures and instructions described on the proxy card, notice of internet availability of proxy materials and other enclosures. If you vote by telephone or internet, you need not mail back your proxy card. A control number, located on the proxy card or Notice, must be provided to verify your identity and allow you to vote your shares and confirm that your voting instructions have been properly recorded.

Street name holders may vote by telephone or internet if their brokers, banks or other nominees make those methods available. Each broker, bank or other nominee will enclose instructions with the proxy materials. Follow the voting instructions on the form you receive from that firm.

In Writing: All shareholders also may vote by mailing their completed and signed proxy card (in the case of shareholders of record) or their completed and signed voting instruction form (in the case of street name holders).

In Person: All shareholders of record may vote in person at the meeting. Street name holders must obtain a legal proxy from their broker, bank or other nominee and bring the legal proxy to the meeting in order to vote in person at the meeting.

### 7. How many votes must be present to hold the 2020 Annual Meeting?

To conduct the meeting, a majority of our issued and outstanding shares entitled to vote as of the record date for the meeting November 26, 2019, must be present in person or by proxy at the meeting. This is referred to as a quorum.

Your shares are counted as present at the meeting if you attend the meeting and vote in person or if you properly vote by internet, telephone or mail. Abstentions, proxies which are marked or voted to deny discretionary authority on other matters and shares of record held by a broker, bank or other nominee ("broker shares") that are voted on any matter are also included in determining the number of shares present. Broker shares that are not voted on any matter will not be included in determining whether a quorum is present.

#### 8. What vote is required to pass the proposals?

If a quorum is present, the affirmative vote of a majority of the shares entitled to vote that are present in person or represented by proxy at the 2020 Annual Meeting is required to elect Directors, to ratify the appointment of KPMG, to approve the compensation of the Company's NEOs and to act on any other matters properly brought before the meeting. The affirmative vote of 85% of the total voting power of all outstanding shares, whether or not present or represented by proxy at the 2020 Annual Meeting, is required to amend the Company's Restated Articles of Incorporation to declassify the Company's Board of Directors.

Shares represented by proxies which are marked or voted "withhold authority" with respect to the election of any one or more nominees for election as Directors, proxies which are marked or voted "abstain" on the other proposals, and proxies which are marked or voted to deny discretionary authority on other matters will be counted for the purpose of determining the number of shares represented by proxy at the meeting. Such proxies will thus have the same effect as a vote against such nominee or nominees, against such proposals and against such other matters, respectively.

#### 9. What if I do not specify a choice for a matter when returning a proxy?

If your proxy card is signed and returned without specifying choices, the shares will be voted FOR the nominees for Director in Proposal 1. FOR the ratification of the appointment of KPMG LLP as our independent registered public accounting firm in Proposal 2, FOR the approval, on an advisory basis, of the compensation of the Company's NEOs in Proposal 3 and FOR the approval of a proposed amendment to our Restated Articles of Incorporation to declassify the Company's Board of Directors in Proposal 4. Otherwise, signed proxy cards without specified choices will be voted in the discretion of the proxies.

### 10. How will my shares be voted on any other matters to come before the meeting?

The Company knows of no other matters to come before the meeting. If any other matters properly come before the meeting, the proxies solicited hereby will be voted on such matters in the discretion of the persons voting such proxies, who are members of the Company's management, except proxies which are marked to deny discretionary authority. The Company knows of no reason why any of the nominees for Director named herein would be unable to serve. In the event, however, that any nominee named should prior to the election become unable to serve as a Director, your proxy (unless designated to the contrary) will be voted for such other person or persons, if any, as the Board of Directors of the Company may recommend.

#### 11. Will my shares be voted if I do not provide my proxy or voting instructions?

Shareholders of Record: If you are a shareholder of record, your shares will not be voted if you do not provide your proxy or vote in person at the meeting. It is, therefore, important that you vote your shares.

Street Name Holders: If your shares are held in street name and you do not provide your voting instructions to your broker, bank or other nominee, your shares may be voted by your broker, bank or other nominee only on certain "routine" matters, pursuant to rules of the NYSE.

Only the ratification of the selection of KPMG LLP as our independent registered public accounting firm is considered a "routine" matter for which brokers, banks or other nominees may vote uninstructed shares. The other proposals to be voted on at the meeting are not considered "routine" under NYSE rules. If you do not provide voting instructions on a non-routine matter, your broker may indicate on the proxy that it does not have discretionary voting authority and your shares will not be voted on that matter, which is referred to as a "broker non-vote." Broker non-votes will not be considered as present and entitled to vote with respect to that matter and thus will have no effect on the outcome of the vote with regard to such matters, except that with respect to the proposal to amend the Company's Restated Articles of Incorporation to declassify the Company's Board of Directors, such votes would have the same effect as if the shares represented thereby were voted against such proposal.

#### 12. How can I revoke a proxy or change my vote?

You may revoke your proxy at any time before it is voted (in the case of proxy cards) by giving notice to the Secretary of the Company or by executing and mailing a later-dated proxy. To revoke a proxy, or change your vote cast, by telephone or internet, you must do so by telephone or internet, respectively (following the directions on your proxy card), by 11:59 p.m. Eastern Standard Time on February 3, 2020. If your shares are held in street name, you should follow the instructions provided by your broker, bank or other nominee to revoke or change your voting instructions

#### 13. Who will pay the cost of this proxy solicitation?

The solicitation will be by internet and mail and the expense thereof will be paid by the Company. The Company has retained MacKenzie Partners, Inc. and Saratoga Proxy Consulting, LLC to assist in the solicitation of proxies at an estimated cost of \$30,000 plus expenses. In addition, solicitation of proxies may be made by additional mailings, electronic mail, telephone or in person by Directors, officers or other employees of the Company and we may request brokerage houses, banks and other custodians, nominees and fiduciaries to forward soliciting material to the beneficial owners of shares held of record by such persons. We will reimburse such persons for expenses incurred in forwarding such soliciting material.

#### 14. How do I obtain admission to the 2020 Annual Meeting?

Please see "Proxy Statement Summary—Attending the Meeting" above for information on attending the meeting and required information. If you have questions regarding whether you have the required information, directions, or if you require any special accommodations due to a disability, please contact the Emerson Investor Relations Department at 314-553-2197 in advance of the meeting. The meeting facilities will open at 9:30 a.m., Central Time, to facilitate your registration and security clearance. For your security, you will not be permitted to bring any packages, briefcases, large pocketbooks or bags into the meeting. Also, cellular and digital phones, audio tape recorders, video and still cameras, laptops and other portable electronic devices will not be permitted into the meeting. We thank you in advance for your patience and cooperation with these rules.

#### 15. What does it mean if I receive more than one proxy card?

It means that you have multiple accounts with brokers and/or our transfer agent. Please vote all shares represented by each proxy card or other voter information card received from your bank or broker. We recommend that you contact your bank or broker, or our transfer agent, to consolidate as many accounts as possible under the same name and address. Our transfer agent is Computershare Trust Company, N.A, P.O. Box 505000, Louisville, Kentucky 40233; you can reach Computershare at 1-888-213-0970 (from within the U.S. or Canada) or 1-781-575-2879 (from outside the U.S. or Canada).

#### 16. May shareholders ask questions at the 2020 Annual Meeting?

Yes. The Chairman will answer shareholders' questions during the Q&A period of the meeting. In order to provide an opportunity for everyone who wishes to ask a question, each shareholder will be limited to two minutes. Shareholders may ask a second question only after all others have first had their turn and if time allows. When speaking, shareholders must direct questions to the Chairman and confine their questions to matters that relate directly to the business of the meeting.

## **Other Matters**

### **Future Shareholder Proposals and Nominations**

#### Proposals for Inclusion in Proxy Statement Pursuant to Rule 14a-8

Proposals of shareholders intended to be presented at the 2021 Annual Meeting to be held on February 2, 2021, must be received by the Company by August 15, 2020 for inclusion in the Company's proxy statement and proxy relating to that meeting pursuant to Rule 14a-8 under the Exchange Act. Upon receipt of any such proposal, the Company will determine whether or not to include such proposal in the proxy statement and proxy in accordance with regulations governing the solicitation of proxies.

#### Proposals and Nominations Not for Inclusion in Proxy Statement

In accordance with our Bylaws, a shareholder who intends to submit an item of business, including a Director nomination or other proposal, outside of our proxy statement, at an Annual Meeting must comply with the requirements of our Bylaws including the provision of timely notice to the Secretary of Emerson in advance of the meeting. To be timely, a shareholder's notice ordinarily must be received at the principal executive offices of the Company not less than 90 nor more than 120 days before the meeting. For the 2021 Annual Meeting of Shareholders to be held on February 2, 2021, such notice must be received between October 5 and November 4, 2020. However, if the Company gives less than 100 days' (1) notice of the meeting or (2) prior public disclosure of the date of the meeting, then such notice must be received within 10 days after notice of the meeting is mailed or other public disclosure of the meeting is made.

A shareholder's notice to the Secretary shall set forth (i) as to each matter the shareholder proposes to bring before the Annual Meeting, a brief description of the business desired to be brought before the meeting and the reasons for conducting such business at the Annual Meeting, and (ii) as to the proposing shareholder(s) and the beneficial owner, if any, on whose behalf the proposal is made, and their respective affiliates or associates or others acting in concert therewith various "proposing shareholder information" as specified in detail in our Bylaws. This proposing shareholder information includes such information as material interests or arrangements, names and addresses, the number of shares beneficially owned, any derivative or hedging positions, any material interest in any contract with the Company or any affiliate or competitor, all information that would be required to be set forth in a Schedule 13D (or an amendment) if such a statement were required, any other information relating to any such person that would be required to be disclosed in a proxy statement or proxy contest, a representation whether any such person is or intends to participate in the solicitation of proxies, and a representation that the shareholder is a shareholder of record entitled to vote and intends to continue to hold such stock of the Company through the meeting.

In addition to the proposing shareholder information, for Director nominations outside of our proxy statement, the notice shall also include, as to each person whom the shareholder proposes to nominate, the information specified in detail in our Bylaws. Such information includes the name, age, business address and residence of such nominee, the principal occupation, the number of shares beneficially owned, any other information relating to such person that is required to be disclosed in solicitations of proxies for Director elections or is otherwise required, in certain cases details of any relationship, or understanding between the shareholder(s) and the

Our Bylaws also set out specific eligibility requirements that nominees for Director must satisfy, which require nominees to:

- · complete and return a written questionnaire with respect to the background and qualification of the nominee and the background of any other person or entity on whose behalf the nomination is being made; and
- provide a written representation and agreement that the nominee:
  - o is not and will not become a party to (1) any agreement or arrangement with, and has not given any commitment or assurance to, any person as to how such nominee will act or vote (a "Voting Commitment") that has not been disclosed to us or (2) any Voting Commitment that could limit or interfere with the nominee's ability to comply with the nominee's fiduciary duties under applicable
  - o is not and will not become a party to any agreement or arrangement with any person with respect to any compensation, reimbursement or indemnification in connection with service as a director that has not been disclosed therein; and
  - o if elected, would be in compliance and will comply with all of our applicable corporate governance, conflict of interest, confidentiality and stock ownership and trading policies and guidelines.

These requirements are separate from the requirements a shareholder must meet to have a proposal included in the Company's proxy statement. The foregoing time limits also apply in determining whether notice is timely for purposes of rules adopted by the SEC relating to the exercise of discretionary voting authority.

#### **Director Nominees for Inclusion in Proxy Statement (Proxy Access)**

In August 2017, the Board amended the Bylaws to permit a holder (or a group of not more than 20 holders) of at least 3% of our outstanding common stock continuously for at least three years to nominate and include in our proxy materials director nominees constituting up to the greater of two individuals or 20% of the Board, provided that the nominating holder(s) and the nominee(s) satisfy the requirements specified in the Bylaws, including providing the Company with advance notice of the nomination. Notice of director nominees submitted under these Bylaw provisions must be delivered to and received by the Secretary of the Company, whose address is 8000 West Florissant Avenue, St. Louis, Missouri 63136, no sooner than July 16, 2020 and no later than August 15, 2020, to be considered timely for purposes of the Company's 2021 Annual Meeting.

To utilize proxy access, among other things, the electing shareholder and proposed nominee must comply with the detailed requirements set forth in our Bylaws, including the provision of the proposing shareholder information, various other required information, representations, undertakings, agreements and other requirements as set forth in the Bylaws and as required by law.

In each case the notice must be given to the Secretary of the Company, whose address is 8000 West Florissant Avenue, St. Louis, Missouri 63136. Any shareholder desiring a copy of the Company's Bylaws will be furnished one without charge upon written request to the Secretary. A copy of the Bylaws is available on the Company's website at www.Emerson.com, Investors, Corporate Governance, Bylaws.

### Communications with the Company and Obtaining Emerson Documents

Shareholders and other interested persons may contact the Lead Independent Director or any of our Directors in writing c/o Emerson Electric Co., 8000 West Florissant Avenue, St. Louis, Missouri 63136, Attn: Secretary. All such letters will be forwarded promptly to the Lead Independent Director or relevant Director.

The Company's Corporate Governance Principles and Practices and the charters of all Board committees are available on the Company's website at www.Emerson.com, Investors, Corporate Governance. The foregoing documents are available in print to shareholders upon written request delivered to Emerson Electric Co., 8000 West Florissant Avenue, St. Louis, Missouri 63136, Attn: Secretary.

#### **Additional Filings**

The Company's Forms 10-K, 10-Q, 8-K and all amendments to those reports are available without charge through the Company's website on the internet as soon as reasonably practicable after they are electronically filed with, or furnished to, the SEC. They may be accessed as follows: www.Emerson.com, Investors, SEC filings. Information on our website does not constitute part of this proxy statement.

## **Householding of Proxies**

The SEC has adopted rules that permit companies and intermediaries such as brokers to satisfy delivery requirements for annual reports, proxy statements and notices of internet availability of proxy materials with respect to two or more shareholders sharing the same address by delivering a single annual report, proxy statement and/or a notice of internet availability of proxy materials addressed to those shareholders. This process, which is commonly referred to as "householding," can provide extra convenience for shareholders and cost savings for companies. The Company and some brokers household annual reports, proxy materials and notices of internet availability of proxy materials, delivering a single annual report, proxy statement and/or notice of internet availability of proxy materials to multiple shareholders sharing an address unless contrary instructions have been received from the affected shareholders.

Once you have received notice from your broker or the Company that your broker or the Company will be householding materials to your address, householding will continue until you are notified otherwise or until you revoke your consent. If, at any time, you no longer wish to participate in householding and would prefer to receive a separate annual report, proxy statement and notice of internet availability of proxy materials, or if you currently receive multiple copies of these documents and would prefer to participate in householding, please notify your broker if your shares are held in a brokerage account or us if you hold registered shares. You can notify us by sending a written request to Emerson Electric Co., 8000 West Florissant Avenue, St. Louis, Missouri 63136, Attn: Investor Relations, or by telephoning 314-553-2197 or by visiting our website.

# Appendix A

#### EMERSON DIRECTOR INDEPENDENCE STANDARDS

In order to be considered independent under the rules of the New York Stock Exchange, the Board must determine that a director does not have any direct or indirect material relationship with Emerson Electric Co. ("Emerson"). The Board has established the following guidelines to assist it in determining director independence under the NYSE rules. Any Director who meets the following standards will be deemed independent by the Board:

- 1. The Director was not employed by Emerson, and no immediate family member of the Director was employed by Emerson as an executive officer, within the preceding three years;
- 2. The Director is not a partner or employee of Emerson's independent auditor, and no immediate family member of the Director is a partner of Emerson's independent auditor, or is employed by such auditor and personally works on Emerson's audit, and neither the Director nor any immediate family member has been within the preceding three years a partner of or employed by Emerson's independent auditor and has personally worked on Emerson's audit within that time;
- 3. Neither the Director nor any immediate family member of the Director was employed as an executive officer by any company at the same time any Emerson executive officer served as a member of such company's compensation committee within the preceding three years;
- 4. Neither the Director, nor any member of the Director's immediate family received in any twelve-month period during any of Emerson's last three fiscal years direct compensation in excess of \$120,000 from Emerson other than regular director compensation, pension and other deferred payments that are not in any way contingent on continued service to Emerson, and compensation received by an immediate family member for service as a non-executive officer of Emerson;
- 5. If the Director is an employee of, or if any immediate family member is an executive officer of, another organization that does business with Emerson, the annual sales to, or purchases from, Emerson by such company in each of the last three fiscal years were less than the greater of two percent of the annual revenues of such company or \$1,000,000;
- 6. If the Director is an executive officer of another organization which is indebted to Emerson, or to which Emerson is indebted, the total amount of either company's indebtedness to the other is less than two percent of the total consolidated assets of the company the Director serves as an executive officer;
- 7. If the Director is, or is a director, executive officer or greater than 10% owner of an entity that is, a paid advisor, paid consultant or paid provider of professional services to Emerson, any member of Emerson's senior management or any immediate family member of a member of Emerson's senior management, the amount of such payments is less than the greater of 2% of such entity's annual revenues or \$1,000,000 during Emerson's current fiscal year:
- 8. If the Director is a partner, principal or counsel in a law firm that provides professional services to Emerson, the amount of payments for such services is less than the greater of 2% of such law firm's annual revenues or \$1,000,000 during Emerson's current fiscal year;
- 9. If the Director serves as an officer, director or trustee of a charitable organization to which Emerson makes contributions: (i) Emerson's discretionary contributions to such organization are less than the greater of two percent of such organization's total annual charitable receipts or \$1 million; (ii) Emerson's contributions are normal matching charitable gifts and similar programs available to all employees and independent directors; or (iii) the charitable donation goes through the normal corporate charitable donation approval processes, and is not made "on behalf of" a Director:
- 10. The Director's ownership of Emerson stock, direct or indirect, is less than 1% of the total outstanding Emerson stock;
- 11. If the Director is affiliated with, or provides services to, an entity in which Emerson has an ownership interest, such ownership interest is less than 20%; and
- 12. Any other relationship between the Director and Emerson not covered by the standards set forth above is an arrangement that is usually and customarily offered to customers of Emerson.

If any relationship exists between Emerson and any Director that is not addressed by the standards set forth above, the Directors meeting these standards shall determine whether such relationship impairs the independence of such Director.

# Appendix B

### PROPOSED AMENDMENT TO RESTATED ARTICLES OF INCORPORATION

#### **ARTICLE 5**

#### 1. Board of Directors

The property and business of the Corporation shall be controlled and managed by its Board of Directors. Qualifications of Directors may be prescribed in the By-laws of the Corporation. The number of Directors shall be fixed by, or in the manner provided in, the By-laws; provided that the By-laws shall provide for three or more Directors and provided further that the Corporation shall give written notice to the Secretary of State of the State of Missouri of any change in the number of Directors within thirty (30) calendar days of the date of such change. The Board of Directors shall be divided into three classes, as nearly equal in number as possible, with the mode of such classification to be provided for in the By-laws. Except as otherwise provided in the By-laws with respect to the implementation of this Article 5, at and after the annual meeting of shareholders that is held in calendar year 2021 (the "2021 Annual Meeting"), Directors shall be elected to hold office for a term of three years, with the term of office of one class expiring each year expiring at the next annual meeting of shareholders; provided, however, that any Director in office immediately after the annual meeting of shareholders held in calendar year 2020 who was elected to hold office for a term that expires after the 2021 Annual Meeting shall continue to hold such office until the end of the term for which such Director was elected.

### Emerson

World Headquarters 8000 W. Florissant Ave. P.O. Box 4100 St. Louis, MO 63136 Emerson.com